VISUAL EDGE IT™

SECURE TECHNOLOGY SOLUTIONS

We have prepared a quote for you

Server Refresh Project - Summer 2024

Quote # 028115
Version 1

Prepared for:

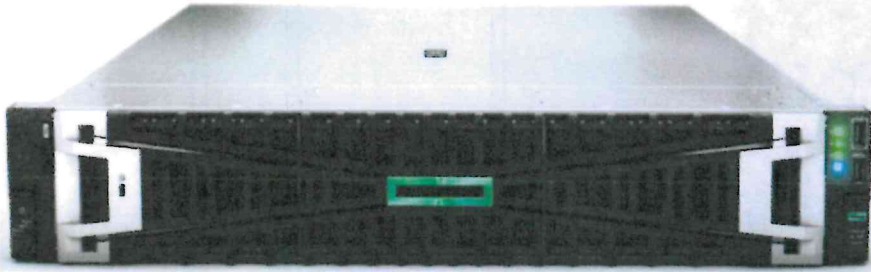**Belmond-Klemme Community School District**

Prepared by:

Visual Edge IT

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Visual Edge Premier 24/7 Management Services

Description	Recurring	Qty	Ext. Recurring

Visual Edge Premier 24/7 - Server Management
 	
• 24x7x365 Monitoring and alerting of covered devices.
• Advanced Endpoint Protection, Detection, Response & Remediation Protection
   o Managed Detection & Response - monitored 24/7 by Security Operations Center (SOC)
   o AI and Heuristic Learning for advanced virus detection and identifying unusual network behavior
   o Ransomware protection and rollback feature with breach insurance included
• Preventative maintenance - Patching and Updates
• Unlimited Remote Command Center Support
• Onsite labor is billable
	$153.00	1	$153.00

Visual Edge Premier 24/7 - Network Monitoring and Management Support - NAS Appliance
 	
• 24x7x365 Security & Performance Monitoring by Network Operations Center (NOC)
• Adds Network Attached Storage Device (NAS)
• Monitoring includes tracking availability, performance metrics, and generating alerts when issues arise.
   o Uptime/Downtime Monitoring
   o LAN, WAN, VPN and Multi Site Monitoring
   o Port Level Network Device Monitoring
• Basic troubleshooting of Managed Network**:
   o Identify, diagnose and resolve network and Managed Network Device issues
• Device configuration management**:
   o To include backing up configurations and restoring them if necessary of the Managed Network Devices.
• Reporting: Network performance and availability**
   o Bandwidth utilization
   o Device availability
• Unlimited Remote Command Center Support
• Onsite Labor is billable
	$145.00	1	$145.00

	Monthly Subtotal:		**$298.00**

Server Reduction

Upon completion of this project, the 11 servers currently under Managed Services will be decommissioned and removed from the invoice resulting in a decrease of $1,056.00 per month

Hardware

Description	Price	Qty	Ext. Price
HPE DL380 Gen11 Server	$22,453.00	1	$22,453.00
• 64GB RAM • NS204 M.2 boot card • Dual power supply • Five-year care pack			
Other Hardware			
Tripp Lite by Eaton UPS	$1,525.00	1	$1,525.00
• Network Interface • LCD • USB 8 Outlets • 1500 VA/1350 W - 120 V AC • 4.50 Minute Stand-by Time • 2U Tower/Rack Mountable • 8 x NEMA 5-15R • Two-year warranty			

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Hardware

Description	Price	Qty	Ext. Price
Synology DiskStation SAN/NAS Storage System • Intel Celeron J4125 Quad-core 2 GHz • 2 x HDD Supported • 2 GB RAM	$445.00	1	$445.00
Synology Plus HAT33004T 4 TB Hard Drive - 3.5" Internal - SATA (SATA/600) - 5400rpm	$146.00	2	$292.00
Rackmount PDU with 8 Outlets with Surge Protection • 19in Power Distribution Unit • 1U	$86.00	1	$86.00
		Subtotal:	**$24,801.00**

