



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: October 18, 2018

Purpose:  Presentation/Report  Recognition  Discussion/ Possible Action

Closed/Executive Session  Work Session  Discussion Only  Consent

From: Jesse X. Berlanga, Director of Transportation

Item Title: Purchase of School Buses for South San Antonio Transportation Department

Description:

The district is pending the award of a grant in the amount of \$129,500.00 to apply towards the purchase of two new 2020, 77 passenger school buses and one new 2020, 47 passenger school bus with lift for Special Need students. This purchase of 3 buses is contingent on the final award of the Texas Commission of Environmental Quality grant in the amount of \$129,500.00. The total cost will not exceed \$300,000.00, utilizing the Rush Truck Centers, Buy Board #521-16

Recommendation:

Approve the purchase of 3 buses.

District Goal/Strategy:

Strategy 2 We will establish a system of extraordinary customer service to attract and retain members of our community.

Funding Budget Code and Amount:

199 \$300,000.00

CFO Approval

APPROVED BY:

SIGNATURE

DATE

Chief Officer:

9/28/18

Superintendent:

10-2-2018



**Rush Bus Center - Selma TX**

16345 IH 35 North  
Selma, TX 78154  
830-626-5995  
877-5RUSHBUS

**Customer Proposal Letter**

South San Antonio I.S.D  
5622 Ray Ellison Blvd  
San Antonio, TX 78242  
(210) 977-7000

Quote 169351

Thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

**VEHICLE**

Make Blue Bird Model BBCV2311S Year 2020 Stock Number To Be Determined

A PO is required to secure an order. Remit PO to rushbus@rushenterprises.com. Fees associated with any purchasing co-op are not included in pricing. Applicable co-op fees must be applied as separate line item on the PO. Delivery terms are 120-180 days ARO. Transportation Code Sec. 2251.021 Subchapter B.a. - Payment terms NET 30.

Quantity	1	Total
Truck Price per Unit	\$99,619.00	\$99,619.00
F.E.T. (Factory & Dealer Paid)	\$0.00	\$0.00
Net Sales Price	\$99,619.00	\$99,619.00
Optional Extended Warranty(ies)		
State Sales Tax		
Documentary Fee		
Administration Fee		
Vehicle Inventory Tax		
Additional Taxes		
Tire Recycling Program		
Battery Disposal Fee		
Out of State Vehicle Fee		
Rebate(s)		
Total Sales Price (Including Rebate(s))	\$99,619.00	\$99,619.00
Trade Allowance (see DISCLAIMER Below)		\$0.00

Sales Representative	_____	Heather Mims	_____
Purchaser	signature	printed name	_____
	signature	printed name	_____
Accepted by Sales Manager or General Manager	title	date	_____
	signature	printed name	_____

**Quote good until 12/4/2018**      **Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.**

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.



www.rushbuscenters.com

## 47 Passenger School Bus



### South San Antonio ISD – Quote 169351

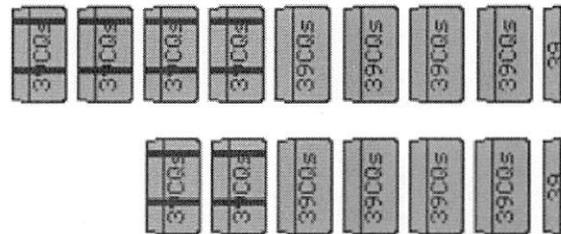
This quoted bus meets or exceeds all 2018 State of Texas Specifications for School buses as published by the Texas Department of Public Safety.

#### Chassis Specifications

- Ford/Roush 6.8L Gas V10, 320 HP, 460 lb-ft
- 2013 Emission compliant
- Road Speed governor set at 65 MPH
- Left side exhaust through rear bumper
- 189" Wheelbase
- Ford 6R140 automatic transmission. 6 speed
- Dual air brakes w/ABS, auto slack adjusters & Bendix air dryer
- 60 Gallon Fuel tank between the frame rails
- 320 Amp Alternator
- (3) Group 31 batteries; 2100 CCA located in skirt battery box with roll out tray
- Cruise Control, Tachometer, High idle switch, Hourmeter, Voltmeter, Digital clock
- Tilt/Telescopic power steering
- 255/70R x 22.5 Cooper, LRG, Tires
- Black steel 10-stud disc wheels 7.5 x 22.5
- Steel reinforced front & rear bumpers; black
- 12K Front axle / 21,000# Rear axle; 5.29 axle ratio
- Front and rear oil lubed bearings
- Hendrickson variable tapered front springs
- Hendrickson air ride suspension rear
- Daytime running lamps
- Intermittent windshield wipers w/one gal. reservoir
- Rear tow hooks

