

**HAYS CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
BOARD OF TRUSTEES**

Date: November 18, 2024

Agenda Item: N.2b

Board Goal: Community Relations

Subject/Procurement: Consideration and possible approval of the procurement for GPS Products, Services, and Hardware – Samsara

Administrator Responsible/Position: Max Cleaver, Chief Operations Officer

A. Purpose of Agenda Item:

Action needed Information only Receive input

B. Authority for This Action:

Local Policy Law or Rule
CH Legal and Local N/A

C. Goal or Need Addressed:

Provide safe and effective transportation services.

D. Summary:

Previous board action relating to this item – November 2023

Future action anticipated – We anticipate an annual renewal

Background information –

The purpose of the agenda item is to approve the renewal of GPS services for current District vehicles utilizing Samsara and to add the motor vehicles and equipment from the Maintenance and Athletic Departments per the attached table.

Samsara currently provides the district with global positioning system (GPS) service and vehicle diagnostic data for the Transportation Department Vehicles and several other departments per the attached table. We are able to monitor speed, location, and engine metrics utilizing this system.

The Maintenance Department previously utilized a legacy GPS system called Zonar which we migrating away from. The main reason for the change is functionality, including the ability to tag equipment that is not constantly powered-up such as lifts and trailers.

E. Sourcewell Contract # 020221-SAM. Fleet management and smart cities. Exp: 03/26/2025

F. Comments Received:

Cabinet DLT FBOC Teacher Org. Reps. Other:

G. Administrative Recommendation:

The administration recommends approval of the purchase of GPS equipment and services from Samsara

Advantages and benefits of this proposal: Samsara provides good fleet analytics

Expected results in terms of student benefit/achievement: More effective transportation system and tracking of assets

Effect of this action on other parts of the system: Unknown

H. **Fiscal Impact and Cost: Total Amount: \$92,545.20**
 Budget – General Operating Fund **Bond** **Grant/Special Funds** **Other**
 Budget Amendment Needed
Prior Year Spending – \$87,944.20
Bid/Contract Information: Sourcewell Contract #020221 – SAM Fleet Mgt. and Smart Cities
Contract Expiration: 03/26/2025
Reasons for rejecting alternatives: N/A
Future/Ongoing – We anticipate an annual renewal

I. **Monitoring and Reporting Time Line:**
Person responsible for evaluating this decision or action – Max Cleaver, Cassandra Behr
Evaluation method and timeline: Utilizing the solution that brings the best value.
Next report to the Board: Next renewal cycle – likely November 2025

J. **Suggested Motion:**
I move that the Hays CISD Board of Trustees approve the purchase of products, services, and hardware from Samsara for an amount not to exceed \$92,545.20, as presented.