

# Sheridan School District and Mid Columbia Bus Co. contract renewal meeting



3/14/2017

Sheridan SD – Confidential



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## Customer Value to Sheridan SD

Midco supports community in a number of ways:

- Digital Camera with GPS no charge to District
- Community Grants
- Scholarships
- Management support from Debbie Baker in Dallas
- Spares and trips bus support from Dallas

Midco is proud to support Sheridan families and students!



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## Sheridan SD contract extension highlights

Midco recognizes for the type of service in this contract the following assumptions are built into model supporting operational excellence.

- Driver starting wage increase - \$12.50 to \$14.50
  - Every dollar is about 3% in rate if board wishes to lead
- Existing driver \$2.00 average adjustment
- Bus Aide for student management (\$9K, \$3K after 70%)
- Route minimums – All “new routes” billed a minimum of 50 miles per day
- CPI with new contract language (2.5% CPI minimum and max of 5.5%. If greater than 5.5% the adjustment will be 5.5% plus one half of the amount greater than 5.5%)
- New contract language around State or Federally Mandated Changes in School Bus Regulations – Minimum wage, Sick Leave, Affordable Care Act, Salary Exemption, and Snow days as examples
- 10 month fixed rate for current Type 20 \$464 a month, unlimited miles with fuel pass
- Fuel Pass through

Competitor Wage - McMinnville	\$14.00
Dayton - Willamina	\$14.00

Will be moving up!



# Sheridan SD options

Sheridan Scenario Matrix			1yr Ext.	5yr Contract	
			Year 1 increase	Year 1 increase	Increase over 5yrs
We Pay Fuel (current)	\$0/hr	1a	11.6%	13.6%	6.2%
	Wage	1b			
	Increase	1c			
	\$1/hr	1d	14.5%	16.5%	7.2%
	Wage	1e			
	Increase	1f			
	\$2/hr	1g	17.3%	19.4%	8.1%
	Wage	1h			
	Increase	1i			
Pass Through Fuel	\$0/hr	2a	1.5%	3.4%	2.8%
	Wage	2b			
	Increase	2c			
	\$1/hr	2d	4.4%	6.3%	3.8%
	Wage	2e			
	Increase	2f			
	\$2/hr	2g	7.2%	9.2%	4.8%
	Wage	2h			
	Increase	2i			

Fuel cost  
\$26K annual

Gervais	Full Pass Through
Foreset Grove	Full Pass Through
Rainier	Full Pass Through
Sheridan	Fuel clause - \$2.00/gal CPI each year
Yamhill-Carlton	Full Pass Through
Banks	Fuel clause - \$2.7297, Diesel - \$2.3649
Dallas	Full Pass Through
Perrydale	Full Pass Through
North Santiam	Full Pass Through
Falls City	Full Pass Through
Gaston	Full Pass Through
Cascade	Full Pass Through



# Midco and Sheridan SD costing estimate

SHERIDAN SCHOOL DISTRICT TRANSPORTATION COSTS	Contract Price Increase			
	CPI			
	9.20%			
	1 year adjustment for 5 year ext			
	Estimate 2016-2017	Increase 2017-2018	Total Cost 2017-2018	2017-2018 % Increase
<b>HOME TO SCHOOL</b>				
HOME TO SCHOOL ROUTES	\$176,526	\$16,240	\$192,767	9.20%
SHERIDAN JAPANESE SCH	\$31,414	\$2,890	\$34,304	9.20%
FUEL - Reimbursable	1	\$25,000	\$25,000	2500000.00%
<b>SUBTOTAL HOME TO SCHOOL</b>	<b>\$207,941</b>	<b>\$44,130</b>	<b>\$252,070</b>	<b>21.22%</b>
<b>SPECIAL NEEDS</b>				
SPECIAL NEEDS	\$95,233	\$8,761	\$103,995	9.20%
<b>SUBTOTAL SPECIAL NEEDS</b>	<b>\$95,233</b>	<b>\$8,761</b>	<b>\$103,995</b>	<b>9.20%</b>
<b>ACTIVITIES</b>				
YELLOW	\$29,499	\$2,714	\$32,213	9.20%
TYPE 20	\$4,640	\$4,640	\$4,640	0.00%
ADJUSTMENTS		\$427	\$5,067	9.20%
FUEL	\$1	\$6,000	\$6,000	600000.00%
<b>SUMMER PROGRAM - NON REIMB</b>	<b>\$936</b>	<b>\$86</b>	<b>\$1,022</b>	<b>9.20%</b>
	<b>\$35,076</b>	<b>\$13,867</b>	<b>\$48,942</b>	<b>39.53%</b>
<b>TOTAL COSTS</b>	<b>\$338,250</b>	<b>\$66,759</b>	<b>405,007</b>	<b>19.74%</b>



# Our Commitment



We believe every problem matters, big or small. Act with urgency and speed to resolve every issue and “Own the Problem” as our own.

Safety is our number one priority for the operation and that is reflected in the excellent safety record that MIDCO has maintained over the years

**Thank you** from MIDCO for all the great years in working with the District.



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