



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: July 20, 2022

Agenda Section: Consent

Agenda Item Title: Branching Minds, Response to Intervention (RTI)

From: Millicent Marcha, Chief Academic Officer

Additional Presenters if Applicable:

Description: Branching Minds is an MTSS/RTI system-level education platform that brings together innovative, easy-to-use technology with the latest insights from the learning sciences to help drive student and school success while making teachers and administrators work easier and more effective. Branching Minds connects data, systems, interventions, and stakeholders so that educators, administrators, and families can work better together to support students' holistic needs.

Recommendation: Approve quote for Branching Minds Response to Intervention (RTI).

Funding Budget Code and Amount: \$269, 700

South San Antonio ISD & Branching Minds PreK-12 MTSS Platform & Professional Learning (copy)

Quote created: July 26, 2022 Reference: 20220726-194016935

South San Antonio Independent School

District

5622 Ray Ellison Blvd
San Antonio, Texas 78242
United States

Julie Silva

jsilva@southsanisd.net
210-977-7000 ext. 3584

We understand that RTI/MTSS is a system-level practice intended to support *all* students in fluid and evolving ways, therefore BRM works with schools and districts at a systems-level. Below please find an overview of a way to get started with Branching Minds.

Partnerships with BRM includes the following:

- **Infrastructure support:** RTI/MTSS Handbook Template Wizard, RTI/MTSS audits (Roots Reports), and teacher Mindset Surveys.
- **Platform:** Licenses for all teachers, support staff, and administrators to support all students included in school/district enrollment (tiers 1, 2, 3 + students with IEPs, 504 Plans and enrichment needs).
- **SEL Assessments:** access to the SECA for students in grades 5-12, the DESSA and DESSA-mini for students in grades K-8, and the DESSA High School Edition and DESSA High School Edition-mini for students in grades 9-12.
- **Integrations:** Data and technology implementation to streamline practice, including Student Information System (SIS) and assessment providers.
- **Ongoing customer support:** On-boarding process designed to identify and address needs and develop a successful implementation plan, periodic check-in calls to review effective implementation and intervention practice, live chat, and FAQs.



- **PD and Coaching:** A minimum amount of professional development is required for successful BRM implementation. Additional PD and coaching are available for RTI/MTSS infrastructure work and any related RTI/MTSS needs.

Melody Kimbrell - Director of District Partnerships, Texas Branching Minds



Products & Services

BrM Platform Licenses PK-12 (7.1.2022 to 6.30.2023)	7800	\$8.00	\$62,400.00
Student profiles and staff licenses created for all students and staff at partnering schools.			for 1 year

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Data + Technology Implementation Fee (7.1.2022 to 6.30.2023)	16	\$300.00	\$4,800.00
Streamlines all tech and data connections, integrations, and ingestions per school.			for 1 year

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Streamlines all tech and data connections, integrations, and ingestions per school.			for 1 year

On-site Executive Leaders Launch Workshop (June/July 2022)	1	\$700.00	\$700.00
This 90 min. session provides Executive Leadership an overview of the Branching Minds partnership, Roots Reports, platform capabilities, and reporting as it scaffolds the district MTSS practice and the district rollout plan including professional learning and timelines. Attendees may include Assessment Specialists, Directors, Content Area Coordinators, and others.			

Pricing contingent on doing same day as On-site Instructional Leadership/Principals Launch Workshop.



On-Site Instructional Leadership/Principals Data Workshop- (June/July 2022)	1	\$2,700.00	\$2,700.00
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This half-day (3 hour) event will deepen understanding of how to use all of the data tools in BrM to review the “wellness” of the school/district's systems and practices toward ensuring success for all students. This session should be scheduled mid-year or after the "next" administration of the universal screener, after the platform launch.

On-Site Support Team Launch Workshop (August 2022)	2	\$3,200.00	\$6,400.00
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This content is designed for Student Support Teams (ie RTI/MTSS) to use BRM as a driver to streamline and improve the fidelity of a collaborative RTI/MTSS practice. Participants learn about foundational MTSS and how it informs the Branching Minds Platform. Participants then develop platform proficiency to support MTSS/RTI workflows.

