



We would like to express our sincere gratitude for choosing Windy City Representatives as your trusted partner for all your HVAC equipment requirements. We are truly honored to have had the opportunity to partner on a project. We are delighted that our equipment aligns perfectly with your application needs, but more importantly, we believe you have selected a company that shares your work ethic. At Windy City Representatives, we take immense pride in delivering nothing short of first-class service and innovative solutions. We fully recognize the significance of this project to you, and we want to assure you that you have made the right choice in entrusting us with your support. We are committed to providing you with unwavering support and expertise throughout the entire process. Once again, we sincerely thank you for your business and the trust you have placed in us. We look forward to continuing our partnership and exceeding your expectations.

I'd like to highlight a number of important differentiating characteristics of the AAON RTUs that we have proposed for the **Joliet West Culinary Arts Food Lab Addition** Project. The following are items that will be of interest, as they all effect your bottom line. In my opinion, the benefits of the AAON product for this application make it a win-win for the owner: AAON will provide reliable, energy efficient equipment, that will last for years, and payback the investment year over year through reduced energy usage, reduced maintenance, and improved reliability, when compared with competitive products.

Furthermore, when we select AAON units for specific applications, we pay special attention to the request of the owner regarding how the unit is intended to operate, and what the objectives are for the operation. Most rooftop units equipment do not have the flexibility of configuration or control to truly meet the programmatic needs of applications such as this.

Energy!

AAON units are provided with many energy saving features, some of these are as follows:

- AAON features supply fan variable frequency drives (VFDs). The VFDs allow the fan motor to slow down during off peak operation if the units are configured for single zone VAV operation. As fan horsepower is proportional to the CUBE (^3) of the fan speed, significant energy savings will be realized thanks to the VFDs.
- AAON features variable speed scroll compressors which modulate capacity to exactly match the cooling demand. The modulating capacity is especially useful in applications such as this where the load will vary drastically throughout the year. Operational energy savings of >25% can be realized thanks to the variable speed compressors, when compared with traditional on/off compressors.
- AAON features direct drive plenum supply fans, and direct drive exhaust fans. Direct drive fans operate more efficiently than conventional belt drive fans because they do not have friction losses associated with fan belts. Friction losses in belt driven fan systems can account for up to 8% wasted energy.
- AAON features modulating economizers for free cooling during mild months. The economizer will act as the first stage of cooling when the outdoor temperatures allow for it, to reduce the energy usage of the units.
- AAON features double walled, 2" thick, foam panel construction. In Chicago's harsh climate, the energy loss through the RTU casing is in the range of \$40 per ton, per year. This project has a total of 35 nominal tons of cooling, so the expected energy savings PER YEAR due to energy loss through the cabinet will be in the range of \$1,400 compared with other manufacturers who use thin fiberglass insulation in single wall cabinets. With the low supply air temperature of these units, I would expect these savings to be even greater.

- For this application, we have designed the units to allow for the lower temperatures required to maintain the depressed space relative humidity of between 40-50% relative humidity. We are able to do this by using 6 row cooling coils, coupled with the refrigeration components necessary to achieve a lower discharge air temperature.

Reliability

AAON design features help limit and reduce required maintenance tasks:

- Variable Speed compressors do not cycle on/off like standard compressors, instead, they 'unload,' which saves energy, and reduces the possibility of compressor burnout due to excessive cycling.
- Supply & exhaust fan VFDs block high inrush currents that cause motor burnout. With a VFD on the supply and exhaust fans, the motor ramps up smoothly from 0 rpm to the required operating rpm.
- AAON factory controls provide more comprehensive control than a standard Thermostat. The controls are easy to use and inherently provide protections and safeties for the equipment to ensure reliable operation and long term equipment health.
- AAON factory certified technicians will provide unit start-up and configuration of all equipment to ensure that the equipment is operating efficiently and as designed.

Longevity

AAON construction features provide long life and facilitate reliable operation for many years of service:

- AAON features double wall foam panel construction. In addition to providing significant energy savings, this high quality panel construction greatly increases the expected life of the equipment. Other manufacturers provide flimsy, single walled panels with a thin sheet of fiberglass insulation that degrade over time, accelerate rusting, and inherently leak like a sieve.
- AAON's paint coating carries a 2500 hr salt spray rating, this is over 2.5 times greater than products from other manufacturers, and will allow the equipment to last a very long time without degradation.
- AAON units feature stainless steel drain pans as standard which meet industry IAQ guidelines. Also, the SS drain pans will not rust over time, as would a galvanized drain pan, which is a common feature of some manufacturers.
- AAON's panels have a thermal break design, which limit heat transfer through the panel, and can improve the longevity of the panels because the thermal break will prevent condensation from forming at the panel joints. Such condensation eventually results in rusting and degradation of the casing. In this application, where supply air temperature is low, the casing integrity is of special concern.
- Compressors, and refrigeration components are located in isolated compartments, out of the harsh outdoor elements. By concealing these components in an enclosure, they are inherently protected from wear and tear associated with outdoor HVAC equipment. The enclosed compressors also help attenuate sound for a quieter machine.

Value

- The energy benefits, reduced maintenance, and improved longevity all demonstrate that the AAON units are the right product for the application.
- The energy payback alone will result in a very short ROI. As mentioned above, the single zone VAV sequence, direct drive fans with VFDs, digital scroll compressors, double wall foam panels, all contribute sizable energy savings that will pay back year-after-year.
- The high quality construction, and the long life components will extend the equipment's lifecycle, delaying the eventual date of replacement of the equipment, and delaying the replacement of expensive critical components (compressors, motors, etc.).

Aeon Cancellation Policy:

Please note that these timelines serve as guidelines based on our real-time production schedule. The actual cancellation dates may vary to accommodate specific production requirements and commitments. We will communicate the precise cancellation dates to you upon release of equipment into production.

- Cancellation within 24 hours after receipt of P.O: No cancellation fee.
- Cancellation within 2 weeks after receipt of P.O: A cancellation fee of \$1500.
- Cancellation within 4 weeks (~25% production cycle) after receipt of P.O: A cancellation fee of \$10,000.
- Cancellation within 8 weeks (~50% production cycle) after receipt of P.O: A cancellation fee of \$25,000.
- Cancellation within 10 weeks (~63% production cycle) after receipt P.O: A cancellation fee of 50% of the project total.
- Cancellation more than 10+ weeks after receipt of P.O: A cancellation fee of 100% of the project total.

Date: November 29, 2023

Subject: **Joliet West IAQ-Phase 4 Co-operative Proposal**
401 N Larkin Ave
Joliet, IL 60435

Engineer: Wight & Co
Documents: Issue for Bid 11/1/2023

Terms: F.O.B. Factory, Freight Allowed and Prepaid,
Progress Payments (See Pricing Page), Taxes NOT Included, **Quote Valid for 30 Days**
See attached **Terms and Conditions of Sale**

We offer to furnish the equipment and services specified herein at prices stated and in accordance with the attached **Terms and Conditions of Sale**

Commodity and Equipment Pricing Volatility: Any adjustments or modifications made to this proposal (written or verbal) remain valid for 30 days from the original proposal date unless a formal written proposal is issued with a new proposal date.

ITEM I

PACKAGED ROOFTOP UNITS

Tag(s): RTU-1,2,3

Three (3) AAON model RN complete as follows:

- Double wall cabinet with 2" R13 urethane foam injected panel construction and thermal break design
- Industrial polyurethane exterior coating to exceed 2,500 hrs salt spray test - ASTM B117
- L/240 panel deflection at 125% of design static pressure at a maximum 8" w.g.
- Less than 1% leakage 3 times the min external static pressure provided in AHRI Standard 340/360
- R-410a refrigerant
- 460/3/60
- 6 row coil w/ digital speed scroll compressors
- UV Lamps
- Modulating (high turndown) stainless steel natural gas heat exchanger
- Supply and exhaust fans with factory installed VFDs
- Enthalpy economizer with fully modulating actuator and fault detection diagnostics (RTU-1,2,3,4)
- CO2 sensor
- 2" MERV8 + 4" MERV14 filters
- Non-Fused Disconnect
- Factory wired convenience outlet
- 5 KAIC SCCR
- Clogged Filter Switch
- Phase & brown out protection
- Condenser coil guards
- ECM condenser fans for head pressure control
- AAON factory installed unit controller with BACnet interface
- Stainless steel drain pan
- OA & EA airflow measuring stations

- Extended Exhaust Flue
- 2-year parts only warranty
- 5-year compressor parts only warranty
- 25-year non-prorated SS heat exchanger warranty
- Vibration isolation curb
- Start up

Items Not Included:

- Hauling, rigging or storage of equipment
- Installation commissioning/supervision
- Labor warranty or extended warranties not mentioned above
- Spare filters
- Smoke detectors
- Equipment screening
- Acoustical curb insulation
- Items not mentioned above

PRICE FOR BASE BID-ITEMS | \$164,000.00

Thank you for the opportunity to furnish our products and services on this project.

Respectfully,

Jamar Slade
Windy City Representatives

CUSTOMER APPROVAL - NOTICE TO PROCEED

Name: _____

Signature: _____

Date: _____

Progress Payments

20% on submittals for approval

30% on release to fabrication

50% on shipment

Terms and Conditions of Sale

Standard Terms and Conditions – U.S.A./Canada

References to "products", "equipment" or "services" herein shall mean those to be furnished by Seller as identified on the applicable Seller Quotation

(1) AGREEMENT AND LIMITATIONS. Buyer accepts these Standard Terms and Conditions by signing and returning Seller's Quotation, by sending a purchase order in response to the Quotation, or Buyer's instructions to Seller to begin work, including shipment of product or performance of services. Upon Buyer's acceptance, Seller's Quotation and the related terms and conditions referred to in the Quotation shall constitute the entire agreement relating to the products, equipment and services covered by the Quotation (the "Agreement"). No terms, conditions or warranties other than those identified in the Quotation and no agreement or understanding, oral or written, in any way purporting to modify such terms and conditions whether contained in Buyer's purchase order or shipping release forms, or elsewhere, shall be binding on Seller unless hereafter made in writing and signed by Seller's authorized representative. Buyer is hereby notified of Seller's express rejection of any terms inconsistent with these Standard Terms and Conditions or to any other terms proposed by Buyer in accepting Seller's Quotation. Neither Seller's subsequent lack of objection to any such terms, nor the delivery of the products or services, shall constitute an agreement by Seller to any such terms.

