



## SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

### Agenda Item Summary

Meeting Date: March 16, 2026

Agenda Section: Consent

Agenda Item Title: Approval of Intech Southwest Electrical Services

From: Israel De Leon, Director of Technology

Additional Presenters if Applicable: N/A

Description: Approval of Quote #444229 from Intech Southwest in the amount of \$52,999.00 for electrical installation services supporting exterior door safety upgrades across four campuses. Services include installation of twenty-seven (27) dedicated electrical circuits, required permitting, coordination with a licensed electrical contractor, and associated infrastructure necessary to power exterior door security components.

Historical Data: This project is funded through the SAFE Grant and is required to meet Chapter 61, Subchapter CC school safety standards and to address deficiencies identified through recent intruder detection audits.

Recommendation: Administration recommends approval of Quote #444229 from Intech Southwest in the amount of \$52,999.00.

Purchasing Director and Approval Date: Victoria Cantu, March 16, 2026

Funding Budget Code and Amount: Fund 429 – Safety & Security (SAFE Grant)

Budget Line: 429 E 52 6299 00 929 4 99 0 10

District Goals: Enhance campus safety by ensuring compliance with state-mandated school safety standards and strengthening secure learning environments.



Federal & State Programs Approval Request Form 2025-2026

Date of Request: 02/18/2026

Requestor Name: Israel De Leon

Directors Initials: JDL

Please select funding source:

- 199: State Compensatory, 206: Title X, 211: Title I, Part A, 212: Title I, Part C, 224: IDEA-Part B, Formula, 225: IDEA-Part B, Preschool, 244: Perkins Grant, 255: Title II, 263 Title III Part A, 274: GEAR Up, 289: Title IV/Bexar County ARPA, 429: Safety/Security

Please select funding source:

- Purchase Order, Budget Amendment, Professional Development (Include Agenda), Extra Duty/Supplemental, Other

Budget Amendment (See below):

From: 429 E 81 6299 00 907 4 99 0 10 To: 429 E 52 6299 00 929 4 99 0 10

Purpose (Please Specify): To complete essential repairs and upgrades to exterior doors and the associated electrical infrastructure across four district campuses. These improvements are required to meet adopted safety standards under Chapter 61, Subchapter CC and to address compliance deficiencies identified through recent intruder detection audits. (see attached)

DIP/CIP (Attached DIP/CIP): Goal 3.2, Strategy 4

If Professional Development (include the following):

Title of Conference/Training: N/A, Event Date, Location, Time

Audience (Circle one): Directors, Campus Administrators, Teachers, Para Professionals, Nurses, Librarians, Counselors, Instructional Facilitators and Instructional Coaches

Budget Line Code: 429 E 52 6299 00 929 4 99 0 10 Amount: 52,999.00

Budget Line Code: Amount:

Deputy Superintendent Signature/Date

Federal Programs Director Signature/Date

### **Justification for Release of SAFE Grant Funds**

South San Antonio ISD requests the release of SAFE Grant funds to complete essential repairs and upgrades to exterior doors and the associated electrical infrastructure across four district campuses. These improvements are required to meet adopted safety standards under Chapter 61, Subchapter CC and to address compliance deficiencies identified through recent intruder detection audits.

The proposed work includes installation of mechanical door hardware components and twenty-seven (27) dedicated electrical circuits necessary to power exterior door security systems. These expenditures are explicitly allowable under the SAFE Grant program, which permits costs related to exterior doors, associated hardware, and contracted installation services required to achieve compliance. twenty-seven (27) dedicated electrical circuits necessary to power exterior door security systems. These expenditures are explicitly allowable under the SAFE Grant program, which permits costs related to exterior doors, associated hardware, and contracted installation services required to achieve compliance.-seven (27) dedicated electrical circuits necessary to power exterior door security systems. These expenditures are explicitly allowable under the SAFE Grant program, which permits costs related to exterior doors, associated hardware, and contracted installation services required to achieve compliance.

#### **Per Quote #444229 from Intech Southwest, the electrical installation scope includes:**

- Installation of twenty-seven (27) electrical circuits to supply power to exterior door security components -seven (27) electrical circuits to supply power to exterior door security components
- Coordination with a licensed electrical contractor
- Procurement of all required electrical permits
- Installation of electrical infrastructure supporting security related door hardware related door hardware-related door hardware

This electrical work is an integral and necessary component of the overall safety upgrades and directly affects the functionality, reliability, and compliance of exterior door systems. The total cost for electrical installation services is \$52,999.00, and this amount falls within the eligible expenditure categories for SAFE Grant funding.

