


E-Rate Funding Year 2025
Bid Evaluations - Combined Totals

Organization Name:	Nye County School District		
Prepared by:	Robert Williams	Title:	Director of Technology
Signature:		Date	February 7, 2025

Service Description:							
Service Provider	E-Rate Eligible Costs	Other Costs - Not Eligible	Percentage Score	Evaluator #1 Robert Williams	Evaluator #2 Justin Deverse	Evaluator #3 Daniel Laizure	Price of Selected
Switches /Routers							
Bidder 1: Summit Partners	\$ 60,687.15	\$ -	85.6%	86	86	86	\$60,687.15
Bidder 2: HOWARDedu	\$ 34,200.00	\$ -	73.0%	62	77	80	
Bidder 3: ARCTIQ	Did not bid						
Wireless							
Bidder 1: Summit Partners	\$ 8,943.89	\$ -	100.0%	100	100	100	\$8,943.89
Bidder 2: HOWARDedu	\$ 14,478.00	\$ -	59.4%	59	60	58	
Bidder 3: ARCTIQ	Did not bid						
Wireless Back-Haul System							
Bidder 1: Summit Partners	\$ 14,680.12	\$ -	91.0%	91	91	91	\$14,680.12
Bidder 2: HOWARDedu	\$ 10,439.00	\$ -	72.3%	68	73	76	
Bidder 3: ARCTIQ	Did not bid						
Uninterruptable Power Supplies							
Bidder 1: Summit Partners	Did not bid						
Bidder 2: HOWARDedu	Did not bid						
Bidder 3: ARCTIQ	\$ 18,852.26	\$ -	96.3%	89	100	100	\$18,852.26
Current Erate Budget:	\$96,031.65						
						Total Cost:	\$103,163.42
						Erate Portion (85%):	\$87,688.91
						NCS D Portion (15%):	\$15,474.51

Evaluation Rationale:


The core issue is that the second bidder, Howard Technology Solutions, did meet POE requirements on their switches.

POE (Power over Ethernet) Switch Requirements: It looks like the switches proposed by Howard Technology Solutions might not meet our POE requirements. The manufacturer states that two power supplies are needed to achieve 30W per port. However, the bid from Howard Technology Solutions seems to include only the default single power supply configuration and doesn't provide information about a second power supply or the available POE wattage.

Missing Fiber Modules: Additionally, the proposal doesn't include the necessary fiber modules for the switches and routers. This could result in significant and unpredictable costs for the district down the line.

Wireless Controller: On the wireless side, Howard Technology Solutions has proposed a cloud-based controller, which unfortunately doesn't align with the requirements outlined in our RFP (Request for Proposal).

**E-Rate Funding Year 2025
Bid Evaluation**

Organization Name:	Nye County School District		
Prepared by:	Robert Williams	Title:	Director of Technology
Signature:		Date:	February 6, 2025

Service Description:										
Service Provider	E-Rate Eligible Costs	Other Costs - Not Eligible	Price: E-Rate Eligible	Prior Experience	Personnel Qualifications	Responsiveness	Technical Merit			Total Points
<i>Maximum Possible Points</i>			33	15	5	20	27			100.0
Switches /Routers										
Bidder 1: Summit Partners	\$ 60,687.15	\$ -	19	15	5	20	27			85.6
Bidder 2: HOWARDedu	\$ 34,200.00	\$ -	33	9	5	5	10			62.0
Bidder 3: ARCTIQ	Did not bid									
Wireless										
Bidder 1: Summit Partners	\$ 8,943.89	\$ -	33	15	5	20	27			100.0
Bidder 2: HOWARDedu	\$ 14,478.00	\$ -	20	9	5	9	16			59.4
Bidder 3: ARCTIQ	Did not bid									
Wireless Back-Haul System										
Bidder 1: Summit Partners	\$ 14,680.12	\$ -	24	15	5	20	27			91.0
Bidder 2: HOWARDedu	\$ 10,439.00	\$ -	33	9	5	7	14			68.0
Bidder 3: ARCTIQ	Did not bid									
Uninterruptable Power Supplies										
Bidder 1: Summit Partners	Did not bid									
Bidder 2: HOWARDedu	Did not bid									
Bidder 3: ARCTIQ	\$ 18,852.26	\$ -	33	14	5	10	27			89.0

Evaluation Rationale:

The core issue is that the second bidder, Howard Technology Solutions, did meet POE requirements on their switches.