(2) TERMINATION OR MODIFICATION. If either party materially breaches this agreement, the other party may notify the breaching party in writing, setting out the breach, and the breaching party will have 60 days following such notice to remedy the breach. If the breaching party fails to remedy the breach during that period, the other party may by written notice terminate the Agreement. These Standard Terms and Conditions may be modified or rescinded only by a writing signed by authorized representatives of both Seller and Buyer. Accepted orders may be cancelled or modified by Buyer only with Seller's express written consent. If cancellation or modification is allowed, Buyer agrees to pay to Seller all expenses incurred and damage sustained by Seller on account of such cancellation or modification, plus a reasonable profit. If Seller's performance of its obligations becomes impracticable due to obsolescence or unavailability of systems, equipment, or products (including component parts and/or materials) or because the Seller or its supplier(s) has discontinued the manufacture or the sale of the equipment and/or products or is no longer in the business of providing the Services, Seller may terminate this Agreement, or the affected portions, at its sole discretion upon notice to Buyer. Seller may terminate this Agreement, or the affected portions, at its sole discretion upon notice to the Buyer if Seller's performance of its obligations are prohibited because of changes in applicable laws, regulations or codes.

(3) PRICE, SHIPMENT, PAYMENT AND INVOICING.

Prices in any quotation or proposal from Seller are subject to change upon notice sent to Buyer at any time before the quotation or proposal has been accepted. Seller may increase prices upon notice to the Buyer to reflect increases in material and labor costs. Prices for products covered by this Agreement may be adjusted by Seller, upon notice to Buyer at any time prior to shipment and regardless of Buyer's acceptance of the Seller's proposal or quotation, to reflect any increase in Seller's cost of raw materials (e.g., steel, aluminum) inability to secure Products, changes or increases in law, labor, taxes, duties, tariffs or quotas, acts of government, any similar charges, or to cover any extra, unforeseen and unusual cost elements. Price and delivery is F.O.B. point of manufacture, unless otherwise provided. Unless otherwise agreed to in writing by Seller, all payments are due net thirty (30) days from the date of invoice. Invoices shall be paid by Buyer via electronic delivery via EFT/ACH. Seller may, at its sole option, have the right to make any delivery under this Agreement payable on a cash or payment guarantee before-shipment basis. In the case of export sales, unless otherwise agreed to in writing by Seller, all payments are to be made by means of a confirmed irrevocable letter of credit. Invoicing disputes must be identified in writing within 21 days of the date of invoice. Seller shall invoice Buyer for progress payments to 100% percent based upon equipment delivered or stored, and services performed. Payments of any disputed amounts are due and payable upon resolution. All undisputed amounts remain due net thirty (30) days from the date of invoice. This Agreement is entered into with the understanding that the services to be provided by Seller are not subject to any local, state, or federal prevailing wage statute. If it is later determined that local, state, or federal prevailing wage rates apply to the services to be provided by Seller, Seller reserves the right to issue a modification or change order to adjust the wage rates to the required prevailing wage rate. Buyer agrees to pay for the applicable prevailing wage rates. Buyer shall provide financial information requested by Seller to verify Buyer's ability to pay for goods or services. If Buyer fails to provide financial information or if Seller, in its sole discretion determines that reasonable grounds exist to question Buyer's ability or willingness to make payments when due (e.g., not making payments when due, late payments, or a reduction in Buyer's credit score), Seller may defer shipments, change payment terms, require cash in advance and/or require other security, without liability and without waiving any other remedies Seller may have against Buyer. Seller shall provide Buyer with advance written notice of changes to payment terms. In the event of Buyer's default, the balance of any outstanding amounts will be immediately due and payable. Buyer acknowledges and agrees that timely payments of the full amounts listed on invoices is an essential term of this Agreement and that Buyer's failure to make payment in full when due is a material breach of this Agreement. Buyer further acknowledges that if there is any amount outstanding on an invoice, it is material to Seller and will give Seller, without prejudice to any other right or remedy, the right to, without notice: (i) suspend, discontinue or terminate performing any services and/or withhold further deliveries of equipment and other materials, terminate or suspend any unpaid software licenses, and/or suspend Seller's obligations under or terminate this Agreement; and (ii) charge Buyer interest on the amounts unpaid at a rate equal to the lesser of one and one half (1.5) percent per month or the maximum rate permitted under applicable law, until payment is made in full. Seller's election to continue providing future services does not, in any way diminish Seller's right to terminate or suspend services or exercise any or all rights or remedies under this Agreement. Seller shall not be liable for any damages, claims, expenses, or liabilities arising from or relating to suspension of services for non-payment. In the event that there are exigent circumstances requiring services or the Seller otherwise performs services at the premises following suspension, those services shall be governed by the terms of this Agreement unless a separate contract is executed. If Buyer disputes any late payment notice or Seller's efforts to collect payment, Buyer shall immediately notify Seller in writing and explain the basis of the dispute. Shipments to Buyer with outstanding invoices unpaid after thirty (30) days will be suspended until all overdue invoices are paid or be made on a cash-in-advance basis only, in Seller's sole discretion.

(4) DEPOSIT. Unless prohibited by law, Buyer agrees to pay a deposit equal to 30% of the sell price (pre-tax) prior to Seller performing work. Seller will generate an invoice for the 30% deposit after Seller's receipt of a written agreement or order from Buyer. Seller will not commence work until receipt of the deposit.

(5) TAXES. All stated prices are exclusive of and Buyer agrees to pay any taxes, fees, duties, tariffs, false alarm assessments, installation or alarm permits, and levies or other similar charges imposed and/or enacted by a government, however designated or imposed, including but not limited to value-added and withholding taxes that are levied or based upon the amounts paid under this Agreement. At any time prior to shipment, Seller shall be entitled to an increase in time and money for any costs that it incurs directly or indirectly that arise out of or relate to changes in taxes, tariffs, duties or similar charges due to such changes.

(6) DELIVERY. The delivery date(s) provided by Seller for the product and equipment is only an estimate and is based upon prompt receipt of all necessary information from Buyer. The delivery date(s) is subject to and shall be extended by delays caused by acts of God, severe weather (including but not limited to hurricanes, tornados, severe snowstorms or severe rainstorms), wildfires, floods, earthquakes, seismic disturbances, or other natural disasters, acts or omissions of any governmental authority (including change of any applicable law or regulation), epidemics, pandemics, disease, viruses, quarantines, or other public health risks and/or responses thereto, condemnation, strikes, lock-outs, labor disputes, fires, explosions or other casualties, thefts, vandalism, civil disturbances, insurrection, mob violence, riots, war or other armed conflict (or the serious threat of same), acts of terrorism, electrical power outages, interruptions or degradations in telecommunications, computer, network, or electronic communications systems, data breach, cyber-attacks, ransomware, unavailability or shortage of parts, materials, supplies, or transportation, or any other cause or casualty beyond the reasonable control of Seller, whether foreseeable or unforeseeable. **FAILURE TO DELIVER WITHIN THE TIME ESTIMATED SHALL NOT BE A MATERIAL BREACH OF CONTRACT ON SELLER'S PART.** If Buyer causes Seller to delay shipment or completion of the product or equipment, Seller shall be entitled to any and all extra cost and expenses resulting from such delay.

(7) LIMITED WARRANTY. Seller warrants that the product and equipment furnished by Seller under the Agreement will be free from defects in material and workmanship and that the services provided by Seller will be provided in a good and workmanlike manner for a period of twelve (12) months from initial product start-up, or eighteen (18) months from product shipment, whichever occurs first (the "Warranty Period") unless such Warranty Period is modified by Seller's proposal or the supplied Certificate of Limited Warranty. Alongside this limited warranty, for all new York™ air or water-cooled chillers and/or Metasys™ building automation systems sold and Seller installed in the US and Canada, Seller also provides a Year One Service Agreement for such equipment, the scope, limitations, terms and conditions of which are at <https://www.johnsoncontrols.com/yeareneservice> (collectively, "Year One Service"). Seller will not provide a credit against purchase price if offered Year One Service is declined. No warranty is provided for third-party products and equipment installed or furnished by Seller. Such products and equipment are provided with the third-party manufacturer's warranty to the extent available, and Seller will transfer the benefits together with all limitations of that manufacturer's warranty to Buyer. This limited warranty does not cover failures caused in whole or in part by (i) equipment subjected to misuse, neglect, accident or improper installation or maintenance performed by anyone other than Seller; (ii) equipment damaged by acts of God (e.g., fire, flood, freeze, earthquake or lightning), improper storage or protection of equipment from date of shipment until start-up, or other causes beyond the control of Seller; (iii) normal wear and tear or corrosion; (iv) improper use, application or operation beyond rated capacity; (v) use of replacement parts, refrigerants, oil, additives, or antifreeze agents other than those authorized by Seller's factory; or (vi) any equipment manufactured or customized according to Buyer's specifications and not authorized in writing by Seller. To qualify for warranty consideration, Buyer must notify Seller in writing of its warranty claim prior to expiration of the Warranty Period to obtain for instructions on warranty procedures and provide Seller with reasonable site access to inspect the equipment and/or perform any necessary warranty work within 72-hours of any access request by Seller. Seller's sole obligation for breach of this warranty, at Seller's option, shall be to repair or to replace defective parts or to properly redo defective services, to provide equivalent replacement equipment instead of repair parts, or to offer a replacement price allowance to be applied toward the purchase of new or refurbished equipment offered by Seller. This limited warranty does not cover costs of consumable parts and components (e.g., oil, coolant, refrigerant, batteries, gaskets, O-rings, sacrificial anodes, filters, belts and kits), or additional costs for access, deinstallation, re-installation (e.g., cranes, rigging, roof or wall removal) and transportation of the equipment. Further details on covered costs, claims processing and actions that may void this warranty are set forth in the applicable Certificate of Limited Warranty. This limited warranty is expressly conditioned on Buyer's proof of payment of the purchase price in full, and all replaced equipment becomes Seller's property. Any changes/extension to the Warranty Period that may be required due to project delays or slippage will be mutually agreed upon in writing by the parties and may require contract modifications to incorporate additional warranty products to accommodate such change/extension. **THIS WARRANTY IS EXCLUSIVE AND IS PROVIDED IN LIEU OF ALL OTHER EXPRESS OR IMPLIED WARRANTIES INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, WHICH ARE HEREBY DISCLAIMED.** Seller makes no and specifically disclaims all representations or warranties that the services, products, software or third-party product or software will be secure from cyber threats, hacking or other similar malicious activity or will detect the presence of, or eliminate, treat, or mitigate the spread, transmission, or outbreak of any pathogen, disease, virus or other contagion, including but not limited to COVID 19. Unless agreed to in writing by the parties, any technical support, assistance, or advice ("Technical Support") provided by Seller, such as suggestions as to design use and suitability of the equipment and products for the Buyer's application, is provided in good faith, but Buyer acknowledges and agrees that Seller is not the designer, engineer, or installer of record. Any Technical Support is provided for informational purposes only and shall not be construed as a representation or warranty, express or implied, concerning the proper selection, use, and/or application of equipment and products. Buyer assumes exclusive responsibility for determining if the equipment and products supplied by Seller are suitable for its intended application and all risk and liability, whether based in contract, tort or otherwise, in connection with its application and use of the equipment or products.

