

# Proposal for

## Self-Provisioned Network-Maintenance and Operations

*470 Application Number: 190001075*

### 2019-2020 Funding Year

PRESENTED BY:



**Statement of Confidentiality:**

This document includes data that shall not be disclosed to any third party and shall not be duplicated, used or disclosed – in whole or in part – for any purpose other than for internal evaluation of this document. If a contract is awarded to SkyRider Communications as a result of, or in conjunction with the submission of this document, except as noted, the contracted parties shall have the right to duplicate, use or disclose that data to the extent provided in the resulting contract.



Hillsboro ISD  
121 E Franklin  
Hillsboro, TX 76645

Submitted via online to Region 12 Consultant: 11-2-2018

Ref: Priority 1 Services ~ FY2019-2020 ~ 470 ID # 190001075

It is our privilege to present the following proposal for Priority 1 services for the Hillsboro ISD. The proposed Self Provisioned Network and Maintenance will provide a scalable, reliable, high throughput infrastructure for your District. SkyRider's recommended services improves bandwidth and includes element management, security and support to assure bandwidth and network resource needs.

SkyRider is an authorized E-rate vendor. SkyRider Communication's, Inc.'s FCC Filer 499 ID is 826572. SkyRider Communications is registered with Schools and Libraries Division. The SPIN for SkyRider Communications, Inc. is 143031192. SkyRider's capabilities to deliver and manage customized telecommunications services are unique and a key advantage to school districts considering broadband access today. Key benefits to the Hillsboro ISD include:

- Increased Bandwidth
- Reliable Connection
- 24x7x365 Monitoring Service
- Professionally Installed Network Components
- Best Service After the Sale

SkyRider has an outstanding reputation in the telecommunications industry and has assembled a highly capable and qualified staff. We have a combined 60 years of experience in Telecommunications, Internet, Wide Area Network (WAN), and Local Area Network (LAN) solutions. SkyRider personnel have been involved in the E-Rate process since its inception.

Thank you and the Hillsboro ISD for your consideration of SkyRider's proposal. On behalf of the entire SkyRider team, we look forward to providing a reliable and secure network solution. I am fully authorized to sign on behalf of SkyRider Communications, Inc.

A handwritten signature in black ink, appearing to read "Brad Warden", is written over a horizontal line.

**Brad Warden**

President, CEO  
SkyRider Communications, Inc.  
(318) 680-6400



## Company Profile:

**SkyRider Communications, Inc.**

1200 Arkansas Road  
 West Monroe, LA 71291  
 (800) 536-7035  
 (888) 704-9344

**USAC SPIN #:** 143031192  
**FCC FRN #:** 826572

**Incorporated:** 5/21/2001

**State of Incorporation:** Louisiana

**Area of Service:** Arkansas, Louisiana, Mississippi, Oklahoma & Texas

## Experience by area of expertise:

- Telecom & Internet Services 20 + years
- Network Infrastructure 10 + years
- Outside Plant & Inside Wiring 10 + years
- E-Rate Projects 10 + years

## Project Team

SkyRider project team members provide complimentary independent competencies including network design and engineering, project management and telecommunications construction.

- Project Executive: Brad Warden, President SkyRider West Monroe, La  
 brad@skyrider.net Cell (318) 680-6400
- Project Manager: Forrest Spillers, Project Manager SkyRider Oklahoma City, OK
- Project Sales and Support: Jess Warden, Project Manager SkyRider, West Monroe, LA

## USAC/SPIN Search Results

| SPIN      | Service Provider Name         | Contact Name  | Contact Address                        | Contact Phone | Form 499 Filer | SPAC Filed   |
|-----------|-------------------------------|---------------|--|---------------|----------------|--|
| 143031192 | SkyRider Communications, Inc. | Brad W Warden | 308 Pine Street, West Monroe, LA 71291 | 318-654-8127  | Y              | 2007<br>2008<br>2009<br>2010<br>2011<br>2012<br>2013<br>2014<br>2015<br>2016<br>2017<br>2018 |

## Financial Summary

| Description   | QTY    | One Time Cost | Total One Time Cost |
|---|--------|---------------|---------------------|
| 8 strand single mode, each site, fiber professionally installed from the Junior High School to the Intermediate, High School, Franklin Elementary and Hillsboro Elementary. Terminated in fiber trays at each end. Turn Key job that meets the requirements in the RFP. | 1      | \$569,000     | \$569,000           |
| <b>Optional Maintenance and Operations of Self Provisioned network</b>  |        |               |                     |
| Annual service agreement for complete maintenance on the Self Provisioned network purchased from SkyRider. Renewable annually.  | 1 Year | \$20,000      | \$20,000            |
|   |        |               |                     |
| Electronics Needed to light the fiber at 10 Gbps, professionally installed.   | 5      | \$3,999       | \$19,995            |
|   |        |               |                     |
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|   |        |               |                     |
| Prices listed are before the ERATE Discount.  |        |               |                     |
| Turn Key Services, Great Service  |        |               |                     |