POE (Power over Ethernet) Switch Requirements: It looks like the switches proposed by Howard Technology Solutions might not meet our POE requirements. The manufacturer states that two power supplies are needed to achieve 30W per port. However, the bid from Howard Technology Solutions seems to include only the default single power supply configuration and doesn't provide information about a second power supply or the available POE wattage.

Missing Fiber Modules: Additionally, the proposal doesn't include the necessary fiber modules for the switches and routers. This could result in significant and unpredictable costs for the district down the line.

Wireless Controller: On the wireless side, Howard Technology Solutions has proposed a cloud-based controller, which unfortunately doesn't align with the requirements outlined in

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Switches/Routers *Provide short description of bid item you are evaluating*
 Name of Bidder (Service Provider): Bidder 1: Summit Partners *Name of Service Provider*
 Name of School or Library (Applicant) Nye County School District *Name of School or Library*
 Prepared by: Robert Williams *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$34,200.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*
 What is the dollar amount of this bid? \$60,687.15 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	19		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5		<i>Experience with similar projects and references</i>
Experience with this applicant	5	5	Vendor responds promptly to questions and support requests	<i>Experience with this applicant</i>
Erate Provider	5	5	We've had no issues with this vendor & Erate	<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	15		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20	100% compatible	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7	Meets all RFP requirements	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	86		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	86

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless *Provide short description of bid item you are evaluating*
 Name of Bidder (Service Provider): Bidder 1: Summit Partners *Name of Service Provider*
 Name of School or Library (Applicant) Nye County School District *Name of School or Library*
 Prepared by: Robert Williams *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$8,943.89 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*
 What is the dollar amount of this bid? \$8,943.89 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5		<i>Experience with similar projects and references</i>
Experience with this applicant	5	5	Vendor responds promptly to questions and support requests	<i>Experience with this applicant</i>
Erate Provider	5	5	We've had no issues with this vendor & Erate	<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	15		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20	100% compatible	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7	Meets all RFP requirements	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	100		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	100

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless Backhaul System *Provide short description of bid item you are evaluating*
 Name of Bidder (Service Provider): Bidder 1: Summit Partners *Name of Service Provider*
 Name of School or Library (Applicant) Nye County School District *Name of School or Library*
 Prepared by: Robert Williams *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$10,680.12 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*
 What is the dollar amount of this bid? \$14,680.12 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	24		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5		<i>Experience with similar projects and references</i>
Experience with this applicant	5	5	Vendor responds promptly to questions and support requests	<i>Experience with this applicant</i>
Erate Provider	5	5	We've had no issues with this vendor & Erate	<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	15		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20	100% compatible	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7	Meets all RFP requirements	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	91		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	91

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service):	<u>Uninterruptible Power Supplies</u>	<i>Provide short description of bid item you are evaluating</i>
Name of Bidder (Service Provider):	<u>Bidder 1: Summit Partners</u>	<i>Name of Service Provider</i>
Name of School or Library (Applicant)	<u>Nye County School District</u>	<i>Name of School or Library</i>
Prepared by:	<u>Robert Williams</u>	<i>Name of person who completed this schedule</i>
What is the dollar amount of the lowest bid?	<u>\$18,852.26</u>	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price</i>
What is the dollar amount of this bid?	<u>\$0.00</u>	<i>Each bid gets a percentage of the points possible based on the lowest bid.</i>

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid UPS systems	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Switches/Routers *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Robert Williams *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$34,200.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$34,200.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	4		<i>Experience with similar projects and references</i>
Experience with this applicant	5	0		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	9		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	2	Based in Mississippi, no local contact	<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	3	Did not meet critical components of the RFP	<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	5		
Technical Merit				
Ability to integrate with the existing equipment	20	10	Could integrate on some level, but will require managing two different systems and rehauling other systems, scripts and processes across the whole domain.	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	0	Switch power supply requirements for POE not satisfied and no ability to discern from supplied bid. Did not include fiber modules in bid	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	10		
Total:	100	62		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	62