(8) INDEMNIFICATION, REMEDIES AND LIMITATIONS OF LIABILITY. In addition to Paragraph 8 below regarding patents, Buyer agrees that Seller shall be responsible only for such injury, loss, or damage caused by the intentional misconduct or the negligent act or omission of Seller. In the event Buyer claims Seller has breached any of its obligations, whether of warranty or otherwise, Seller may request the return of the goods and tender to

Buyer the purchase price theretofore paid by Buyer, and in such event, Seller shall have no further obligation under the Agreement except to refund such purchase price upon redelivery of the goods. If Seller so requests the return of the goods, the goods shall be redelivered to Seller in accordance with Seller's instructions and at Seller's expense. The remedies contained in these Standard Terms and Conditions shall constitute the sole recourse of Buyer against Seller for breach of any of Seller's obligations under the Agreement, whether of warranty or otherwise. To the maximum extent permitted by law, in no event shall Seller and its affiliates and their respective personnel, suppliers and vendors ("Seller Parties") be liable to Buyer or any third party under any cause of action or theory of liability, even if advised of the possibility of such damages, for any: (a) special, indirect, incidental, punitive, or consequential damages; (b) lost profits, revenues, data, Buyer opportunities, business, anticipated savings or goodwill; (c) business interruption; or (d) data loss or other losses arising from viruses, ransomware, cyber attacks or failures or interruptions to networks or systems. In any case, the entire aggregate liability of the Seller Parties under this Agreement for all damages, losses and causes of action, whether in contract, tort (including negligence), or otherwise shall be limited to the purchase price paid by Buyer hereunder.

(9) **PATENTS.** Seller shall defend or, at its own option settle, any action against Buyer brought by a third party to the extent that the action is based upon a claim that the equipment provided under the Agreement infringes any U.S. patents or copyrights for Buyers located in the United States or Canadian patents or copyrights, for Buyers located in Canada, or misappropriates any trade secrets of a third party ("Claim"), provided that: (i) Buyer gives Seller prompt written notice of any such Claim, (ii) Buyer gives Seller full authority to defend or settle any such Claim, and (iii) Buyer gives Seller proper and full information and assistance, at Seller's expense (except for Buyer's employees' time) to defend or settle any such Claim. Seller will pay those costs and damages finally awarded against Buyer in the action that are specifically attributable to the claim or those costs and damages agreed to in a monetary settlement of the action. **THE FOREGOING IS IN LIEU OF ANY WARRANTIES OF NON-INFRINGEMENT, WHICH ARE HEREBY DISCLAIMED.** The foregoing obligation of Seller does not apply with respect to products or equipment or portions or components thereof (a) not supplied by Seller, (b) made in whole or in part in accordance with Buyer or owner specifications, (c) which are modified after shipment by Seller, if the alleged infringement related to such modification, (d) combined with other products, processes or materials where the alleged infringement relates to such combination, (e) where Buyer continues allegedly infringing activity after being notified thereof and/or after being informed of modifications that would have avoided the alleged infringement without significant loss of performance or functionality, or (f) where Buyer's use of the product or equipment is incidental to an infringement not resulting primarily from the product or equipment; Buyer will indemnify Seller and its officers, directors, agents, and employees from all damages, settlements, attorneys' fees and expenses related to a claim of infringement, misappropriation, defamation, violation of rights of publicity or privacy excluded from Seller's indemnity obligation herein.

(10) **One-Year Claims Limitation; Choice of Law.** Seller shall have the sole and exclusive right to determine whether any dispute, controversy or claim arising out of or relating to the Agreement, or the breach thereof, shall be submitted to a court of law or arbitrated. For Buyers located in the United States, the laws of Delaware shall govern the validity, enforceability, and interpretation of this Agreement, without regard to conflicts of law principles thereof, and the exclusive venue for any such litigation or arbitration shall be in Milwaukee, Wisconsin. For Buyers located in Canada, this Agreement shall be governed by and be construed in accordance with the laws of Ontario, without regard to conflicts of law principles thereof, and the exclusive venue for any such litigation or arbitration shall be in Ontario, Canada. The parties waive any objection to the exclusive jurisdiction of the specified forums, including any objection based on forum non conveniens. In the event the matter is submitted to a court, Seller and Buyer hereby agree to waive their right to trial by jury. In the event the matter is submitted to arbitration by Seller, the costs of arbitration shall be borne equally by the parties, and the arbitrator's award may be confirmed and reduced to judgement in any court of competent jurisdiction. If Seller prevails in any collection action, Buyer will pay all of Seller's reasonable collection costs (including legal fees and expenses). Except as provided below, no claim or cause of action, whether known or unknown, shall be brought by either party against the other more than one year after the claim first arose. Claims not subject to the one-year limitation include claims for unpaid: (1) contract amounts, (2) change order amounts (approved or requested) and (3) delays and/or work inefficiencies. Seller and Buyer each waive their right to a jury trial.

(11) **DIGITAL ENABLED SERVICES.** If Seller provides Digital Enabled Services under this Agreement, these Digital Enabled Services require the collection, transfer and ingestion of building, equipment, system time series, and other data to Seller's cloud-hosted software applications. Buyer consents to and grants Seller right to collect, transfer, ingest and use such data to enable Seller and its affiliates and agents to provide, maintain, protect, develop and improve the Digital Enabled Services and Seller products and services. Buyer acknowledges that, while Digital Enabled Services generally improve equipment performance and services, Digital Enabled Services do not prevent all potential malfunction, insure against all loss, or guarantee a certain level of performance. Buyer shall be solely responsible for the establishment, operation, maintenance, access, security and other aspects of its computer network ("Network"), shall appropriately protect hardware and products connected to the Network and will supply Seller secure Network access for providing its Digital Enabled Services. As used herein, "Digital Enabled Services" mean services provided hereunder that employ Seller software and related equipment installed at Buyer facilities and Seller cloud-hosted software offerings and tools to improve, develop, and enable such services. Digital Enabled Service may include, but are not limited to, (a) remote servicing and inspection, (b) advanced equipment fault detection and diagnostics, and (c) data dashboarding and health reporting. If Buyer accesses and uses Software that is used to provide the Digital Enabled Services, the Software Terms (defined below) will govern such access and use.

Seller Digital Solutions. Use, implementation, and deployment of the software and hosted software products ("Software") offered under these terms shall be subject to, and governed by, Seller's standard terms for such Software and Software related professional services in effect from time to time at www.johnsoncontrols.com/techterms (collectively, the "Software Terms"). Specifically, the Seller General EULA set forth at www.johnsoncontrols.com/buildings/legal/digital/general_eula governs access to and use of software installed on Buyer's premises or systems and the Seller Terms of Service set forth at www.johnsoncontrols.com/buildings/legal/digital/general_tos govern access to and use of hosted software products. The applicable Software Terms are incorporated herein by this reference. Other than the right to use the Software as set forth in the Software Terms, Seller and its licensors reserve all right, title, and interest (including all intellectual property rights) in and to the Software and improvements to the Software. The Software that is licensed hereunder is licensed subject to the Software Terms and not sold. If there is a conflict between the other terms herein and the Software Terms, the Software Terms shall take precedence and govern with respect to rights and responsibilities relating to the Software, its implementation and deployment and any improvements thereto.

Notwithstanding any other provisions of this Agreement, unless otherwise agreed, the following terms apply to Software that is provided to Buyer on a subscription basis (i.e., a time limited license or use right), (each a "Software Subscription"): Each Software Subscription provided hereunder will commence on the date the initial credentials for the Software are made available (the "Subscription Start Date") and will continue in effect until the expiration of the subscription term noted in the applicable statement of work, order or other applicable ordering document. At the expiration of the Software Subscription, such Software Subscription will automatically renew for consecutive one (1) year terms (each a "Renewal Subscription Term"), unless either party provides the other party with a notice of non-renewal at least ninety (90) days prior to the expiration of the then-current term. To the extent permitted by applicable law, Software Subscriptions purchases are non-cancelable, and the sums paid nonrefundable. Fees for Software Subscriptions shall be paid annually in advance, invoiced on the Subscription Start Date and each subsequent anniversary thereof. Buyer shall pay all invoiced amounts within thirty calendar days after the date of invoice. Payments not made within such time period shall be subject to late charges as set forth in the Software Terms. Unless otherwise agreed by the parties in writing, the subscription fee for each Renewal Subscription Term will be priced at Seller's then-applicable list price for that Software offering. Any use of Software that exceeds the scope, metrics or volume set forth in this Agreement and applicable SOW will be subject to additional fees based on the date such excess use began.

(12) **PRIVACY.** Seller as **Processor.** Where Seller factually acts as Processor of Personal Data on behalf of Buyer (as such terms are defined in the DPA) the terms at www.johnsoncontrols.com/dpa ("DPA") shall apply. **Seller as Controller:** Seller will collect, process and transfer certain personal data of Buyer and its personnel related to the business relationship between it and Buyer (for example names, email addresses, telephone numbers) as controller and in accordance with Seller's Privacy Notice at <https://www.johnsoncontrols.com/privacy>. Buyer acknowledges Seller's Privacy Notice and strictly to the extent consent is mandatorily required under applicable law, Buyer consents to such collection, processing and transfer. To the extent consent to such collection, processing and transfer by Seller is mandatorily required from Buyer's personnel under applicable law, Buyer warrants and represents that it has obtained such consent.

