

Created By Dustin Vanderploeg

Company Address 26799 W COMMERCE DR Created Date

VOLO, Illinois 60073-9675 Web Administrator Katie Dodge

United States

Web Admin Email kdodge@livoniapublicschools.org

7/17/2018

Expiration Date 8/17/2018 Quote Number 00003941

Prepared By Dustin Vanderploeg Contact Name Jen Taiariol
Phone (800) 999-4660 Phone (734) 744-2524

Email dvanderploeg@donjohnston.com Email jtaiariol@livoniapublicschools.org

Bill To Name LIVONIA PUBLIC SCHOOLS Ship To Name LIVONIA PUBLIC SCHOOLS

Bill To 15125 FARMINGTON RD Ship To United States LIVONIA, Michigan 48154-5474 Additional To United States

United States

| Product | Line Item Description | List Price | Sales Price | Quantity | Discount | Total Price |
|-------------------------------------|--|------------|----------------|----------|----------|----------------|
| Co:Writer Universal District Year 1 | | \$0.00 | \$12,280.00 | 1.00 | 20.00% | \$9,824.00 |
| Co:Writer Universal District Year 2 | | \$0.00 | \$12,280.00 | 1.00 | 20.00% | \$9,824.00 |
| Co:Writer Universal District Year 3 | | \$0.00 | \$12,280.00 | 1.00 | 20.00% | \$9,824.00 |
| Professional Development | Day 1 | \$3,000.00 | \$3,000.00 | 1.00 | 17.00% | \$2,490.00 |
| Professional Development | Day 2 | \$3,000.00 | \$3,000.00 | 1.00 | 17.00% | \$2,490.00 |
| Professional Development | Day 3 - Free with purchase 3 consecutive days. | \$3,000.00 | \$3,000.00 | 1.00 | 100.00% | \$0.00 |
| Snap&Read Universal District Year 1 | | \$0.00 | \$12,280.00 | 1.00 | 20.00% | \$9,824.00 |
| Snap&Read Universal District Year 2 | | \$0.00 | \$12,280.00 | 1.00 | 20.00% | \$9,824.00 |
| Snap&Read Universal District Year 3 | | \$0.00 | \$12,280.00 | 1.00 | 20.00% | \$9,824.00 |
| Word Bank Universal District Year 1 | Free with Multi-year agreement | \$0.00 | \$12,280.00 | 1.00 | 100.00% | \$0.00 |
| Word Bank Universal District Year 2 | Free with Multi-year agreement | \$0.00 | \$12,280.00 | 1.00 | 100.00% | \$0.00 |
| Word Bank Universal District Year 3 | Free with Multi-year agreement | \$0.00 | \$12,280.00 | 1.00 | 100.00% | \$0.00 |

| Subtotal | \$119,520.00 |
|------------------------------------|--------------|
| Shipping & Handling | 0.00 |
| Implementation Fee | 5,113.92 |
| Leadership Package | 0.00 |
| Shipping per Curriculum Total Cost | 0.00 |
| Discount | 46.52% |
| Total Price | \$63,924.00 |
| Grand Total | \$69,037.92 |



Created By Dustin Vanderploeg

Professional Development - Each day includes a training on both programs and could be either.

- Two, three hour sessions for 20 to 25 people in each session. $\ensuremath{\mathsf{OR}}$
- Three, two hour sessions for 20 to 25 people in each session.