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Michael Wilkes
Director of Technology
Geneva School District 304

To: Dr. Kent Mutchler
From: Michael Wilkes
Date: May 29, 2018
Re: Classroom Projector Bid Summary & Recommendation for Award

On May 8, 2018 sealed bids were opened and read aloud for the Classroom Projector bid.

This bid was conducted in accordance with the projection system upgrades identified in the approved 2018-19 Technology Plan. The project will replace aging equipment at Fabyan Elementary School and Heartland Elementary School. A mandatory walk through of each school was conducted on April 25th and seven potential providers attended. Four providers submitted bids.

The vendors submitting qualified bids were:

- Chicago Office Technology Group (COTG)
- Fathom Media, Inc.
- Midwest Computer Products
- Tierney

Bidders were asked to submit pricing for a base bid and an alternate which included higher grade cabling for the installation. Base bids ranged from \$53,457.46 to \$59,322.40. Alternate pricing ranged from \$56,115.72 to \$69,958.55. Upon review and evaluation of all components and proposals, Midwest Computer Products' alternate pricing bid of \$56,115.72 is the recommendation.

Buildings	Devices/Service	Cost
Fabyan and Heartland Elementary Schools	62 Epson PowerLite 107; 2 Epson 680 UST projectors	\$31,335.20
Fabyan and Heartland Elementary Schools	Installation and testing for: <ul style="list-style-type: none">- 58 ceiling mounted projectors- 2 Ultra short-throw projectors- 4 cart-based projectors- HDMI installation for all projectors	\$24,780.52
Total Project Cost (Bid)		\$56,115.72