

Browning Public Schools
Board Agenda Request
Meeting To Be Held: 1-10-2023



Recognition: ☐ Students ☐ Staff ☐ Parents
Information: ☐ Building Report ☐ Old Business ☐ Superintendent's Report
Action: ☐ Resignations ☐ Hiring ☐ Contract Service Agreements
 ☐ Travel Out-of-State ☐ Travel In State ☒ Approvals
 ☐ Termination ☐ Legal Matters ☐ Other:
 This action request pertains to ☐ Elementary (only) ☒ High School/District Wide

Date: 1-4-2023

To: Corrina Guardipee-Hall
 Superintendent

From: William Kennedy
Title: Technology Director

Subject: K12 Montana, Inc., District Wide Camera Upgrades 2022-2023

Description: Upgrading existing Verkada cameras so we are able to use newer face detection technology as well as other features. Verkada cameras are surveillance/security cameras that are used throughout the district. Every building now has at least one Verkada camera in place and with the technology in place is very limited in its use. The upgrades offer us a much wider array of features and an ease of use that surpasses our current Verkada *and* Geovision systems. The following three (3) quotes were received: ByteSpeed came in at over \$291,000, Pine Cove at just over \$270,000 and K12 Montana at \$263,399. I am recommending to approve the bid from K12 Montana as they installed the middle school cameras in place now.

Financial Impact: \$263,399.00

Funding Source (Budget/grant, etc.): Bus Depreciation

Attachment(s): quote from K12 Montana

Superintendent Action: ☐ Approved ☐ Denied ☐ Deferred Initial & date: _____

Comments: _____

Board Action: ☐ N/A (Info) ☐ Approved ☐ Denied ☐ Tabled to: _____

K12 Montana Inc.

PO Box 7390
Great Falls, MT 59406
(406) 468-1200
info@k12mt.com

60/40



Estimate

ADDRESS

Browning Public Schools
129 1st Ave SE
Browning, MT 59417

ESTIMATE # 1359**DATE 12/17/2022****EXPIRATION 01/15/2023****DATE**

DESCRIPTION	QTY	RATE	AMOUNT
CD62 Indoor Dome Camera, 2TB, 90 Days Max (\$3299)	84	1,871.00	157,164.00
CD62-E Outdoor Dome Camera, 2TB, 90 Days Max (\$3499)	18	1,985.00	35,730.00
CD42 Indoor Dome Camera, 768GB, 90 Days Max (\$1799)	2	1,021.00	2,042.00
CF81-E Outdoor Fisheye Camera, 2TB, 90 Days Max (\$3399)	1	1,928.00	1,928.00
5-Year Camera License (\$899)	105	510.00	53,550.00
Verkada shipping	1	1,785.00	1,785.00
Remove 105 old D30 and D50 cameras. Install the new 105 cameras. Target and update cameras. Does not include wire pull / troubleshooting, cost of mounts or cables. Assumes all ladder work. Includes all other costs (T&E, misc. hardware).	1	11,200.00	11,200.00

Thank you for allowing K12 Montana to provide this estimate. We are honored to be an end-to-end Montana-based Verkada sales and installation partner and hope to serve you soon!

TOTAL**\$263,399.00**

Accepted By

Accepted Date