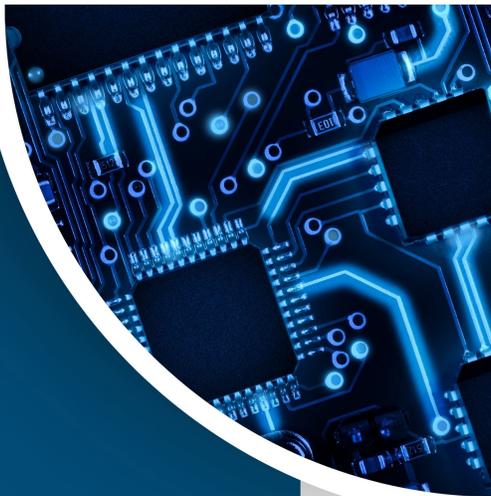


NETSYNC



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1. Company Overview

About Netsync Network Solutions

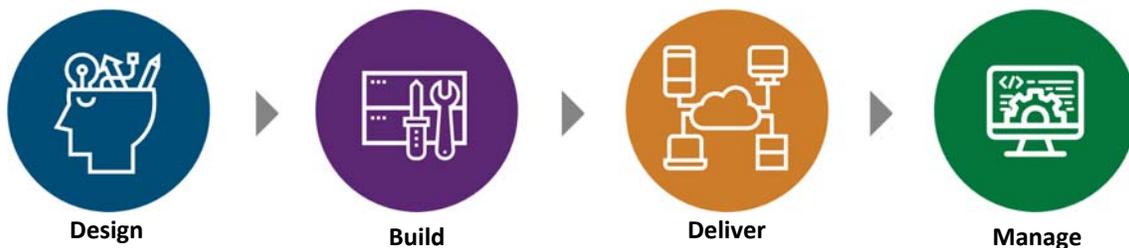
Founded in 2002, Netsync is a minority-owned business (MBE) and women-owned small business (WOSB) value-added reseller (VAR) specializing in technology solutions. We originated as a team of select senior technical consultants and built our business primarily through relationships and referrals, a true testament to the quality technology services Netsync provides. An end-to-end IT solutions consulting company, Netsync is based in Houston, TX, with offices across the US. Netsync uses a true business consultative approach to determine clients' requirements and architects innovative and synergistic IT solutions to meet clients' needs. Our highly skilled and seasoned engineering team is available 24 hours a day, 7 days a week, 365 days a year.



 Cloud	 Enterprise Networking	 Professional Services
 Collaboration	 Internet of Things	 Security
 Customer Experience	 Managed Services	 Service Providers
 Data Center	 Optical/WAN	

Netsync Services

Netsync helps public and private organizations implement complex IT strategies and build on advanced technology solutions to achieve desired business outcomes. Our team of solution experts brings tangible business value through our progressive Design, Build, Deliver, and Manage services methodology. Each part of our clients' infrastructure is architected, implemented, and supported to provide the best business value from their infrastructure.



Netsync Partners

As a Cisco Gold Integrator, Master Collaboration, Master Networking, Master Security, Master Service Provider, and Customer Experience (CX) Partner; an HP Amplify Power Services Partner; a Dell Gold Partner; and an Intel Platinum Partner; with certifications and specializations from the industry's best manufacturers, Netsync has built its reputation serving the public sector/SLED market. We have extensive experience deploying complex IT solutions for K-12 and higher education institutions, municipalities, and government agencies. Netsync also completes enterprise and SMB large-scale implementations for corporate clients across industries, including energy, financial services, healthcare, manufacturing, retail, and service providers.

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Netsync Offices

Texas

Houston (HQ)
Houston Warehouse
Austin
Dallas

Dallas Warehouse
McAllen
San Antonio
San Antonio Warehouse

California

Long Beach
Riverside

Florida

Tampa

Georgia
Alpharetta

Texas Department of Information Resources (DIR) Contract Information

Netsync is currently a prime vendor of the Texas Department of Information Resources (DIR), which provides statewide leadership and oversight for management of government information and communications technology. Netsync has been awarded and currently holds master contracts with DIR. DIR contracts extend beyond Texas and offer cooperative access to Texas DIR contracts.



Prime Contracts

Cloud Services	DIR-CPO-5184
Data Storage and Communications, Networking, and Related Services	DIR-CPO-5391
Deliverables-Based Information Technology Services (DBITS)	DIR-CPO-5010
End-User IT Outsourcing (Managed Services) for Information Technology	DIR-CPO-5025
Security (ITS) Hardware, Software, and Related Services	DIR-CPO-4866
Technology-Based Recording Equipment, Software, Conferencing Products, and Related Services	DIR-CPO-5122

The Interlocal Purchasing System (TIPS)

Technology Solutions Products and Services	230105
Networking Equipment, Software, and Services	21050301



Authorized Reseller Contracts

Anixter DIR-TSO-4247	Cisco Systems DIR-TSO-4167	Graybar DIR-TSO-4359	Microsoft DIR-CPO-4471	Pure Storage DIR-TSO-4331
Brother Int'l. DIR-CPO-4410	Dell DIR-TSO-3763	HP Enterprise DIR-TSO-4160	NetApp DIR-TSO-4286 DIR-CPO-4432	TD Synnex Corporation DIR-TSO-4383 DIR-CPO-4458
Carahsoft DIR-TSO-4288 DIR-TSO-3926 DIR-CPO-4444 DIR-TSO-4356	EMC DIR-TSO-4299	HP Inc. DIR-TSO-4159	OKI Data DIR-CPO-4413	
	Epson DIR-CPO-5101	Lenovo DIR-CPO-4839		

Additional Contract Information

Prime Solutions for Enterprise-Wide Procurement (SEWP) Contract

Netsync
NNG15SC76B



Prime General Services Administration (GSA) Contract

Netsync
47QTCA19D00KL



Authorized Reseller – GSA Contracts

Hanwah Techwin America
GS-07F-0200W

NetApp/Immix Group
GS-35F-0511T

Promark Technology
GS-35F-303DA

TD Synnex Corporation
47QTCA19D00MM

Tech Data
GS-35F-0349S

**Westcon Comstor Americas
(TD Synnex Corporation)**
GS-35F-0563U

State of California Multiple Award Schedules – Prime Contracts

State of California
CMAS 3-19-70-3677A
CMAS 3-19-70-3677B
CMAS 3-20-70-3677C



Authorized Reseller – Additional Contracts

Carahsoft
The Quilt – MSA05022106F
California NVP #AR2472 7-17-70-40-05

Cisco Systems
Florida NVP #AR233 (14-19)
Palm Beach County

HP Inc.
California NVP #MNNVP-133
7-15-70-34-001

Cisco Systems
California NVP #AR233 (14-19)

Cisco Systems
Florida NVP #AR233 (14-19)
Volusia County Schools

NetApp/Immix Group
Missouri NVP #MNWNC-121

Cisco Systems
Florida NVP #AR233 (14-19)

International Organization for Standardization (ISO)/International Electrotechnical Commission (IEC) Certifications



National Minority Supplier Development Council (NMSDC) Certification

THIS CERTIFIES THAT

Netsync Network Solutions, Inc.