#### Body Specifications

- 47 Passenger capacity seated for 42 passengers
- 2020 Blue Bird Vision BBCV 2311 School Bus
- Meets Colorado Rack & Load requirements
- 77" Headroom
- Continuous one-piece roof bows, no welds
- All steel body construction.
- Complete fiberglass insulation
- Acoustical ceiling panels in first two sections
- First aid kit, body fluid clean-up kit, 5lb. Fire extinguisher, Triangle warning devices, 112 db backup alarm, 2 belt cutters & EVAC AIDE blanket
- Ext. electrical access under driver window; locking
- Passenger dome lamps each side above windows
- Driver dome on separate switch
- LED clearance/marker/ID, backup, rear turn signals, & brakes. Strobing LED warning lamps
- Skirt mounted boarding light. Stepwell lamp. Side body amber turn signals
- Pre-trip ext. light test / Post trip Child reminder
- Accessory power socket w/cap
- Dual stop arms with two red LED lamps
- Interior mirror w/ adjustable visor
- Rosco remote controlled rearview mirrors & Crossview mirrors
- Left & right side hand rails at entry
- Outward opening entrance door
- Spring loaded fuel filler door
- (2) Roof hatches / (4) Push-out windows w/buzzers
- Four piece flat, shaded & tinted windshield
- Light tint laminated driver's window with latch
- Split sash aluminum frame laminated windows
- 3 Point Lap/Shoulder seat belts for all passengers
- School bus seats w/fire-block upholstery
- Suspension driver seat; w/ high visibility orange 3 pt. seatbelt
- Driver's console to left of driver
- LH Armrest with driver storage on console
- Three step "bolt-in" stepwell w/pebble tread rubber
- Plywood sub floor
- Rubber floor covering; ribbed aisle w/ trim
- Full reflective material package excluding bumpers
- (4) Rub rails painted black
- National School Bus Yellow exterior paint
- White interior paint
- 90,000 BTU Front heater/defroster
- Mud flaps on front and rear



Warranty: 5 year/100,000 mile warranty on body shell, paint adhesion, & seat frames. 5 year / Unlimited mileage engine & transmission warranty

## Included Optional Items

1. **SOUTH SAN ANTONIO I.S.D.** lettering 6" black block style long lasting vinyl
2. Modesty panel on LH and RH barriers
3. Cup Holder located in dash to right of driver.
4. Overhead driver interior storage above driver window; locking
5. Driver fan with 2 speed rocker style switch. Located upper center of windshield.
6. Self-Contained LED roof mounted strobe light. Clear lens.
7. AM/FM/CD/USB/MP3/BT/PA stereo with eight interior speakers and handheld mic
8. Air operated dual LED stop arms
9. 6 x 30 interior mirror
10. Air operated entrance door
11. Keyed vandal lock on entrance door and slide bolt lock w/starter interrupt on rear emergency door. Slide bolt lock with buzzer lift door.
12. Locking fuel filler door
13. Dark tint laminated side, rear, lift door & rear door glass. Light tint laminated entrance door and driver's window.
14. Gray fire-block upholstery on barriers and seats
15. Blue Bird Next Gen 3pt. lap/shoulder belt convertible seats w/built-in headrest
16. Tilt up seat cushions for easy cleaning throughout passenger compartment
17. Air operated driver's seat gray with cloth insert, RH armrest and lumbar support
18. Braun fully automatic w/ 34" x 51" platform compliant w/ FMVSS 403 & 404 mounted at right rear of bus. Includes additional interlock safety belt. *(includes all TX Spec required special needs equipment)*
19. Three positions using 4 channel flush mounted "L" track, two positions at left rear of bus and one position on right in front of lift. Six track mounted seats over all wheelchair positions.
20. Three sets of retractor type tie downs, QRT MAX, knobless auto-locking and auto-tensioning with occupant restraints and storage bags.
21. 5/8" Treated plywood sub floor
22. Flat floor design
23. Black rubber floor covering with ribbed aisle
24. White painted roof
25. Silver painted grille
26. 80,000 BTU rear heater with constant torque hose clamps

