

**ROBSTOWN INDEPENDENT SCHOOL DISTRICT
AGENDA ACTION SHEET**

Date: February 13, 2023

Subject: **DISCUSS AND CONSIDER APPROVAL OF A ONE (1) YEAR RENEWAL CONTRACT WITH
KEACH AND ASSOCIATES FOR PROPERTY INSURANCE EFFECTIVE MARCH 17, 2023**

Administrator Responsible: Vanessa R. Riggs

Position: Chief Financial Officer

A. Purpose of Agenda Item:

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Information Only

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Action Needed

B. Authority for this Action:

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Local Policy _____

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Law or Rule TEC 44.031

C. Strategic Objective, Goal, or Need Addressed:

To obtain approval to renew property insurance with Keetch and Associates for the 2023-2024 year.

D. Summary:

In 2019-2020 the district posted a formal competitive sealed proposal for Property and Casualty Insurance. Keetch and Associates was the only vendor to submit a complete proposal with several options for consideration. This year the district decided to renew for the fourth year.

Attached is the 2023-2024 proposal listing the price of property and casualty insurance. The total insurance premium is increasing 49.69% from \$711,014.18 to \$1,064,310.63. Unfortunately, the United States was impacted by 18 separate billion-dollar weather and climate disasters. As a result, premiums have continued to increase significantly.

E. Alternatives Considered:

F. Comments Received:

G. Administrative Recommendation:

Administration recommends the Board of Trustees approve the one-year renewal contract with Keetch and Associates for property insurance effective March 17, 2023.

H. Fiscal Impact and Cost: \$995,529.63

I. Monitoring and Reporting Time-Line: March 17, 2023 to March 17, 2024



KEETCH & ASSOCIATES

INSURANCE ♦ BONDS

1718 Santa Fe (78404)
P O Box 3280
Corpus Christi, TX 78463
(361) 883-3803
Fax: (361) 883-3894

905 E. Main Street (78332)
P O Box 1910
Alice, TX 78333
(361) 664-5421
Fax: (361) 664-5425

February 10, 2023

Kevin G. Keetch, CIC
Betty Baxter
Bryan M. Grove, CIC

Business Insurance
Group Health
Auto • Home • Life

2023-2024 PROPOSAL SUMMARY

PROPERTY

Fire, Wind, Hail	TIV: \$20,000,000	\$957,099.62
Floater	TIV: \$5,735,456	\$30,615.01
Equipment Breakdown	TIV: \$100,000,000	<u>\$7,815.00</u>
		\$995,529.63

TIV = Total Insured Value

AOP = All Other Perils

The floater policy covers Band Equipment & Uniforms, Audio/Visual Equipment and district Computer Hardware/Software.

AmRisc Quote – see attached list of participants

Deductibles:

All Other Perils	\$25,000 Except \$100,000 for Solomon Ortiz Intermediate School
Named Storm	5% with \$500,000 Minimum
All Other Wind/Hail	1% with \$250,000 Minimum
Equipment	\$2,500 Except Wind/Hail 5% of TIV with \$50,000 Minimum
Equipment Breakdown	\$10,000 Per Occurrence Except Business Income is 24 Hours
Flood	Excluded
Earth Movement	Excluded

Specific Terms & Conditions:

- Percent deductibles are per occurrence, per location
- Coverage explicitly excludes all Flood including but not limited to Flood during windstorm events
- All Buildings with outstanding damage are excluded. Contact underwriter if waiver needed
- Coverage excludes all damage directly or indirectly caused by any Named Storm in existence upon receipt of written request to bind
- Terrorism (T3) and Equipment Breakdown, if offered, is included in the total premium
- Roof covering to be ACV if originally installed or last fully replaced prior to 2011
- 35% Minimum Earned Premium
- Subject to AmRisc Storm Season cancellation provisions
- Quote expires 2/17/2023

CASUALTY

Coverage	Annual Premium
General Liability	\$4,782.00
Data Compromise	\$942.00
Cyber	\$3,948.00
Educators Legal Liability	\$3,047.00
Employment Practices Liability	\$11,011.00
Law Enforcement Liability	\$3,154.00
Auto Liability	\$18,557.00
Auto Physical Damage	\$22,382.00
<u>Crime</u>	<u>\$928.00</u>
Total	\$68,751.00

PREMIUM COMPARISON

Coverage	Expiring Premium	Renewal Premium
Fire, Wind, Hail	\$617,772.17	\$957,099.62
Equipment Floater	\$25,800.01	\$30,615.01
Equipment Breakdown	\$6,903.00	\$7,815.00
General Liability	\$4,159.00	\$4,782.00
Data Compromise	\$941.00	\$942.00
Cyber	\$3,948.00	\$3,948.00
Educators Legal Liability	\$2,737.00	\$3,047.00
Employment Practices Liability	\$10,798.00	\$11,011.00
Law Enforcement Liability	\$3,806.00	\$3,184.00
Auto Liability	\$14,643.00	\$18,557.00
Auto Physical Damage	\$18,574.00	\$22,382.00
<u>Crime</u>	<u>\$933.00</u>	<u>\$928.00</u>
Total	\$711,014.18	\$1,064,310.63

Named Insured: Robstown ISD
Account Number: 1036240
RN of Acct Number: 926751
Quote Id : 452465
Term: 3/17/2023 - 3/17/2024
Valid Until: 3/10/2023