NMSDC
National Minority Supplier
Development Council

* Nationally certified by the: **HOUSTON MINORITY SUPPLIER DEVELOPMENT COUNCIL**

*NAICS Code(s): 541519; 541512; 517911; 334111; 334118; 334290; 423430; 423440; 334210; 334220

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

<u>06/12/2025</u> Issued Date	<u>HS04678</u> Certificate Number
<u>06/30/2026</u> Expiration Date	 Ingrid M. Robinson, President


Ying McGuire
NMSDC CEO and President

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®

Cisco Certifications

Certifications	Gold Integrator Master Collaboration Partner Master Networking Partner Master Security Partner Master Service Provider
Specializations	Advanced Collaboration Architecture Advanced Data Center Architecture Advanced Enterprise Networks Architecture Advanced Internet of Things (IoT) – Connected Safety and Security Advanced Security Architecture Advanced Video
Cloud Partner	Customer Experience (CX) SaaS Simple Resale
Services Reseller	Cloud Services Managed Services
Other Authorizations	ATP – Identity Services Engine (ISE) ATP – Physical Security ATP – Telehealth ATP – Enterprise Mobility Services Platform ATP – Application Centric Infrastructure (ACI) Cisco Capital Financing Cisco Certified Refurbished Equipment Security Enterprise Licensing Agreement Smart Care Registered Partner
HQ Address	2500 West Loop South, Suite 410 Houston, TX 77027
Phone Number	713.218.5000
Fax	713.664.9964
Country	USA
Partner Since	2003
URL	www.netsync.com



Commitment to Sustainability

Cisco aims to reduce its carbon footprint and energy consumption through various initiatives. They prioritize energy-efficient products and sustainable designs, contributing to their goal of minimizing environmental impact. Cisco's Circular Economy program focuses on responsible product lifecycle management, recycling, and reusing materials. They have set a science-based target to reach net zero greenhouse gas (GHG) emissions across their value chain by 2040. This means we are committed to deep GHG reductions across their operations, supply chain, and product use. 89 percent of energy came from renewable sources in FY22. <https://www.cisco.com/c/en/us/about/csr/environmental-sustainability.html>.

Cybersecurity Capability

Netsync is a Cisco Master Security solution provider. We have experience and expertise in providing hardware and software security support and solutions for Windows domain, web, public key infrastructure (PKI), virtual private networks (VPNs), and a broad range of information assurance solutions all implemented and managed by a highly trained and dedicated Cybersecurity Practice department consisting of industry-certified engineers.

Netsync Cybersecurity Solutions include cybersecurity strategy, policy and governance, cyberthreat and risk assessment, ransomware prevention and remediation, penetration testing, incident remediation, network operations center (NOC) services, security operations center (SOC) services, and incident response.

Netsync has been implementing security-focused projects since 2005. These projects have covered a wide gamut of security solutions for user communities of thousands to tens of thousands and ranged from core, edge, and data center firewalls for segmentation to endpoint protection, web filters, security training, network access control, and continuous data traffic analytics.

Netsync has extensive experience deploying multiple vendor firewalls, including but not limited to Cisco, Fortinet, and Palo Alto, and deploying these solutions in combination with other security products to provide multilayered security solutions. Some of these include F5 networks to office secure sockets layer (SSL) offloading for decryption and encryption of traffic to provide enhanced visibility into user and device activity and ensure no malicious traffic is entering or exiting our clients' networks. Netsync has also implemented Duo Security and other multifactor authentication solutions to provide additional security protections for users accessing and authenticating critical data resources and environments.

Supported by SOC Type 2 and ISO 27001 certifications, Netsync possesses multiple cybersecurity solution certifications. They include Cisco Master Security and 10 Cisco Certified Internetwork Experts (CCIE) in Security. We employ one F5 Certified Solutions Expert, an F5 Certified Technology Specialist, and a Palo Alto Certified Network Security Engineer (PCNSE). Our diverse OEM solution certifications are reinforced by industry standard accreditations: Certified Information System Security Professional (CISSP), Certified Information Systems Auditor (CISA), Certified Information Security Manager (CISM), and Certified Ethical Hacker (CEH).

Netsync's security solutions include:

- Next-generation firewall (NGFW)
- Next-generation intrusion prevention system (IPS)
- Data loss prevention (DLP)
- Email security
- Domain name system (DNS) security
- Threat management
- Internet of things (IoT) security
- Distributed denial-of-service (DDoS)
- SSL decryption
- Web application firewall
- Authentication, authorization, accounting (AAA)
- Two-factor authentication/multifactor authentication
- Single sign-on (SSO)
- Privilege access management
- Identity and access management
- Cybersecurity automation
- Incident response
- 24x7 SOC
- VPN secure remote access
- Cybersecurity strategy, policy, and governance

- Vulnerability assessment
- Penetration testing
- Cloud/cloud access security broker
- Endpoint and malware protection
- Ransomware prevention and remediation
- Digital forensics
- Mobile device management (MDM)
- Cyberthreat and risk assessment
- Virtual chief information security officer (CISO)
- IP access control
- Video surveillance management
- Facial recognition
- IP surveillance cameras
- Body worn cameras

2. E-Rate Business Management



E-Rate South/West Texas

Netsync is an experienced E-Rate participant working within the parameters of the E-Rate, USAC, and SL programs, enhancing the learning experience for millions of students. Netsync supports these South Texas regional districts with hardware, software, on-site services and remote managed services.

Netsync supports
48 school districts
 in South Texas
 and more than **239**
 school districts
 nationwide with over
\$1.2+ billion awarded

South/West Texas

- | | | |
|--------------------------------------|--------------------------------|---|
| Bishop CISD | La Joya ISD | Santa Gertrudis ISD |
| Brownsville Public Library | Laredo ISD | Sharyland ISD |
| Calallen ISD | Laredo Public Library | Socorro ISD |
| Corpus Christi ISD | Los Fresnos CISD | South Plains Academy Charter District |
| Donna ISD | McAllen ISD | Triumph Public High School- El Paso District |
| Dr. ML Garza-Gonzalez Charter School | Mercedes ISD | Triumph Public High School- Rio Grande District |
| Edinburg CISD | Mid Valley Academy | Triumph Public High School- Laredo District |
| El Paso ISD | Mission CISD | United ISD |
| Flour Bluff ISD | ORION E-Rate Consortium | Valley View |
| Freer ISD | Pharr-San Juan-Alamo ISD | Vanguard Academy |
| Gateway Academy Charter District | Point Isabel ISD | Webb CISD |
| Harlingen CISD | Region 2 Fiber Consortium | Weslaco ISD |
| Hidalgo ISD | Robstown ISD | Ysleta ISD |
| IDEA Public Schools | Rio Grande City CISD | Zapata County ISD |
| Jim Hogg CISD | Rio Grande City Public Library | |
| La Feria ISD | Roma ISD | |
| La Gloria ISD | San Benito CISD | |

With more than **23 years** of E-Rate experience, Netsync has become the **largest provider in the state of Texas** supporting more than **65% of all SLED** business. With eight offices and three regional warehouse integration centers, Netsync is growing support in these additional districts throughout Texas and across the country.

<u>REGION</u>	<u>DISTRICTS</u>
Greater Houston	37
Central Texas	38
North Texas	70
South/West Texas	48
California	18
Florida	19
Illinois	2
Ohio	1
Louisiana	1
Mississippi	1
New Mexico	4



E-Rate Compliance

Netsync has a current Federal Communications Commission (FCC) Form 473, Service Provider Annual Certification (SPAC) on file with USAC/SLD.

