



Business Process Optimization
for Growing Companies

January 28, 2022

PROPOSAL FOR

Prospect Heights School District 23

PROJECT

Kyocera Fleet Refresh & Upgrade

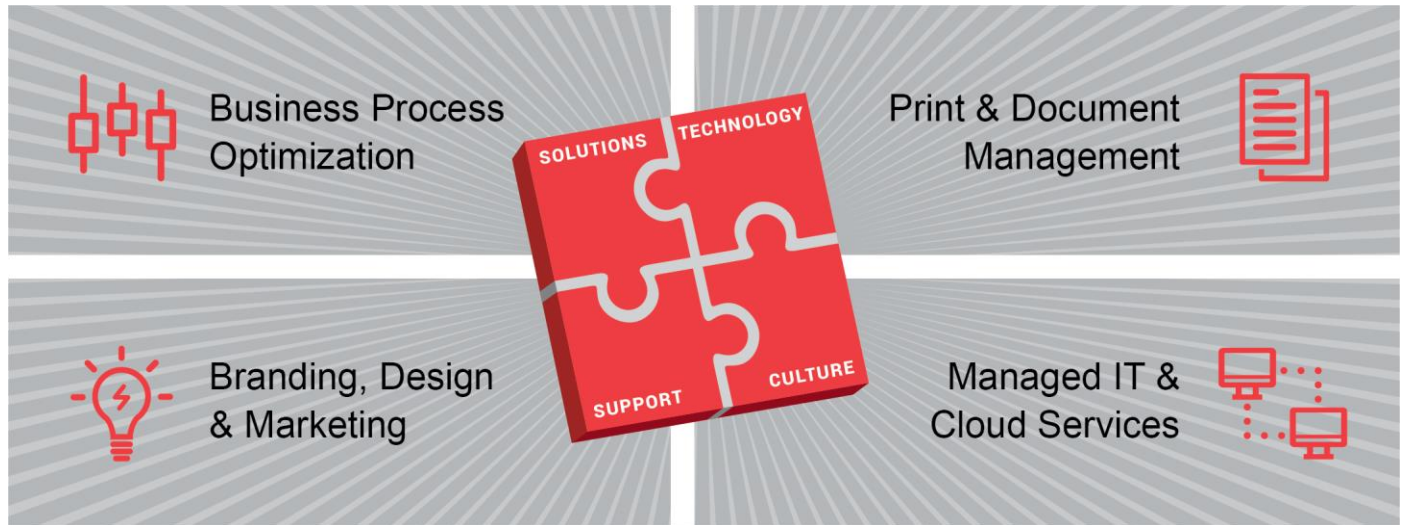
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YOUR ONE SOURCE FOR IMAGING SOLUTIONS



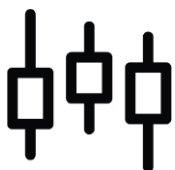
Our Model for Success

Our 'One Source' model is both efficient and flexible. The process cuts your administrative time and money spent coordinating vendors and paying invoices.

Independence

Because Impact is an independent dealer and not owned by any manufacturer, we have no restrictions on what solutions we recommend to our clients.

BUSINESS PROCESS OPTIMIZATION



Encourage growth and acceleration of your business by implementing lean and efficient organizational processes. Our Business Process Optimization solutions measure, automate, and provide quick insights and visibility into organizational health. On top of that, it offers an intuitive reporting platform to turn data into business intelligence. Use that intelligence to perpetuate an active culture of continuous improvement.

PRINT & DOCUMENT MANAGEMENT



Rid your workplace of inefficient paper-based processes by engaging with our team of Document Analysts to create a fully customizable document strategy that solves issues specific to your organization. Our solutions utilize multi-channel capture of documents and data, transforming them for storage in one place. Organize, search, and retrieve information from anywhere, at anytime with our Document solutions.