(13) **CONNECTED EQUIPMENT SERVICES.** Certain equipment sold hereunder includes by default Seller's Connected Equipment Services. Connected Equipment Services is a data-analytics and monitoring Software platform that uses a cellular or network connection to gather equipment performance data to assist Seller in advising Buyer on (and Buyer in better understanding) such equipment's health, performance or potential malfunction. If Buyer's equipment includes Connected Equipment Services, such services will be on by default and the remote connection will continue to connect to Buyer's Equipment through the full equipment lifecycle, unless Buyer specifically requests in writing that Seller disable the remote connection or Seller discontinues or removes such remote connection. For more information on whether your particular equipment includes Connected Equipment Services, a subscription to such services and the cost, if any, of such subscription, please see your applicable order, quote, proposal, or purchase documentation or talk to your Seller sales representative. If Buyer's equipment includes Connected Equipment Services, Seller will provide a cellular modem or other gateway device ("Gateway Device") owned by Seller or Buyer will supply a network connection suitable to establish a remote connection with Buyer's applicable equipment to permit Seller to use Connected Equipment Services to perform first-year and extended warranty services as well as other services, including troubleshooting, quarterly health reports, remote diagnostic and monitoring and aftermarket services. For certain subscriptions, Buyer will be able to access equipment information from a mobile or smart device using Connected Equipment Service's mobile or web app. Any Gateway Devices provided hereunder shall remain Seller's property, and Seller may upon reasonable notice access and remove such Gateway Device and discontinue services in accordance with the Software Terms. If Buyer does not permit Seller to connect via a connection validated by Seller for the equipment or the connection is disconnected by Buyer, and a service representative must therefore be dispatched to the Buyer site, then the Buyer will pay Seller at Seller's then-current standard applicable contract regular time and/or overtime rate for services performed by the service representative. Seller disclaims any obligation to advise Buyer of any possible equipment error or malfunction. Buyer acknowledges that, while Connected Equipment Services generally improve equipment performance and services, Connected Equipment Services does not prevent all potential malfunction, insure against all loss or guarantee a certain level of performance and that Seller shall not be responsible for any injury, loss, or damage caused by any act or omission of Seller related to or arising from the monitoring of the equipment under Connected Equipment Services.

(14) MISCELLANEOUS

(a) **CHANGES OF CONSTRUCTION AND DESIGN:** Seller reserves the right to change or revise the construction and design of the products or equipment purchased by Buyer, without liability or obligation to incorporate such changes to products or equipment ordered by Buyer unless specifically agreed upon in writing reasonably in advance of the delivery date for such products or equipment. Buyer agrees to bear the expense of meeting any changes or modifications in local code requirements which become effective after Seller has accepted Buyer's order.

(b) **CHARACTER OF PRODUCT AND SECURITY INTEREST:** The goods delivered by Seller under the terms of the Agreement shall remain personal property and retain its character as such no matter in what manner affixed or attached to any structure or property. Buyer grants Seller a security interest in said goods, any replacement parts and any proceeds thereof until all sums due Seller have been paid to it in cash. This security interest shall secure all indebtedness or obligations of whatsoever nature now or hereafter owing Buyer to Seller. Buyer shall pay all expenses of any nature whatsoever incurred by Seller in connection with said security interest.

(c) **INSURANCE:** Buyer agrees to insure the goods delivered under the Agreement in an amount at least equal to the purchase price against loss or damage from fire, wind, water or other causes. The insurance policies are to be made payable to Seller and Buyer in accordance with their respective interests, and when issued are to be delivered to Seller and held by it. Failure to take out and maintain such insurance shall entitle Seller to declare the entire purchase price to be immediately due and payable and shall also entitle Seller to recover possession of said goods.

(d) **INSTALLATION:** If installation by the Seller is included within the Seller's Quotation, Buyer shall provide all of the following at its own expense and at all times pertinent to the installation: i) free, dry, and reasonable access to Buyer's premises, and ii) proper foundations, lighting, power, water and storage facilities reasonably required.

(e) **COMPLIANCE WITH LAWS:** Seller's obligations are subject to the export administration and control laws and regulations of Canada or the United States with respect to where Seller is performing work or providing goods. Buyer shall comply fully with such laws and regulation in the export, resale or disposition of purchased products or equipment. Quotations or proposals made, and any orders accepted by Seller from a Buyer outside of Canada or the United States, are with the understanding that the ultimate destination of the products or equipment is the country indicated therein. Diversion of the products or equipment to any other destination contrary to Canada or the United States as set out in the Quotation or proposal, is prohibited. Accordingly, if the foregoing understanding is incorrect, or if Buyer intends to divert the products or equipment to any other destination, Buyer shall immediately inform Seller of the correct ultimate destination.

(f) **BUYER RESPONSIBILITIES:** Buyer is solely responsible for the establishment, operation, maintenance, access, security and other aspects of its computer network ("Network") and shall supply Seller secure Network access for providing its services. Products networked, connected to the internet, or otherwise connected to computers or other devices must be appropriately protected by Buyer and/or end user against unauthorized access. Buyer is responsible to take appropriate measures, including performing back-ups, to protect information, including without limit data, software, or files (collectively "Data") prior to receiving the service or products.

(g) **LIEN LEGISLATION.** Notwithstanding anything to the contrary contained herein, the terms of this Agreement shall be subject to the lien legislation applicable to the location where the work will be performed, and, in the event of conflict, the applicable lien legislation shall prevail.

(h) **FORCE MAJEURE:** Seller shall not be liable, nor in breach or default of its obligations under this Agreement, for delays, interruption, failure to render services, or any other failure by Seller to perform an obligation under this Agreement, where such delay, interruption or failure is caused, in whole or in part, directly or indirectly, by a Force Majeure Event. A "Force Majeure Event" is a condition or event that is beyond the reasonable control of Seller, whether foreseeable or unforeseeable, including, without limitation, acts of God, severe weather (including but not limited to hurricanes, tornados, severe snowstorms or severe rainstorms), wildfires, floods, earthquakes, seismic disturbances, or other natural disasters, acts or omissions of any governmental authority (including change of any applicable law or regulation), epidemics, pandemics, disease, viruses, quarantines, or other public health risks and/or responses thereto, condemnation, strikes, lock-outs, labor disputes, an increase of 5% or more in tariffs or other excise taxes for materials to be used on the project, fires, explosions or other casualties, thefts, vandalism, civil disturbances, insurrection, mob violence, riots, war or other armed conflict (or the serious threat of same), acts of terrorism, electrical power outages, interruptions or degradations in telecommunications, computer, network, or electronic communications systems, data breach, cyber-attacks, ransomware, unavailability or shortage of parts, materials, supplies, or transportation, or any other cause or casualty beyond the reasonable control of Seller. If Seller's performance of the work is delayed, impacted, or prevented by a Force Majeure Event or its continued effects, Seller shall be excused from performance under the Agreement. Without limiting the generality of the foregoing, if Seller is delayed in achieving one or more of the scheduled milestones set forth in the Agreement due to a Force Majeure Event, Seller will be entitled to extend the relevant completion date by the amount of time that Seller was delayed as a result of the Force Majeure Event, plus such additional time as may be reasonably necessary to overcome the effect of the delay. To the extent that the Force Majeure Event directly or indirectly increases Seller's cost to perform the services, Buyer is obligated to reimburse Seller for such increased costs, including, without limitation, costs incurred by Seller for additional labor, inventory storage, expedited shipping fees, trailer and equipment rental fees, subcontractor fees, compliance with vaccination requirements or other costs and expenses incurred by Seller in connection with the Force Majeure Event.

(i) **ONE-YEAR CLAIMS LIMITATION:** No claim or cause of action, whether known or unknown, shall be brought against Seller more than one year after the claim first arose. Except as provided for herein, Seller's claims must also be brought within one year. Claims for unpaid contract amounts are not subject to the one-year limitation.

(j) **ASSIGNMENT:** This Agreement is not assignable by the Buyer except upon written consent of Seller first being obtained. Seller shall have the right to assign this Agreement, in whole or in part, or to subcontract any of its obligations under this Agreement without notice to Buyer.

(k) **FAR.** In the United States, Company supplies "commercial items" within the meaning of the Federal Acquisition Regulations (FAR), 48 CFR Parts 1-53. As to any customer order for a U.S. Government contract, Company will comply only with those mandatory flow-downs for commercial item and commercial services subcontracts listed either at FAR 52.244-6, or 52.212-5(e)(1), as applicable.

(Last Updated 8/2023)



We would like to express our sincere gratitude for choosing Windy City Representatives as your trusted partner for all your HVAC equipment requirements. We are truly honored to have had the opportunity to partner on a project. We are delighted that our equipment aligns perfectly with your application needs, but more importantly, we believe you have selected a company that shares your work ethic. At Windy City Representatives, we take immense pride in delivering nothing short of first-class service and innovative solutions. We fully recognize the significance of this project to you, and we want to assure you that you have made the right choice in entrusting us with your support. We are committed to providing you with unwavering support and expertise throughout the entire process. Once again, we sincerely thank you for your business and the trust you have placed in us. We look forward to continuing our partnership and exceeding your expectations.

I'd like to highlight a number of important differentiating characteristics of the AAON RTUs that we have proposed for the **Joliet West IAQ Phase 4 Project**. The following are items that will be of interest, as they all effect your bottom line. In my opinion, the benefits of the AAON product for this application make it a win-win for the owner: AAON will provide reliable, energy efficient equipment, that will last for years, and payback the investment year over year through reduced energy usage, reduced maintenance, and improved reliability, when compared with competitive products.

Furthermore, when we select AAON units for specific applications, we pay special attention to the request of the owner regarding how the unit is intended to operate, and what the objectives are for the operation. Most rooftop units equipment do not have the flexibility of configuration or control to truly meet the programmatic needs of applications such as this.

Furthermore, when we select AAON units for specific applications, we pay special attention to the request of the owner regarding how the unit is intended to operate, and what the objectives are for the operation. Most rooftop units equipment do not have the flexibility of configuration or control to truly meet the programmatic needs of applications such as this.

Energy!

AAON units are provided with many energy saving features, some of these are as follows:

- AAON features supply fan variable frequency drives (VFDs). The VFDs allow the fan motor to slow down during off peak operation if the units are configured for single zone VAV operation. As fan horsepower is proportional to the CUBE (3) of the fan speed, significant energy savings will be realized thanks to the VFDs.
- AAON features variable speed scroll compressors which modulate capacity to exactly match the cooling demand. The modulating capacity is especially useful in applications such as this where the load will vary drastically throughout the year. Operational energy savings of >25% can be realized thanks to the variable speed compressors, when compared with traditional on/off compressors.
- AAON features direct drive plenum supply fans, and direct drive exhaust fans. Direct drive fans operate more efficiently than conventional belt drive fans because they do not have friction losses associated with fan belts. Friction losses in belt driven fan systems can account for up to 8% wasted energy.
- AAON features modulating economizers for free cooling during mild months. The economizer will act as the first stage of cooling when the outdoor temperatures allow for it, to reduce the energy usage of the units.

