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February 27, 2025

Ms. Alicia Duell
Director of Technology
River Trails School District 26
1900 Kensington Road
Mount Prospect, IL 60056

Dear Alicia,

I have reviewed the proposals submitted to River Trails School District 26 for 50 new wireless access points and 3 new data switches to replace outdated equipment at Indian Grove Elementary School.

Specifications for the access points and data switches were prepared and submitted as part of the District's Erate Form 470 application process.

Six proposals for the required equipment were received in response to the District's Form 470.

Vendor Proposal Analysis

Points were awarded to each proposal based on the criteria below. Each evaluation criteria was assigned a weight. The weights assigned reflect the relative importance of the criteria to the evaluation. The criteria used and their weights were:

<u>Evaluation Criteria</u>	<u>Criteria Weight</u>
Vendor support	150
Manufacturer strength	150
Ease of management	200
<u>Cost of Components</u>	<u>500</u>
TOTAL	1000

Proposal Evaluation

The results of the evaluation were as follows:

Vendor	Component Manufacturer	Total Weighted Points
E2 Services	Aruba	980
CMS	Aruba	845
Questivity	Aruba	835
SHI	Aruba	815
Optimus	Aruba	720
Coquina	Aruba	670

System Cost

The proposed costs for the all required components were:

Vendor	Component Manufacturer	Cost	Cost Score
E2 Services	Aruba	\$62,294.48	10.0
CMS	Aruba	\$79,188.50	7.9
Questivity	Aruba	\$80,642.00	7.7
SHI	Aruba	\$85,031.00	7.3
Optimus	Aruba	\$115,265.35	5.4
Coquina	Aruba	\$143,075.13	4.4

(The cost score is the ratio of the proposed cost/the lowest cost proposal x 10)
The costs include all the specified components.

RECOMMENDATION

Wilson Consulting recommends that River Trails School District 26 purchase the new data switches and wireless access points from E2 Services. The proposal from E2 Services provides the following advantages to the District:

1. The characteristics of the data switches proposed (Aruba) are consistent with the specifications developed by the District.
2. All the District's data switches are Aruba. Administration of the District's network will be facilitated by continuing to deploy Aruba devices.
3. The manufacturer has a solid history of providing quality products and will provide long lasting support for the switches.
4. The District has had excellent experience in its dealings with E2 Services. E2 Services is familiar with the District's requirements and has be very responsive to service requests.
5. E2 Services submitted the lowest cost proposals.

Please feel free to contact me should you have any questions or should you require additional information.

Sincerely,

David Wilson

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Evaluation Matrix

		Evaluation Matrix				
		Vendor	Manufacturer	Ease of	Component	
		Support	Strength	Management	Acquisition Cost	TOTAL
	Criteria Weight	15	15	20	50	
VENDOR	Maximum Points	150	150	200	500	1000
Coquina	Points (1-10)	8	10	9	4.4	
Aruba	Weighted Pts. (Weight X Points)	120	150	180	220	670
CMS	Points (1-10)	8	10	9	7.9	
Aruba	Weighted Pts. (Weight X Points)	120	150	180	395	845
E2 Services	Points (1-10)	10	10	9	10	
Aruba	Weighted Pts. (Weight X Points)	150	150	180	500	980
Optimus	Points (1-10)	8	10	9	5.4	
Aruba	Weighted Pts. (Weight X Points)	120	150	180	270	720
Questivity	Points (1-10)	8	10	9	7.7	
Aruba	Weighted Pts. (Weight X Points)	120	150	180	385	835
SHI	Points (1-10)	8	10	9	7.3	
Aruba	Weighted Pts. (Weight X Points)	120	150	180	365	815