BRANDING, DESIGN & MARKETING



We provide brand strategy, design, web and marketing communications based on research, informed insights and creative innovation. Our strategists and content producers will analyze your organization's current online presence and then develop an integrated omni-channel customer experience for your audiences. Because the customer journey is fragmented across time, channels and devices, our team designs all touch points and interactions with a brand in order to develop a consistent and meaningful path to engagement.

MANAGED IT & CLOUD SERVICES



Impact understands the business challenges that small to mid-sized businesses face when tasked with managing core business processes and keeping up with continuous technology demands. Most struggle to get past fixing broken systems and fail to reap the benefits of the big picture of their technology infrastructure. We provide knowledge, toolset, and structured resources to help achieve business goals by overcoming the break, fix, and repair loop that hold most businesses back.

20+ YEARS OF GROWTH • 27% YEAR OVER YEAR

Since our start in 1999, Impact has helped many different businesses meet their functional needs by providing leading-edge systems, support and technology. Customer service remains our number one priority. The people we hire to serve companies like yours have catapulted Impact to the top level in our field. Passionate about technology, our staff is motivated to help make your company succeed.

Integrated Document Solutions

Impact is the 7th largest independent imaging solutions provider in nation. Our four distinct Impact solutions support one another with custom software and hardware integrations. We provide more than a list of products and services. We assess the way your enterprise uses documents in its workflow. And specialists from each of our four solutions then collaborate to create a custom solution based on those insights.

Value Added Consulting

Our process aims to change the way end users interact with documents — whether digital or paper — to become more productive, cost-effective, and to ultimately lower the total cost of ownership.



GOALS/OBJECTIVES

Prospect Heights School District 23 Overall goal is to increase business efficiencies and partner with a professional local vendor for a solution, service and support to:

- Improve & upgrade older HP fleet that are close to over 20 years old
- Adding additional color devices to the LRC's while adding additional area for the teachers to get their work done
- Improving the Kyocera color tabletop printers in the LRC
- Standardize & streamline equipment & interfaces
- Improve the tabletop color printers in the LRC
- Refresh the walk-up POD devices around the school. *Including dual scanning technology*
- Implement the newest Kyocera systems that have been a proven partner with D23
- Papercut for follow-me printing, print monitoring & universal printing cues
- KFS Kyocera Fleet Services Software for remote monitoring & firmware upgrades
- KM NetViewer for fleet control & programing

CURRENT SCENARIO

The information below is actual numbers compiled from client site meter readings and client invoices.

Hardware	Location	Notes
Current Fleet onsite		

Impact Networking Service & Toner program	B&W	Color
Kyocera fleet contracted allowance:	247,000	22,000

Monthly Costs	
Lease payment:	\$6,489.60
Contracted service and supplies:	Included
Overages:	\$0.00
Additional toner expense:	NA
Non-contracted service:	NA
Total Monthly Costs:	\$6,489.60

IMPACT SOLUTION

The Impact solution is an all-encompassing plan, which includes service, support, supplies, toner and refresh costs all in one monthly payment.

Hardware		Location	Notes
(4) Kyocera	TASKalfa 9003i System (90 pages per minute)	-Mac -Ike -Sullivan -Ross	-320 Sheet Dual Head Scan Document Feeder -Stapling Finisher & Booklet Kit -4,200 Sheet Paper On-line
(21) Kyocera	ECOSYS M3655idn (56 page per minute printer) POD Printer	Multi	-2 x 500 Sheet Paper Drawers -WIFI Ready -Stand
(3) Kyocera	TASKalfa 6054ci (60 page per minute)	-Admin Office -Mac LRC -Ike LRC	-320 Dual Scan Document Feeder -2,000 Sheet Paper Deck -2 x 500 Sheet Drawers -Stapling Finisher -Booklet Kit
(8) Kyocera	ECOSYS P3155dn (57 Page Per minute)	Multiple locations	-500 Sheet Paper Deck <i>standard</i> -Network Ready
(2) Kyocera	TASKalfa 3554ci (35 Page Per minute)	-Ross LRC -Sullivan LRC	-320 Sheet Dual Scan Document Feeder -Stapling Finisher -3,000 Sheet LCT
(4) Kyocera	ECOSYS P7240cdn (42 Page Per minute)	LRC Area	-500 Sheet Paper Deck
(1)	PaperCut Software (5 year solution & SMUA)		-(30) Embedded License & HID readers

