



July 17, 2026

PROPOSAL FOR

ISD #1 AITKIN PUBLIC SCHOOLS

Prepared by:

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Managed Services



Copiers & Printers



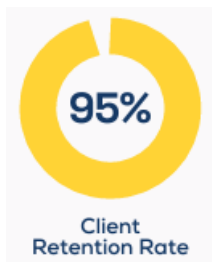
Audio Visual



Business IT Services



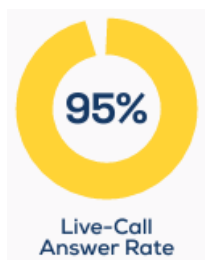
- Technology Assessment
- Cloud Services
- Enterprise Content Management (ECM)
- Networking
- Backup & Disaster Recovery
- Security
- Data Center
- Storage



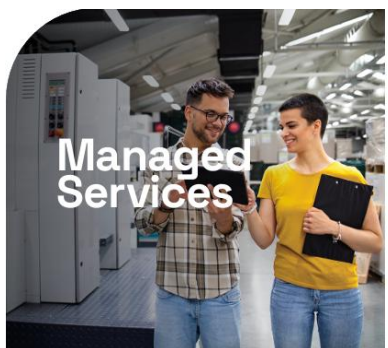
- Production Print
- Wide Format Printers
- Print Software Applications
- Copiers, Printers, and Multifunction Devices



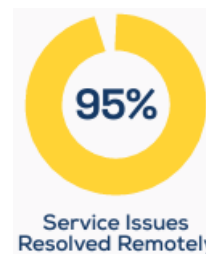
- Hosted Voice
- On-Premises Phone Systems
- Cloud Voice
- Collaboration



- Audio Visual Conferencing
- Video Surveillance Systems
- Meeting Rooms
- Digital Signage
- Access Control Systems



- Managed IT
- Managed Print
- Managed Voice



CURRENT PAYMENT SUMMARY:

Annual Copier/Printer base payment	\$30,712.12
Annual PaperCut Renewal	\$1,446.67
Annual eGoldfax Renewal.....	\$384.00
Total	\$32,202.79

RECOMMENDED PRINT SOLUTION

QTY	DESCRIPTION
2	Konica Bizhub C751i Color MFP's (AHS, RES)

Specifications

- 75 Monochrome & Color Pages Per Minute
- 300 Sheet Single Pass Document Feeder
- 150 Sheet Bypass Tray
- (2) 500 Sheet Paper Tray
- (1) 1,000 Sheet Letter Only Tray
- (1) 1,500 Sheet Letter Only Tray
- Stapling Finisher w/Folding
- Hole Punch

QTY	DESCRIPTION
2	Konica Bizhub 751i B/W MFP's (AHS, RES)

Specifications

- 75 Monochrome Pages Per Minute
- 300 Sheet Single Pass Document Feeder
- 150 Sheet Bypass Tray
- (2) 500 Sheet Paper Tray
- (1) 1,000 Sheet Letter Only Tray
- (1) 1,500 Sheet Letter Only Tray
- Stapling Finisher w/Folding
- Hole Punch

QTY	DESCRIPTION
3	Konica Bizhub C451i Color MFP's (RES, AHS, DIST)

Specifications

- 45 Monochrome & Color Pages Per Minute
- 100 Sheet Single Pass Document Feeder
- (4) 500 Sheet Paper Tray's
- 150 Sheet Bypass Tray
- Stapling Finisher
- Hole Punch

QTY	DESCRIPTION
1	Konica Bizhub 451i B/W MFP (Hill)

Specifications

- 45 Monochrome Pages Per Minute
- 100 Sheet Single Pass Document Feeder
- (4) 500 Sheet Paper Tray's
- 150 Sheet Bypass Tray
- Stapling Finisher

QTY	DESCRIPTION
1	Konica Bizhub C251i Color MFP (Garage)

Specifications

- 25 Monochrome & Color Pages Per Minute
- 100 Sheet Single Pass Document Feeder
- (2) 500 Sheet Paper Tray's
- 150 Sheet Bypass Tray



MANAGED ACCOUNT PROGRAM (MAP)

Our Managed Account Program includes equipment, service and supplies (except staples and paper). The result is a system with the capabilities and features you need—without the administrative headaches.

60 Month MAP \$32,289.48/Annual
PaperCut Licenses & Support Included
eGoldfax Licenses & Support.....Included

- Black and White Prints included per Month: 135,000/month
- Black and White Print Overage: \$.004/Print
- Color Prints **included** per Month: 16,500/month
- Color Print Overages: \$.035/Print
- HP Prints included per Month: 4,000/month
- HP Print Overages: \$.015/Print

DELIVERY, INSTALLATION, INITIAL SUPPLIES AND INITIAL TRAINING

Delivery, Installation, Initial Supplies & Initial Training.....Included

Marco Insights Cloud Portal Subscription

What's Included In Your Subscription

Depending on the services you receive from us, here's what your Insights Cloud Portal subscription includes:

- Access to our Insights Cloud portal and reporting features
- Remote support helpdesk
- Toner order and delivery automation
- Freight for toner, parts, and supplies
- Data collection automation platform
- ServiceNow integration
- Environmental sustainability reclamation processes



What's Inside

We're constantly adding more features to our portal, so you'll experience more and more ROI over time. Here's what you'll find:

- **Complete Fleet Visibility**
- **Tracking and Ticketing Features**
- **Powerful Tools and Resources**
- **Data About our Performance**
- **Technology Recommendations**
- **Simplified Microsoft Management**

Term	Monthly Subscription
60 Months	\$30/month