

# Curriculum Associates®

## Prepared For:

Theresa O'Brien  
Livonia Public School District  
15125 Farmington Rd,  
Livonia, MI 48154

8/14/2020

Dear Theresa O'Brien,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and/or services included. If you have any questions or would like any changes, please contact us.

Quote ID: 221721.4      Valid through: 12/31/2020

Product	List Price	Net Price
i-Ready	\$325,856.00	\$278,221.00
Professional Development	\$32,000.00	\$24,000.00
	List Total:	\$357,856.00
	Savings:	\$55,635.00
	Shipping/Tax/Other:	\$0.00
	<b>Total:</b>	<b>\$302,221.00</b>

Thank you again for your interest in Curriculum Associates.

## Sincerely

Jeffrey Tompkins  
313-316-0141  
jtompkins@cainc.com

**Please submit this quote with your purchase order**

# Curriculum Associates®

Quote ID: 221721.4    Date: 8/14/2020    Valid through: 12/31/2020

**Prepared For:**

Theresa O'Brien  
 Livonia Public School District  
 15125 Farmington Rd,  
 Livonia, MI 48154  
 tobrien@livoniapublicschools.org

**Your Representative:**

Jeffrey Tompkins  
 313-316-0141  
 jtompkins@cainc.com

## Buchanan Elementary School 16400 Hubbard St, Livonia, MI 48154

Total Building Enrollment: 485

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$16,615.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$16,615.50

## Churchill High School 8900 Newburgh Rd, Livonia, MI 48150

Total Building Enrollment: 1328

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	332	\$6.00	\$2.00	\$664.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	25	\$24.00	\$21.60	\$540.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	332	\$6.00	\$2.00	\$664.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	25	\$24.00	\$21.60	\$540.00
Subtotal:						\$2,408.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$2,408.00

## Cleveland Elementary School 28030 Cathedral St, Livonia, MI 48150

Total Building Enrollment: 489

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$16,615.50
Shipping:						\$0.00
Tax:						\$0.00

School Subtotal: \$16,615.50

**Coolidge Elementary School 30500 Curtis Rd, Livonia, MI 48152**

Total Building Enrollment: 495

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$16,615.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$16,615.50

**Cooper Upper Elementary School 28550 Ann Arbor Trl, Westland, MI 48185**

Total Building Enrollment: 649

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$20,600.00	\$19,570.00	\$19,570.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$19,570.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$19,570.00

**Emerson Middle School 29100 W Chicago St, Livonia, MI 48150**

Total Building Enrollment: 732

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	732	\$6.00	\$5.40	\$3,952.80
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	25	\$24.00	\$21.60	\$540.00
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	732	\$6.00	\$5.40	\$3,952.80
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	25	\$24.00	\$21.60	\$540.00
Subtotal:						\$8,985.60
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$8,985.60

**Franklin High School 31000 Joy Rd, Livonia, MI 48150**

Total Building Enrollment: 1430

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	358	\$6.00	\$2.00	\$716.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	25	\$24.00	\$21.60	\$540.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	358	\$6.00	\$2.00	\$716.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	25	\$24.00	\$21.60	\$540.00
Subtotal:						\$2,512.00

Shipping:	\$0.00
Tax:	\$0.00
School Subtotal:	\$2,512.00

**Frost Middle School 14041 Stark Rd, Livonia, MI 48154**

Total Building Enrollment: 631

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	631	\$6.00	\$5.40	\$3,407.40
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	25	\$24.00	\$21.60	\$540.00
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	631	\$6.00	\$5.40	\$3,407.40
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	25	\$24.00	\$21.60	\$540.00
Subtotal:						\$7,894.80
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$7,894.80

**Grant Elementary School 9300 Hubbard St, Livonia, MI 48150**

Total Building Enrollment: 532

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$20,600.00	\$19,570.00	\$19,570.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$19,570.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$19,570.00

**Hayes Elementary School 30600 Louise St, Westland, MI 48185**

Total Building Enrollment: 512

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$20,600.00	\$19,570.00	\$19,570.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$19,570.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$19,570.00