Student Support teams typically consist of 3-4 educators per school who regularly serve on the school-level MTSS team (an administrator, interventionist, teacher, counselor). -max 25 participants (6-7 hours)

On-Site Teacher Orientation Workshop (August 2022)	16	\$1,100.00	\$17,600.00
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This 2 hour session helps teachers to easily identify and document tier 1 supports, tier 2 small group work, tier 3 individual student plans, and any enrichment plans, as well as easily log any meetings, or generate any family communications or forms that are part of their RTI/MTSS student support practice. -max 40 participants-

2-3 sessions minimum for on-site training.

Remote DESSA Teacher/Rater Workshop (Oct. 2022)	16	\$650.00	\$10,400.00
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During this 1-hour webinar, teachers will learn the purpose of the DESSA assessments, how and when to administer them, and rate students' SEL competencies. This session is for up to 30 teacher participants.

RECOMMENDED On-Site Support Team Data Workshop #1 (Oct. 2022)	2	\$1,600.00	\$3,200.00
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8 weeks after launch, this 3-hour session on-site workshop is designed to help Student Support Teams come back together to evaluate the progress of the implementation with a focus on plan quality, tier distribution, meeting effectiveness, and monitoring fidelity.

Pricing contingent on sessions being done same day. One in AM and one in PM.



RECOMMENDED On-Site Instructional Leadership Data Workshop (Feb. 2023)	1	\$1,600.00	\$1,600.00
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This half-day (3 hour) event will deepen understanding of how to use all of the data tools in BrM to review the “wellness” of the school/district’s systems and practices toward ensuring success for all students. This session should be scheduled mid-year or after the “next” administration of the universal screener, after the platform launch.

Pricing contingent on doing this event same day as Student Support Team Data 2 Workshop.

RECOMMENDED On-Site Support Team Data Workshop #2 (Feb. 2023)	1	\$1,600.00	\$1,600.00
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Recommended mid-year (or after the “next” universal screener administration) to help Student Support Teams to come back together to focus on tier distribution shifts, grade/department trends, support structures for effectiveness, opportunities for changes in the following year. 3 hour session.

Pricing contingent on doing this event same day as Student Support Team Data 2 Workshop.

RECOMMENDED Remote Campus-level Coaching	16	\$350.00	\$5,600.00
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These 1 hour virtual sessions usually take place within 3-6 months of initial implementation and can take various forms. These workshops focus on implementation and refinement of the use of the BRM platform, deepening RTI/MTSS practice, and/or turn-keying practice to prepare classroom teachers to use BRM in support of their Tier 1 practice and as an early response to emerging student needs. These sessions are appropriate for RTI/MTSS teams and classroom teachers.

OPTIONAL: Remote Branching Minds TOT MTSS Teams & Teacher Focus (April/May 2023)	1	\$6,800.00	\$6,800.00
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This series of workshops will prepare [MTSS district and/or school leaders] to deliver the 2-hour Branching Minds hands-on Teacher Orientation session. Additionally, TOT participants will become the local experts, being prepared with a deep understanding of all the BrM platform features, MTSS principles, and foundation knowledge, the ability to use and analyze all data through the various reporting features, and the experience and resources to support ongoing learning in the district beyond year 1 of implementation



**OPTIONAL Remote Branching Minds TOT Leadership Focus
(May/June 2023)**

1 \$2,000.00 \$2,000.00

This series of workshops will prepare [MTSS district and/or school leaders] to deliver the 2-hour Branching Minds hands-on Teacher Orientation session. Additionally, TOT participants will become the local experts, being prepared with a deep understanding of all the BrM platform features, MTSS principles, and foundation knowledge, the ability to use and analyze all data through the various reporting features, and the experience and resources to support ongoing learning in the district beyond year 1 of implementation

One-time subtotal \$260,200.00

Total **\$260,200.00**

Signature

Before you sign this quote, an email must be sent to you to verify your identity. Find your profile below to request a verification email.

Julie Silva
jsilva@southsanisd.net [sig|req|signer1]

Melody Kimbrell
melody.kimbrell@branchingminds.com [sig|req|signer2]



This quote expires on September 9, 2022



Annual License Fee - The prices listed above for any purchase of Branching Minds Licenses are firm for 2022/23 - 2024/25 school years only.

This contract begins on 07/01/2022 and will terminate on 06/30/2025.