## Dealer Added Options

1. ACC 120,000 BTU AC system with front and rear recessed evaporators. Front evaporator includes driver cool vent. Dual TM21 compressors.
2. Seon 2 Camera system
3. DOT inspection
4. Delivery to customer

## Optional Items (not included)

Section 547.701(e) of the Texas Transportation Code, as amended, is effective September 1, 2017. 2018 model or newer School Buses & Multi-Function School Activity Buses operated after the effective date may require Three-Point Seat Belts in order to comply with the statute. Customers MUST provide Rush Bus Centers with resolution documentation & written board approval to request OPT OUT provision if ordering buses without three-point seat belts. **Quoted pricing includes the cost of three-point seat belts for all passengers.**



**Rush Bus Center - Selma TX**

16345 IH 35 North  
Selma, TX 78154  
830-626-5995  
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**Customer Proposal Letter**

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5622 Ray Ellison Blvd  
San Antonio, TX 78242  
(210) 977-7000

Quote 152314 /  
F485697-699

Thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

**VEHICLE**

Make Blue Bird Model BBCV3303S Year 2019 Stock Number To Be Determined

Stock units are subject to prior sale. A PO is required to secure an order. Remit PO to rushbus@rushenterprises.com. Fees associated with any purchasing co-op are not included in pricing. Applicable co-op fees must be applied as separate line item on the PO. Delivery terms are 30-90 days ARO. Transportation Code Sec. 2251.021 Subchapter B.a. - Payment terms NET 30.

Quantity	<u>2</u>	Total
Truck Price per Unit	<u>\$89,316.00</u>	<u>\$178,632.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$0.00</u>	<u>\$0.00</u>
Net Sales Price	<u>\$89,316.00</u>	<u>\$178,632.00</u>
Optional Extended Warranty(ies)	_____	_____
State Sales Tax	_____	_____
Documentary Fee	_____	_____
Administration Fee	_____	_____
Vehicle Inventory Tax	_____	_____
Additional Taxes	_____	_____
Tire Recycling Program	_____	_____
Battery Disposal Fee	_____	_____
Out of State Vehicle Fee	_____	_____
Rebate(s)	_____	_____
Total Sales Price (Including Rebate(s))	<u>\$89,316.00</u>	<u>\$178,632.00</u>
Trade Allowance (see DISCLAIMER Below)	_____	<u>\$0.00</u>

Sales Representative	_____	Heather Mims	_____
Purchaser	signature	printed name	_____
	signature	printed name	_____
Accepted by Sales Manager or General Manager	title	date	_____
	signature	printed name	_____

**Quote good until 12/4/2018**      **Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.**

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## 71 Passenger School Bus



**South San ISD– Quote 152314 / F485697-699**

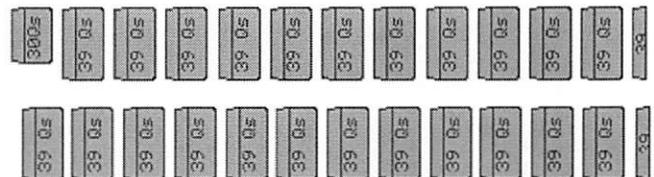
This quoted bus meets or exceeds all 2016 State of Texas Specifications for School buses as published by the Texas Department of Public Safety.

### Chassis Specifications

- Ford/Roush 6.8L Gas V10, 320 HP, 460 lb-ft
- 2013 Emission compliant
- Road Speed governor set at 65 MPH
- Left side exhaust through rear bumper
- 273" Wheelbase
- Ford 6R140 automatic transmission. 6 speed
- Dual air brakes w/ABS, auto slack adjusters & Bendix air dryer
- 100 Gal. Fuel tank located between the frame rails
- 270 Amp Alternator
- (3) Group 31 batteries; 2100 CCA located in skirt battery box with roll out tray
- Cruise Control, Tachometer, High idle switch, Hourmeter, Voltmeter, Digital clock
- Tilt/Telescopic power steering
- 11R x 22.5 Hankook, LRG, Tires
- Black steel 10-stud disc wheels 8.25 x 22.5
- Steel reinforced front & rear bumpers; black
- 12K Front axle / 23,000# Rear axle; 5.29 axle ratio
- Front and rear oil lubed bearings
- Hendrickson variable tapered front springs
- Hendrickson Multi-leaf spring suspension rear
- Daytime running lamps
- Intermittent windshield wipers w/one gal. reservoir
- Rear tow hooks