Software

Description	Price	Qty	Ext. Price
ForensIT Profile Wizard License	$199.95	1	$199.95
Windows Server 2022 Standard - 16 Core License Pack (Perpetual) [Educational]	$374.00	1	$374.00
Windows Server 2022 - 1 Device CAL (Perpetual) [Educational - Commercial]	$12.60	40	$504.00
		Subtotal:	**$1,077.95**

Visual Edge IT Professional Services

Description	Price	Qty	Ext. Price
Visual Edge IT Professional Services • Labor as described in the Statement of Work - Server Refresh	$20,627.50	1	$20,627.50
		Subtotal:	$20,627.50

Statement of Work - Server Refresh

Project Background

Our client, Belmond-Klemme Community School District, is currently running a Windows Server environment on various versions of the operating system as well as older hardware which is no longer covered under a manufacturer's warranty. All this creates a risk scenario for the client's network as many of the operating systems will no longer receive patches for newly discovered vulnerabilities, bug fixes, or Microsoft support. This can make it a prime target for attackers looking to exploit known weaknesses. When running server hardware with an expired warranty, there are also risks. The most obvious risk is that the client won't have access to the manufacturer's warranty protection. If hardware components fail or experience issues, the company won't be able to rely on the manufacturer to repair or replace them at no cost. This means they will be responsible for any repair or replacement costs, which can be significant for server hardware.

Project Objectives

The primary objective of this project is to install new server hardware running the latest Windows Server operating system on current server hardware covered by a manufacturer's warranty including a new UPS, migrate all data and services over to the new server, and finally to decommission the current server. Additionally, the client's administrative environment will be migrated from the on-premises Active Directory domain to the Microsoft cloud-based Entra ID for all computers and users and the data migrated to a local NAS appliance.

Implementation

Visual Edge IT will:

- Procure, prep, and deploy a new Uninterruptible Power Supply to power and protect the new server hardware
- Procure, prep, and deploy a new Windows Server 2022 Standard on new HPE server hardware
- Migrate all network and domain services from source school servers to target server
- Migrate all data and shared resources from source school servers to target server
- Migrate all applications and application data from source school server to target server including any assistance needed by each software support vendor
- Reallocate backup services from source school server to target server
- Procure, prep, and deploy a Network Attached Storage appliance (NAS) to the Administrative building network
- Migrate all Administrative office data from source servers to the target NAS
- Configure Entre ID including Intune policies with input from the client
- Migrate all targeted Administrative computers and user accounts over to Microsoft Entra ID and enroll into Intune
- Migrate all Administrative network services to the network firewall
- Ensure all users retain access to the local resources where applicable
- Demote and decommission all source servers

Client will:

- Provide VEIT Project Implementation Team with a Point of Contact for this project
- Coordinate with VEIT Project Implementation Team on available windows for downtime (where applicable)
- Ensure that all users and their assigned systems associated with the migration are available throughout the life of the project (where applicable)
- Coordinate with VEIT Project Implementation Team and any software support vendors throughout the life of the project (where applicable)
- Collaborate with VEIT Project Implementation Team from the project's inception through completion to ensure that the goals are clearly understood, agreed upon by all parties
- Engage with VEIT Project Implementation Team throughout the planning and testing phases confirming successful functionality post-project.

Deliverables

- (1) HPE server hardware
- (1) Windows 2022 Standard licensing
- (40) Windows 2022 Device CALs
- (1) Tripp Lite by Eaton UPS SmartPro
- (1) Synology 4TB NAS
- Dedicated VEIT Project Implementation Team

Constraints & Assumptions

Assumptions

- Client has confirmed that they have support for the applications that need moved/re-installed
- VEIT has access to or will be provided with, all admin rights necessary to perform the project

Environmental Dependencies

- Target installation location must have adequate power and a minimum of 1Gbps network connectivity for all new equipment

Required and Unplanned Down Time

- There will be required downtime during this project as all server resources and services will be migrated to a new on prem systems and a portion of users and computers migrated to the Microsoft cloud
- VEIT Project Implementation Team will coordinate with the client Point of Contact for windows of downtime
- VEIT Project Implementation Team will work to restrict downtime during non-critical hours, when possible, this may include after-hours
- VEIT Project Implementation Team will do everything to prevent unplanned downtime

