

INDEPENDENT SCHOOL DISTRICT NO. 709
Duluth Public Schools
Historic Old Central High School - 215 N. 1st Avenue E.
Tel. (218) 336-8738 Duluth, Minnesota 55802-2069 Fax (218) 336-8777

MEMORANDUM

To: Bill Hanson, CFO/Executive Director of Business Services

From: Tony Kelekovich, Supervisor of Purchasing

Subject: Bid-1237 Network Infrastructure

Date: January 28, 2015

Bids for Network Infrastructure (core switches and wireless access points) were sent to ten (10) vendors.

Four (4) vendors responded with the following results:

<u>VENDOR</u>	<u>TOTAL</u>
CDW	\$ 325,998.75
TECH CHECK (alternate bid)	\$ 335,031.15
TECH CHECK	\$ 341,799.15
CORE BTS	\$ 369,811.06
CORE BTS (alternate bid)	\$ 381,366.10
MARCO	\$ 415,101.00

The Technology Department (Bart Smith and Ryan Highland) and the Purchasing Department (Tony Kelekovich) analyzed the bid.

Bart Smith, Manager of Technology, recommends accepting the bid as submitted by CDW in the amount of \$ 325,998.75.

Bart Smith will attend the Business Committee meeting to answer any questions as they pertain to this recommendation.

Fund: 1-108-012-000-000-1555.00

Program: Technology

Fund Custodian: Bart Smith/Technology

VENDOR LIST/TABULATION

BID-1237 NETWORK INFRASTRUCTURE

AEROHIVE NETWORKS
SUNNYVALE CA NO RESPONSE

CDW
BROOKLYN PARK MN \$ 325,998.75

CITON COMPUTER CORPORATION
DULUTH MN NO BID

CORE BTS
MADISON WI \$ 369,811.06

CORE BTS (alternate bid)
MADISON WI \$ 381,366.10

FRONTIER COMMUNICATIONS
TWO HARBORS MN NO RESPONSE

KAM ROCK TELECOM
BLOOMINGTON MN NO RESPONSE

MARCO
ST CLOUD MN \$ 415,101.00

ROCKBOCHS.COM
DULUTH MN2 NO RESPONSE

SOLBREKK COMPANY
GOLDEN VALLEY MN NO RESPONSE

TECH CHECK (alternate bid)
SARTELL MN \$ 335,031.15

TECH CHECK
SARTELL MN \$ 341,799.15