



MEMORANDUM

TO: ISD 110 School Board

FROM: Pam Carman, Director of Finance & Operations
Tim Bisek, Director of Buildings & Grounds

DATE: June 22, 2026

SUBJECT: Approval of AHU #26

Purpose

To obtain School Board approval to replace Air Handling Unit (AHU) #26 at Waconia High School.

Background

As part of the District's ongoing facilities maintenance program, AHU #26 has been identified for replacement to maintain reliable HVAC operations and building comfort.

The project was originally estimated at approximately \$65,000. After further review and receipt of vendor quotations, administration has identified a solution with an estimated total project cost of \$49,850, resulting in estimated savings of \$15,150.

The project includes the purchase of AHU #26 replacement and installation:

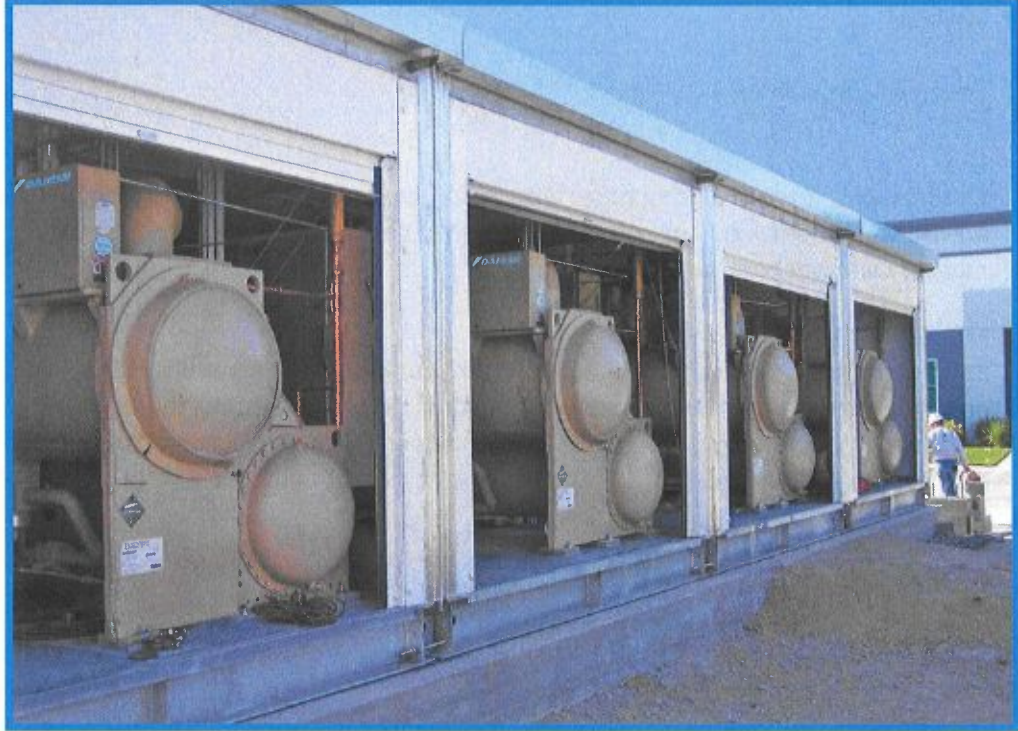
- Daikin: \$19,950
- True Mechanical: \$24,900
- Electrical, insulation, and related work (estimated): \$5,000

Administration recommends utilizing Daikin and True Mechanical based on their prior work associated with the District's Indoor Air Quality (IAQ) project. The remaining electrical and insulation work will be coordinated by the Buildings & Grounds Department using independent vendors to help control project costs.

Recommendation

Administration recommends approval to proceed with Daikin in the amount of \$19,950 and True Mechanical in the amount of \$24,900.