Third Party Coordination

- The VEIT Project Implementation Team may require the client to engage each of their support vendors during the line of business migration portion of this project – *any and all costs associated with the migration are the sole responsibility of the client*

Constraints

- This SOW was designed based on information provided at the time of creation. Any changes that take place between

SOW creation and the quote being signed could require a project change order. This may cause a delay in the project as additional licensing, labor, and/or quotes may be necessary

Expected Outcome

At the conclusion of this project the client's server environment will be running the latest iteration of Windows Server and current server hardware covered by a manufacturer's warranty.

Managed IT Services and Projects Overview

Terms of Agreement
- This agreement is between Belmond-Klemme Community School District, herein referred to as Client, and **Visual Edge IT**, hereinafter referred to as Service Provider.
- This agreement will be effective upon the date signed, unless otherwise stated.
- This agreement shall remain in force for a period of **36** months.
- Contract prices and fees may be subject to change after the initial and subsequent terms.
- The Professional Services hours listed in the proposal are an approximation of the project requirements as described by the client.
- The actual cost may change after commencement of the project if unforeseen circumstances are encountered.
- The client will be informed of any changes in cost in advance.
- Any additional services requested by the company that are not covered by the project parameters will incur additional fees.
- By endorsing, you agree to the Terms and Conditions of the Master Services Agreement.
  https://visualedgeit.com/myMSA/

Payment Terms:
Current Clients:
- Current customers in good standing, or a new customer who demonstrates credit worthiness (via a credit report), do not require a deposit.
- VEIT may require milestone (progress) billing for labor for projects projected to last longer than 30 days.
- Hardware will be invoiced upon delivery to the customer.
- New customers (or previous customers who have not had an invoice generated in more than 12 months), or customers with current or previous payment challenges, a deposit invoice will be generated for the full invoice amount.
NET New Clients:
- 100% of order invoice total payment must be received before any product is ordered or any work begins.
- For projects projected to last longer than 30 days, milestone invoicing will be defined and completed.
For Managed Services/Onboarding:
- 100% of Onboarding fee will be invoiced and received before onboarding can begin. The first MRR invoice will be sent 30 days after onboarding begins.
Deposit Exceptions:
- Public, State, City, Federal, Nation, and Educational entities - must provide a Purchase Order.
- Leases, Project and Implementation-As-A-Service, and Installation Payment Agreement orders – must have signed agreements.

Taxes, Shipping, and Fees
- This Quote is valid for a period of 30 days.
- All taxes, shipping, and handling fees on quote are estimated.
- Billing Invoice will have all actual taxes, shipping and fees.
- We reserve the right to cancel orders arising from pricing changes, availability, or other updates or errors.
- We specifically disclaim any and all warranties, expressed or implied, including but not limited to any licensed products.
- We shall not be liable for any loss of profits, business, goodwill, data, interruption of business, nor for incidental or consequential merchantability or fitness of purpose, nor damages related to this agreement.

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Server Refresh Project - Summer 2024

Quote Information:

Quote #: 028115

Version: 1
Delivery Date: 02/12/2024
Expiration Date: 03/06/2024

Prepared for:

Belmond-Klemme Community School District

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Trish Morris
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Prepared by:

Visual Edge IT

Jeff Gulzow
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One-Time Summary

Description	Amount
Hardware	$24,801.00
Software	$1,077.95
Visual Edge IT Professional Services	$20,627.50
Total:	$46,506.45

Monthly Recurring Summary

Description	Amount
Visual Edge Premier 24/7 Management Services	$298.00
Monthly Total:	$298.00

By signing, the client acknowledges that they have read and understood all of the terms of this release and that the client is voluntarily giving up substantial legal rights, including the right to bring legal action against Visual Edge IT.

Visual Edge IT

Signature: _Jeff Gulzow_

Name: Jeff Gulzow

Title: _____

Date: 02/12/2024

Belmond-Klemme Community School District

Signature: _____

Name: Trish Morris

Date: _____