

KOCH BUS SERVICE

Brian and Sam Koch



PRESENTATION OVERVIEW



Company
History



Present Day
Overview



Daily
Operations



Current
Challenges



Questions

COMPANY HISTORY



Founded in 1938 by Victor Koch in Waconia

Purchased by Curt and Judy Koch in 1986

Transitioned to Brian Koch, current owner, in 2003

Sam Koch joined the team in 2023

COMPANY HISTORY

Charter business

- Victor started the charter business in 1969
- Serviced clients all over the US
- Charter business dissolved in 1999



COMPANY HISTORY

Growth

- As Waconia grew, Curt and Judy added to the fleet to service the expanding student base
- Anderson Bus Company in Shakopee in 2011 to service the Eastern Carver County area
- Johnson Bus Company in Watertown in 2014 to expand services to District #111
- Constructed new Waconia facility in 2019



PRESENT DAY



- Over 165 vehicles servicing roughly 7,000 students and their families across the West Metro Area.
- 3 locations: Waconia, Watertown, and Shakopee
- Staff of 180 drivers across the 3 locations
- Supported by 9 dedicated full time office employees and 4 full time mechanics

DAILY OPERATIONS



Regular Routes: 77 passenger school buses

Special Education Transportation: Small buses, vans,
wheelchair lifts

Extra-curricular trips

DAILY OPERATIONS



Brian Koch – Owner and President

Sam Koch – General Manager

Chris Thole – Dispatcher, Waconia

Stacy Gilbert – Special Education and Preschool

Reggie Krueger – Safety and Compliance Manager

James Berczyk – Lead Mechanic

DAILY OPERATIONS



- **Versatrans Route Planner**
 - Stores student and routing data for entire district. Used to manage vehicle loads and pick up/drop off times
- **Zonar GPS Systems**
 - Real time tracking of each vehicle. Assists in monitoring stop timing, vehicle speed, hard braking and other safety metrics
- **Onboard Camera Systems**
 - Interior cameras assist with student management supported by school administration
 - Exterior “stop arm” cameras help keep students safe by discouraging stop arm violators

Analog01



Analog04



No Camera Selected

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BUS 2405 2025/Apr/03 15:56:25 13.3V 38°C
44° 45.7748' N 93° 47.5713' W 232.4° 21 MPH
G: 0.00x 0.00y 0.00z 0.00v Pk: 0.00x
WRN

0.00y 0.00z 0.00v

CURRENT CHALLENGES



Driver Shortage

Equipment Costs: ~69% increase since 2020

Fuel Costs: 52% increase year over year 2025-26

Insurance Costs: 43% increase since 2024

State Paid FMLA Policy

Unemployment

QUESTIONS



Thank you for having us!