



# Sheridan School District and Mid Columbia Bus Co. contract renewal meeting









#### Customer Value to Sheridan SD

### Midco supports community in a number of ways:

- Digital Camera with GPS no charge to District
- Community Grants
- Scholarships
- Management support from Debbie Baker in Dallas
- Spares and trips bus support from Dallas

Midco is proud to support Sheridan families and students!







#### Sheridan SD contract extension highlights



Midco recognizes for the type of service in this contract the following assumptions are built into model supporting operational excellence.

- Driver starting wage increase \$12.50 to \$14.50
  - Every dollar is about 3% in rate if board wishes to lead
- Existing driver \$2.00 average adjustment
- Bus Aide for student management (\$9K, \$3K after 70%)

Competitor Wage -	
McMinnville	\$14.00
Dayton - Willamina	\$14.00

Will be moving up!

- Route minimums All "new routes" billed a minimum of 50 miles per day
- CPI with new contract language (2.5% CPI minimum and max of 5.5%. If greater than 5.5% the adjustment will be 5.5% plus one half of the amount greater than 5.5%)
- New contract language around State or Federally Mandated Changes in School Bus Regulations Minimum wage, Sick Leave, Affordable Care Act, Salary Exemption, and Snow days as examples
- 10 month fixed rate for current Type 20 \$464 a month, unlimited miles with fuel pass
- Fuel Pass through











Sheridan S	cenario Ma	ntrix			
			1yr Ext.	5yr C	Contract
			Year 1 increase	Year 1 increase	Increase over 5yrs
We Pay Fuel (current)	\$0/hr	1a	11.6%		
	Wage	1b		13.6%	
	Increase	1c			6.2%
	\$1/hr	1d	14.5%		
	Wage	1e		16.5%	
	Increase	<b>1</b> f			7.2%
	\$2/hr	1g	17.3%		
	Wage	1h		19.4%	
	Increase	<b>1</b> i			8.1%
Pass Through Fuel	\$0/hr	2a	1.5%		
	Wage	2b		3.4%	
	Increase	2c			2.8%
	\$1/hr	2d	4.4%		
	Wage	2e		6.3%	
	Increase	2f			3.8%
	\$2/hr	2g	7.2%		
	Wage	2h		9.2%	
	Increase	2i			4.8%
	Increase	2i			4.8%

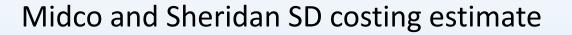
Gervais	Full Pass Through
Foreset Grove	Full Pass Through
Rainier	Full Pass Through
Sheridan	Fuel clause - \$2.00/gal CPI each year
Yamhill-Carlton	Full Pass Through
Banks	Fuel clause - \$2.7297, Diesel - \$2.3649
Dallas	Full Pass Through
Perrydale	Full Pass Through
North Santiam	Full Pass Through
Falls City	Full Pass Through
Gaston	Full Pass Through
Cascade	Full Pass Through

Fuel cost \$26K annual











SHERIDAN SCHOOL DISTRICT				
TRANSPORTATION COSTS		Contract P	rice Increase	
TRANSFORTATION COSTS		Contract Price Increase		
		CPI		
	F - 11 1-		9.20% 1 year adjustme	
	Estimate	Increse	Total Cost	2017-2018 %
	2016-2017	2017-2018	2017-2018	Increase
HOME TO SCHOOL				
HOME TO SCHOOL ROUTES	\$176,526	\$16,240	\$192,767	9.20%
SHERIDAN JAPANESE SCH	\$31,414	\$2,890	\$34,304	9.20%
FUEL - Reimburseable	1	\$25,000	\$25,000	2500000.00%
SUBTOTAL HOME TO SCHOOL	\$207,941	\$44,130	\$252,070	21.22%
SPECIAL NEEDS				
SPECIAL NEEDS	\$95,233	\$8,761	\$103,995	9.20%
SUBTOTAL SPECIAL NEEDS	\$95,233	\$8,761	\$103,995	9.20%
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ACTIVITIES				
YELLOW	\$29,499	\$2,714	\$32,213	9.20%
TYPE 20	\$4,640	\$4,640	\$4,640	0.00%
ADJUSTMENTS	\$ 1,540	\$427	\$5,067	9.20%
FUEL	\$1	\$6,000	\$6,000	600000.00%
SUMMER PROGRAM - NON REIM	· · · · · · · · · · · · · · · · · · ·	\$86	\$1,022	9.20%
SUMMER PROGRAM - NON REIM				
	\$35,076	\$13,867	\$48,942	39.53%
TOTAL COSTS	\$338,250	\$66,759	405,007	19.74%







## Our Commitment



We believe every problem matters, big or small. Act with urgency and speed to resolve every issue and "Own the Problem" as our own.

Safety is our number one priority for the operation and that is reflected in the excellent safety record that MIDCO has maintained over the years

**Thank you** from MIDCO for all the great years in working with the District.



