

Location	NOW	Replacement	Current \$	New \$	BACC	Description	Current CPC	New B&W CPC	Current Color	New Color
					Discount		Black & White		CPC	CPC
District Office-Copyroom	MPC5503spf	IM C4500sp	\$264.49	\$223.66	\$193.19	45 cpm sp fax, w/LCT under copier, 3 hole, OCR	0.008	0.0074	0.058	0.0475
District Office Back up in copy room	LD550 spf	MPC 4500 spf	\$0.00	\$0.00	\$0.00	Tech Center Color Placed Here	0.008	0.0074	0.058	0.0475
District Office	MP 301sp	Stays in Place		\$0.00	\$0.00	Small Desktop copier/printer	0.0101	0.0101		
Hillcrest-Office	MP 6002spf	MP 6503spf	\$255.19	\$240.44	\$221.20	65 cpm spf finisher/stapler/punch/Fax/OCR	0.0047	0.0042		
Hillcrest-Task Room	MP 7502sp	MP 7503sp	\$294.46	\$281.96	\$259.40	75 cpm sp finisher/stapler/punch/OCR	0.0047	0.0042		
Hillcrest-Office Color	MPC 2503 sp	IM C3000	\$143.36	\$171.19	\$157.49	30 cpm color scan print, 3 hole punch OCR	0.008	0.0074	0.058	0.058
Hillcrest-Title One Room	MP 6002sp	Stays in Place	\$0.00	\$0.00	\$0.00	Move from Middle School Student Services	0.0047	0.0042		
HS Library #1 (704)	MP 6002sp	MP 6503sp	\$244.84	\$229.49	\$211.08	65 cpm spf finisher/stapler/punch/OCR	0.0047	0.0042		
HS Science Room (708)	MP 6002sp	MP 6503sp	\$244.84	\$229.49	\$211.08	65 cpm spf finisher/stapler/punch/OCR	0.0047	0.0042		
HS Mailroom (705)	MP 6002sp	MP 6503sp	\$244.84	\$229.49	\$211.08	65 cpm spf finisher/stapler/punch/OCR	0.0047	0.0042		
HS Nagger	keep	Stays in Place	\$0.00	\$0.00			0.015	0.015		
HS Office	MPC4503spf	IM C4500	\$190.99	\$223.66	\$224.14	45 cpm sp fax w/LCT 3 hole/Fax/Booklet Finsher,OCR	0.008	0.0074	0.058	0.0475
HS Student Svcs. (718)	MP 4054 spf	MP 4055sp	\$176.85	\$145.64	\$133.99	40 cpm spf 3 hole punch PB LCT Fax/OCR	0.0089	0.0071		
Maintenance (713)	LD 015	MP 301spf	\$0.00	\$0.00	\$0.00		0.015	0.015		
HS Tech Building (1602)	MPC4503spf	IM C3000	\$179.07	\$195.25	\$179.63	30 cpm scan print booklet finish/staple/OCR	0.008	0.0074	0.058	0.0475
HS Atheltic Office	LD528 sp	MP C2503sp	\$0.00	\$0.00	\$0.00	Moved from Hillcrest add fax option	0.008	0.0074	0.058	0.0475
HS Second Floor Faculty Room	LD360 sp	MP 6002sp	\$0.00	\$0.00	\$0.00	Move from North Bay Office	0.0047	0.0042		
Middle School-Library 1	MP 6002sp	MP 6503sp	\$244.84	\$229.49	\$211.08	65 cpm spf finisher/stapler/punch/OCR	0.0047	0.0042		
Middle School-Library 2	MP 6002sp	MP 6503sp	\$244.84	\$229.49	\$211.08	65 cpm spf finisher/stapler/punch/OCR	0.0047	0.0042		
Middle School-Office (710)	MPC4503spf	IM C4500	\$190.99	\$223.66	\$205.76	45 cpm spf w/LCT 3 hole, OCR	0.008	0.0074	0.058	0.0475
Middle School-SS (719)	MP 4054spf	MP 4055spf	\$144.37	\$145.64	\$133.99	40 cpm spf 3 hole punch LCTpb fax OCR	0.0067	0.0071		
North Bay-Color (711)	MPC 2503 sp	Keep	\$143.36	\$0.00	\$0.00	Stays in Place	0.008	0.0074	0.058	0.0475
North Bay-Library (709)	MP 6002sp	MP 6503sp	\$244.84	\$229.49	\$211.08	65 cpm spf finisher/stapler/punch/OCR	0.0047	0.0042		
North Bay-Office (720)	MP 6002spf	MP 6503sp	\$255.19	\$240.44	\$221.20	65 cpm spf finisher/stapler/punch/Fax/OCR	0.0047	0.0042		
North Bay Primary Hall	LD 528 sp	IM C 3000	\$0.00	\$171.19	\$157.95	30 cpm scan print color 3 hole punch,OCR	0.008	0.0074	0.058	0.0475
PEAK (1454)	MP 2554 sp	MP 2555 sp	\$85.92	\$79.64	\$73.27	25 cpm scan print OCR	0.0089	0.0089		
				\$3,719.31						
			\$3,793.28		\$3,427.69					
Work Group Color Printers 8 Each	P C600	\$27.41 each	221.12		221.12	40 pages per minute. Includes Cabinet		0.095		0.078
					\$3,648.81	Total Monthly with 8 Added Color Printers				



