



**PROPOSAL ACCEPTANCE**

In lieu of a formal purchase order, please consider this as our formal acceptance of this Communication Concepts proposal dated \_\_\_\_\_ including the terms and conditions as stated herein.

The amount of \$ \_\_\_\_\_ is agreed to. This letter is also your notice to proceed with submittals (if any), mobilization and procurement of materials and equipment for this project.

**PROPOSAL ACCEPTED BY:**

COMPANY NAME: \_\_\_\_\_

SIGNED BY: \_\_\_\_\_ PRINT NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_ DATE: \_\_\_\_\_

Thank you for your consideration and the opportunity to bid on this project. If you have any questions, please feel free to call me at 817-920-9902.

Best Regards,

**Jeff Mauldin**

**PRESIDENT**

*CTS-D, InfoComm Certified Technology Specialist-Designer*

*SET, NICET Senior Engineering Technician*

*APS, Texas Dept of Insurance, Fire Alarm Planning Superintendent*

101 St. Louis Avenue | Fort Worth, Texas 76104 | [www.coconcepts.com](http://www.coconcepts.com)  
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## H L. Brockett

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**From:** Jeff Mauldin <jsmauldin@coconcepts.com>  
**Sent:** Thursday, January 10, 2013 12:14 PM  
**To:** H L. Brockett  
**Subject:** Emergency Communication System Rev Proposal  
**Attachments:** Aubery ISD Emerg Comm Syst 01-10-2013 REV.pdf

Mr. Brockett, I have attached our revised proposal with the additional savings by combining Priorities #1 and #2, as well the add/deduct price for the Wireless Emergency Pendants and Fixed Buttons. I hope this meets with your approval.. Please let me know if we can assist in any other way.

**Jeff Mauldin**

**PRESIDENT**

*CTS-D, InfoComm Certified Technology Specialist-Designer*

*SET, NICET Senior Engineering Technician*

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Communication Concepts is proud to offer the following Purchasing Procurement tools for you!



# COMMUNICATION CONCEPTS

Mr. H L Brocket, Building Superintendent  
Aubrey ISD  
415 Tisdell Lane  
Aubrey, TX 76227

January 10, 2013  
6 Page(s)

Re: Renovations to existing Access Control and  
Video Surveillance System – Revisions in RED

Dear Mr. Brockett,

On behalf of Communication Concepts, I would like to thank you for allowing us the opportunity to present this proposal for your review. We are proud to be afforded your confidence in presenting this proposal for your consideration.

As requested, we are presenting solutions to assist Aubrey ISD in shoring up areas of vulnerability we found which fall within your Emergency Communications and Security-based Systems. We realize that all areas of concern cannot be addressed by you at this time due to budget concerns. However, by presenting this information to you now, you can forecasts and prioritize long term investments in your Emergency Communications and Security-based Systems.

Each recommendation specifically addresses the following priorities;

1. Proactively respond to a specific type emergency event (tornado, stranger danger, lockdown, etc.) and request emergency rescue assistance within seconds, and not minutes
2. Automate the emergency notification process for a specific type emergency event with as little human intervention as possible
3. Allow remote audio monitoring of any emergency event within a classroom even if the telephone has been removed
4. Initiate an emergency call within any classroom even if the telephone has been removed
5. Provide wireless emergency notification from within classrooms, gymnasiums, cafeterias, auditoriums, playgrounds, and bus pick up/drop off zones.

We have taken the time to clarify each work segment for what we understand and interpret to be the scope of this project. It is our hope that you will have the confidence that our team has a firm grasp of what is required to implement this project in a professional manner. We place tremendous importance on defining a complete and clearly defined scope of work, as this empowers our Operations Team to meet, and hopefully exceed, your expectations.

