



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

TOPIC Award of District Student Extra-Curricular Insurance Contract

SUBMITTED BY: Robert Chapa **OF:** Risk Management

APPROVED FOR TRANSMITTAL TO SCHOOL BOARD: November 18, 2009

DATE ASSIGNED FOR BOARD CONSIDERATION: November 18, 2009

RECOMMENDATION:

Staff recommends acceptance of the renewal quote for Student Extra-Curricular Insurance for calendar year 2010.

RATIONALE:

On July 25, 2007 the UISD Board accepted a multi-year proposal submitted by the Columbian Life insurance company. The renewal proposal consisted of a short year (5 month) contract for the remainder of 2007 followed by 5 one year contracts to run on a calendar year basis and to be renegotiated based on loss run data annually in December.

Renewal quote accurately reflects loss run data.

BUDGETARY INFORMATION

Premiums included in the 2009-010 budget.

BOARD POLICY REFERENCE AND COMPLIANCE:



Robert Chapa
United I.S.D.
201 Lindenwood
Laredo, TX 78045

Dear Robert,

As you requested here is your premium paid and losses incurred for the past 2 years. As you can see the experience has not been good. I know you understand the numbers and you know we have always been fair with you and United I.S.D.

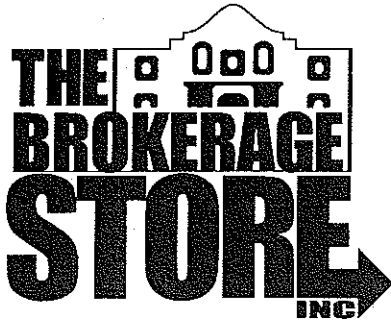
The company has said, that even though they have lost money on this case for the past 2 years they are willing to continue this coverage for the 2010-11 calendar year with a nominal rate increase. The new premium will be \$247,986.

The catastrophe and cash benefit coverage and premium will remain the same. That premium will be \$11,434.

Robert I hope you understand why the company is in need of an increase. The last 2 years have not been profitable. You know our service and claims payment have been excellent. Taking this all into consideration, I hope you feel it is in the best interest of all parties to renew your STUDENT/ATHLETIC ACCIDENT insurance program with The Brokerage Store, Inc and Robert Laurel.

Should you have any questions please feel free to call. Thank you for your past business and friendship. Talk to you soon.

David Cates, CSRM



**STUDENT/ATHLETIC ACCIDENT INSURANCE
CLAIMS ANALYSIS**

UNITED ISD

Jan. 1, 2009- Dec. 31, 2009

Policy Year		Premium	Total Claims Paid	Ending	%
		Received	Incurred,Pended	Date	Loss
From:	To:	Y-T-D	and Unreported		Ratio
1/1/2009	12/31/2009	\$206,655	\$239,165	Oct-09	116%

Jan. 1, 2008-Dec. 31, 2008

Policy Year		Premium	Total Claims Paid	Ending	%
		Received	Incurred,Pended	Date	Loss
From:	To:	Y-T-D	and Unreported		Ratio
1/1/2008	12/31/2008	\$179,700	\$191,600	Dec-08	107%

Report provided by:
STUDENT ASSURANCE SERVICES, INC.