



Crystal Financial Consultants, Inc.

May 24, 2019

Board of Education and Administration
Harvey School District 152
16001 S. Lincoln Avenue
Harvey, IL 60426

Ladies and Gentlemen:

Crystal Financial Consultants, Inc. would be happy to work with Harvey School District 152 in the capacity of financial advisor. The services provided include: (a) assistance in the preparation of the budget, (b) assistance in the preparation of the tax levy, (c) assistance in the negotiation of collective bargaining agreements, (d) assistance in the conversion of the District's financial software, (e) assistance in working with business manager or other staff in the daily operations of the District (f) any additional consultation as requested.

The fee for the aforementioned services is \$175 per hour. We believe that using an hourly rate would be the most cost effective billing to the District, as we will be billing only for our direct time on these specific projects. Also note that we are efficient with our time and will bill the District on a monthly basis so that expenses can be closely monitored.

Crystal Financial Consultants takes great pride in its ability to work in cooperation with school boards, administrators, staff and community members offering unbiased, objective guidance and assistance. This is the identical proposal that the Board of Education approved in 2017.

If the foregoing terms are acceptable to you, please return a signed copy of the letter and we would be happy to begin working with the District as soon as you desire. Thank you for considering my firm in this matter.

Respectfully,

Robert G. Grossi, Ed. D.
President