- Netsync’s FCC Registration Number (FRN) is 0022034144.
- Netsync’s Service Provider Identification Number (SPIN) is 143028685.
- Netsync maintains a relationship in good standing with FCC/USAC/SLD and agrees to comply with all E-Rate program rules.

Federal Communications Commission (FCC) Registration System (CORES)

FCC Registration Number (FRN) – Green Light Status

FRN	FRN Name	Red Light Status
0022034144	Netsync Network Solutions	Green Light
Showing 1 to 1 of 1 entries		

Proof of Service Provider Annual Certification (SPAC) – FCC Form 473 Filing

Service Provider Identification Number (SPIN) – FCC Form 498 ID

Organization Details	
Name Netsync Network Solutions	Organization Type Service Provider Organization
Doing Business As Netsync Network Solutions	DUNS Number 143042120
SPIN 143028685	Status Active
	FCC Form 473/SPAC Filed 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025
Contact Information	
Address 2500 West Loop South, Suite 410 Houston, TX 77027	Phone Number 713-218-5000
Mailing Address 2500 West Loop South, Suite 410 Houston, TX 77027	Email kabunaja@netsync.com
	Website URL
Account Administrator	
Name Diana Berger	
General Contact	
Name Khalid Abunaja	

3. Professional Services Contact Profiles

Xavier Trevino
Account Manager

1224 E. Jasmine, Suite B
McAllen, TX 78501
M: 956.340.2126 | F: 832.849.0835
E: xtrevino@netsync.com

As a public sector account manager, Xavier acts as the main point of contact for services by obtaining quotes and schematics for presentation and providing project coordination for each client. Xavier has access to all staff assigned to his clients, including deployment technicians, directorial staff, and accounting purchasing representatives. Xavier is authorized to coordinate with Netsync and manufacturer staff to ensure each project assigned is completed on time and within budget.

Xavier earned a bachelor’s degree in business administration and marketing from St. Edward’s University and holds multiple Cisco certifications. He is well-versed in the needs of public sector clients, especially independent school districts and state and local governments in South Texas, who are generally subject to a complex set of territorial regulations. Xavier has been with Netsync since 2014, bringing with him six years of prior experience in the IT industry. His enthusiasm for technology and commitment to excellence have consistently driven positive outcomes for clients and colleagues alike.

Currently, Xavier is assigned to accounts in Regions I and II, with 25-plus active accounts, and others in the early stages of relationship development.

Certifications
<ul style="list-style-type: none">• Aruba-Certified 802.11ac Specialist (AACS)• Aruba-Certified Sales Specialist (ACSS)• Cisco Advanced Unified Communications Account Manager (AUCAM)• Cisco Advanced Wireless LAN Account Manager (AWLANAM)• Cisco Sales Expert (CSE)• Cisco Sales Specialist for Architecture• Cisco Sales Specialist for Unified Computing Technology• Cohesity Sales Professional• CompTIA A+• EMC Converged Infrastructure VSPEX 2014 Training• EMC Converged Infrastructure VSPEX 2015 Training• EMC Technologies 2015 Training• F5 Accredited Sales Professional• NetApp Accredited Sales Professional (NASP)• Nimble Sales Professional (NSP)• VMware Sales Professional

Jeff Holman
Solutions Architect

Cybersecurity

Jeff Holman, Solutions Architect, has a strong history of success in network security solutions, including Next-Generation Firewalls (NGFWs), Network Access Control (NAC), secure DNS, and Multifactor Authentication (MFA), Secure Access Services Edge (SASE) and Security Services Edge (SSE) solutions. Jeff has over 20 years of experience advising, designing, implementing, and providing assistance to clients as they plan for the future growth of their network security solutions. Jeff provides a background in client advocacy and client consultation skills, allowing him to excel in the integration of various technologies from varying manufacturers to providing the best possible solutions to clients.

Jeff has an impressive professional history of network security solutions in small and large enterprises, in governmental entities, and for healthcare sector clients. As a Solutions Architect, Jeff is responsible for many of the integration of security solutions that seamlessly fit into existing environments, including the implementation and migration of NGFW and the implementation of Cisco Identity Services Engine (ISE) solutions into varying environments that serve users from hundreds to thousands of endpoints. Jeff is and has been a Cisco Certified Internetworking Expert (CCIE) for the past 15-plus years.

Areas of Expertise

Infrastructure Services	Security Services
<ul style="list-style-type: none"> • Core, Distribution, and Access Switches • Complex Routing with BGP in ISP environment • Cloud (AWS) 	<ul style="list-style-type: none"> • NGFWs • NAC • DNS • MFA • Endpoint • SASE / SSE

Experience Highlights

- Provided as the expert-level escalation point of route, switch, wireless, and security support for over 300 managed services and cloud clients in various verticals.
- Managed client code levels and identified vulnerabilities and necessary remediations across entire product suites of routers, switches, wireless LAN controllers (WLCs), firewalls, and other network security related components.
- Designed, deployed, and supported multinational NGFW solutions including RA-VPN and L2L VPNs to facilitate access for employees and vendors.
- Designed, deployed, and supported SD-WAN, OTV solution for a regional financial institution with over 500 branch locations.
- Oversaw a replacement and upgrade of a healthcare institution’s data center core, distribution, access routers, and switches.
- Implemented data center network upgrades for municipal government with over 500 sites.
- Migrated healthcare data center from on-premises to cloud that included a security solution and components.

Jacob Parks
Solutions Architect

Cybersecurity

Jacob Parks is a highly skilled Cybersecurity Architect with over two decades of industry experience. He holds two prestigious Cisco Certified Internetwork Expert (CCIE [#28508]) certifications, a Certified Information Systems Security Professional #715542 (CISSP), and a GIAC Penetration Tester #15239 (GPEN) certification, highlighting his deep expertise in security.

Jacob’s extensive background in security technologies has enabled him to design and implement cutting-edge security infrastructures for large organizations, focusing on securing complex networks, preventing cyber threats, and ensuring data integrity. His proficiency spans advanced routing, switching, firewalls, VPNs, threat detection, and intrusion prevention.

Areas of Expertise

Security Services	
<ul style="list-style-type: none"> • NAC • NGFWs • Endpoint Security • VPNs 	<ul style="list-style-type: none"> • IDS/IPS • MFA • Network Visibility and Segmentation • SSE • SASE
Infrastructure Services	
<ul style="list-style-type: none"> • Core, Distribution, and Access Switches 	
Certifications	
<ul style="list-style-type: none"> • GIAC Penetration Tester 	

Project Experience Highlights

- Integrated worldwide deployment of NAC solution to address differentiated access for users and endpoints.
- Designed NAC policies for segmented network access for Fortune 500 companies and subsidiaries.
- Designed and deployed multinational VPN and NGFW solutions to facilitate access for core employees and a yearly conference for over 3,000 delegates.
- Designed and deployed Web Security Solution for municipal government targeted for over 10,000 users.
- Oversaw districtwide replacement and upgrade of access and distribution routers and switches for 24 schools.
- Implemented switch and router upgrades for municipal government for over 700 sites.

4. Technical Response

Project Summary

Calallen Independent School District (“the District”), headquartered in Corpus Christi, TX, requested that Netsync Network Solutions (“Netsync”) submit a statement of work (SOW) in response to the District’s Request for Proposals (RFP) and FCC Form 470, Application No. 260015732 for Firewall Replacement & Installation Services.