Carrier Participation

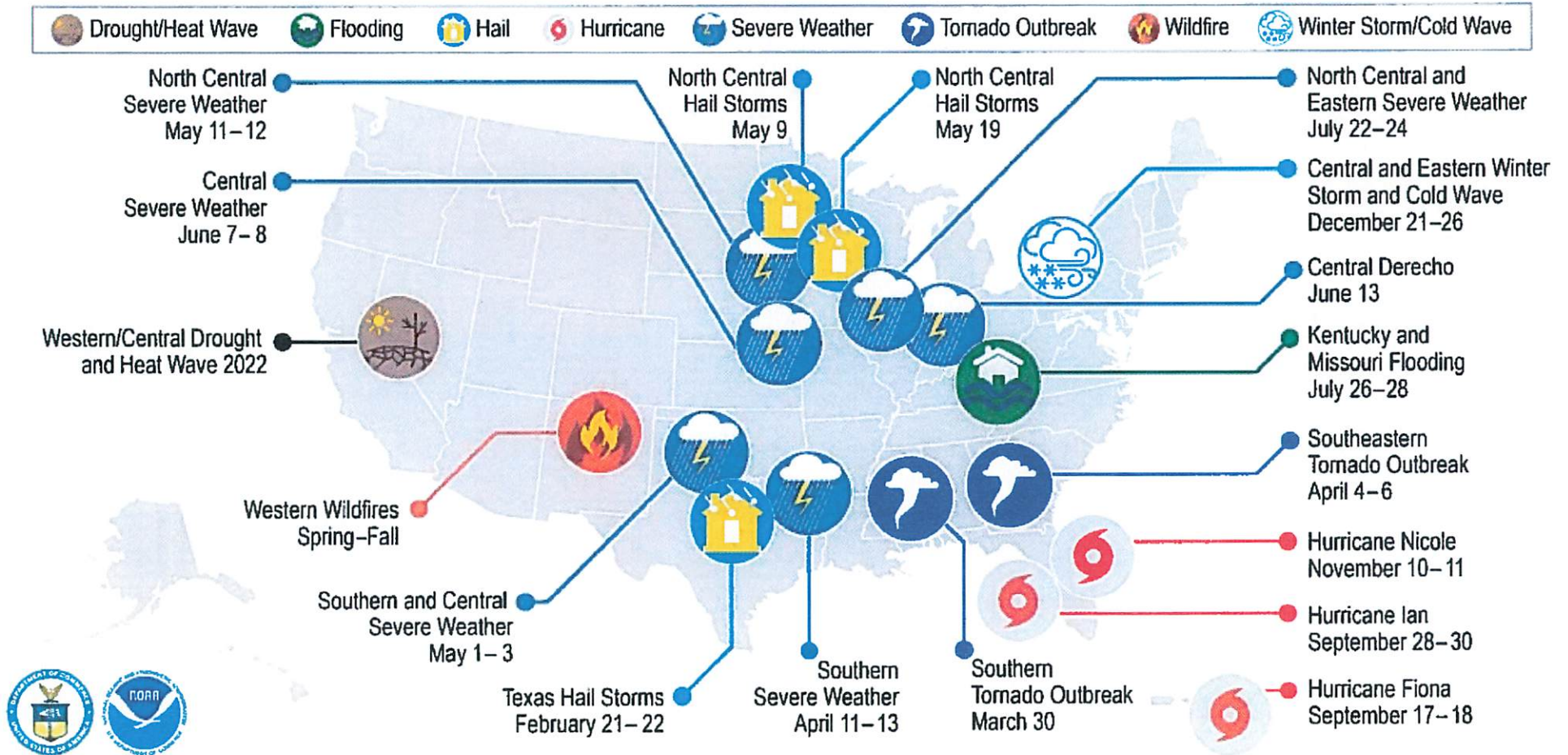
<u>Carrier (May change at binding)</u>	<u>AM Best / S&P</u>
Certain Underwriters at Lloyds (Lloyds)	A XV / A+
Indian Harbor Insurance Company (IndianH)	A+ XV / A+
QBE Specialty Insurance Co. (QBE)	A XV / A+
Steadfast Insurance Company (Steadfast)	A+ XV / AA-
Old Republic Union Insurance Company (ORU)	A+ XV / A+
GeoVera Specialty Insurance Company (GVS)	A VIII/na
Transverse Specialty Insurance Company (TSIC)	A-VIII/na
National Fire & Marine Insurance Company (NFM)	A++ XV
Spinnaker Specialty Insurance Company (SPI)	A- VIII

Company Ratings stated above reflect our best efforts for updating the information, but may be out of date at the time of this quote or binder. Financial Review is the responsibility of the Insured.

Property Premium Summary

2013-2014	\$547,629.34
2014-2015	\$540,064.45
2015-2016	\$451,888.73
2016-2017	\$374,345.00
2017-2018	\$361,521.75
2018-2019	\$403,193.10
2019-2020	\$440,022.35
2020-2021	\$448,062.00
2021-2022	\$485,572.97
2022-2023	\$617,772.17

U.S. 2022 Billion-Dollar Weather and Climate Disasters



This map denotes the approximate location for each of the 18 separate billion-dollar weather and climate disasters that impacted the United States in 2022.