

# BID EVALUATION MATRIX

<b>Applicant Name:</b>	<b>Putnam County CUSD 535</b>	<b>BEN:</b>	<b>135994</b>
<b>FCC Form 470#</b>	<b>250006670</b>	<b>FY:</b>	<b>2025</b>
<b>Allowable Contract Date (ACD):</b>	<b>12/19/24 - with walk-through 1/2/25</b>	<b># BIDs:</b>	<b>3</b>

**Instructions:**

- Applicants are not required to change vendors or choose the lowest price bid; **however price must be the most heavily weighted criteria.**
- Applicants must wait at least 28 days after the FCC Form 470 is posted before executing any contracts for services, or selecting a service provider for tariff or M-T-M services.
- Complete a separate Bid Evaluation Worksheet for each Type of Service being bid.

Type of Service	Briefly Describe Service(s)
<b>x Internet Access</b>	<b>Internal Connections: See "IC Review" tab for details</b>
Internal Connections (IC)	
Basic Maintenance (BMIC)	
Managed Internal Broadband (MIB)	
Other	

Ln	Service Provider / Bidder <b>For Comparison: Used 36-month Term - 1 Gbps</b>	ANNUAL Cost of Services (\$)	% to Low Bid (low bid cost/bid cost)	Weighted Cost	Meeting Overall Needs	Experience with Entity	Vendor's Ability with E-Rate	Local Presence	Total Points	Winning Bid (v)
			Points Available	40	20	20	10	10		
1	BIT Direct	\$ 159,675.54	1.000	40.00	0.00	0.00	10.00		50.00	
2	Two Trees	\$ 65,277.00	2.446	97.84	0.00	0.00	10.00		107.84	
3	Connecting Point	\$ 53,073.28	3.009	120.34	20.00	20.00	10.00		170.34	<b>√</b>
4									0.00	
5									0.00	
6									0.00	
7									0.00	
8									0.00	

**Price Rating: Based on a Weighted Cost of 40 points**  
**All Other Ratings: rate from 0 = Poorest; to total points available = Best**

<b>Approved By - Name:</b>	<b>Title</b>	<b>Date of Review</b>
<b>Jeff Rundle</b>	Director of Technology	

**Date of Review - the review of bids must be conducted after the Allowable Contract Date (ACD)**

# BID EVALUATION MATRIX

**Notes:** Applicant's Zip -

**BIT Direct**, 12/2/24, Did not attend walk-through; did not quote on cable; quoted on alternative manufacturer; did not quote on installation and configuration.

**TwoTrees**, 12/13/24, Did not attend walk-through; did not quote on cable; quoted on alternative manufacturer; did not quote on installation and configuration.

**Connecting Point**, 12/27/24, ATTENDED Walk-through, quoted as posted. Note: based upon their walk-through several item quantities were modified, those appear in brown highlight.

## Putnam County CUSD 535

FCC Form 470 #		250006670		
Ln	Qty.	Unit	Mfgr.	Model
1	18	Each	Ubiquiti	U7-PRO-US
2	6	Each	Ubiquiti	U7-PRO-MAX-US
3	1	Each	Ubiquiti	U7-PRO-WALL-US
4	3	Each	Ubiquiti	U7-OUTDOOR-US
5	28	Each		MIBS
6		Hours	Estimate	Labor
7		Hours	Estimate	Labor
8				
9	9	Each	MikroTik	CRS354-48G-4S+2Q+RM
10	3	Each	MikroTik	CRS328-24P-4S+RM
11	30	Each	MikroTik	S+85DLC03D
12	10	Each	MikroTik	XQ+31LC10D
13	6	Each	MikroTik	XQ+DA0001
14		Hours	Labor	
15		Hours	Labor	Labor
16		Hours	Estimate	Labor
17	40	Each		
18	250	Feet		CAT 6 UTP
19		Each		Hardware
20		Hours	Labor	Labor
21		Hours	Estimate	Labor
22	1	Each	Tripplite	SRW12US
	2	Each	Tripplite	SRWO2UBRKT
	1			
				<b>ALTERNATIVE:</b>
1	18	Each	Aruba	S1G43A
2	6	Each	Aruba	S1G85A
3	24	Each	Aruba	S4K79A
4	1	Each	Aruba	SOB62A
5	1	Each	Aruba	SOJ42A
6	3	Each	Aruba	SOP50A
7	3	Each	Aruba	JW054A
8	9	Each	Aruba	R9W92A
9	3	Each	Aruba	JL677A
10	30	Each	Aruba	J9150D
11	10	Each	Aruba	JL310A
12	6	Each	Aruba	R0Z25A
				<b>ALTERNATIVE:</b>
1	9			FS-448EFPOE
2	9			FC-10-S448F-247-02-12



