



**GOVERNING BOARD AGENDA ITEM
AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10**

DATE OF MEETING: October 3, 2023

TITLE: Award of Contract for Musical Instrument Repairs, Sheet Music Accessories and Supplies-Based Upon Responses to Request for Bids (RFB) 2324000

BACKGROUND:

Request for Bids 2324000 (RFB) for the Musical Instrument Repairs, Sheet Music Accessories and Supplies was posted for 25 days on the Arizona Purchasing site on www.AZPurchasing.org. This solicitation requested pricing for Musical Instrument Repairs, Sheet Music Accessories and Supplies. There were twenty-one vendors who downloaded the solicitation from www.AZPurchasing.org. The nine responsive vendors are listed below.

Sweetwater Sound
Steve Weiss Music
West Music Company
Southwest Strings
Music & Arts
Luck's Music Library
Instrumental Music Center
Washington Music Center
Glen Miller Studio

RECOMMENDATION:

It is the recommendation of the Administration that the Governing Board award a contract to **Instrumental Music Center** as determined by their responsive bid to RFB 2324000 for the Musical Instrument Repairs, Sheet Music Accessories and Supplies.

INITIATED BY:

Scott Little, Chief Financial Officer

Date: September 26, 2023

Todd A. Jaeger, J.D., Superintendent

	Glen Miller	Washington Music	Instrumental Music	Luck's Music	Music & Arts	Southwest Strings	West Music Co	Steve Weiss Music	Sweetwater Sounds
1. Musical Instrument Repair Hourly Rate									
String Instruments			\$ 30.00 <u>hr</u>		\$ 76.50 <u>hr</u>				
Percussion Instruments			\$ 30.00 <u>hr</u>		\$ 76.50 <u>hr</u>				
Brass	\$ 45.00 <u>hr</u>		\$ 30.00 <u>hr</u>		\$ 76.50 <u>hr</u>				
Woodwind	\$ 45.00 <u>hr</u>		\$ 30.00 <u>hr</u>		\$ 76.50 <u>hr</u>				
Piano Tuning/Repairs			\$ 30.00 <u>hr</u>						
Charge pickup and Delivery (if any)									
2. Sheet Music									
Catalog price less a discount %		0-20%	20%	0-10 %	15%	10%	5%		3%
Store list price less a discount %			20%		15%	10%			
3. Accessories and Supplies									
Catalog price less a discount %		35%	25%		10-40 %	10%	10%	up to 60 %	3%
Store list price less a discount %			25%		10-20 %	10%			

\$50.00 min purchase to get discount

Off website price