Cost Savings for 2020 Contract

This Contract the District is adding 8 work group printers a new add over the previous contract.

Savings over 2015 Contract with new printer add: \$9,016.80

Service contract savings is based on current usage and will not include the new work group printers.

Average monthly savings: \$504.73 x 50 months = \$25,236.50

Total Savings over the contract length: \$34,253.30

Thank you,

Tim L. Bishop

**2176 Broadway
North Bend**

541-751-9663

LANIER

Authorized Dealership

FP 

Authorized Dealership

Purchase Order Information

**Vendor: US Communities Contract #4400003732
c/o Bay Area Copier Inc.**

**8 ea. Lanier MP6503sp 65 cpm Digital Copiers
All Schools**

**1 ea. Lanier MP7503sp 75 cpm Digital Copier
Hill Crest**

**3 ea. Lanier IM C4500 45 cpm Color Digital Copier
High School / Middle School / District Office**

**3 ea. Lanier IM C3000 30 cpm Color Digital Copier
North Bay / Hill Crest / Tech Building**

**2 ea. Lanier MP4055 sp 40 cpm Digital Copiers
High School / Middle School Student Services**

**1 ea. Lanier MP2555 sp 25 cpm Digital Copier
PEAK**

**8 ea. Lanier P C600 40 ppm Color Printers
Work Groups**

Purchase Order Information

Vendor: **US Communities Contract #4400003732**
 c/o Bay Area Copier Inc.

9 ea.	417628	3000 Finisher/Stapler (All 6503s)
9 ea.	416612	3 Hole Punch (All 6503s)
2 ea.	417636	Fax Option Type 9002 (HC / NB)
2 ea.	418349	Paper Bank 2 x 550 Sheet Trays (HS/MS)
2 ea.	418358	LCT 1,500 Paper Tray (HS / MS)
1 ea.	418360	LCT 2,000 Sheets Under Copier Unit (D.O)
3 ea.	418345	Bridge Unit (HS/MS/DO)
3 ea.	418381	3 Hole Punch (HS/MS/DO)
2 ea.	418337	1000 Sheet Finisher/Stapler (HS /MS)
1 ea.	418385	Booklet Finisher (DO)
3 ea.	418600	Fax Option Type M37 (HS/MS/DO Color)
2 ea.	100478FNG	Cabinet Type F (HC / NB)
2 ea.	418378	Internal Finisher SR3250 (HC / NB)
2 ea.	418327	3 Hole Punch (HC / NB)
1 ea.	418349	Paper Bank 2x 550 Sheets (Tech)
1 ea.	418600	Fax Option Type M37 (Tech)
1 ea.	418335	Booklet Finisher (Tech)
1 ea.	418406	PostScript Unit Type M37 (Tech)
1 ea.	418345	Bridge Unit (Tech)
1 ea.	418381	3 Hole Punch (Tech)
2 ea.	417268	Paper Bank 2 x 500 Sheets (MS / HS SS)
2 ea.	418601	Fax Option Type M29 (MS / HS SS)
2 ea.	417483	1000 Sheet Finisher/Stapler (MS / HS SS)
2 ea.	417587	Bridge Unit (MS / HS SS)
1 ea.	100478FNG	Cabinet Type F (PEAK)
8 ea.	52710	Cabinet Type R (Work Groups)
18 ea.	417428	OCR Units (All New Copiers)