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Robert Williams *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$8,943.89 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$14,478.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	20		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	4		<i>Experience with similar projects and references</i>
Experience with this applicant	5	0		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	9		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	2	Based in Mississippi, no local contact	<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	7	Did not meet critical components of the RFP	<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	9		
Technical Merit				
Ability to integrate with the existing equipment	20	15	Could be made to work, but would require management of two systems and would break internal operations that depend on the local controller model.	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	1	Proposed system requires cloud management and constant license renewal, RFP was clear that local management was necessary since this is a rural location and access to management is needed even if the larger network is down. Many localized safety and alerting systems require the wireless system management to be accesible.	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	16		
Total:	100	59		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	59

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless Backhaul System *Provide short description of bid item you are evaluating*
 Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*
 Name of School or Library (Applicant) Nye County School District *Name of School or Library*
 Prepared by: Robert Williams *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$10,439.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*
 What is the dollar amount of this bid? \$10,439.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	4		<i>Experience with similar projects and references</i>
Experience with this applicant	5	0		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	9		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	2	Based in Mississippi, not specific on local office	<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	5	Missed core bid requirements	<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	7		
Technical Merit				
Ability to integrate with the existing equipment	20	13	Backhaul is fine being a separate piece, but the lack of a local controller does not meet our technical requirements and does not satisfy the RFP requirements. It would break many of our processes.	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	1	Proposed system requires cloud management and constant license renewal, RFP was clear that local management was necessary since this is a rural location and access to management is needed even if the larger network is down. Many localized safety and alerting systems require the wireless system management to be accessible.	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	14		
Total:	100	68		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	68

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Uninterruptible Power Supplies *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Robert Williams *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$18,852.26 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Switches/Routers *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 3: ARCTIQ *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Robert Williams *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$34,200.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 3: ARCTIQ *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Robert Williams *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$8,943.89 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless Backhaul System *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 3: ARCTIQ *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Robert Williams *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$10,439.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Uninterruptible Power Supplies

Provide short description of bid item you are evaluating

Name of Bidder (Service Provider): Bidder 3: ARCTIQ

Name of Service Provider

Name of School or Library (Applicant) Nye County School District

Name of School or Library

Prepared by: Robert Williams

Name of person who completed this schedule

What is the dollar amount of the lowest bid? \$18,852.26

*Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*


What is the dollar amount of this bid? \$18,852.26

Each bid gets a percentage of the points possible based on the lowest bid.

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5		<i>Experience with similar projects and references</i>
Experience with this applicant	5	4	ARCTIQ purchased DynTek. We've previously worked with DynTek, and our representative stayed the same.	<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	14		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	5		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	10		
Technical Merit				
Ability to integrate with the existing equipment	20	20		<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7		<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	89		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	89

**E-Rate Funding Year 2025
Bid Evaluation**

Organization Name:	Nye County School District		
Prepared by:	Justin Deverse	Title:	System Engineer & Coordinator
Signature:		Date:	February 6, 2025

Service Description:										
Service Provider	E-Rate Eligible Costs	Other Costs - Not Eligible	Price: E-Rate Eligible	Prior Experience	Personnel Qualifications	Responsiveness	Technical Merit			Total Points
<i>Maximum Possible Points</i>			33	15	5	20	27			100
Switches /Routers										
Bidder 1: Summit Partners	\$ 60,687.15	\$ -	19	15	5	20	27			85.60
Bidder 2: HOWARDedu	\$ 34,200.00	\$ -	33	9	5	12	18			77.00
Bidder 3: ARCTIQ	Did not bid									
Wireless										
Bidder 1: Summit Partners	\$ 8,943.89	\$ -	33	15	5	20	27			100.00
Bidder 2: HOWARDedu	\$ 14,478.00	\$ -	20	9	5	9	17			60.39
Bidder 3: ARCTIQ	Did not bid									
Wireless Back-Haul System										
Bidder 1: Summit Partners	\$ 14,680.12	\$ -	24	15	5	20	27			91.01
Bidder 2: HOWARDedu	\$ 10,439.00	\$ -	33	9	5	9	17			73.00
Bidder 3: ARCTIQ	Did not bid									
Uninterruptable Power Supplies										
Bidder 1: Summit Partners	Did not bid									
Bidder 2: HOWARDedu	Did not bid									
Bidder 3: ARCTIQ	\$ 18,852.26	\$ -	33	15	5	20	27			100.00