		BIT Direct		TwoT
ACD: 1/25/25 + walk-through		1052682		49137 - r
Description		Unit Cost	Extended	Unit Cost
UniFi U7 Pro Tri-Band Wi-Fi 7 Access Point				
UniFi U7 Pro Max Tri-Band Wi-Fi 7 Access Point				
UniFi U7 Pro Wall Tri-Band Wi-Fi 7 Access Point				
UniFi U7 Outdoor Tri-Band Wi-Fi 7 Access Point				
MIBS - 3Yrs Monitoring & Maintenance Services				
Hang wireless APs				
Removal of any inactive materials – TBD at walk-through				
Switch 48 x 1G RJ45 4 x 10G SFP+ and 2 x 40G QSFP+ ports				
Router Switch 24 Gigabit Ethernet ports 4 SFP+				
SFP+ (10Gbit), 300m, Multi-Mode Transceiver with a LC connector, 850nm	40			
Compatible QSFP28 100GBASE-LR4 1310nm 10km DOM Duplex LC/UPC SMF Optical Transceiver Module	1			
40/100 Gbps QSFP28 direct attach Cable, 1m long. Enables direct connect between 2-100 Gigabit devices				
Stage/Configure Switches/VLANS				
Install / configure switches				
Removal of any inactive materials – TBD at walk-through				
10GB Fiber Patch Cale 1M MM LC to SC				
Cable, blue	400			
Install cable	4			
Removal of any inactive materials – TBD at walk-through				
12U LP Wall Mount Cabinet RM20				
2U LP Vertical Wall Mount Cainer				
MSC cabinet mounting hardware				
Access Point (WIFI 7) / Aruba ANW AP-735 (US) Campus AP		534.00	9,612.00	
Access Point (WIFI 7) / HPE ANW AP-755 (US) Campus AP		801.00	4,806.00	
Mount (for S1G43A & S1G85A) / HPE ANW AP-MNT-U Campus U Type		15.89	381.36	
Access Point (Wall Mountable) / Aruba ANW AP-605H (US)		347.00	347.00	
Mount (for S0B62A) / HPE ANW AP-600H 600HMNT1 Mount Kit		9.00	9.00	
Access Point (Outdoor) / Aruba ANW AP-675 (US) Outdoor		882.00	2,646.00	
Mount (for AP SOP50A) / AP-270-MNT-H1 Aruba 270 Series		38.00	114.00	
Switch / Aruba ANW 8100-40XT8XF4C FB3F2AC Bdl		5,961.00	53,649.00	
Switch (24 Port) / Aruba 6100 24G CL4 4SFP+ Swch		977.00	2,931.00	
SFP+ Transceiver (10Gbit), 300m, Multi-Mode / Aruba 10G SFP+ LC SR 300m MMF		199.45	5,983.50	
QSFP28 100GBase-LR4 Transceiver / Aruba 100G QSFP28 LC LR4 SMF		6,918.00	69,180.00	
Direct Attach Cable 100G QSFP28 to QSFP28 (1m) Copper Cable / Aruba 100G QSFP28 to QSFP28 1m		104.00	624.00	
Switch - L3 - managed - 48 x 10/100/1000 (PoE+) + 4 x 10 Gigabit SFP+ - rack-mountable - PoE+ (772 W)				3,009.00
Switch - L3 - managed - 24 x 10/100/1000 (PoE) + 4 x 1 Gigabit / 10 Gigabit SFP+ - rack-mountable - PoE (421 W)				330.00