**Holmes Middle School 16200 Newburgh Rd, Livonia, MI 48154**

Total Building Enrollment: 737

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	737	\$6.00	\$5.40	\$3,979.80
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	25	\$24.00	\$21.60	\$540.00
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	737	\$6.00	\$5.40	\$3,979.80

i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	25	\$24.00	\$21.60	\$540.00
					Subtotal:	\$9,039.60
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$9,039.60

### Hoover Elementary School 15900 Levan Rd, Livonia, MI 48154

Total Building Enrollment: 500

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$16,615.50
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$16,615.50

### Johnson Upper Elementary Sch 8400 N Hix Rd, Westland, MI 48185

Total Building Enrollment: 506

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$20,600.00	\$19,570.00	\$19,570.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$19,570.00
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$19,570.00

### Kennedy Elementary School 14201 Hubbard St, Livonia, MI 48154

Total Building Enrollment: 437

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$16,615.50
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$16,615.50

### Livonia Public School District 15125 Farmington Rd, Livonia, MI 48154

Total Building Enrollment: 8905

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
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i-Ready Assessment and Personalized Instruction Prof Dev On Site Add on Leadership Session (Up to 3 hrs)	Multiple	19984.0	1	\$0.00	\$0.00	\$0.00
i-Ready Assessment and Personalized Instruction Prof Dev On Site Practicing User Helping all Learners Succeed Session (up to 6 hrs)	Multiple	16927.0	2	\$2,000.00	\$1,500.00	\$3,000.00
i-Ready Assessment and Personalized Instruction Prof Dev On Site New User Getting Good Data Session (up to 6 hrs)	Multiple	14432.0	7	\$2,000.00	\$1,500.00	\$10,500.00
i-Ready Assessment and Personalized Instruction Prof Dev On Site Practicing User Delivering Differentiated Instruction Session (up to 6 hrs)	Multiple	16965.0	7	\$2,000.00	\$1,500.00	\$10,500.00
					Subtotal:	\$24,000.00
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$24,000.00

### Niji-Iro Japanese Immersion Es 36611 Curtis Rd, Livonia, MI 48152

Total Building Enrollment: 54

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 200 or fewer Students 1 Year	Multiple	15001.0	1	\$7,350.00	\$6,982.50	\$6,982.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$6,982.50
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$6,982.50

### Randolph Elementary School 14470 Norman St, Livonia, MI 48154

Total Building Enrollment: 484

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$16,615.50
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$16,615.50

### Riley Upper Elementary School 15555 Henry Ruff St, Livonia, MI 48154

Total Building Enrollment: 704

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$20,600.00	\$19,570.00	\$19,570.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$19,570.00
					Shipping:	\$0.00

Tax:	\$0.00
School Subtotal:	\$19,570.00

**Roosevelt Elementary School 30200 Lyndon St, Livonia, MI 48154**

Total Building Enrollment: 359

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$16,615.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$16,615.50

**Rosedale Elementary School 36651 Ann Arbor Trl, Livonia, MI 48150**

Total Building Enrollment: 281

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$12,320.00	\$11,704.00	\$11,704.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$11,704.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$11,704.00

**Stevenson High School 33500 6 Mile Rd, Livonia, MI 48152**

Total Building Enrollment: 1752

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	438	\$6.00	\$2.00	\$876.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	25	\$24.00	\$21.60	\$540.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	438	\$6.00	\$2.00	\$876.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	25	\$24.00	\$21.60	\$540.00
Subtotal:						\$2,832.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$2,832.00

**Webster Elementary School 32401 Pembroke St, Livonia, MI 48152**

Total Building Enrollment: 315

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$12,320.00	\$11,704.00	\$11,704.00

i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$11,704.00
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$11,704.00

Total	
List Total:	\$357,856.00
Savings:	\$55,635.00
Merchandise Total:	\$302,221.00
Voucher/Credit:	\$0.00
Estimated Tax:	\$0.00
Estimated Shipping:	\$0.00
<b>Total:</b>	<b>\$302,221.00</b>

**Special Notes**  
All i-Ready purchases require professional development. 10% discount applied to i-Ready per student licenses and 5% discount applied to i-Ready site licenses based on scope of quote.

F.O.B.: N. Billerica, MA 01862  
Shipping: Shipping based on MDSE total  
Terms: Net 30 days, pending credit approval  
Fed. ID: #26-3954988

**Please submit this quote with your purchase order**

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