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# COMMUNICATION CONCEPTS

## Priority #1:

1. Integrate the existing telephone system access to the Emergency Voice Communication system allowing 1-way zone/all call paging, and 2-way classroom ceiling speaker intercommunication from any existing telephone system telephone configured for Emergency Voice Communication System access.
2. Provide capability for a virtually unlimited number of Pre-Recorded Emergency and Non-Emergency Voice Announcements and Messages to be activated by manual switches, as well as through a computer graphical user interface, as well as through any connected system telephone.
3. Provide 2-way half duplex Emergency and Non-Emergency Voice Intercom Communication with all classrooms
4. Provide 1-way Zone Paging and All-Call Paging ability to all classrooms, gymnasiums, cafeterias, outside areas, hallways, restrooms and other common areas where speakers are currently installed.
5. Provide a Desktop Push to Talk Microphone in the front office to facilitate quick and easy paging from the front receptionist desk.
6. The existing public address system for Brockett Elementary School is especially in need of repair. This work would replace the existing PA system. This proposal includes adding speakers in all hallways, corridors and commons areas.
7. Reuse all existing speakers and cabling (except for Aubrey MS, which will require all new cabling and speakers due to the type of existing system and condition of the original installation). For the schools where existing speakers and cable are to be reused, it is assumed that all cable and speaker operate successfully without any faults.
8. Provide additional Vandal Proof Outdoor Horns for each of the playgrounds for Monaco Elementary School.
9. Includes adding 10-speakers per campus to offices or commons areas where existing speakers either do not work or need to be added.
10. As you requested, these solutions keep in mind that what we implement for one site, we will need to implement the same solution for the other sites as well.
11. An additional benefit will be the ability for the school staff to configure virtually an unlimited number of bell and announcement schedules using digitally pre-recorded tones, songs, voice messages, and virtually any other educationally based audio materials created by the school staff such as school fight songs, Pledge of Allegiance, and other educational materials from within a graphical computer interface.

## 12. Proposal Amount

a. Early Bird Learning Center & Administration	\$14,936.00
b. Brockett ES	\$25,172.00
c. Monaco ES	\$19,991.00
d. Aubrey MS	\$53,044.00
e. Aubrey HS	\$19,656.00



**Priority #2**

1. Provide Wireless Emergency Duress Dual Call Button Transmitters for notifying the front office of one of types of conditions:
  - a. Intruder Alert/Stranger Danger/Lock Down
  - b. Student Emergency
2. Fixed wireless dual button panic stations will be mounted underneath the teacher's and secretary's desk in classrooms and staff offices.
3. Wrist strap, belt clip or neck worn wireless transmitters will be assigned to specific areas and worn by those on duty on those areas, such as office, cafeteria, gymnasium, bus pick up/drop off, playground, etc.
4. Provide annunciation of any activated Wireless Emergency Call Button on an Emergency Annunciator in the front office.
5. Provide Blue Flashing Strobe Light in main office area for local notification of any activated Wireless Emergency Call Button
6. Provide Automated 911 Notification to the Aubrey Police Department for both types of emergencies annunciated by each individual wireless transmitter. This feature requires a reliable IP Network connection. Each site will have a monthly monitoring fee of \$39.85 per month.
7. Note: Should you desire locally monitor your own Wireless Emergency Duress Call System, District-Wide Security Management Server Software can be installed on a Security Station in the Administration Office which will monitor emergency alarms only as long as an Aubrey ISD representative is onsite and local to the Workstation to notice arriving calls.
8. Provide future expansion of this system to include motion detectors, break glass detectors, etc.
9. **Proposal Amount**

a. Early Bird Learning & Admin, 60-Fixed, 15-Mobile	\$15,105.00
b. Brockett ES, 58-Fixed, 15-Mobile	\$14,855.00
c. Monaco ES, 63-Fixed, 15-Mobile	\$15,481.00
d. Aubrey MS, 98-Fixed, 15-Mobile	\$21,042.00
e. Aubrey HS, 113-Fixed, 15-Mobile	\$33,756.00
f. District-Wide Security Management Server Station	\$7,922.00

**Combination Proposal Price to Combine Priority #1 & #2**

a. Early Bird Learning & Admin, 60-Fixed, 15-Mobile	\$29,136.00
b. Brockett ES, 58-Fixed, 15-Mobile	\$38,618.00
c. Monaco ES, 63-Fixed, 15-Mobile	\$34,549.00
d. Aubrey MS, 98-Fixed, 15-Mobile	\$72,946.00
e. Aubrey HS, 113-Fixed, 15-Mobile	\$52,108.00
f. <u>District-Wide Security Management Server Station</u>	<u>\$7,797.00</u>
g. TOTAL ALL SYSTEMS	\$235,154.00

Add/Deduct Price for each Wireless Pendant or Fixed Button Transmitter, \$83.55 ea.

