



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: October 20, 2025

Agenda Section: Consent

Agenda Item Title: Accept Quote for HPE Aruba Network Switches and Installation Services

From: Dr. Jennifer Gutierrez, Deputy Superintendent

Additional Presenters if Applicable: N/A

Description: The district received a quote from Intech Southwest Services to upgrade and replace aging network infrastructure with 78 HPE Aruba switches, power supplies, copper cables, and five-year Aruba Central licenses. The proposal includes full on-site installation and configuration, removal of old equipment, testing for power and connectivity, and 90 days of post-installation support. The total quoted amount for this project is \$318,396.00

Historical Data: This project is part of the district's ongoing network infrastructure modernization plan to support instructional technology, administrative systems, and campus safety initiatives. The equipment is 85% E-Rate eligible, allowing the district to leverage available funding to reduce overall costs.

Recommendation: The district is recommending acceptance of Quote #442203 from Intech Southwest Services for the purchase and installation of HPE Aruba network switches and related services totaling \$318,396.00.

Purchasing Director and Approval Date: N/A

Funding Budget Code and Amount: \$318,396

Goal 4: SSAISD will ensure all students are provided a learning environment centered on their well-being that impacts their learning and success.



Intech Southwest
 4778 Research Drive
 San Antonio, Texas
 United States
<http://www.intechsouthwest.com>
 (P) 210-690-0000
 (F) 210-690-0200

Quotation (Open)

Date

Sep 29, 2025 08:30 AM CDT

Modified Date

Sep 29, 2025 08:31 AM CDT

Quote

442203 - rev 1 of 1

Description

SOUTH SAN ISD - ERATE 2025 - 78SWITCHES PROJECT

SalesRep

Lopez, Sam
 (P) 210-690-0000

Customer Contact

DeLeon, Isreal
 (P) 210-977-7375
israel.deleon@southsanisd.net

Customer

South San Antonio ISD (SouthSA400)
 DeLeon, Isreal
 5622 Ray Ellison Blvd
 San Antonio, TX 78242
 United States
 (P) (210) 977-7375
 (F) (210) 977-7378

Bill To

South San Antonio ISD
 Payable, Accounts
 2515 Bobcat Lane #4
 San Antonio, TX 78224
 United States
 (P) (210) 977-7375
 (F) (210) 977-7378

Ship To

South San Antonio ISD
 Payable, Accounts
 2515 Bobcat Lane #4
 San Antonio, TX 78224
 United States
 (P) (210) 977-7375
 (F) (210) 977-7378

Customer PO:

Terms:

Undefined

Ship Via:

UPS Ground

Special Instructions:

Carrier Account #:

#	Image	Description	Part #	Qty	Unit Price	Total
DIR TSO-4160 / SPIN # 143026602						
1		HPE Aruba 6200M 48G Class4 PoE 4SFP+ Switch Switch - Max. Stacking Distance 10 kms - L3 - managed - 48 x 10/100/1000 (PoE+) + 4 x 1 Gigabit / 10 Gigabit SFP+ (uplink / stacking) - front and side to back - rack-mountable - PoE+ (1440 W) - BTO Note: SOW: 100 % ERATE ELGIBLE	R8Q70A	78	\$2,999.00	\$233,922.00
2		HPE Aruba X372 Power supply - hot-plug / redundant - AC 110-240 V - 1050 Watt - United States - for HPE Aruba 2930M 24, 2930M 40, 2930M 48, 3810M 24, 3810M 40, 3810M 48, 6200F 12 Note: 100 % ERATE ELGIBLE	JL087A#ABA	78	\$399.00	\$31,122.00
3		HPE Aruba Direct Attach Copper Cable 10GBase direct attach cable - SFP+ to SFP+ - 3.3 ft - for HPE Aruba 2540 48, 2930F 24, 2930M 24, 6200F 12, 6200M 24, 83XX; CX 10000, 6405 v2, 8360 Note: 100 % ERATE ELGIBLE	J9281D	78	\$50.00	\$3,900.00
4		HPE Aruba Central Foundation Subscription license (5 years) - 1 switch (24 ports) - hosted - ESD - for HPE Aruba 2930F 12, 2930F 48, 2930F 8G, 2930M 24, 2930M 40, 2930M 48, 6200F 24, 6200F 48 Note: 100 % ERATE ELGIBLE	Q9Y75AAE	78	\$399.00	\$31,122.00
5		Intech Southwest Services - Switch Installation and Configuration for South San ISD Note: 100 % ERATE ELGIBLE SOW: INTECH SOUTHWEST WILL CREATE BRAND NEW CUSTOM SWITCH CONFIGURATION FOR SSISD ONITE PHYSICAL REMOVAL OF CURRENT SWITCHES AND INSTALLATION OF NEW ARUBA SWITCHES AT DESIGNATED CAMPUS(S) AT SSISD TESTING OF ALL ARUBA SWITCHES TO ENSURE POWER AND CONNECTIVITY THROUGH OUT CAMPUS(S) FOR SSISD 90 DAY POST INSTALLATION OFFSITE AND ONSITE NETWORK SWITCH SUPPORT FOR SSISD	SWITCH INSTALLATION	78	\$235.00	\$18,330.00

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

This quote is subject to change in the event of new or updated tariffs, levies or excise taxes from the federal government that are beyond the control of Intech Southwest.

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be

Subtotal: **\$318,396.00**
Product Subtotal: **\$318,396.00**
Tax (.0000%): **\$0.00**
Shipping: **\$0.00**
Total: **\$318,396.00**

unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.