Evaluation Rationale:
 The core issue is that the second bidder, Howard Technology Solutions, did meet POE requirements on their switches. The manufacturer specifies that two power supplies are required to meet 30W per port. The bidder appears to have the default configuration of a single power supply and do not clarify anything about a second or even the POE wattage available in their proposal. Furthermore they did not include the switch and router fiber modules, which would be an unknown and substantial cost for the district. On the wireless side the same bidder proposed a cloud based controller. This does not meet the RFP requirements.

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Switches/Routers *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 1: Summit Partners *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$34,200.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$60,687.15 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	19		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5		<i>Experience with similar projects and references</i>
Experience with this applicant	5	5	Vendor is very professional and experienced	<i>Experience with this applicant</i>
Erate Provider	5	5	Smooth Erate bid and process	<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	15		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20	100% compatible	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7	Satisfied all requirements of RFP	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	86		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	86

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 1: Summit Partners *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$8,943.89 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$8,943.89 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5		<i>Experience with similar projects and references</i>
Experience with this applicant	5	5	Vendor is very professional and experienced	<i>Experience with this applicant</i>
Erate Provider	5	5	Smooth Erate bid and process	<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	15		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20	100% compatible	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7	Satisfied all requirements of RFP	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	100		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	100

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless Backhaul System *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 1: Summit Partners *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$10,680.12 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$14,680.12 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	24		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5		<i>Experience with similar projects and references</i>
Experience with this applicant	5	5	Vendor is very professional and experienced	<i>Experience with this applicant</i>
Erate Provider	5	5	Smooth Erate bid and process	<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	15		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20	100% compatible	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7	Satisfied all requirements of RFP	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	91		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	91

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Uninterruptible Power Supplies *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 1: Summit Partners *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$18,852.26 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Switches/Routers *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$34,200.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$34,200.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	4		<i>Experience with similar projects and references</i>
Experience with this applicant	5	0		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	9		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	2	Based in Mississippi, not specific on local office	<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	10	incomplete bid and missed core bid requirements	<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	12		
Technical Merit				
Ability to integrate with the existing equipment	20	15	Could integrate on some level, but will require managing two different systems and rehauling other systems, scripts and processes across the whole domain.	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	3	Switch power supply requirements for POE not satisfied and no ability to discern from supplied bid. Did not include fiber modules in bid	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	18		
Total:	100	77		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	77

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$8,943.89 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$14,478.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	20		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	4		<i>Experience with similar projects and references</i>
Experience with this applicant	5	0		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	9		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	2	Based in Mississippi, not specific on local office	<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	7	Missed core bid requirements	<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	9		
Technical Merit				
Ability to integrate with the existing equipment	20	15	Could be made to work, but would require management of two systems and would break internal operations that depend on the local controller model.	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	2	Proposed system requires cloud management and constant license renewal, RFP was clear that local management was necessary since this is a rural location and access to management is needed even if the larger network is down. Many localized safety and alerting systems require the wireless system management to be accesible.	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	17		
Total:	100	60		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	60

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless Backhaul System *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$10,439.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$10,439.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	4		<i>Experience with similar projects and references</i>
Experience with this applicant	5	0		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	9		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	2	Based in Mississippi, not specific on local office	<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	7	Missed core bid requirements	<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	9		
Technical Merit				
Ability to integrate with the existing equipment	20	15	Backhaul is fine being a separate piece, but the lack of a local controller does not meet our technical requirements and does not satisfy the RFP requirements. It would break many of our processes.	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	2	Proposed system requires cloud management and constant license renewal, RFP was clear that local management was necessary since this is a rural location and access to management is needed even if the larger network is down. Many localized safety and alerting systems require the wireless system management to be accesible.	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	17		
Total:	100	73		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	73

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Uninterruptible Power Supplies *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$18,852.26 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Switches/Routers *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 3: ARCTIQ *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$34,200.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 3: ARCTIQ *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$8,943.89 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless Backhaul System *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 3: ARCTIQ *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Justin Deverse *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$10,439.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!


EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service):	<u>Uninterruptible Power Supplies</u>	<i>Provide short description of bid item you are evaluating</i>
Name of Bidder (Service Provider):	<u>Bidder 3: ARCTIQ</u>	<i>Name of Service Provider</i>
Name of School or Library (Applicant)	<u>Nye County School District</u>	<i>Name of School or Library</i>
Prepared by:	<u>Justin Deverse</u>	<i>Name of person who completed this schedule</i>
What is the dollar amount of the lowest bid?	<u>\$18,852.26</u>	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price</i>
What is the dollar amount of this bid?	<u>\$18,852.26</u>	<i>Each bid gets a percentage of the points possible based on the lowest bid.</i>

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5		<i>Experience with similar projects and references</i>
Experience with this applicant	5	5		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	15		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20		<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7	100%	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	100		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	100

**E-Rate Funding Year 2025
Bid Evaluation**

Organization Name:	Nye County School District		
Prepared by:	Daniel Laizure	Title:	System Administrator
Signature:		Date:	February 6, 2025

Service Description:										
Service Provider	E-Rate Eligible Costs	Other Costs - Not Eligible	Price: E-Rate Eligible	Prior Experience	Personnel Qualifications	Responsiveness	Technical Merit			Total Points
<i>Maximum Possible Points</i>			33	15	5	20	27			100.0
Switches /Routers										
Bidder 1: Summit Partners	\$ 60,687.15	\$ -	19	15	5	20	27			85.6
Bidder 2: HOWARDedu	\$ 34,200.00	\$ -	33	9	5	14	19			80.0
Bidder 3: ARCTIQ	Did not bid									
Wireless										
Bidder 1: Summit Partners	\$ 8,943.89	\$ -	33	15	5	20	27			100.0
Bidder 2: HOWARDedu	\$ 14,478.00	\$ -	20	9	5	9	15			58.4
Bidder 3: ARCTIQ	Did not bid									
Wireless Back-Haul System										
Bidder 1: Summit Partners	\$ 14,680.12	\$ -	24	15	5	20	27			91.0
Bidder 2: HOWARDedu	\$ 10,439.00	\$ -	33	9	5	10	19			76.0
Bidder 3: ARCTIQ	Did not bid									
Uninterruptable Power Supplies										
Bidder 1: Summit Partners	Did not bid									
Bidder 2: HOWARDedu	Did not bid									
Bidder 3: ARCTIQ	\$ 18,852.26	\$ -	33	15	5	20	27			100.0

Evaluation Rationale:
Howard Technology Solutions Came up short in their bid proposal by not meeting the RFP requirements. Lack of secondary power supplies for switches and A Cloud Based Management System for the wireless . Summit Partners and Arctiq fully met all the requirements in the RFP.

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Switches/Routers *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 1: Summit Partners *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Daniel Laizure *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$34,200.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$60,687.15 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	19		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5	Previous Experience with prior E-Rate Cycles	<i>Experience with similar projects and references</i>
Experience with this applicant	5	5		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	15		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20	Fully integrates with existing equipment	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7	Bid meets all required requirements	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	86		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	86

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service):	Wireless	Provide short description of bid item you are evaluating
Name of Bidder (Service Provider):	Bidder 1: Summit Partners	Name of Service Provider
Name of School or Library (Applicant)	Nye County School District	Name of School or Library
Prepared by:	Daniel Laizure	Name of person who completed this schedule
What is the dollar amount of the lowest bid?	\$8,943.89	Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price
What is the dollar amount of this bid?	\$8,943.89	Each bid gets a percentage of the points possible based on the lowest bid.