- AAON features double walled, 2" thick, foam panel construction. In Chicago's harsh climate, the energy loss through the RTU casing is in the range of \$40 per ton, per year. This project has a total of 90 nominal tons of cooling, so the expected energy savings PER YEAR due to energy loss through the cabinet will be in the range of \$3,600 compared with other manufacturers who use thin fiberglass insulation in single wall cabinets. With the low supply air temperature of these units, I would expect these savings to be even greater.
- For this application, we have designed the units to allow for the lower temperatures required to maintain the depressed space relative humidity of between 40-50% relative humidity. We are able to do this by using 6 row cooling coils, coupled with the refrigeration components necessary to achieve a lower discharge air temperature.

Reliability

AAON design features help limit and reduce required maintenance tasks:

- Variable Speed compressors do not cycle on/off like standard compressors, instead, they 'unload,' which saves energy, and reduces the possibility of compressor burnout due to excessive cycling.
- Supply & exhaust fan VFDs block high inrush currents that cause motor burnout. With a VFD on the supply and exhaust fans, the motor ramps up smoothly from 0 rpm to the required operating rpm.
- AAON factory controls provide more comprehensive control than a standard Thermostat. The controls are easy to use and inherently provide protections and safeties for the equipment to ensure reliable operation and long term equipment health.
- AAON factory certified technicians will provide unit start-up and configuration of all equipment to ensure that the equipment is operating efficiently and as designed.

Longevity

AAON construction features provide long life and facilitate reliable operation for many years of service:

- AAON features double wall foam panel construction. In addition to providing significant energy savings, this high quality panel construction greatly increases the expected life of the equipment. Other manufacturers provide flimsy, single walled panels with a thin sheet of fiberglass insulation that degrade over time, accelerate rusting, and inherently leak like a sieve.
- AAON's paint coating carries a 2500 hr salt spray rating, this is over 2.5 times greater than products from other manufacturers, and will allow the equipment to last a very long time without degradation.
- AAON units feature stainless steel drain pans as standard which meet industry IAQ guidelines. Also, the SS drain pans will not rust over time, as would a galvanized drain pan, which is a common feature of some manufacturers.
- AAON's panels have a thermal break design, which limit heat transfer through the panel, and can improve the longevity of the panels because the thermal break will prevent condensation from forming at the panel joints. Such condensation eventually results in rusting and degradation of the casing. In this application, where supply air temperature is low, the casing integrity is of special concern.
- Compressors, and refrigeration components are located in isolated compartments, out of the harsh outdoor elements. By concealing these components in an enclosure, they are inherently protected from wear and tear associated with outdoor HVAC equipment. The enclosed compressors also help attenuate sound for a quieter machine.

Value

- The energy benefits, reduced maintenance, and improved longevity all demonstrate that the AAON units are the right product for the application.
- The energy payback alone will result in a very short ROI. As mentioned above, the single zone VAV sequence, direct drive fans with VFDs, digital scroll compressors, double wall foam panels, all contribute sizable energy savings that will pay back year-after-year.

- The high quality construction, and the long life components will extend the equipment's lifecycle, delaying the eventual date of replacement of the equipment, and delaying the replacement of expensive critical components (compressors, motors, etc.).

Date: November 29, 2023

Subject: Joliet West IAQ-Phase 4 Co-operative Proposal
401 N Larkin Ave
Joliet, IL 60435

Engineer: Wight & Co
Documents: Issue for Bid 11/1/2023

Terms: F.O.B. Factory, Freight Allowed and Prepaid,
Progress Payments (See Pricing Page), Taxes NOT Included, **Quote Valid for 30 Days**
See attached **Terms and Conditions of Sale**

We offer to furnish the equipment and services specified herein at prices stated and in accordance with the attached **Terms and Conditions of Sale**

Commodity and Equipment Pricing Volatility: Any adjustments or modifications made to this proposal (written or verbal) remain valid for 30 days from the original proposal date unless a formal written proposal is issued with a new proposal date.

BASE BID- ITEM I

UNIT VENTILATORS

Tag(s): UV-XX

Eight (8) JCI/Magic Aire unit vents complete as follows:

- Vertical configuration – 21 5/8" cabinet depth
- DX cooling coil
- Hot water heating coil
- Face & bypass damper
- 115/1/60 EC motor
- 2" MERV 8 filters
- **DDC ready (Controller by TCC)**
 - OA and F&B damper actuator (0-10V)
 - **Consists of terminal block, 75 VA control transformer, sensors**
- Disconnect
- Low limit freeze stat
- OA Louver
- Stainless drain pan
- 30" Solid End panels
- 2 year parts only warranty
- Vertical units
 - Front return, rear OA, top discharge
 - Open pipe tunnel
 - 60" OA Louvers

Items Not Included:

- Hauling, rigging or storage of equipment
- **Start up (No Start up required)**
- **Units will come DDC ready, controller by TCC**
- **CO2/Thermostat by TCC**
- Installation, testing, training or commissioning/supervision
- Extended warranties not mentioned above

- Utility Cabinets/Shelving
- Hangers or vibration isolators
- 6" false back/Adapter back plenums. Unit depth align with scheduled sizes
- Condensing units
- Condensate pump
- Auxiliary drain pan/overflow switch
- Valves or piping package
- Items not mentioned above

BASE BID- ITEM II

CONDENSING UNITS

Tag(s): CU-XX

Eight (8) York model AL complete as follows:

- R-410A refrigerant
- 208V/3ph/60Hz power
- ECM Fan Motor
- Two Speed Scroll Compressor
- Condenser coil guards
- Compressor Crankcase Heater

Items Not Included:

- Hauling, rigging or storage of equipment
- Start up, installation, training or commissioning
- Labor warranty or extended warranties
- Refrigeration specialties, piping or line sets
- Controls
- Disconnect
- Vibration isolators
- Mounting pad or equipment rails/support
- Items not mentioned above

ALTERNATE 1- ITEM III

PACKAGED ROOFTOP UNITS

Tag(s): RTU-7,8,9,10,11,12

Six (6) AAON model RN complete as follows:

- Double wall cabinet with 2" R13 urethane foam injected panel construction and thermal break design
- Industrial polyurethane exterior coating to exceed 2,500 hrs salt spray test - ASTM B117
- L/240 panel deflection at 125% of design static pressure at a maximum 8" w.g.
- Less than 1% leakage 3 times the min external static pressure provided in AHRI Standard 340/360
- R-410a refrigerant
- 460/3/60
- 6 row coil w/ digital speed scroll compressors
- UV Lamps
- Modulating (high turndown) stainless steel natural gas heat exchanger
- Supply and exhaust fans with factory installed VFDs
- Enthalpy economizer with fully modulating actuator
- CO2 sensor
- 2" MERV8 + 4" MERV14 filters
- Non-Fused Disconnect
- Factory wired convenience outlet

- 5 KAIC SCCR
- Clogged Filter Switch
- Phase & brown out protection
- Condenser coil guards
- ECM condenser fans for head pressure control
- AAON factory installed unit controller with BACnet interface
- Stainless steel drain pan
- OA & EA airflow measuring stations- (Tubing and Piezo ring provided in the field)
- Extended Exhaust Flue
- 2-year parts only warranty
- 5-year compressor parts only warranty
- 25-year non-prorated SS heat exchanger warranty
- Vibration isolation curb
- Start up

Items Not Included:

- Hauling, rigging or storage of equipment
- Installation commissioning/supervision
- Labor warranty or extended warranties not mentioned above
- Spare filters
- Smoke detectors
- Equipment screening
- Acoustical curb insulation
- Items not mentioned above

ALTERNATE 2- ITEM IV

PACKAGED ROOFTOP UNITS

Tag(s): RTU-1,2,3,4

Four (4) AAON model RN complete as follows:

- Double wall cabinet with 2" R13 urethane foam injected panel construction and thermal break design
- Industrial polyurethane exterior coating to exceed 2,500 hrs salt spray test - ASTM B117
- L/240 panel deflection at 125% of design static pressure at a maximum 8" w.g.
- Less than 1% leakage 3 times the min external static pressure provided in AHRI Standard 340/360
- R-410a refrigerant
- 460/3/60
- 6 row coil w/ digital speed scroll compressors
- UV Lamps
- Modulating (high turndown) stainless steel natural gas heat exchanger
- Supply and exhaust fans with factory installed VFDs
- Enthalpy economizer with fully modulating actuator and fault detection diagnostics
- CO2 sensor
- 2" MERV8 + 4" MERV14 filters
- Non-Fused Disconnect
- Factory wired convenience outlet
- 5 KAIC SCCR
- Clogged Filter Switch
- Phase & brown out protection
- Condenser coil guards
- ECM condenser fans for head pressure control

- AAON factory installed unit controller with BACnet interface
- Stainless steel drain pan
- OA & EA airflow measuring stations (Tubing and Piezo ring provided in the field)
- Extended Exhaust Flue
- 2-year parts only warranty
- 5-year compressor parts only warranty
- 25-year non-prorated SS heat exchanger warranty
- Vibration isolation curb
- Start up

Items Not Included:

- Hauling, rigging or storage of equipment
- Installation commissioning/supervision
- Labor warranty or extended warranties not mentioned above
- Spare filters
- Smoke detectors
- Equipment screening
- Acoustical curb insulation
- Items not mentioned above

ALTERNATE 3-ITEM V

PACKAGED ROOFTOP UNITS

Tag(s): RTU-5,6

Two (2) AAON model RN complete as follows:

- Double wall cabinet with 2" R13 urethane foam injected panel construction and thermal break design
- Industrial polyurethane exterior coating to exceed 2,500 hrs salt spray test - ASTM B117
- L/240 panel deflection at 125% of design static pressure at a maximum 8" w.g.
- Less than 1% leakage 3 times the min external static pressure provided in AHRI Standard 340/360
- R-410a refrigerant
- 460/3/60
- 6 row coil w/ digital speed scroll compressors
- UV Lamps
- Modulating (high turndown) stainless steel natural gas heat exchanger
- Supply and exhaust fans with factory installed VFDs
- Enthalpy economizer with fully modulating actuator and fault detection diagnostics
- CO2 sensor
- 2" MERV8 + 4" MERV14 filters
- Non-Fused Disconnect
- Factory wired convenience outlet
- 5 KAIC SCCR
- Clogged Filter Switch
- Phase & brown out protection
- Condenser coil guards
- ECM condenser fans for head pressure control
- AAON factory installed unit controller with BACnet interface
- Stainless steel drain pan
- OA & EA airflow measuring stations (Tubing and Piezo ring provided in the field)
- Extended Exhaust Flue
- 2-year parts only warranty
- 5-year compressor parts only warranty

- 25-year non-prorated SS heat exchanger warranty
- Vibration isolation curb
- Start up

Items Not Included:

- Hauling, rigging or storage of equipment
- Installation commissioning/supervision
- Labor warranty or extended warranties not mentioned above
- Spare filters
- Smoke detectors
- Equipment screening
- Acoustical curb insulation
- Items not mentioned above



PRICE FOR BASE BID-ITEMS I,II \$ 99,816.00
PRICE FOR Alternate 1-ITEMS III..... \$ 383,000.00
PRICE FOR Alternate 2-ITEMS IV \$ 210,560.00
PRICE FOR Alternate 3-ITEMS V \$ 106,685.00

Thank you for the opportunity to furnish our products and services on this project.