### Body Specifications

- 71 Passenger capacity
- 2019 Blue Bird Vision Gas BBCV 3303 School Bus
- Meets Colorado Rack & Load requirements
- 77" Headroom
- Continuous one-piece roof bows, no welds
- All steel body construction.
- Complete fiberglass insulation
- Acoustical ceiling panels in first two sections
- First aid kit, body fluid clean-up kit, 5lb. Fire extinguisher, Triangle warning devices, 112 db backup alarm, and belt cutter
- Ext. electrical access under driver window; locking
- Passenger dome lamps each side above windows
- Driver dome on separate switch
- LED clearance/marker/ID, backup, rear turn signals, & brakes. Strobing LED warning lamps
- Skirt mounted boarding light. Stepwell lamp. Side body amber turn signals
- Pre-trip ext. light test / Post trip Child reminder
- Accessory power socket w/cap
- Dual stop arms with two red LED lamps
- Interior mirror w/ adjustable visor
- Rosco remote controlled rearview mirrors & Crossview mirrors
- Left & right side hand rails at entry
- Outward opening entrance door
- Rear emergency door with buzzer
- Spring loaded fuel filler door
- (2) Roof hatches / (4) Push-out windows w/buzzers
- Four piece flat, shaded & tinted windshield
- Light tint laminated driver's window with latch
- Split sash aluminum frame laminated windows
- 3 Point Lap/Shoulder seat belts for all passengers
- School bus seats w/fire-block upholstery
- Suspension driver seat; gray vinyl w/ high visibility orange 3 pt. seatbelt
- Driver's console to left of driver
- LH Armrest with driver storage on console
- Three step "bolt-in" stepwell w/pebble tread rubber
- Plywood sub floor
- Rubber floor covering; ribbed aisle w/ trim
- Full reflective material package excluding bumpers
- (4) Rub rails painted black
- National School Bus Yellow exterior paint
- White interior paint
- 90,000 BTU Front heater/defroster
- Mud flaps on front and rear



Warranty: 5 year/100,000 mile warranty on body shell, paint adhesion, & seat frames. 5 year / Unlimited mileage engine & transmission warranty

### Included Optional Items

1. Document Pouch mounted forward of barrier behind driver.
2. Cup Holder located in dash to right of driver.
3. Overhead driver interior storage above driver window; locking
4. Driver fan with 2 speed rocker style switch. Located upper center of windshield.
5. 19 ¾" extended side steel skirt panels
6. Textured black corrosion protective top coat on front and rear bumpers
7. Air operated dual stop arms
8. 10 x 30 interior mirror
9. Air operated entrance door
10. Keyed vandal lock on entrance door and slide bolt lock w/starter interrupt on rear emergency door.
11. Locking fuel filler door
12. Dark tint laminated side, rear, and rear door glass. Light tint laminated entrance door and driver's window.
13. Three point seat belts for 71 passengers
14. Gray fire-block upholstery on barriers and seats
15. Air operated driver's seat gray with cloth insert, RH armrest and lumbar support
16. 5/8" Treated plywood sub floor
17. White painted roof
18. Silver painted grille
19. Dual 50,000 BTU heaters with booster pump and constant torque clamps.
20. 137,500 BTU Factory installed AC system with front and rear in wall evaporator plus in dash. Dual TM 21 compressors. Includes automatic high idle switch.

### Dealer Added Options

1. **SOUTH SAN I.S.D.** lettering 6" black block style long lasting vinyl
2. DOT inspection
3. Delivery to customer

### Optional Items (not included)

Section 547.701(e) of the Texas Transportation Code, as amended, is effective September 1, 2017. 2018 model or newer School Buses & Multi-Function School Activity Buses operated after the effective date may require Three-Point Seat Belts in order to comply with the statute. Customers MUST provide Rush Bus Centers with resolution documentation & written board approval to request OPT OUT provision if ordering buses without three-point seat belts.

Quoted pricing includes the cost of three-point seat belts for all passengers.