Releasing these funds will enable the District to complete required safety upgrades, ensure compliance with state safety mandates, and strengthen campus security across the identified locations.

### **Scope of Work**

The District proposes to utilize SAFE grant funds for:

- Repair and upgrade of exterior doors
- Installation of mechanical door hardware components
- Electrical circuit installation required to power security-related door components

The SAFE Grant specifically allows expenditures related to exterior doors including:

- Door reinforcement components
- Doors
- Mechanical door auto closers
- Mechanical door locks
- Emergency egress push bars
- Door frames
- Center mullions
- Master key rekeying

Additionally, installation of the aforementioned components — including contracted installation services — is allowable under the grant.



**Intech Southwest**  
 4778 Research Drive  
 San Antonio, Texas  
 United States  
<http://www.intechsouthwest.com>  
 (P) 210-690-0000  
 (F) 210-690-0200

Quotation (Open)	
<b>Date</b>	Mar 02, 2026 08:40 AM CST
<b>Modified Date</b>	Mar 02, 2026 11:04 AM CST
<b>Quote #</b>	444229 - rev 1 of 1
<b>Description</b>	ELECTRICAL WORK FOR SOUTH SAN ISD DOORS
<b>SalesRep</b>	Lopez, Sam (P) 210-690-0000
<b>Customer Contact</b>	Alvarez, Liz (P) 210-977-7375 lizbeth.alvarez@southsanisd.net

**Customer**

South San Antonio ISD (SouthSA400)  
 Alvarez, Liz  
 5622 Ray Ellison Blvd  
 San Antonio, TX 78242  
 United States  
 (P) (210) 977-7375  
 (F) (210) 977-7378

**Bill To**

South San Antonio ISD  
 Deleon, Isreal  
 5622 Ray Ellison Blvd  
 San Antonio, TX 78242  
 United States  
 (P) (210) 977-7375  
 (F) (210) 977-7378  
 israel.deleon@southsanisd.net

**Ship To**

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 israel.deleon@southsanisd.net

<b>Customer PO:</b>	<b>Terms:</b> Undefined	<b>Ship Via:</b> UPS Ground
<b>Special Instructions:</b>		<b>Carrier Account #:</b>

#	Image Description	Part #	Qty	Unit Price	Total
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**REGION 20 COOP #20022**

1	Intech Southwest Services - Electrical Proposal for Installation Services for South San ISD	ELECTRICAL WORK	1	\$52,999.00	\$52,999.00
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Note: South San ISD – Power Supply Electrical Proposal

- Eldridge Electric will coordinate with South San ISD and Intech Southwest for all locations.
- Eldridge Electric will provide (4) electrical permits. One per site
- Eldridge Electric will not be responsible for existing conditions
- Eldridge Electric will install (27) electrical circuits over four campuses to nearest junction box. (Avg 125')
- Proposal excludes all home run to electrical panels, breakers or upgrades.
- Intech Southwest will mount all power supplies.
- Working hours Monday – Friday 7am – 4pm
- Proposal excludes overtime, night work and weekends

Due to volatility in pricing levels we cannot currently provide a guaranteed timeframe for quotes. Please check with your sales representative before purchasing to refresh pricing.

**This quote is subject to change in the event of new or updated tariffs, levies or excise taxes from the federal government that are beyond the control of Intech Southwest.**

<b>Subtotal:</b>	<b>\$52,999.00</b>
<i>Product Subtotal:</i>	<i>\$52,999.00</i>
Tax (.0000%):	\$0.00
Shipping:	\$0.00
<b>Total:</b>	<b>\$52,999.00</b>

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.