IMPACT PROPOSAL

Impact Service, Support, Toner & Staple Package	B&W	Color
Equipment & Configurations Above	200,000	25,000
<i>*print volume may be adjusted on a semi-annual basis</i>		

Monthly Hardware & PaperCut Investment	
Impact Program:	\$5,719.08

Monthly Maintenance:	
Impact Program:	\$2,250.00

Total Monthly Refresh Solution	
Impact Total Monthly Investment:	\$7,969.08

**The Impact Program is based on a 60 month Educational Finance program, excludes all applicable taxes.*

***Includes the upgrade & return of the old DLL lease & equipment March 2022*

****Includes all delivery, installation & unlimited training*

Once the order is placed, Impact will notify D23 of the units that are in Kyocera/Impact inventory & a delivery ETA of any units that cannot be ready for the March delivery date..
Current Estimated delivery date for all units will be around March 21st. This is when the new lease will go into effect.

FULL COVERAGE MAINTENANCE PROGRAM

(Included in Total Monthly Payment)

- Delivery, installation and training
- Add'l B&W can be added at **\$.005 per image**
- Add'l A3 Color can be added at **\$.05 per image**
- Add'l A4 Color can be added at **\$.005 per image**
- All service calls, parts, labor and supplies
- Supplies included all toner & staples
- 3 hour average response time
- 30-minute call-back policy
- 24/7 availability
- Live dispatch
- Automatic meter reporting
- Quarterly reviews/reconciliation
- Local warehouse
- Auto toner fulfillment on network device
- Backup/Overflow facility at
13875 West Boulton Boulevard
Lake Forest, Illinois 60045

BENEFITS

Operational

- Lower total cost of ownership
- Increased speed, processing & capacity
- Improved service response & up-time
- Capacity for growth & increased volume
- On-demand print usage reporting
- Consolidated one monthly invoice
- FM audit software included for meter count & auto toner replenishment

Environmental

- Decrease in wasted & lost prints
- Redundancy without the need for additional hardware
- Zero landfill recycling program included
- Impact Toner recycling program w/ prepaid return labels

IMPACT ONE-CALL



Advanced Service and Support

- Impact technician is **immediately dispatched** when a customer calls
- Technician calls the customer within **30 minutes** to begin advanced troubleshooting over the phone
- Saves time and resources by often **eliminating travel** if problem is solved with call back
- Accurate **arrival time** based on technician schedule

Speed / Availability / Effectiveness

- Technicians are available **24 hours each day, 7 days a week**
- Service calls are handled within **3 hours** during business hours
- **Centrally located distribution center** enables efficient delivery of parts and equipment
- Technicians **stock most common parts** at your local branch
- **First-Call Effectiveness:** The majority of issues technicians successfully service on first call

Replacement Guarantee

- Full replacement for any leased/purchased equipment that cannot be repaired
(Subject to terms and conditions in attached documents.)

Impact Certifications

Impact Technicians are trained and certified by Konica Minolta, Kyocera & Ricoh

Pro-tech Certification from Konica Minolta

- Ranked in **top 8 percent** of 350 dealers (including Konica Minolta branches)
- Impact service calls are ushered to the **front-of-the-line**
- Impact parts requests placed on **top priority** for anything on back-order

Ricoh's Prestige Certification, the highest level of service certifications

3rd largest independent Kyocera dealer, out of 700 nationwide

Better Business Bureau rating of A+





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