The purpose of this project is to migrate the District’s two Internet Edge Firewalls at the Calallen Middle School Technology Building (3400 Cornett Drive) from Cisco Firepower Threat Defense (FTD) 2130 to Palo Alto 3430 ML-Powered Next Generation Firewalls (NGFWs).

Where applicable, Netsync will ensure that best practices for firewall management features for code, backups, and log collection are implemented, as well as best practice configurations of licensed features, which include Advanced Threat Prevention.

Please note that migrating the following is excluded from this SOW:

- Secure Sockets Layer (SSL) Decryption

Project Objectives

- Discover and review the existing FTD2130 setup and configuration.
- Discover and plan Palo Alto 3430 implementation.
- Palo Alto 3430 implementation (Calallen Middle School Technology Building):
 - Migrate two Cisco FTD 2130 (high availability [HA] pair) to two Palo Alto 3430 (HA pair) NGFW.
 - Deploy two Palo Alto 3430 NGFW in HA mode (Active/Standby) to protect traffic.
 - Utilize Advanced Threat Protection subscriptions to protect traffic.
 - Perform testing and validation of successful implementation.
- Provide up to four hours Day 1 post-cutover support.
- Provide up to four hours of Knowledge Transfer.

Project Scope and Phases

Discovery

Kickoff Meeting

1. Netsync will conduct a kickoff meeting:
 - a. Identify and introduce key stakeholders, who will participate in developing the definition of requirements for success.
 - b. Identify project goals, success criteria, and timeline, including but not limited to:
 - i. Review SOW.
 - ii. Confirm contacts needed to gain entry and perform work in the buildings.
 - iii. Confirm any holidays or “non-working” hours for the installation.

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- iv. Confirm any District-required change control processes and any potential impacts that these processes may have on the installation schedule.
 - v. Schedule technical discovery meeting(s).
 - vi. Review and discuss invoicing preferences and applicable billing milestones.
2. Netsync will identify all required information for implementation components, including but not limited to:
 - a. Features and functionality.
 - b. Integration with an existing network.
3. Netsync will perform inventory discovery to gather hardware information, models, and operating system (OS) validation.

Planning

1. Netsync will meet with the District to review the key design principles of migration and integrations with the existing District's network and technologies.
2. Netsync will require the District to fill out the pre-configuration worksheet for Palo Alto 3430 NGFW.
3. Netsync will adhere to manufacturers' best practices for logical designs and configurations unless otherwise noted.
4. Netsync will create and present a low-level design (LLD) that includes the following:
 - a. Detailed data center rack diagram. The rack diagram will describe the physical data center rack and cable matrix designs for the following:
 - i. One rack unit (RU) per Palo Alto 3430 NGFW.
 - b. Design and plan the deployment of PA-3430 firewalls in HA (Active/Passive).
5. Netsync will work with the District to create an implementation plan, project timeline, target dates, and target milestones.
6. Netsync will work with the District to create a test and acceptance plan.
7. Netsync will receive the District's sign-off on the following:
 - a. LLD.
 - b. Implementation plan – associated project timeline, target dates, and target milestones.
 - c. Test and acceptance plans.

Equipment Receipt, Staging, and Delivery

Staging and implementation will only begin upon the District's approval of the LLD document. Staging excludes any uninterruptible power supply (UPS) devices, batteries, and IP-related information. If applicable, Netsync will complete UPS deployment on site at the District's installation location(s).

1. Netsync will receive equipment in its own facility, unbox equipment, install configurations and test for any anomalies, replace any equipment that does not burn in correctly, notify the District of any additional needs that are discovered during the burn-in process, and prepare equipment for delivery to each respective location.
2. Netsync will tag each device with a District asset tag and add to an inventory spreadsheet.
3. Netsync will provide inside-delivery of equipment to each respective location. Netsync may choose to deliver the equipment before installation (no more than three weeks in advance) or

bring the equipment at the time of installation. Netsync will not deliver any equipment without prior written approval from the District. If the District chooses to pre-deliver the equipment, then it will provide a secured location for storage until installation.

4. This location must be accessible to Netsync employees for staging and configuration needs.

Implementation

Implementation will only begin after Discovery and Planning are 100% complete. The District's representative must be on-site to receive hardware and sign packing slip prior to installation.

Note: Netsync will have a technician to do the physical installation on-site (single trip), but the consultant (engineer) will perform all configuration aspects of the SOW remotely.

Palo Alto 3430 NGFW Implementation at Technology Building

1. Netsync will rack and stack two Palo Alto 3430 ML-Powered NGFW's at Calallen Middle School Technology Building (3400 Cornett Drive).
2. Netsync will perform initial configuration of two Palo Alto 3430 NGFW with basic network information, including:
 - a. Management IP address and subnet.
 - b. Gateway.
 - c. DNS.
 - d. Network Time Protocol (NTP).
 - e. Change default credentials and configure administrative access to ensure remote management capabilities.
3. Netsync will upgrade two Palo Alto 3430 NGFWs to the latest recommended, supported code version and patch levels unless otherwise noted.
4. Netsync will work with the District to obtain current Cisco FTD 2130 configurations.
5. Netsync will work with the District to migrate the existing policy, including identifying un-used rules, objects, and overlapping policies.

6. Netsync will migrate finalized Cisco FTD 2130 configuration to Palo NGFW configuration including:
 - a. Interface specific setup: IP address, interface name, security zones, and interface groups.
 - b. Routing setup: static routes and dynamic routing protocols setup and filtering.
 - c. Routing/Policy-based routing (PBR) will be determined and migrated as necessary.
 - d. Application Visibility and Control (AVC) and Intrusion Prevention System (IPS) rules.
 - e. Netsync will migrate existing objects, Network Address Translations (NATs), virtual IPs (VIPs), etc.:
 - i. Up to 10 new NAT entries can be created.
 - ii. Up to 25 new objects can be created.
 - f. Netsync will migrate rule sets from Cisco FTD configuration to Palo Alto 3430 NGFW:
 - i. Rules will be migrated in a one-to-one manner (as closely as possible).
 - ii. Up to 25 new security policy rules can be created as necessary for the deployment.
 - g. Netsync will migrate existing LAN-to-LAN (L2L) VPN tunnels.
 - h. Netsync will migrate existing Remote Access VPN policies to Global Protect VPN.

Testing and Validation

1. Netsync will work with the District to create a testing and validation plan to ensure all necessary items are tested and working post cutover.

Knowledge Transfer

1. Netsync will provide four hours of knowledge transfer for up to five District attendees. Before the project start, Netsync will work with the District to define the specific location, the schedule, and any additional topics for the knowledge transfer session(s). The following topics will be covered:
 - a. Features of products and technologies as deployed in the solution.
 - b. Review of the as-built documentation to familiarize the District with the overall solution and key configuration details.
 - c. Basic administration and common operational tasks.
 - d. Reinstallation and/or reconfiguration in case of failure.
 - e. Monitoring, testing, and maintaining the products deployed in the solution.
 - f. Warranty and support procedures for all products deployed in the solution.
 - g. Additional District questions or topic requests.
2. If it is determined that the duration of knowledge transfer requested by the District will exceed the hours stated above, then Netsync can provide supplementary session(s) at an additional hourly rate.