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.
Prior Experience:				
Similar Projects & References	5	5	Previous Experience with prior E-Rate Cycles	Experience with similar projects and references
Experience with this applicant	5	5		Experience with this applicant
Erate Provider	5	5		Provided SPIN Nbr or proof of service provider application
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		Qualifications of Management
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		Local representative available or dedicated representative is comparably responsive
Meets the needs of the applicant	15	15		Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20	Equipment will fully integrate with existing equipment.	Ability of product to integrate with our existing environment.
Compliance with bid requirements	7	7	Fully Compliant with all requirements.	Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.
Total Technical Merit	27	27		
Total:	100	100		

	Possible	Score
TOTAL POINTS	100	100

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service):	<u>Wireless Backhaul System</u>	<i>Provide short description of bid item you are evaluating</i>
Name of Bidder (Service Provider):	<u>Bidder 1: Summit Partners</u>	<i>Name of Service Provider</i>
Name of School or Library (Applicant)	<u>Nye County School District</u>	<i>Name of School or Library</i>
Prepared by:	<u>Daniel Laizure</u>	<i>Name of person who completed this schedule</i>
What is the dollar amount of the lowest bid?	<u>\$10,680.12</u>	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price</i>
What is the dollar amount of this bid?	<u>\$14,680.12</u>	<i>Each bid gets a percentage of the points possible based on the lowest bid.</i>

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	24		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5	Previous Experience with prior E-Rate Cycles	<i>Experience with similar projects and references</i>
Experience with this applicant	5	5		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	15		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20	Will fully Integrate with existing system.	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7		<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	91		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	91

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Uninterruptible Power Supplies *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 1: Summit Partners *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Daniel Laizure *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$18,852.26 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Switches/Routers *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Daniel Laizure *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$34,200.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$34,200.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	4	No Prior Experiance with this applicant	<i>Experience with similar projects and references</i>
Experience with this applicant	5	0	No Experiance with this applicant	<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	9		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	2		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	12	Aplicant did not meet the bid proposal Requirements	<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	14		
Technical Merit				
Ability to integrate with the existing equipment	20	15	Proposed equipment could be workable but would not fully integrate with existing platform.	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	4	Bid did not meet hardware bid requirements.	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	19		
Total:	100	80		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	80

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Daniel Laizure *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$8,943.89 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$14,478.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	20		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	4	No prior Experience with this Vendor	<i>Experience with similar projects and references</i>
Experience with this applicant	5	0	No Experience with this applicant	<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	9		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	2		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	7		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	9		
Technical Merit				
Ability to integrate with the existing equipment	20	12	Will not Integrate with existing wireless platform.Would require seperate cloud based managment platform.	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	3		<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	15		
Total:	100	58		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	58

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless Backhaul System *Provide short description of bid item you are evaluating*
 Name of Bidder (Service Provider): Bidder 2: HOWARDedu *Name of Service Provider*
 Name of School or Library (Applicant) Nye County School District *Name of School or Library*
 Prepared by: Daniel Laizure *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$10,439.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*
 What is the dollar amount of this bid? \$10,439.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	4		<i>Experience with similar projects and references</i>
Experience with this applicant	5	0		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	9		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	2		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	8		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	10		
Technical Merit				
Ability to integrate with the existing equipment	20	15	lack of a local controller requires seperate cloud based management platform. Would cause issues in our existing enviroment	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	4	Does not meet the RFP bid requirement for local management ability. (Non Cloud Based)	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	19		
Total:	100	76		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	76

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service):	<u>Uninterruptible Power Supplies</u>	<i>Provide short description of bid item you are evaluating</i>
Name of Bidder (Service Provider):	<u>Bidder 2: HOWARDedu</u>	<i>Name of Service Provider</i>
Name of School or Library (Applicant)	<u>Nye County School District</u>	<i>Name of School or Library</i>
Prepared by:	<u>Daniel Laizure</u>	<i>Name of person who completed this schedule</i>
What is the dollar amount of the lowest bid?	<u>\$18,852.26</u>	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price</i>
What is the dollar amount of this bid?	<u>\$0.00</u>	<i>Each bid gets a percentage of the points possible based on the lowest bid.</i>

