



# Proposed Solution

## Harlem School Dist 122

*Prepared by*  
**Trudy Altman**  
**10/13/2021**





## Letter of Introduction

Thank you for your interest in partnering with the Gordon Flesch Company (GFC). This proposal aims not only to address your immediate technology needs, but to empower your people through technology to meet and exceed your goals and objectives, while providing you with the highest level of customer service.

Our business analysts will assess your current technology objectives and develop strategies to decrease costs and increase efficiencies. This approach emphasizes the importance of aligning your technology investments with your business goals. Working in a systematic, phased approach, we will close the gap between where you are today to where you would like to be. This process can also include right-sizing your fleet, removing inefficient devices, current invoice/contract analysis, technology enhancements, process optimization and total cost of ownership considerations.

We are an independent, privately-owned technology solutions provider with **65 years of experience**. We are not limited to any one manufacturer nor restricted to that manufacturer's solution offerings. This experience and independence allow us to develop solutions that are customized to your needs. We look forward to building upon this partnership and implementing reliable solutions for your company, ensuring the success of our solutions with unmatched service and support.

Please do not hesitate to contact me if you have any questions or desire any additional information.

Sincerely,

Trudy Altman  
Account Executive  
o: (815) 316-7698  
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## GFC Recommended Solution

### Canon Canon iR ADV DX 8795i Main Engine

#### Machine Features

- 95 Images Per Minute - Black & White
- Energy Star & EPEAT Gold Certified
- Quick Startup Mode: 4 seconds
- First Out Time: As fast as 2.7 seconds
- (2) 570 Standard Paper Cassettes
  - Up to 13" x 19" Size Paper and 14 lb. Bond to 80 lb. Cover
- (2) 1,560 Sheet Standard Paper Drawers
- 100 Sheet Stack Bypass
- 10.1" Customizable High-Resolution LCD Touch Screen
- With New Timeline Feature to enhance User Experience
- 200 Sheet Single Pass Document Feeder (up to 270 ipm)
- Maintain Scanning Integrity with Multi-Sheet Feed Detection
- Rapid Jam Recovery
- Advanced Color Network Scanning Features:
- Improved Scanning Security with TLS 1.3
- Single Pass Scanning
- Network Color Scanning to File Folder, E-mail, or FTP
- Scan Directly to Word or PowerPoint
- Scan as PDF Compact - Decreases File Size of Color Scans
- Scan to Text Searchable PDF File Format
- Scan to USB Drive
- Blank Page Removal
- Network Printing - UFR II, PCL 6, Adobe PS3
- Secure Print Via Mailbox and Print Driver
- 100 User Inboxes
- Mobile Device Printing
- Direct Print via USB
- Standard Wireless Networking
- 3 GB Standard RAM + 250 GB HDD
- 1,200 x 1,200 dpi Resolution
- Enabled with Canon's Unified Firmware Platform (UFP) to ensure regular updates and continuous improvements
- Remote Operator's Kit (for remote troubleshooting & support)
- Integration with existing SIEM systems and McAfee Embedded Control to protect against malware and tampering of firmware and apps
- Enhanced Security Features: Hard Drive Disk Erase, HDD Encryption, Initialize & Lock, Mailbox Password Protection
- imageRUNNER ADVANCE 8795i Speed License
- MEAP for PaperCut
- Staple Finisher-X1



*Photo may not represent final configuration*

10/13/2021

Information herein is proprietary and confidential and shall not be used or disclosed without prior written consent of the Gordon Flesch Co.



# GFC Solution Investment

Qty	Manufacturer	Model	Description
1	Canon	Canon iR ADV DX 8795i Main Engine	Packages for iR ADV DX 8786i 8795i 8705i Main Engine. MEAP for PaperCut Staple Finisher-X1 imageRUNNER ADVANCE 8795i Speed License

Purchase Price \$10,862

imageCARE Agreement

	BW Images	Volume	Overage
Canon iR ADV DX 8795i Main Engine			0.00345

The imageCARE Agreement includes toner, all parts, all labor, travel time, technical updates, preventative maintenance, access to the GFC Help Desk for remote resolution, and firmware updates through GFC's Quality Assurance Program. GFC's imageCARE also provides an automatic meter reading application and 24/7 access to your private customer portal with information and tools. Network connected installations include the services of a Digital Support Specialist to manage system integration and training. Delivery, installation and start-up supplies is included. *Pricing does not include sales tax.*

**Network Consultation, Installation and Support**

Network connected installations include the services of a Digital Support Specialist to manage system integration, training & unlimited access to our Technology and Logistics Center (TLC).

**Delivery, equipment installation, start-up supplies and training included.**

***Pricing does not include applicable sales tax. Pricing valid for 30 days.*** **10/13/2021**

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