**Intech Southwest**  
 4778 Research Drive  
 San Antonio, Texas  
 United States  
<http://www.intechsouthwest.com>  
 (P) 210-690-0000  
 (F) 210-690-0200

Quotation (Open)	
<b>Date</b>	Jan 27, 2026 08:40 AM CST
<b>Modified Date</b>	Jan 27, 2026 08:44 AM CST
<b>Quote #</b>	444229 - rev 1 of 1
<b>Description</b>	ELECTRICAL WORK FOR SOUTH SAN ISD DOORS
<b>SalesRep</b>	Lopez, Sam (P) 210-690-0000
<b>Customer Contact</b>	DeLeon, Isreal (P) 210-977-7375 israel.deleon@southsanisd.net

**Customer**  
 South San Antonio ISD (SouthSA400)  
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 5622 Ray Ellison Blvd  
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<b>Special Instructions:</b>		<b>Carrier Account #:</b>

#	Image	Description	Part #	Qty	Unit Price	Total
<b>REGION 20 COOP #20022</b>						
1		Intech Southwest Services - Electrical Proposal for Installation Services for South San ISD	ELECTRICAL WORK	1	\$52,999.00	\$52,999.00
Note: South San ISD – Power Supply Electrical Proposal 1. Eldridge Electric will coordinate with South San ISD and Intech Southwest for all locations. 2. Eldridge Electric will provide (4) electrical permits. One per site 3. Eldridge Electric will not be responsible for existing conditions 4. Eldridge Electric will install (27) electrical circuits over four campuses to nearest junction box. (Avg 125') 5. Proposal excludes all home run to electrical panels, breakers or upgrades. 6. Intech Southwest will mount all power supplies. 7. Working hours Monday – Friday 7am – 4pm 8. Proposal excludes overtime, night work and weekends						

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

**This quote is subject to change in the event of new or updated tariffs, levies or excise taxes from the federal government that are beyond the control of Intech Southwest.**

<b>Subtotal:</b>	<b>\$52,999.00</b>
Product Subtotal:	\$52,999.00
Tax (.0000%):	\$0.00
Shipping:	\$0.00
<b>Total:</b>	<b>\$52,999.00</b>

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.

Account	Account Description	Original Budget	Beginning Balance / Revised Budget	Debit	Ending Balance / Unexpended Balance	Encumbrance	Pending Activity	Available Funds
429 E 51 6299 00 907 4 99 0 10	MISCELLANEOUS CONTR SERVICES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
429 E 52 6299 00 907 4 99 0 10	MISCELLANEOUS CONTR SERVICES	\$ 16,027.00	\$ 16,027.00	\$ 1,177.92	\$ 14,849.08	\$ -	\$ -	\$ 14,849.08
429 E 52 6299 00 929 4 99 0 10	MISCELLANEOUS CONTR SERVICES	\$ 724,168.00	\$ 724,168.00	\$ 308,219.36	\$ 415,948.64	\$ 375,269.80	\$ -	\$ 40,678.84
429 E 52 6319 00 907 4 99 0 10	SUPPLIES MAINT & OPERATIONS	\$ 54,364.00	\$ 54,364.00	\$ -	\$ 54,364.00	\$ -	\$ -	\$ 54,364.00
429 E 52 6395 00 907 4 99 0 10	TECHNOLOGY	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
429 E 52 6395 00 910 4 99 0 10	TECHNOLOGY	\$ 1.00	\$ 1.00	\$ -	\$ 1.00	\$ -	\$ -	\$ 1.00
429 E 52 6395 00 929 4 99 0 10	TECHNOLOGY	\$ -	\$ 74,403.00	\$ 74,402.79	\$ 0.21	\$ -	\$ -	\$ 0.21
429 E 52 6399 00 910 4 99 0 10	SECURITY & MONITORING SERVICES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
429 E 52 6399 00 929 4 99 0 10	GENERAL SUPPLIES	\$ -	\$ 58,575.00	\$ 30,489.26	\$ 28,085.74	\$ -	\$ -	\$ 28,085.74
429 E 81 6219 00 907 4 99 0 10	PROFESSIONAL SERVICES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
429 E 81 6299 00 907 4 99 0 10	MISCELLANEOUS CONTR SERVICES	\$ 1,147,012.00	\$ 1,014,034.00	\$ -	\$ 1,014,034.00	\$ -	\$ -	\$ 1,014,034.00
		<b>\$ 1,941,572.00</b>	<b>\$ 1,941,572.00</b>	<b>\$ 414,289.33</b>	<b>\$ 1,527,282.67</b>	<b>\$ 375,269.80</b>	<b>\$ -</b>	<b>\$ 1,152,012.87</b>