# COMMUNICATION CONCEPTS

**Priority #3**

1. Provide Supplementary Emergency Notification from any of the Emergency Call Button Transmitters on any of the campuses to the Administration Office on a dedicated District Wide Emergency System Controller Workstation.
2. Activate pre-recorded Emergency Voice Paging Announcements throughout the district, or to a specific campus, or to a specific campus speaker zone.
3. Aubrey ISD to provide IP Connectivity between each school Control Panel and the District-wide Controller located at Administration.
4. **Proposal Amount**

a. Early Bird Learning Center & Administration	\$4,922.00
b. Brockett ES	\$825.00
c. Monaco ES	\$825.00
d. Aubrey MS	\$825.00
e. Aubrey HS	\$825.00

**Priority #4**

1. Provide a "Non-Emergency" Wired Call Button in each classroom for day to day operations calls made to the receptionist/secretary from any classroom.
2. This option will require the installation of additional cabling for each campus which is included in this proposal price.
3. **Proposal Amount**

a. Early Bird Learning Center & Administration	Add \$9,970.00 to Priority #1
b. Brockett ES	Add \$10,821.00 to Priority #1
c. Monaco ES	Add \$11,633.00 to Priority #1
d. Aubrey MS	Add \$12,558.00 to Priority #1
e. Aubrey HS	Add \$14,298.00 to Priority #1

**Priority #5**

1. Provide a 42" Deterrence Video Display located in the front lobby for each group of 16 active school cameras viewing on this display. Aubrey ISD is to provide the PC on the WAN running a valid client configuration of the DVTel Video Management System with one VGA output per Video Display.
2. **Proposal Amount**

a. Early Bird Learning Center & Administration	\$1,797.00 per 16 cameras to be viewed
b. Brockett ES	\$1,797.00 per 16 cameras to be viewed
c. Monaco ES	\$1,797.00 per 16 cameras to be viewed
d. Aubrey MS	\$1,797.00 per 16 cameras to be viewed
e. Aubrey HS	\$1,797.00 per 16 cameras to be viewed



**Priority #6**

- ~~1. Provide a second 42" Supplementary Video Display located in the back office area for each group of 16 active school cameras viewing on this display. The same video signal generated on the Deterrence Video Display will be viewed on the Supplementary Video Display as well. The purpose for this display is to proactively monitor visitor and student behavior on a moment by moment basis.~~
- ~~2. Proposal Amount
  - a. Early Bird Learning Center & Administration \$2,285.00 per 16 cameras to be viewed
  - b. Brockett ES \$2,285.00 per 16 cameras to be viewed
  - c. Monaco ES \$2,285.00 per 16 cameras to be viewed
  - d. Aubrey MS \$2,285.00 per 16 cameras to be viewed
  - e. Aubrey HS \$2,285.00 per 16 cameras to be viewed~~

***Other Clarifications - Included***

1. Design, shop drawings, installation and owner's training.
2. Initial programming.
3. All work to be performed during Communication Concepts' normal business hours.
4. Certificate of Installation, O&M Manual(s), and As-Built Drawings as specified.
5. One (1) year parts and labor warranty for naturally defective parts or workmanship. Warranty service will be provided during Communication Concepts' normal business hours.
6. This price is valid for 30-days from the date of this proposal.

***Other Clarifications - Excluded***

1. Any additional information provided after bid time that requires additional work or materials.
2. Repair or service to the existing system's components or peripheral devices that are to be reused, or to repair defective devices or make them to comply with local, NFPA, ADA, TAS and/or ANSI standards.
3. Phasing
4. All 110Vac or greater power. All circuits to be dedicated with isolated ground.
5. Coring, cutting, patching, and painting of walls, floors, ceilings, roofing and/or concrete, etc.
6. Base Bid excludes programming and configuration labor, as well as network electronics (such as switches, hubs, firewalls, modems, routers, servers, etc.) for integrating the Proposed System Solution onto the customer's Local Area, Wide Area Network or Internet Connection. Please see Alternate Pricing for this service.
7. Sales Tax, Payment & Performance Bonds