Note: Knowledge transfer is intended to provide familiarity and conceptual understanding of the specific technologies deployed within this SOW. It is not intended to be comprehensive technical training. The included session(s) may not provide the District all necessary knowledge and skills to fully manage, monitor, and maintain the solution. Netsync recommends formal training from the solution vendor(s) to address those needs.

Project Prerequisites

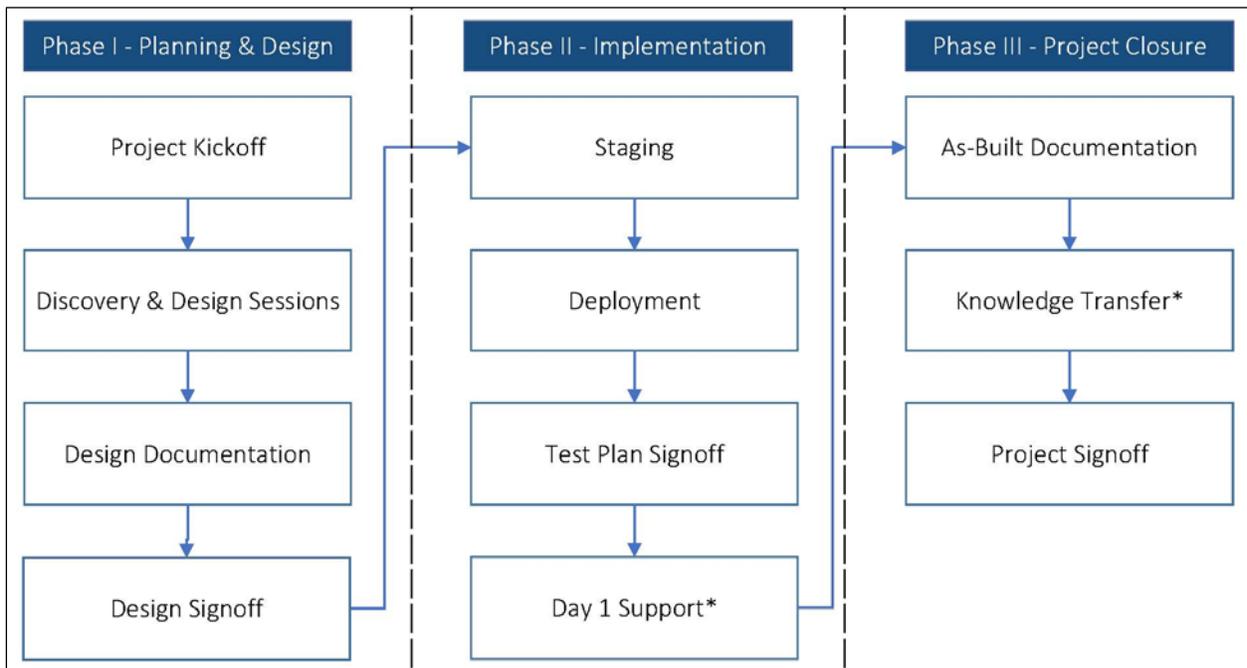
1. The District will fulfill cabling requirements, if applicable.
2. The District will provide Netsync with all necessary hardware and information on current environment.
3. The District will provide Netsync with local and remote administrative credentials (root access) to all equipment to be accessed during the process of this SOW.
4. The District will make available authorized personnel during the project with working knowledge of existing network infrastructure for facility access, questions, and clarification of issues.
5. The District will provide Netsync access to all work locations, along with safety, access, security, and emergency protocols.
6. The District will obtain all necessary work permits.
7. The District will provide a work area for Netsync to use, as needed, during on-site activities to include internet and public phone access.
8. The District will provide parking passes and adequate parking for the Netsync project team.
9. The District will comply with all physical and environmental requirements per vendor specifications.

Project Management

Netsync approaches all projects using standard Project Management Institute (PMI) methodologies and processes. Once a Project Manager (PM) is assigned, a project kickoff meeting will be held with the District, the PM, the Account Manager (AM), and assigned technical resource(s) to ensure each party is aligned with all aspects of this SOW. The PM will also perform the following project management activities throughout the engagement to ensure the District’s expectations are consistently met and the project is delivered on time and within the established budget:

- Create the Project Plan.
- Ensure that accurate and timely status updates, action items, and scheduled tasks are received by the assigned resource(s) and uploaded as entries to the District’s applicable project portal. The PM will ensure status information clearly reaches the District to also include milestone updates.
- Lead project meetings with the District and the Netsync project team.
- Oversee a quality assurance review of documentation-based deliverables before providing to the District.

Project Management Office (PMO) Project Lifecycle



* Denotes that the step in the process may or may not be applicable based on SOW.

Project Updates

- The District will receive email alerts indicating an update has been made to the Notes-Status-Issues Log portal web part for the following communication entry types:
 - Meeting Notes.
 - Project Plan.
 - Status Update(s).
 - Issue Tracking.
- If the District wishes not to use the Netsync project portal, then the District has the option to request direct email correspondence from the Netsync PM for all communication and updates.

Project Scope Change Requests

Netsync is fully committed to completing this project on time and within the established budget. All scope changes and out-of-scope (OOS) requests must be clearly communicated to the AM or PM before those changes or requests are acted on or performed by the assigned resource(s). The following outlines the scope change or OOS request procedure:

1. The PM and the District project team will identify required changes.
2. The PM will submit a Project Change Request Form (CR).
3. The PM will submit the CR to the District for subsequent approval and sign-off.
4. The District will return a signed copy of the CR.

All other terms within the original SOW, in addition to the signed CR, will remain intact.

Project Documentation

Netsync will provide the District with the following documentation.

Included (Yes/No)	Document Type	Owner	Description	Frequency
Documentation				
Yes	Statement of Work (SOW)/High-Level Design (HLD)	Solutions Architect and Account Manager	Description of scope based on pre-sales discussions, preliminary walkthroughs, and data gathering sessions. This SOW is the HLD, and it presents and illustrates the overall solution.	Once
Yes	Low-Level Design (LLD)	Engineer	The LLD will replace all existing HLDs upon receipt of a purchase order and subsequent full walkthroughs and formal post-sales planning and design sessions. The LLD will be a fully executed document agreed to by both parties before implementation begins.	Once
Yes	Project Plan	PM and Senior Lead Engineer	Task list, schedule, contact list, meeting notes, status, risk, and issue tracking.	Ongoing
Yes	Method of Procedure (MOP)	PM and Senior Lead Engineer	Detailed implementation plan.	Once
Yes	As-Built	Senior Lead Engineer	Post-implementation technical documentation of new configuration(s) and applicable support information.	Once
Yes	Project Sign-off	PM and the District	Deliverables acceptance.	Once

Deliverables Acceptance

The District will acknowledge receipt and acceptance, or rejection of all deliverables associated with this SOW within 10 business days of delivery (not including federal holidays). If such acknowledgement is not received within this period, then all deliverables will be deemed acknowledged and accepted.

