

## Tremco Incorporated

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*Tremco is a unique international organization with a local presence in the South Texas area that helps customers save valuable resources through innovative solutions for the building envelope which may included waterproofing, damproofing, glazing, caulking, HVAC and roofing systems.*

*We are the industry leader in all that we do. Tremco has the expertise and ability to help customers save valuable resources through the implementation of innovative, solutions that extend the performance life of the building envelope. We do this by combining our unique patented processes with some distinct capabilities. The results are improved performance of the assets, increased ROI, reduced expenses, and transfer of risk and liability.*

*Our clients have an interest in long-term facility performance and risk management that reduce liabilities and maintain quality. One example: In 2005, we partnered with Edgewood Independent School District in San Antonio by implementing a proactive program which dramatically reduced leak events. Consequently, annual capital expenditures in facility maintenance have been greatly reduced.*

*The purpose of my visit is to learn more about your facility management processes. Based on our conversations, we would like to gather information to see if our proven methods will save you valuable resources and money, as well as to learn if there is an opportunity to work together.*

*Steve Cowan*

STEVEN R. COWAN  
SENIOR FIELD ADVISOR  
TREMCO, INCORPORATED