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Switches/Routers *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 3: ARCTIQ *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Daniel Laizure *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$34,200.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 3: ARCTIQ *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Daniel Laizure *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$8,943.89 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Wireless Backhaul System *Provide short description of bid item you are evaluating*

Name of Bidder (Service Provider): Bidder 3: ARCTIQ *Name of Service Provider*

Name of School or Library (Applicant) Nye County School District *Name of School or Library*

Prepared by: Daniel Laizure *Name of person who completed this schedule*

What is the dollar amount of the lowest bid? \$10,439.00 *Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$0.00 *Each bid gets a percentage of the points possible based on the lowest bid.*

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	#DIV/0!	Did not bid	<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5			<i>Experience with similar projects and references</i>
Experience with this applicant	5			<i>Experience with this applicant</i>
Erate Provider	5			<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	0		
Personnel Qualifications Bidder:				
Qualifications of Management	5			<i>Qualifications of Management</i>
Total Personnel Qualifications	5	0		
Responsiveness				
Local representative available	5			<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15			<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	0		
Technical Merit				
Ability to integrate with the existing equipment	20			<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7			<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	0		
Total:	100	#DIV/0!		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	#DIV/0!

EVALUATION CRITERIA - SCORING BY BIDDER

E-Rate Bid Item (Product or Service): Uninterruptible Power Supplies

Provide short description of bid item you are evaluating

Name of Bidder (Service Provider): Bidder 3: ARCTIQ

Name of Service Provider

Name of School or Library (Applicant) Nye County School District

Name of School or Library

Prepared by: Daniel Laizure

Name of person who completed this schedule

What is the dollar amount of the lowest bid? \$18,852.26

*Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price*

What is the dollar amount of this bid? \$18,852.26

Each bid gets a percentage of the points possible based on the lowest bid.

Criteria	Possible Points	Actual Score	Bid Evaluation Notes	Scoring Guidelines
Price:				
E-Rate Eligible Services and/or Goods	33	33		<i>Points for the price are calculated (Lowest Bid Price / Current Bid Price)*Total Points for Price. Each bid gets a percentage of the points possible based on the lowest bid.</i>
Prior Experience:				
Similar Projects & References	5	5		<i>Experience with similar projects and references</i>
Experience with this applicant	5	5		<i>Experience with this applicant</i>
Erate Provider	5	5		<i>Provided SPIN Nbr or proof of service provider application</i>
Total Prior Experience	15	15		
Personnel Qualifications Bidder:				
Qualifications of Management	5	5		<i>Qualifications of Management</i>
Total Personnel Qualifications	5	5		
Responsiveness				
Local representative available	5	5		<i>Local representative available or dedicated representative is comparably responsive</i>
Meets the needs of the applicant	15	15		<i>Technical merit of the proposed solution to meet needs of the applicant, quality of the solution to meet the needs of the applicant.</i>
Total Responsiveness	20	20		
Technical Merit				
Ability to integrate with the existing equipment	20	20	Proposal would fully intergrate with the existing equipment.	<i>Ability of product to integrate with our existing environment.</i>
Compliance with bid requirements	7	7	100%	<i>Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met, and specifications.</i>
Total Technical Merit	27	27		
Total:	100	100		

	<i>Possible</i>	<i>Score</i>
TOTAL POINTS	100	100

	Summit	Howard	ARTIC
	Switches & Routers	Switches & Routers	Switches & Routers
	\$23,403.81	\$15,810.00	
	\$1,548.38	\$1,294.00	
	\$7,126.08	\$16,716.00	
	\$24,739.74	\$390.00	
	\$2,087.64		
	\$1,781.52		
Switch/Router Total:	\$60,667.15	\$34,200.00	\$0.00
	Wireless	Wireless	Wireless
	\$4,511.32	\$14,478.00	
	\$4,061.79		
	\$370.78		
Wireless Total:	\$8,943.89	\$14,478.00	\$0.00
	Backhaul	Backhaul	Backhaul
	\$13,832.78	\$10,439.00	
	\$847.34		
Backhaul Total:	\$14,680.12	\$10,439.00	\$0.00
	UPS	UPS	UPS
			\$18,852.26
UPS Total:	\$0.00	\$0.00	\$18,852.26