Project Risks and Assumptions

1. The District will participate in all design and planning sessions and be prepared to sign off on all milestones.
2. The District will provide Netsync with full access to the relevant functional, technical, and business resources with adequate skills and knowledge to support the performance of services. If the District's only method of providing Netsync remote access is through screen share, then additional fees may apply due to project duration extensions.
3. Unless otherwise noted, all estimates are based on a single implementation trip, per site. The District may be charged additional fees for additional onsite meetings.
4. This SOW assumes that the engagement will include the one on-site trip to physically install the palo alto firewalls. To drive efficiency all other work performed by the Netsync team will be 100% remote. If the District requires additional on-site engagement, then the District must notify Netsync before agreeing to this SOW.
5. Multiple outages may occur due to the nature of this project; however, they will all occur at scheduled and approved times.
6. The District delays in providing Netsync with the necessary data to accomplish each task may result in timeline changes.
7. Netsync is not responsible for project delays caused by other vendors and/or manufacturing issues that may impede progress and/or closure of Netsync SOW deliverables.
8. If the District requires a copy of Netsync's standard Certificate of Insurance (COI) with District-added endorsements, then it should allow up to 10 business days for delivery.
9. Netsync is not responsible for the functionality of District-provided existing equipment or licenses and assumes that existing equipment and software is under a valid support contract.
10. Anything not specifically stated in this document is outside the scope of this SOW.

Service Level Agreement

Hours of Operation

Standard hours of operation are **8:00 AM to 5:00 PM local time Monday through Friday**. Netsync understands that due to the nature of the industry and work performed, after-hours and weekend availability are often required. In the event Netsync resources are required to perform work outside of the standard hours of operation, agreed-upon work windows will be discussed and subsequently documented via email.

- The District will provide Netsync with a minimum of three business days' notification for any non-emergency maintenance windows or periods of time.
- Netsync will provide the District with the best level of support for emergency maintenance windows based on qualified staff resource availability.
- A District project stakeholder or technical contact must be either on location or on-call during the agreed upon after-hours and/or weekend work window(s).

Pricing and Fees

Fee Type

Fixed Price: The proposed hours are fixed. Additional hours required for in-scope work will not be invoiced unless OOS work is required.

Invoicing Type

Invoice terms are based on credit approval.

Unless specifically noted in the master services agreement (MSA) between the District and Netsync, if applicable, Netsync will use the following invoicing type:

- **Milestone Invoicing:** A portion of the project will be invoiced based on achieving the following milestones in the project plan (see milestone table below); the PM will work with the District, the AM, and Accounting for appropriate invoicing.

Netsync will send the District invoice(s) on Net 30 terms for all applicable hardware, supplemental material, and licenses immediately after delivery and receipt of signed packing/delivery slips.

Project Milestones

This price is based on work taking place during standard hours of operations, **8:00 AM to 5:00 PM local time Monday through Friday**. Additional charges may be incurred for efforts that must be performed outside of this time frame.

Milestone	Percent Billed (%)*
Discovery and Planning	25%
Low-Level Design (LLD)	25%
Implementation	25%
Project Closure/Final Deliverables	25%
Total	100%

*See Netsync quote for project cost.

Appendix

Bill of Materials (BOM)

Part	Description	Duration	Qty.
Main Site			
Labor			
NET-PRO-SRVC	Installation and Deployment per SOW. SEC: Palo Alto		4

5. Pricing

Netsync has provided the pricing on the following pages.

Palo Alto 3430 Options – ATP Licensing (As Requested)

Option	Eligible	Ineligible	Total
Palo Alto 3430 – ATP Licensing – 1 Year	\$117,878.22	\$25,269.57	\$143,147.79
Palo Alto 3430 – ATP Licensing – 3 Year	\$117,862.99	\$95,920.73	\$213,783.72

Palo Alto 3430 Options – Core Security Bundle

Option	Eligible	Ineligible	Total
Palo Alto 3430 – Core Security Licensing – 1 Year	\$120,143.39	\$39,934.03	\$160,077.42
Palo Alto 3430 – Core Security Licensing – 3 Year	\$137,106.40	\$91,971.72	\$229,078.12

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340009692 - Palo PA-3430 ATP 1YR v20260202							
Part	Description	Qty	Unit Price	Total	Eligible %	Eligible Total	Ineligible Total
Main Site							
Default Group							
PAN-PA-3430	PA-3430 with redundant AC power supplies. Includes rack mount kit for installation in a four-post 19IN, Worlds first ML-Powered NGFW; Eleven-time Leader in the Gartner Magic Quadrant for Network Firewalls; Extends visibility and security to all devices, including unmanaged IoT devices, without the need to deploy additional sensors	2	41,413.95	82,827.90	98.0%	81,171.34	1,656.56
PAN-SVC-STND-3430	Standard support year 1, PA-3430 (1 years)	2	7,289.24	14,578.48	100.0%	14,578.48	0.00
PAN-PA-3430-ATP-HA2	Advanced Threat Prevention subscription for device in an HA pair year 1, PA-3430 (1 years)	1	11,185.11	11,185.11	0.0%	0.00	11,185.11
PAN-PA-3430-ATP	Advanced Threat Prevention subscription year 1, PA-3430 P (1 years)	1	12,427.90	12,427.90	0.0%	0.00	12,427.90
				Sub Total		Sub Total	25,269.57
				Site Sub Total		95,749.82	25,269.57
Labor							
NET-PRO-SRVC	Installation & Deployment per SoW. SEC: Palo Alto	4	5,532.10	22,128.40	100.0%	22,128.40	0.00
				Sub Total		Sub Total	0.00
				Site Sub Total		22,128.40	0.00
				Tax Total			
				Project Total		117,878.22	25,269.57



340009692 - Palo PA-3430 ATP 3YR v20260202									
Part	Description	Qty	Unit Price	Total	Eligible %	Eligible Total	Ineligible Total		
Main Site									
Default Group									
PAN-PA-3430	PA-3430 with redundant AC power supplies. Includes rack mount kit for installation in a four-post 19IN, Worlds first ML-Powered NGFW; Eleven-time Leader in the Gartner Magic Quadrant for Network Firewalls; Extends visibility and security to all devices, including unmanaged IoT devices, without the need to deploy additional sensors	2	41,413.95	82,827.90	98.0%	81,171.34	1,656.56		
PAN-SVC-STND-3430-3YR	Standard support 3-year prepaid, PA-3430 (3 years)	2	21,866.74	43,733.48	33.3%	14,563.25	29,170.23		
PAN-PA-3430-ATP-3YR-HA2	Advanced Threat Prevention subscription 3 year term for device in an HA pair, PA-3430 (3 years)	1	31,546.04	31,546.04	0.0%	0.00	31,546.04		
PAN-PA-3430-ATP-3YR	Advanced Threat Prevention subscription 3-year term, PA-3430 (3 years)	1	33,547.90	33,547.90	0.0%	0.00	33,547.90		
				Sub Total		191,655.32	Sub Total	95,734.59	95,920.73
				Site Sub Total		191,655.32		95,734.59	95,920.73
Labor									
NET-PRO-SRVC	Installation & Deployment per SoW. SEC: Palo Alto	4	5,532.10	22,128.40	100.0%	22,128.40	0.00		
				Sub Total		22,128.40	Sub Total	22,128.40	0.00
				Site Sub Total		22,128.40		22,128.40	0.00
				Tax Total					
				Project Total		213,783.72		117,862.99	95,920.73