Respectfully,

Jamar Slade
Windy City Representatives

CUSTOMER APPROVAL - NOTICE TO PROCEED

Name: _____

Signature: _____

Date: _____

Progress Payments
20% on submittals for approval
30% on release to fabrication
50% on shipment

Terms and Conditions of Sale

Standard Terms and Conditions – U.S.A./Canada

References to “products”, “equipment” or “services” herein shall mean those to be furnished by Seller as identified on the applicable Seller Quotation

(1) AGREEMENT AND LIMITATIONS. Buyer accepts these Standard Terms and Conditions by signing and returning Seller's Quotation, by sending a purchase order in response to the Quotation, or Buyer's instructions to Seller to begin work, including shipment of product or performance of services. Upon Buyer's acceptance, Seller's Quotation and the related terms and conditions referred to in the Quotation shall constitute the entire agreement relating to the products, equipment and services covered by the Quotation (the “Agreement”). No terms, conditions or warranties other than those identified in the Quotation and no agreement or understanding, oral or written, in any way purporting to modify such terms and conditions whether contained in Buyer's purchase order or shipping release forms, or elsewhere, shall be binding on Seller unless hereafter made in writing and signed by Seller's authorized representative. Buyer is hereby notified of Seller's express rejection of any terms inconsistent with these Standard Terms and Conditions or to any other terms proposed by Buyer in accepting Seller's Quotation. Neither Seller's subsequent lack of objection to any such terms, nor the delivery of the products or services, shall constitute an agreement by Seller to any such terms.

(2) TERMINATION OR MODIFICATION. If either party materially breaches this agreement, the other party may notify the breaching party in writing, setting out the breach, and the breaching party will have 60 days following such notice to remedy the breach. If the breaching party fails to remedy the breach during that period, the other party may by written notice terminate the Agreement. These Standard Terms and Conditions may be modified or rescinded only by a writing signed by authorized representatives of both Seller and Buyer. Accepted orders may be cancelled or modified by Buyer only with Seller's express written consent. If cancellation or modification is allowed, Buyer agrees to pay to Seller all expenses incurred and damage sustained by Seller on account of such cancellation or modification, plus a reasonable profit. If Seller's performance of its obligations becomes impracticable due to obsolescence or unavailability of systems, equipment, or products (including component parts and/or materials) or because the Seller or its supplier(s) has discontinued the manufacture or the sale of the equipment and/or products or is no longer in the business of providing the Services, Seller may terminate this Agreement, or the affected portions, at its sole discretion upon notice to Buyer. Seller may terminate this Agreement, or the affected portions, at its sole discretion upon notice to the Buyer if Seller's performance of its obligations are prohibited because of changes in applicable laws, regulations or codes.

(3) PRICE, SHIPMENT, PAYMENT AND INVOICING.

Prices in any quotation or proposal from Seller are subject to change upon notice sent to Buyer at any time before the quotation or proposal has been accepted. Seller may increase prices upon notice to the Buyer to reflect increases in material and labor costs. Prices for products covered by this Agreement may be adjusted by Seller, upon notice to Buyer at any time prior to shipment and regardless of Buyer's acceptance of the Seller's proposal or quotation, to reflect any increase in Seller's cost of raw materials (e.g., steel, aluminum) inability to secure Products, changes or increases in law, labor, taxes, duties, tariffs or quotas, acts of government, any similar charges, or to cover any extra, unforeseen and unusual cost elements. Price and delivery is F.O.B. point of manufacture, unless otherwise provided. Unless otherwise agreed to in writing by Seller, all payments are due net thirty (30) days from the date of invoice. Invoices shall be paid by Buyer via electronic delivery via EFT/ACH. Seller may, at its sole option, have the right to make any delivery under this Agreement payable on a cash or payment guarantee before-shipment basis. In the case of export sales, unless otherwise agreed to in writing by Seller, all payments are to be made by means of a confirmed irrevocable letter of credit. Invoicing disputes must be identified in writing within 21 days of the date of invoice. Seller shall invoice Buyer for progress payments to 100% percent based upon equipment delivered or stored, and services performed. Payments of any disputed amounts are due and payable upon resolution. All undisputed amounts remain due net thirty (30) days from the date of invoice. This Agreement is entered into with the understanding that the services to be provided by Seller are not subject to any local, state, or federal prevailing wage statute. If it is later determined that local, state, or federal prevailing wage rates apply to the services to be provided by Seller, Seller reserves the right to issue a modification or change order to adjust the wage rates to the required prevailing wage rate. Buyer agrees to pay for the applicable prevailing wage rates. Buyer shall provide financial information requested by Seller to verify Buyer's ability to pay for goods or services. If Buyer fails to provide financial information or if Seller, in its sole discretion determines that reasonable grounds exist to question Buyer's ability or willingness to make payments when due (e.g., not making payments when due, late payments, or a reduction in Buyer's credit score), Seller may defer shipments, change payment terms, require cash in advance and/or require other security, without liability and without waiving any other remedies Seller may have against Buyer. Seller shall provide Buyer with advance written notice of changes to payment terms. In the event of Buyer's default, the balance of any outstanding amounts will be immediately due and payable. Buyer acknowledges and agrees that timely payments of the full amounts listed on invoices is an essential term of this Agreement and that Buyer's failure to make payment in full when due is a material breach of this Agreement. Buyer further acknowledges that if there is any amount outstanding on an invoice, it is material to Seller and will give Seller, without prejudice to any other right or remedy, the right to, without notice: (i) suspend, discontinue or terminate performing any services and/or withhold further deliveries of equipment and other materials, terminate or suspend any unpaid software licenses, and/or suspend Seller's obligations under or terminate this Agreement; and (ii) charge Buyer interest on the amounts unpaid at a rate equal to the lesser of one and one half (1.5) percent per month or the maximum rate permitted under applicable law, until payment is made in full. Seller's election to continue providing future services does not, in any way diminish Seller's right to terminate or suspend services or exercise any or all rights or remedies under this Agreement. Seller shall not be liable for any damages, claims, expenses, or liabilities arising from or relating to suspension of services for non-payment. In the event that there are exigent circumstances requiring services or the Seller otherwise performs services at the premises following suspension, those services shall be governed by the terms of this Agreement unless a separate contract is executed. If Buyer disputes any late payment notice or Seller's efforts to collect payment, Buyer shall immediately notify Seller in writing and explain the basis of the dispute. Shipments to Buyer with outstanding invoices unpaid after thirty (30) days will be suspended until all overdue invoices are paid or be made on a cash-in-advance basis only, in Seller's sole discretion.

(4) DEPOSIT. Unless prohibited by law, Buyer agrees to pay a deposit equal to 30% of the sell price (pre-tax) prior to Seller performing work. Seller will generate an invoice for the 30% deposit after Seller's receipt of a written agreement or order from Buyer. Seller will not commence work until receipt of the deposit.

(5) TAXES. All stated prices are exclusive of and Buyer agrees to pay any taxes, fees, duties, tariffs, false alarm assessments, installation or alarm permits, and levies or other similar charges imposed and/or enacted by a government, however designated or imposed, including but not limited to value-added and withholding taxes that are levied or based upon the amounts paid under this Agreement. At any time prior to shipment, Seller shall be entitled to an increase in time and money for any costs that it incurs directly or indirectly that arise out of or relate to changes in taxes, tariffs, duties or similar charges due to such changes.

(6) DELIVERY. The delivery date(s) provided by Seller for the product and equipment is only an estimate and is based upon prompt receipt of all necessary information from Buyer. The delivery date(s) is subject to and shall be extended by delays caused by acts of God, severe weather (including but not limited to hurricanes, tornados, severe snowstorms or severe rainstorms), wildfires, floods, earthquakes, seismic disturbances, or other natural disasters, acts or omissions of any governmental authority (including change of any applicable law or regulation), epidemics, pandemics, disease, viruses, quarantines, or other public health risks and/or responses thereto, condemnation, strikes, lock-outs, labor disputes, fires, explosions or other casualties, thefts, vandalism, civil disturbances, insurrection, mob violence, riots, war or other armed conflict (or the serious threat of same), acts of terrorism, electrical power outages, interruptions or degradations in telecommunications, computer, network, or electronic communications systems, data breach, cyber-attacks, ransomware, unavailability or shortage of parts, materials, supplies, or transportation, or any other cause or casualty beyond the reasonable control of Seller, whether foreseeable or unforeseeable. **FAILURE TO DELIVER WITHIN THE TIME ESTIMATED SHALL NOT BE A MATERIAL BREACH OF CONTRACT ON SELLER'S PART.** If Buyer causes Seller to delay shipment or completion of the product or equipment, Seller shall be entitled to any and all extra cost and expenses resulting from such delay.

