2022 Erate MIS (Managed Internet Services) Bid Comparison

Criteria		Att	Zayo	Nextlink	Suddenlink
Bandwidth Contract Term		10GB x 10GB 60 months	10GB x 10GB 60 months	10GB x 10GB 60 months	10GB x 10GB 60 months
Price/month		$5271.60	$2180	$2419	$4692
Installation		included	included	included	included
IP Addresses		Class C	Class C	Cannot provide Class C	Cannot provide Class C
Yearly Cost		$63,252	$26,160	$29,028	$56,304
		Scoring 0-5 5-Best 0-NA			
Price	50%	1	5	4	2
Product Service Quality	20%	5	5	2	2
Prior Experience/ track record	10%	5	3	0	1
Ease of Implementation	10%	5	3	1	1
References	10%	5	5	5	5
Total		3.0	4.6	3.0	2.1

Of the four bids we received, Att and Zayo are the only two that meet all the requirements.
Between Att and Zayo, Zayo outscores att considerably in price/month/year.
It is recommended we switch to Zayo for our MIS for the next five years.

There is a copy of the Att and Zayo bids in your board packet.

2022 Erate Eligible Networking Equipment for ES #4

We received bids from Resilient Intelligent Networks, United Systems, and NetDiverse.

We are currently running an HP/Aruba network architecture.

United Systems is offering a Cisco/Meraki solution that would require us to run two independent networking platforms.

NetDiverse quoted only the UPS (power supplies) needed for the network infrastructure.

Therefore, we are recommending accepting the bid from Resilient Intelligent Networks for an HP/Aruba system that meets the needs of the District. The total cost is $159,880.46

There is a copy of the bid in your board packet.