Contract Value by Year

Year 1 - (7.1.2022 to 6.30.2023)

Licenses, Tech & Data Integrations \$67,200.

One-time Professional Learning \$ 37,800.

(Recommended Professional Learning \$12,000.)

(Optional Professional Learning \$8,800.)

Total: \$105,000.00

(Total w/ Recommended Professional Learning (PL): \$117,000)

(Total w/ Recommended and Optional PL: \$125,800.)

Year 2 - (7.1.2023 to 6.30.2024)

Licenses, Tech & Data Integrations \$67,200.

Total: \$67,200.

Year 3 - (7.1.2024 to 6.30.2025)

Licenses, Tech & Data Integrations \$67,200.

Total: \$67,200.

Total Contract Value

Year 1 - \$105,000.

Year 2 - \$67,200.

Year 3 - \$67,200.

Grand Total = \$239,400.

Grand Total w/ Recommended & Optional PL = \$260,200.

Branching Minds Commitment to Purchase

Please accept this commitment to purchase the above products and services. We understand that upon signature of this Purchase Agreement by the district representative, we will be immediately licensed to use the Branching Minds programs outlined above, and be entitled to the services available under the terms of the executed Purchase Agreement.

I agree that the use of the Branching Minds programs and services available under the terms of the executed Purchase Agreement is governed by the Master Subscription Agreement, available at <https://www.branchingminds.com/msa>, which is incorporated by reference hereto.

We, the undersigned, respectfully submit this Letter of Commitment for your acceptance and attest that we are a designated agent for South San Antonio Independent School



District.

Questions? Contact me



Melody Kimbrell

Director of District Partnerships, Texas
melody.kimbrell@branchingminds.com

Branching Minds

157 Columbus Avenue, 4th Floor
New York, NY 10023
USA



South San Antonio Independent School District - Infrastructure Coaching 2022

Quote created: July 26, 2022 Reference: 20220726-083639548

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Below please find an overview of a way to get started with Branching Minds.

Branching Minds Infrastructure Coaching includes the following:

Pre Work (20 minutes): Administer Roots Reports to RTI/MTSS Teams at each school

Session 1: Kickoff Planning & Handbook Orientation (Full Day On-Site) Review results of Roots Reports, RTI/MTSS process and meeting types, set initiative goals and priorities with keys for success with Student Support & School Data team (up to 25 people - typically including a blend of principals, at least one teacher from district program offices, interventionists, etc), develop Implementation Work Groups:

1. Policy and Guidelines,
2. Communication,
3. Professional Development,
4. Metrics and Monitoring

Session 2: Handbook Working Groups (Half Day On-Site) This session works with the Student Support & School Data team, and provides 3 hours of actual work time, as the coach moves from group to group to monitor and give feedback.



Session 3: Work Group Coaching Sessions (1 hr virtually per group)

Session 4: Reviewing Products/Documents (5 hours virtually) BRM staff will connect with district point person to review materials.

Session 5: Introduce Initiative (Half Day On-Site) BRM coach will introduce work with Grade Team Reps to share initiative goals, introduce the RTI/MTSS Handbook, and think through the implementation plan.

Melody Kimbrell - Senior Sales Development Representative Branching Minds



Products & Services

On-Site Infrastructure Coaching - Professional Development

1 \$9,500.00\$9,500.00

BRM Infrastructure Coaching Package helps school and district leaders to streamline and improve their RTI/MTSS practice at the system level by helping them achieve consistent high-fidelity practice, build capacity for educators, and deliver positive outcomes for all students. This series is designed for up to 25 participants and consists of a 2-day on-site workshop, plus 4 hours of virtual coaching support and 5 hours of document review for the creation/revision of the district MTSS handbook.

Participants include a mix of all stakeholders: District Curriculum (teaching and learning), ELL, GT, Special Education, as well as school administrator, teacher, counselor, and interventionist representatives from elementary/middle and high school.

One-time subtotal	\$9,500.00
Total	\$9,500.00

Signature

Before you sign this quote, an email must be sent to you to verify your identity. Find your profile below to request a verification email.

Julie Silva

jsilva@southsanisd.net

[sig|req|signer1]

Melody Kimbrell

melody.kimbrell@branchingminds.com

[sig|req|signer2]



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Questions? Contact me



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