(7) LIMITED WARRANTY. Seller warrants that the product and equipment furnished by Seller under the Agreement will be free from defects in material and workmanship and that the services provided by Seller will be provided in a good and workmanlike manner for a period of twelve (12) months from initial product startup, or eighteen (18) months from product shipment, whichever occurs first (the “Warranty Period”) unless such Warranty Period is modified by Seller's proposal or the supplied Certificate of Limited Warranty. Alongside this limited warranty, for all new York™ air or water-cooled chillers and/or Metasys™ building automation systems sold and Seller installed in the US and Canada, Seller also provides a Year One Service Agreement for such equipment, the scope, limitations, terms and conditions of which are at <https://www.johnsoncontrols.com/yearoneservice> (collectively, “Year One Service”). Seller will not provide a credit against purchase price if offered Year One Service is declined. No warranty is provided for third-party products and equipment installed or furnished by Seller. Such products and equipment are provided with the third-party manufacturer's warranty to the extent available, and Seller will transfer the benefits together with all limitations of that manufacturer's warranty to Buyer. This limited warranty does not cover failures caused in whole or in part by (i) equipment subjected to misuse, neglect, accident or improper installation or maintenance performed by anyone other than Seller; (ii) equipment damaged by acts of God (e.g., fire, flood, freeze, earthquake or lightning), improper storage or protection of equipment from date of shipment until start-up, or other causes beyond the control of Seller; (iii) normal wear and tear or corrosion; (iv) improper use, application or operation beyond rated capacity; (v) use of replacement parts, refrigerants, oil, additives, or antifreeze agents other than those authorized by Seller's factory; or (vi) any equipment manufactured or customized according to Buyer's specifications and not authorized in writing by Seller. To qualify for warranty consideration, Buyer must notify Seller in writing of its warranty claim prior to expiration of the Warranty Period to obtain for instructions on warranty procedures and provide Seller with reasonable site access to inspect the equipment and/or perform any necessary warranty work within 72-hours of any access request by Seller. Seller's sole obligation for breach of this warranty, at Seller's option, shall be to repair or to replace defective parts or to properly redo defective services, to provide equivalent replacement equipment instead of repair parts, or to offer a replacement price allowance to be applied toward the purchase of new or refurbished equipment offered by Seller. This limited warranty does not cover costs of consumable parts and components (e.g., oil, coolant, refrigerant, batteries, gaskets, O-rings, sacrificial anodes, filters, belts and kits), or additional costs for access, deinstallation, re-installation (e.g., cranes, rigging, roof or wall removal) and transportation of the equipment. Further details on covered costs, claims processing and actions that may void this warranty are set forth in the applicable Certificate of Limited Warranty. This limited warranty is expressly conditioned on Buyer's proof of payment of the purchase price in full, and all replaced equipment becomes Seller's property. Any changes/extension to the Warranty Period that may be required due to project delays or shippage will be mutually agreed upon in writing by the parties and may require contract modifications to incorporate additional warranty products to accommodate such change/extension. **THIS WARRANTY IS EXCLUSIVE AND IS PROVIDED IN LIEU OF ALL OTHER EXPRESS OR IMPLIED WARRANTIES INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, WHICH ARE HEREBY DISCLAIMED.** Seller makes no and specifically disclaims all representations or warranties that the services, products, software or third-party product or software will be secure from cyber threats, hacking or other similar malicious activity or will detect the presence of, or eliminate, treat, or mitigate the spread, transmission, or outbreak of any pathogen, disease, virus or other contagion, including but not limited to COVID 19. Unless agreed to in writing by the parties, any technical support, assistance, or advice (“Technical Support”) provided by Seller, such as suggestions as to design use and suitability of the equipment and products for the Buyer's application, is provided in good faith, but Buyer acknowledges and agrees that Seller is not the designer, engineer, or installer of record. Any Technical Support is provided for informational purposes only and shall not be construed as a representation or warranty, express or implied, concerning the proper selection, use, and/or application of equipment and products. Buyer assumes exclusive responsibility for determining if the equipment and products supplied by Seller are suitable for its intended application and all risk and liability, whether based in contract, tort or otherwise, in connection with its application and use of the equipment or products.

(8) INDEMNIFICATION, REMEDIES AND LIMITATIONS OF LIABILITY. In addition to Paragraph 8 below regarding patents, Buyer agrees that Seller shall be responsible only for such injury, loss, or damage caused by the intentional misconduct or the negligent act or omission of Seller. In the event Buyer claims Seller has breached any of its obligations, whether of warranty or otherwise, Seller may request the return of the goods and tender to

Buyer the purchase price thereof paid by Buyer, and in such event, Seller shall have no further obligation under the Agreement except to refund such purchase price upon redelivery of the goods. If Seller so requests the return of the goods, the goods shall be redelivered to Seller in accordance with Seller's instructions and at Seller's expense. The remedies contained in these Standard Terms and Conditions shall constitute the sole recourse of Buyer against Seller for breach of any of Seller's obligations under the Agreement, whether of warranty or otherwise. To the maximum extent permitted by law, in no event shall Seller and its affiliates and their respective personnel, suppliers and vendors ("Seller Parties") be liable to Buyer or any third party under any cause of action or theory of liability, even if advised of the possibility of such damages, for any: (a) special, indirect, incidental, punitive, or consequential damages; (b) lost profits, revenues, data, Buyer opportunities, business, anticipated savings or goodwill; (c) business interruption; or (d) data loss or other losses arising from viruses, ransomware, cyber attacks or failures or interruptions to networks or systems. In any case, the entire aggregate liability of the Seller Parties under this Agreement for all damages, losses and causes of action, whether in contract, tort (including negligence), or otherwise shall be limited to the purchase price paid by Buyer hereunder.

(9) **PATENTS.** Seller shall defend or, at its own option settle, any action against Buyer brought by a third party to the extent that the action is based upon a claim that the equipment provided under the Agreement infringes any U.S. patents or copyrights for Buyers located in the United States or Canadian patents or copyrights, for Buyers located in Canada, or misappropriates any trade secrets of a third party ("Claim"), provided that: (i) Buyer gives Seller prompt written notice of any such Claim, (ii) Buyer gives Seller full authority to defend or settle any such Claim, and (iii) Buyer gives Seller proper and full information and assistance, at Seller's expense (except for Buyer's employees' time) to defend or settle any such Claim. Seller will pay those costs and damages finally awarded against Buyer in the action that are specifically attributable to the claim or those costs and damages agreed to in a monetary settlement of the action. THE FOREGOING IS IN LIEU OF ANY WARRANTIES OF NON-INFRINGEMENT, WHICH ARE HEREBY DISCLAIMED. The foregoing obligation of Seller does not apply with respect to products or equipment or portions or components thereof (a) not supplied by Seller, (b) made in whole or in part in accordance with Buyer or owner specifications, (c) which are modified after shipment by Seller, if the alleged infringement related to such modification, (d) combined with other products, processes or materials where the alleged infringement relates to such combination, (e) where Buyer continues allegedly infringing activity after being notified thereof and/or after being informed of modifications that would have avoided the alleged infringement without significant loss of performance or functionality, or (f) where Buyer's use of the product or equipment is incident to an infringement not resulting primarily from the product or equipment; Buyer will indemnify Seller and its officers, directors, agents, and employees from all damages, settlements, attorneys' fees and expenses related to a claim of infringement, misappropriation, defamation, violation of rights of publicity or privacy excluded from Seller's indemnity obligation herein.

(10) **One-Year Claims Limitation; Choice of Law.** Seller shall have the sole and exclusive right to determine whether any dispute, controversy or claim arising out of or relating to the Agreement, or the breach thereof, shall be submitted to a court of law or arbitrated. For Buyers located in the United States, the laws of Delaware shall govern the validity, enforceability, and interpretation of this Agreement, without regard to conflicts of law principles thereof, and the exclusive venue for any such litigation or arbitration shall be in Milwaukee, Wisconsin. For Buyers located in Canada, this Agreement shall be governed by and be construed in accordance with the laws of Ontario, without regard to conflicts of law principles thereof, and the exclusive venue for any such litigation or arbitration shall be in Ontario, Canada. The parties waive any objection to the exclusive jurisdiction of the specified forums, including any objection based on forum non conveniens. In the event the matter is submitted to a court, Seller and Buyer hereby agree to waive their right to trial by jury. In the event the matter is submitted to arbitration by Seller, the costs of arbitration shall be borne equally by the parties, and the arbitrator's award may be confirmed and reduced to judgement in any court of competent jurisdiction. If Seller prevails in any collection action, Buyer will pay all of Seller's reasonable collection costs (including legal fees and expenses). Except as provided below, no claim or cause of action, whether known or unknown, shall be brought by either party against the other more than one year after the claim first arose. Claims not subject to the one-year limitation include claims for unpaid: (1) contract amounts, (2) change order amounts (approved or requested) and (3) delays and/or work inefficiencies. Seller and Buyer each waive their right to a jury trial.

(11) **DIGITAL ENABLED SERVICES.** If Seller provides Digital Enabled Services under this Agreement, these Digital Enabled Services require the collection, transfer and ingestion of building, equipment, system time series, and other data to Seller's cloud-hosted software applications. Buyer consents to and grants Seller right to collect, transfer, ingest and use such data to enable Seller and its affiliates and agents to provide, maintain, protect, develop and improve the Digital Enabled Services and Seller products and services. Buyer acknowledges that, while Digital Enabled Services generally improve equipment performance and services, Digital Enabled Services do not prevent all potential malfunction, insure against all loss, or guarantee a certain level of performance. Buyer shall be solely responsible for the establishment, operation, maintenance, access, security and other aspects of its computer network ("Network"), shall appropriately protect hardware and products connected to the Network and will supply Seller secure Network access for providing its Digital Enabled Services. As used herein, "Digital Enabled Services" mean services provided hereunder that employ Seller software and related equipment installed at Buyer facilities and Seller cloud-hosted software offerings and tools to improve, develop, and enable such services. Digital Enabled Service may include, but are not limited to, (a) remote servicing and inspection, (b) advanced equipment fault detection and diagnostics, and (c) data dashboarding and health reporting. If Buyer accesses and uses Software that is used to provide the Digital Enabled Services, the Software Terms (defined below) will govern such access and use.

Seller Digital Solutions. Use, implementation, and deployment of the software and hosted software products ("Software") offered under these terms shall be subject to, and governed by, Seller's standard terms for such Software and Software related professional services in effect from time to time at www.johnsoncontrols.com/techterms (collectively, the "Software Terms"). Specifically, the Seller General EULA set forth at www.johnsoncontrols.com/buildings/legal/digital/general_eula governs access to and use of software installed on Buyer's premises or systems and the Seller Terms of Service set forth at www.johnsoncontrols.com/buildings/legal/digital/general_tos govern access to and use of hosted software products. The applicable Software Terms are incorporated herein by this reference. Other than the right to use the Software as set forth in the Software Terms, Seller and its licensors reserve all right, title, and interest (including all intellectual property rights) in and to the Software and improvements to the Software. The Software that is licensed hereunder is licensed subject to the Software Terms and not sold. If there is a conflict between the other terms herein and the Software Terms, the Software Terms shall take precedence and govern with respect to rights and responsibilities relating to the Software, its implementation and deployment and any improvements thereto.