DAIKIN EQUIPMENT QUOTE



Waconia High School-AHU 26

WACONIA HIGH SCHOOL
1650 Community Dr
Waconia, MN, US 55387

Quote #: Q-116701

Prepared for:

Tim Bisek
Facilities Manager
WACONIA ISD 110
Quote Document Date: 06/18/26

Prepared by:

Lauren Johnson
Account Manager
Phone: (612) 476-4609
E-mail: lauren.johnson@daikinapplied.com
Daikin Applied Americas, Inc.

Proposal Details

Daikin Applied Americas, Inc. is pleased to offer the following Equipment Quote for your consideration. Thank you for selecting Daikin Applied Service Group to care for your building's system. Our service personnel have the knowledge and experience to deliver the best support available.

Daikin will provide AHU-26 Model # CAH010GDAC.

Clarifications: Prior to placing order with Daikin factory, a field measurement will be required to ensure equipment will fit as selected. The current equipment selection is based on the selection made by another contractor.

Emergency Service Response

Emergency service is available on a 7-day, 24 hour basis. For scheduled service and repairs covered under this agreement and performed at the Customer's request outside of normal working hours, the Customer agrees to pay the difference between the prevailing standard billing rate and the prevailing overtime rate.

Pricing and Acceptance

Feel free to contact me if you have any questions or concerns regarding the information contained in this Equipment Quote. If you would like us to proceed with the solution presented above, sign the acceptance line below (including PO# if applicable) and return a copy so that we can begin to mobilize our efforts to complete services as quickly as possible. We appreciate the opportunity to provide you with this solution and look forward to working with you on this and servicing your needs in the future.

Investment Amount and Billing Terms:

Investment required to implement the proposed solution

\$19,950.00 (Nineteen Thousand, Nine Hundred Fifty dollars and Zero cents)

**Price does not include applicable sales tax*

Pricing and acceptance are based upon the Terms and Conditions which are attached.

Billing/Payment Terms*

Billed in full upon completion

*All billings are Due on receipt

This Quote will be honored by Daikin Applied for 30 days from the date on the front of the Quote. After 30 days, Daikin Applied reserves the right to evaluate cost changes (both increases and decreases) from the Quote.

Tim Bisek
WACONIA ISD 110
512 INDUSTRIAL BLVD
WACONIA, MN 55387

Daikin Applied Americas Inc.
13600 Industrial Park Blvd
Minneapolis, MN 55441

Accepted by:

Approved by:

(Print Full Legal Name of Customer)

(Print Full Legal Name of Daikin Applied Representative)

(Signature)

(Signature)

(Title)

(Title)

Date:

Date:

Note: This Agreement is subject to final credit approval by Daikin Applied.

True Mechanical
3225 West 180th Street
Jordan, MN 55352
612-494-2496

PROPOSAL



05-06-2026

Waconia High School
1650 Community Dr
Waconia, MN 55378

AHU 26 Replacement

Description

True Mechanical is proposing to cover the mechanical labor to replace AHU 26. The description of work to be performed as follows.

1. Perform safety lockout on all mechanical and electrical equipment.
2. Recover and recycle system refrigerant, disconnect and dispose of existing AHU.
3. Disconnect and dispose of existing refrigerant piping back to mechanical room wall.
4. Set AHU in place of existing and reconnect to existing duct.
5. Pipe 1 ½" chilled water mains from hallway into mechanical room and connect to AHU.
6. Perform pressure test and test operation.

Clarifications

Overtime labor rates not included.

Any service work not listed is not included.

Structural work, painting, patching, building automation, engineering, electrical, bonding/special insurance requirements, core drilling, equipment off loading, equipment startup, test and balance, pipe/duct insulation, temporary heating/cooling, mechanical equipment not included.

Existing equipment line set and condensing unit to be left in place.

Waconia to provide clear route from building entrance to mechanical room for AHU placement.

Provided isolation valves hold.

Print	
Sign	
Title	
Date	

Base Bid: \$24,900.00

Price good for 30 days.

Down payment of 25% upon acceptance of proposal. 25% payment due when equipment arrives on site.

Balance 50% due after project completion.