
BOARD AGENDA ITEM

Information/Discussion _____
Future Action _____
Action x

Item: Relayhub Purchase for Medicaid

Submitted by: Kirsten Myers

Date: May 12, 2025

Recommended by: Kevin Phillips

Board Meeting Date: May 19, 2025

RECOMMENDATION:

Enter into a three year agreement with Relayhub, LLC for the Relay Service Portal and Claim Management system covering school years 2025-26, 2026-27, and 2027-28. Annual cost of this agreement will be \$41,200 for a total cost of \$123,600 over three years.

BACKGROUND:

Kent ISD has used Relay for Medicaid claims billing since the firm took over the Compuclaim product Kent ISD used before that in July 2011. This is a vital part of our Medicaid operation for all of Kent ISD, it allows us to upload our Medicaid claims to Relay, who in turn uploads them to the state of Michigan Medicaid system.

For the past five years our annual agreement with Relayhub has varied from a low of \$41,200 for 2024-25, to a high of \$60,048 in 2022-23. By entering into this agreement we can lock in a price equal to our current lowest price with certainty for both ourselves and Relayhub.

A request was made of Relayhub, and granted, that a termination clause be added in the event federal funding eliminates the school-based services portion of Medicaid. This can be executed with 90 days notice. The entire agreement is attached.

The account number to be used: 22-1-213-3450-000-0000-00000-2307-