Notwithstanding any other provisions of this Agreement, unless otherwise agreed, the following terms apply to Software that is provided to Buyer on a subscription basis (i.e., a time limited license or use right), (each a "Software Subscription"): Each Software Subscription provided hereunder will commence on the date the initial credentials for the Software are made available (the "Subscription Start Date") and will continue in effect until the expiration of the subscription term noted in the applicable statement of work, order or other applicable ordering document. At the expiration of the Software Subscription, such Software Subscription will automatically renew for consecutive one (1) year terms (each a "Renewal Subscription Term"), unless either party provides the other party with a notice of non-renewal at least ninety (90) days prior to the expiration of the then-current term. To the extent permitted by applicable law, Software Subscriptions purchases are non-cancelable, and the sums paid nonrefundable. Fees for Software Subscriptions shall be paid annually in advance, invoiced on the Subscription Start Date and each subsequent anniversary thereof. Buyer shall pay all invoiced amounts within thirty calendar days after the date of invoice. Payments not made within such time period shall be subject to late charges as set forth in the Software Terms. Unless otherwise agreed by the parties in writing, the subscription fee for each Renewal Subscription Term will be priced at Seller's then-applicable list price for that Software offering. Any use of Software that exceeds the scope, metrics or volume set forth in this Agreement and applicable SOW will be subject to additional fees based on the date such excess use began.

(12) **PRIVACY.** Seller as Processor. Where Seller factually acts as Processor of Personal Data on behalf of Buyer (as such terms are defined in the DPA) the terms at www.johnsoncontrols.com/dpa ("DPA") shall apply. Seller as Controller. Seller will collect, process and transfer certain personal data of Buyer and its personnel related to the business relationship between it and Buyer (for example names, email addresses, telephone numbers) as controller and in accordance with Seller's Privacy Notice at <https://www.johnsoncontrols.com/privacy>. Buyer acknowledges Seller's Privacy Notice and strictly to the extent consent is mandatorily required under applicable law, Buyer consents to such collection, processing and transfer. To the extent consent to such collection, processing and transfer by Seller is mandatorily required from Buyer's personnel under applicable law, Buyer warrants and represents that it has obtained such consent.

(13) **CONNECTED EQUIPMENT SERVICES.** Certain equipment sold hereunder includes by default Seller's Connected Equipment Services. Connected Equipment Services is a data-analytics and monitoring Software platform that uses a cellular or network connection to gather equipment performance data to assist Seller in advising Buyer on (and Buyer in better understanding) such equipment's health, performance or potential malfunction. If Buyer's equipment includes Connected Equipment Services, such services will be on by default and the remote connection will continue to connect to Buyer's Equipment through the full equipment lifecycle, unless Buyer specifically requests in writing that Seller disable the remote connection or Seller discontinues or removes such remote connection. For more information on whether your particular equipment includes Connected Equipment Services, a subscription to such services and the cost, if any, of such subscription, please see your applicable order, quote, proposal, or purchase documentation or talk to your Seller sales representative. If Buyer's equipment includes Connected Equipment Services, Seller will provide a cellular modem or other gateway device ("Gateway Device") owned by Seller or Buyer will supply a network connection suitable to establish a remote connection with Buyer's applicable equipment to permit Seller to use Connected Equipment Services to perform first-year and extended warranty services as well as other services, including troubleshooting, quarterly health reports, remote diagnostic and monitoring and aftermarket services. For certain subscriptions, Buyer will be able to access equipment information from a mobile or smart device using Connected Equipment Service's mobile or web app. Any Gateway Devices provided hereunder shall remain Seller's property, and Seller may upon reasonable notice access and remove such Gateway Device and discontinue services in accordance with the Software Terms. If Buyer does not permit Seller to connect via a connection validated by Seller for the equipment or the connection is disconnected by Buyer, and a service representative must therefore be dispatched to the Buyer site, then the Buyer will pay Seller at Seller's then-current standard applicable contract regular time and/or overtime rate for services performed by the service representative. Seller disclaims any obligation to advise Buyer of any possible equipment error or malfunction. Buyer acknowledges that, while Connected Equipment Services generally improve equipment performance and services, Connected Equipment Services does not prevent all potential malfunction, insure against all loss or guarantee a certain level of performance and that Seller shall not be responsible for any injury, loss, or damage caused by any act or omission of Seller related to or arising from the monitoring of the equipment under Connected Equipment Services.

(14) MISCELLANEOUS

(a) **CHANGES OF CONSTRUCTION AND DESIGN:** Seller reserves the right to change or revise the construction and design of the products or equipment purchased by Buyer, without liability or obligation to incorporate such changes to products or equipment ordered by Buyer unless specifically agreed upon in writing reasonably in advance of the delivery date for such products or equipment. Buyer agrees to bear the expense of meeting any changes or modifications in local code requirements which become effective after Seller has accepted Buyer's order.

(b) **CHARACTER OF PRODUCT AND SECURITY INTEREST:** The goods delivered by Seller under the terms of the Agreement shall remain personal property and retain its character as such no matter in what manner affixed or attached to any structure or property. Buyer grants Seller a security interest in said goods, any replacement parts and any proceeds thereof until all sums due Seller have been paid to it in cash. This security interest shall secure all indebtedness or obligations of whatsoever nature now or hereafter owing Buyer to Seller. Buyer shall pay all expenses of any nature whatsoever incurred by Seller in connection with said security interest.

(c) **INSURANCE:** Buyer agrees to insure the goods delivered under the Agreement in an amount at least equal to the purchase price against loss or damage from fire, wind, water or other causes. The insurance policies are to be made payable to Seller and Buyer in accordance with their respective interests, and when issued are to be delivered to Seller and held by it. Failure to take out and maintain such insurance shall entitle Seller to declare the entire purchase price to be immediately due and payable and shall also entitle Seller to recover possession of said goods.

(d) **INSTALLATION:** If installation by the Seller is included within the Seller's Quotation, Buyer shall provide all of the following at its own expense and at all times pertinent to the installation: i) free, dry, and reasonable access to Buyer's premises; and ii) proper foundations, lighting, power, water and storage facilities reasonably required.

(e) **COMPLIANCE WITH LAWS:** Seller's obligations are subject to the export administration and control laws and regulations of Canada or the United States with respect to where Seller is performing work or providing goods. Buyer shall comply fully with such laws and regulation in the export, resale or disposition of purchased products or equipment. Quotations or proposals made, and any orders accepted by Seller from a Buyer outside of Canada or the United States, are with the understanding that the ultimate destination of the products or equipment is the country indicated therein. Diversion of the products or equipment to any other destination contrary to Canada or the United States as set out in the Quotation or proposal, is prohibited. Accordingly, if the foregoing understanding is incorrect, or if Buyer intends to divert the products or equipment to any other destination, Buyer shall immediately inform Seller of the correct ultimate destination.

(f) **BUYER RESPONSIBILITIES:** Buyer is solely responsible for the establishment, operation, maintenance, access, security and other aspects of its computer network ("Network") and shall supply Seller secure Network access for providing its services. Products networked, connected to the internet, or otherwise connected to computers or other devices must be appropriately protected by Buyer and/or end user against unauthorized access. Buyer is responsible to take appropriate measures, including performing back-ups, to protect information, including without limit data, software, or files (collectively "Data") prior to receiving the service or products.

(g) **LIEN LEGISLATION.** Notwithstanding anything to the contrary contained herein, the terms of this Agreement shall be subject to the lien legislation applicable to the location where the work will be performed, and, in the event of conflict, the applicable lien legislation shall prevail.

(h) **FORCE MAJEURE:** Seller shall not be liable, nor in breach or default of its obligations under this Agreement, for delays, interruption, failure to render services, or any other failure by Seller to perform an obligation under this Agreement, where such delay, interruption or failure is caused, in whole or in part, directly or indirectly, by a Force Majeure Event. A "Force Majeure Event" is a condition or event that is beyond the reasonable control of Seller, whether foreseeable or unforeseeable, including, without limitation, acts of God, severe weather (including but not limited to hurricanes, tornados, severe snowstorms or severe rainstorms), wildfires, floods, earthquakes, seismic disturbances, or other natural disasters, acts or omissions of any governmental authority (including change of any applicable law or regulation), epidemics, pandemics, disease, viruses, quarantines, or other public health risks and/or responses thereto, condemnation, strikes, lock-outs, labor disputes, an increase of 5% or more in tariffs or other excise taxes for materials to be used on the project, fires, explosions or other casualties, thefts, vandalism, civil disturbances, insurrection, mob violence, riots, war or other armed conflict (or the serious threat of same), acts of terrorism, electrical power outages, interruptions or degradations in telecommunications, computer, network, or electronic communications systems, data breach, cyber-attacks, ransomware, unavailability or shortage of parts, materials, supplies, or transportation, or any other cause or casualty beyond the reasonable control of Seller. If Seller's performance of the work is delayed, impacted, or prevented by a Force Majeure Event or its continued effects, Seller shall be excused from performance under the Agreement. Without limiting the generality of the foregoing, if Seller is delayed in achieving one or more of the scheduled milestones set forth in the Agreement due to a Force Majeure Event, Seller will be entitled to extend the relevant completion date by the amount of time that Seller was delayed as a result of the Force Majeure Event, plus such additional time as may be reasonably necessary to overcome the effect of the delay. To the extent that the Force Majeure Event directly or indirectly increases Seller's cost to perform the services, Buyer is obligated to reimburse Seller for such increased costs, including, without limitation, costs incurred by Seller for additional labor, inventory storage, expedited shipping fees, trailer and equipment rental fees, subcontractor fees, compliance with vaccination requirements or other costs and expenses incurred by Seller in connection with the Force Majeure Event.

(i) **ONE-YEAR CLAIMS LIMITATION:** No claim or cause of action, whether known or unknown, shall be brought against Seller more than one year after the claim first arose. Except as provided for herein, Seller's claims must also be brought within one year. Claims for unpaid contract amounts are not subject to the one-year limitation.

(j) **ASSIGNMENT:** This Agreement is not assignable by the Buyer except upon written consent of Seller first being obtained. Seller shall have the right to assign this Agreement, in whole or in part, or to subcontract any of its obligations under this Agreement without notice to Buyer.

(k) **FAR.** In the United States, Company supplies "commercial items" within the meaning of the Federal Acquisition Regulations (FAR), 48 CFR Parts 1-53. As to any customer order for a U.S. Government contract, Company will comply only with those mandatory flow-downs for commercial item and commercial services subcontracts listed either at FAR 52.244-6, or 52.212-5(e)(1), as applicable.

(Last Updated 8/2023)