Account	Account Description	Available Funds	Budget Funds Reallocation	Revised Budget
429 E 51 6299 00 907 4 99 0 10	MISCELLANEOUS CONTR SERVICES	\$ -	\$ -	\$ -
429 E 52 6299 00 907 4 99 0 10	MISCELLANEOUS CONTR SERVICES	\$ 14,849.08	\$ -	\$ 14,849.08
429 E 52 6299 00 929 4 99 0 10	MISCELLANEOUS CONTR SERVICES	\$ 40,678.84	\$ 52,999.00	\$ 93,677.84
429 E 52 6319 00 907 4 99 0 10	SUPPLIES MAINT & OPERATIONS	\$ 54,364.00	\$ -	\$ 54,364.00
429 E 52 6395 00 907 4 99 0 10	TECHNOLOGY	\$ -	\$ -	\$ -
429 E 52 6395 00 910 4 99 0 10	TECHNOLOGY	\$ 1.00	\$ -	\$ 1.00
429 E 52 6395 00 929 4 99 0 10	TECHNOLOGY	\$ 0.21	\$ -	\$ 0.21
429 E 52 6399 00 910 4 99 0 10	SECURITY & MONITORING SERVICES	\$ -	\$ -	\$ -
429 E 52 6399 00 929 4 99 0 10	GENERAL SUPPLIES	\$ 28,085.74	\$ -	\$ 28,085.74
429 E 81 6219 00 907 4 99 0 10	PROFESSIONAL SERVICES	\$ -		\$ -
429 E 81 6299 00 907 4 99 0 10	MISCELLANEOUS CONTR SERVICES	\$ 1,014,034.00	\$ (52,999.00)	\$ 961,035.00
		<b>\$ 1,152,012.87</b>	<b>\$ -</b>	<b>\$ 1,152,012.87</b>

**Goal 3:** SSAISD will ensure all students are provided a learning environment centered on their well-being that impacts their learning and success.

**Performance Objective 2:** SSAISD will create and sustain safe, nurturing learning environments that prioritize the social, emotional, and physical well-being of all students by increasing resources and activities by 5% to expand healthy activities, social services, (including mental health , social-emotional learning) and enrichment opportunities.

Strategy 1 Details	Reviews			
<p><b>Strategy 1:</b> SSAISD will utilize a social emotional program for all students and partner with entities such as, Family Service Association, to address the social-emotional and behavioral needs of all students to improve academic performance and well-being.</p> <p><b>Funding Sources:</b> - 289 Title IV - \$50,000</p>	<b>Formative</b>			<b>Summative</b>
	<b>Nov</b>	<b>Jan</b>	<b>Mar</b>	<b>June</b>
Strategy 2 Details	Reviews			
<p><b>Strategy 2:</b> SSAISD will deliver quality mental health counseling sessions to clients at campuses and at our CARE Zone family facility.</p> <p><b>Strategy's Expected Result/Impact:</b> By June 2024 there will be a 25% reduction in depression as the referral reason for clients who received specialized counseling sessions in 2022-2023 by the district's school based mental health professional.</p> <p><b>Staff Responsible for Monitoring:</b> Director of Guidance and Counseling</p> <p><b>Funding Sources:</b> - 289 Title IV - \$60,000</p>	<b>Formative</b>			<b>Summative</b>
	<b>Nov</b>	<b>Jan</b>	<b>Mar</b>	<b>June</b>