340009692 - Palo PA-3430 CORESEC 1YR v20260202								
Part	Description	Qty	Unit Price	Total	Eligible %	Eligible Total	Ineligible Total	
Main Site								
Default Group								
PAN-PA-3430	PA-3430 with redundant AC power supplies. Includes rack mount kit for installation in a four-post 19IN, Worlds first ML-Powered NGFW; Eleven-time Leader in the Gartner Magic Quadrant for Network Firewalls; Extends visibility and security to all devices, including unmanaged IoT devices, without the need to deploy additional sensors	2	23,748.31	47,496.62	98.0%	46,546.69	949.93	
PAN-PA-3430-BND-CORESEC	PA-3430, Precision AI Network Security Subscription Bundle (Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, Advanced DNS Security and Advanced SD-WAN), (1 years)	2	34,292.83	68,585.66	54.0%	37,036.26	31,549.40	
PAN-SVC-PREM-3430	Premium support PA-3430 1YR (1 years)	2	10,933.37	21,866.74	66.0%	14,432.05	7,434.69	
				Sub Total		137,949.02	Sub Total 98,014.99	39,934.03
				Site Sub Total		137,949.02	98,014.99	39,934.03
Labor								
NET-PRO-SRVC	Installation & Deployment per SoW. SEC: Palo Alto	4	5,532.10	22,128.40	100.0%	22,128.40	0.00	
				Sub Total		22,128.40	Sub Total 22,128.40	0.00
				Site Sub Total		22,128.40	22,128.40	0.00
				Tax Total				
				Project Total		160,077.42	120,143.39	39,934.03



340009692 - Palo PA-3430 CORESEC 3YR v20260202							
Part	Description	Qty	Unit Price	Total	Eligible %	Eligible Total	Ineligible Total
	Main Site						
	Default Group						
PAN-PA-3430	PA-3430 with redundant AC power supplies. Includes rack mount kit for installation in a four-post 19IN, Worlds first ML-Powered NGFW; Eleven-time Leader in the Gartner Magic Quadrant for Network Firewalls; Extends visibility and security to all devices, including unmanaged IoT devices, without the need to deploy additional sensors	2	19,072.22	38,144.44	98.0%	37,381.55	762.89
PAN-PA-3430-BND-CORESEC-3YR	PA-3430, Precision AI Network Security Subscription Bundle (Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, Advanced DNS Security and Advanced SD-WAN), 3 years (36 months) term (3 years)	2	63,217.63	126,435.26	54.0%	68,275.04	58,160.22
PAN-SVC-PREM-3430-3YR	Premium support 3-year prepaid, PA-3430 (3 years)	2	21,185.01	42,370.02	22.0%	9,321.40	33,048.62
			Sub Total	206,949.72	Sub Total	114,978.00	91,971.72
			Site Sub Total	206,949.72		114,978.00	91,971.72
	Labor						
NET-PRO-SRVC	Installation & Deployment per SoW. SEC: Palo Alto	4	5,532.10	22,128.40	100.0%	22,128.40	0.00
			Sub Total	22,128.40	Sub Total	22,128.40	0.00
			Site Sub Total	22,128.40		22,128.40	0.00
			Tax Total				
			Project Total	229,078.12		137,106.40	91,971.72

6. Forms

Netsync has included the following forms in compliance with this offer:

- Vendor Application
 - Respondent's Proposal
 - Proposal Response Certification
 - Statement of Compliance/Deviation Form
 - References
 - Safety & Security Measures
 - Certificate of Residency
 - Certification Regarding Lobbying, Debarment, Suspension and Other Responsibility Matters, and Drug-Free Workplace Requirements
 - Texas Corporate Franchise Tax Certification
 - Criminal History Records Checks
 - Felony Conviction Notice
 - State Assessment Certification
 - Required State and Federal Certifications
 - Conflict of Interest Questionnaire – Form CIQ
 - Certificate of Interested Parties
 - Affidavit of Non-Collusion, Non-Conflict of Interest, and Anti-Lobbying
 - Orientation to Complaint Procedures For Service Providers
 - Certificate of Liability
- Note:** Netsync will provide a certificate of insurance specific to Calallen Independent School District upon award.
- W9 Taxpayer Identification Certification

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CALLEN ISD
RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES
ATTACHMENT B - PROCUREMENT PROPOSAL RESPONSE PACKET



Note: All pages must be completed by Proposers and Submitted with Final Proposal.

VENDOR APPLICATION - REQUIRED FORM

Instructions:

1. The application form should be completed and signed by an authorized representative of the vendor.
2. The application must be submitted with all supporting documents and completed certifications.

Notice to Prospective Vendors:

1. Vendors are not placed on the district's approved vendor list until a purchase order is approved by the purchasing department.
2. Vendors must accept purchase orders for all purchases. The district will not be responsible for payment for goods or services that are provided to Calallen ISD staff without an approved purchase order issued.
3. All invoices must reflect the purchase order number and must be emailed or mailed to the Calallen ISD Accounts Payable Department (email address and mailing address are noted below).
4. All payments are net thirty (30) days after receipt of the goods and/or services.

VENDOR IDENTIFICATION:	
Vendor Full Legal Name	Netsync Network Solutions
Vendor DBA (if applicable)	
Texas Taxpayer ID #	32 0030329
VENDOR CONTACT INFORMATION:	
Vendor Mailing Address:	2500 West Loop South, Suite 410 Houston Texas 77027
Vendor Remit Address: (if different from mailing)	
Vendor Phone Number:	866.974.5959
Vendor Fax Number:	713.664.9964
Vendor Website URL:	www.netsync.com
Vendor Email Address: (for point of contact on procurement)	xtrevino@netsync.com

I hereby certify that the above information is true and correct. I further certify that I am an authorized representative of this vendor.

Kirstin Connell

 Authorized Representative (Print Name)

 Authorized Representative (Signature)

RFP Manager

 Title

 02.24.2026

 Date

CALALLEN ISD
RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES
ATTACHMENT B - PROCUREMENT PROPOSAL RESPONSE PACKET



Note: All pages must be completed by Proposers and Submitted with Final Proposal.

RESPONDENT’S PROPOSAL - REQUIRED FORM

This form contains required responses that align with the District’s advertised evaluation criteria and weights, and are developed to assist the District in methodology and evaluation.

DESCRIPTION OF PROPOSED SERVICES

The District is soliciting proposals from qualified vendors to provide for Firewall Replacement & Installation Services. Detailed Technical Specifications and Special Instructions are provided as **Attachment A**.

PROPOSAL PRICE – 50 POINTS TOTAL (45% Eligible Costs, 5% Ineligible Costs)

The District will consider the total contract cost as part of the evaluations. The District shall have the right to accept alternates in any order or combination unless otherwise specifically provided in the Proposal Documents, The Respondent submitting the lowest proposed cost shall receive the highest number of points in this category, and the Responded submitting the highest proposed cost shall receive the lowest number of points in this category. The District will use the Best Value method, where cost is not the sole determinate in evaluation and selection. Lowest cost does not automatically result in best value. **Special Note: Vendors will be required to submit a Schedules of Values for the proposed services on an excel spreadsheet as part of your overall proposal. All applicable line costs must be provided for review.**

Firewall Equipment Costs:	\$ <u>82,827.90</u> ;
Software Costs:	\$ <u>23,613.01</u> ;
Installation Costs	\$ <u>22,128.40</u> ;
Warranty Costs:	\$ <u>14,578.48</u> ;
Service Fees:	\$ <u>n/a</u> ;
TOTAL COST:	\$ <u>143,147.79</u> ;

PROJECT PERSONNEL AND QUALIFICATIONS – 10 POINTS TOTAL

1. What are the qualifications of the person overseeing the proposed services and contract? _____
Please see Section 3. Professional Services Contract Profiles

2. Describe your organizations approach to providing quality work, and addressing and correcting unsatisfactory work: Please see Section 1. Company Overview

3. What is your availability for this project? From the contract award date, in how many days can you begin delivering services from Notice to Proceed? Upon acceptance, Netsync professional resources will be available within 1-4 weeks.