Strategy 3 Details	Reviews			
<p><b>Strategy 3:</b> SSAISD will provide resources and activities that foster healthy and nurturing learning environments.</p> <p><b>Strategy's Expected Result/Impact:</b> Physical Education Assessment Tools            Student Readiness Assessments: Tools to measure students' academic and developmental preparedness.            Social-Emotional Learning (SEL) Screeners and programs: Instruments to assess students' social-emotional growth and behavior. Mindful Movements for self-regulation.            Teacher Observations and Checklists: Ongoing documentation of student engagement, emotional regulation, and peer interactions.            Attendance and Behavior Records: Data to monitor patterns in student attendance and classroom behavior.            Intervention and Support Logs: Records tracking individualized support services and student progress.            Student Portfolios: Collections of student work showcasing academic, social, and emotional development.</p> <p><b>Staff Responsible for Monitoring:</b> DOA Early Childhood Director            DOA SPED Director            DOA Teaching and Learning Director            Attendance Officers</p> <p><b>Problem Statements:</b> Student Learning 1  <b>Funding Sources:</b> Fine Arts Coordinator and supplemental learning supplies for enrichment activities - 289 Title IV , Safe and Healthy PE supplies - 289 Title IV</p>	Formative			Summative
	Nov	Jan	Mar	June
Strategy 4 Details	Reviews			
<p><b>Strategy 4:</b> SSAISD will enhance school safety at every school using best practices aligned with the School Safety Standards in order to increase the safety and well being of all students.</p> <p><b>Funding Sources:</b> contracted services to meet minimum state school safety standards - 429 School Safety and Security Grants, professional development for safety and wellness strategies - 289 Title IV</p>	Formative			Summative
	Nov	Jan	Mar	June
	N/A	N/A	N/A	
<p style="text-align: center;">  No Progress                 Accomplished                 Continue/Modify                 Discontinue         </p>				

**Performance Objective 2 Problem Statements:**

Student Learning
<p><b>Problem Statement 1:</b> SSAISD has a significant number of students performing at the 'Approaches' level on STAAR assessments. Our goal is to ensure that all students achieve at least one year's academic growth and progress to the next performance level. <b>Root Cause:</b> Many students are not performing at grade level and have foundational learning gaps. It is crucial that MTSS interventions and reteach opportunities are implemented effectively once student needs are identified in order to address these challenges.</p>

South San ISD  
Board Awarded Vendor Listing

updated 1/7/2025

Vendor		Contract	Vendor #	Services/Products	Board Approval Date	Contract End Date
1	Poppy's Kiddie Kampus	RFP 2023-01 Child Care Services	43540	child care services	12/14/22	12/14/27
2	Alamo Classrooms DBA PDG Industries	RFQ 2023-02 Furniture Consulting & Installation Services	985182	furniture consulting to include classroom & office	02/15/23	02/15/27
3	Elite Gaming Live	RFP 2023-03 Integrated Esports & STEM Learning Program	229307	Esports Gaming	01/18/23	01/18/27
4	Intech Southwest	RFP 2023-04 SSAISD Computers, Laptops, Related Devices, Software, Licensing, and Contracted Services	00808	Technology related purchases to include software, licensing, and contracted services or labor	03/22/23	03/22/28
5	Apple	RFP 2023-04 SSAISD Computers, Laptops, Related Devices, Software, Licensing, and Contracted Services	03285	Technology related purchases to include software, licensing, and contracted services or labor	03/22/23	03/22/28
6	Boyd's Camera	RFP 2023-04 SSAISD Computers, Laptops, Related Devices, Software, Licensing, and Contracted Services	684469	Technology related purchases to include software, licensing, and contracted services or labor	03/22/23	03/22/28
7	M&A Technology	RFP 2023-04 SSAISD Computers, Laptops, Related Devices, Software, Licensing, and Contracted Services	35805	Technology related purchases to include software, licensing, and contracted services or labor	03/22/23	03/22/28
8	iTurity LLC	RFP 2023-04 SSAISD Computers, Laptops, Related Devices, Software, Licensing, and Contracted Services	330168	Technology related purchases to include software, licensing, and contracted services or labor	03/22/23	03/22/28
9	Computer Industries	RFP 2023-04 SSAISD Computers, Laptops, Related Devices, Software, Licensing, and Contracted Services		Technology related purchases to include software, licensing, and contracted services or labor	03/22/23	03/22/28
10	Howard Technology DBA Howard Solutions	RFP 2023-04 SSAISD Computers, Laptops, Related Devices, Software, Licensing, and Contracted Services	160344	Technology related purchases to include software, licensing, and contracted services or labor	03/22/23	03/22/28
11	Weaver Technologies	RFP 2023-04 SSAISD Computers, Laptops, Related Devices, Software, Licensing, and Contracted Services	948946	Technology related purchases to include software, licensing, and contracted services or labor	03/22/23	03/22/28
12	JourneyEd.com	RFP 2023-04 SSAISD Computers, Laptops, Related Devices, Software, Licensing, and Contracted Services		Technology related purchases to include software, licensing, and contracted services or labor	03/22/23	03/22/28