CALALLEN ISD

RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES

ATTACHMENT B - PROCUREMENT PROPOSAL RESPONSE PACKET

Note: All pages must be completed by Proposers and Submitted with Final Proposal.



EXPERIENCE, REPUTATION, AND REFERENCES – 30 POINTS TOTAL

1. References – all information provided in this response packet will be considered
2. In the last five (5) years has your organization: (if the answer to any question below is yes, please explain)
 - a. Failed to complete any work awarded to it? N/A
 - b. Had any judgements, claims, arbitrations proceedings, or suits filed against your organization or its officers? N/A
 - c. Filed any judgements, claims, arbitrations proceedings, or suits with regard to contracts? N/A
 - d. Filed for bankruptcy? N/A
 - e. If the answer to any question above is yes, please explain: N/A

3. Describe what experience your organization has in providing these services. _____

Please see Section1. Company Overview

4. How many years has your organization provided these services to non-profits, school districts, and other governmental entities? 23 years

5. What makes your team unique and most qualified to deliver these services? _____

Please see Section 1. Company Overview, Cybersecurity Capability

6. What are the qualifications of the people who will be delivering the day-to-day services of the proposed contract? Please see Section 3. Professional Services Contact Profiles

CALALLEN ISD
RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES
ATTACHMENT B - PROCUREMENT PROPOSAL RESPONSE PACKET

Note: All pages must be completed by Proposers and Submitted with Final Proposal.



BASE PROPOSAL CONTRACTOR/SUB-CONTRACTOR LIST

Special Note: Provide the following contact information for any contractor associated with this proposal.

(Attached additional sheets as necessary)

CONTRACTOR/SUB-CONTRACTOR 1: N/A

Company Name: _____

Address: _____

Contact Person: _____

Phone: _____

CONTRACTOR/SUB-CONTRACTOR 2:

Company Name: _____

Address: _____

Contact Person: _____

Phone: _____

CONTRACTOR/SUB-CONTRACTOR 3:

Company Name: _____

Address: _____

Contact Person: _____

Phone: _____

CALALLEN ISD

RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES

ATTACHMENT B - PROCUREMENT PROPOSAL RESPONSE PACKET

Note: All pages must be completed by Proposers and Submitted with Final Proposal.



TRANSITION CONSIDERATIONS – 10 POINTS TOTAL

Any and all materials proposed as part of this procurement must meet or exceed the specifications described within this document. **Proposer must provide** submittals, manufacturer cut sheets, service (Labor) warranty information, and any other additional information deemed necessary for all proposed materials and assemblies for review and consideration when evaluating the proposal.

1. Does the Proposer anticipate any integration issues or additional costs beyond the specifications detailed within this document? If so, please explain: Netsync does not anticipate any integration issues.

2. Summarize any applicable labor warranties associated with these services: _____
Netsync will complete the project as outlines in our accompanying Statement of Work,
which includes the design, integration, knowledge transfer, and post cut-over support.

HISTORICALLY UNDERUTILIZED BUSINESS (HUB) –

1. Is your organization a HUB? If so, please provide certificate. N/A

PROPOSAL ENCLOSURES

Proposer is required to enclose the following documentation to support their proposal:

- Documentation reflecting proposed scope of work, including any applicable plans, specifications, and details of all products and services being proposed;
- Detailed timeline supporting completion of work by the defined start date of July 1, 2026
- Supplemental information may be provided in addition to the required Procurement Proposal Response Packet. Physical size of the supplemental information may not exceed 35 pages. The District at its sole discretion may elect to consider or disregard any supplemental information that is submitted in evaluating responses.

The undersigned confirms that the Vendor proposes to enter into a contract with Calallen ISD for services in accordance with the detailed technical specifications and construction plans provided in this proposal, for the prices set forth above. I have carefully reviewed, and understand, the terms, conditions, and specifications, of the requested services. I understand that Calallen ISD reserves the right to reject any or all proposals and to waive any informalities in the proposal, and to award the contract in the best interests of Calallen ISD. Respondent’s Proposal Form and all required Proposal Enclosures defined above contains all required information above, and that all information is correct to the best of his/her knowledge.

Kirstin Connell
Authorized Representative (Print Name)


Authorized Representative (Signature)

RFP Manager
Title

02.24.2026
Date

CALALLEN ISD

RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES

ATTACHMENT B - PROCUREMENT PROPOSAL RESPONSE PACKET

Note: All pages must be completed by Proposers and Submitted with Final Proposal.



PROPOSAL RESPONSE CERTIFICATION - REQUIRED FORM

The undersigned authorized representative of the responding company indicated below hereby acknowledges:

1. That the respondent is authorized to enter into contractual relationship on behalf of the responding company indicated below.
2. That respondent has carefully examined this document in its entirety.
3. The respondent proposes to supply any products or services submitted under this solicitation in strict compliance with all terms, policies and procedures, unless any exceptions are noted.
4. That any and all exceptions have been noted in writing in the response and that no other exception will be claimed.
5. The accuracy of all certifications required which accompany this proposal.
6. The stated organization is an equal opportunity employer.
7. That any prices in this offer have been determined independently, without consultation, communication, or agreement for the purpose of restricting competition, as to any matter related to such prices, with any other Respondent or with any competitor.
8. That notice of award and/or any communication regarding an award will be submitted via CISD and not by any consultant, Respondent or other party involved in this solicitation.
9. That the organization has not been a party to any collusion among Respondent in restraint of freedom of competition by agreement to offer at a fixed price or to refrain from offering; or with any CISD employee, Board Trustee, or consultant as to quantity, quality, or price in the prospective contract, or in any terms of the prospective contract except in any authorized discussion(s) with CISD's Purchasing personnel; or in any discussions or actions between Respondent and any CISD employee, Board Trustee, or consultant concerning exchange of money or other things of value for special consideration in the award of this contract.
10. That neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
11. By submitting a Proposal, Respondent agrees to waive any claim it has or may have against the District, its trustees, agents and employees, and any reference sources, arising out of or in connection with the administration, evaluation, or recommendation of any Proposal; waiver of any requirements under the Proposal documents; acceptance or rejection of any Proposal; and award of the Proposal. The District shall have no contractual obligation to any Respondent, nor will any Respondent have any property interest or other right in the Proposal or contract being proposed unless and until the contract is unconditionally executed and delivered by all parties, and all conditions to be fulfilled by the Respondent have been fulfilled by the Respondent.

By submitting this proposal, the Respondent warrants that the Respondent has had the opportunity to carefully examine the site of the proposed work and all of the requirements of the RFP. The Respondent further warrants that the Respondent is satisfied that there are no conflicts in the bidding documents and that the site proposed for the project is suitable for the work. By submission of a proposal in response to this RFP, the Respondent confirms Respondent's understanding of the entire document and all of its contents. The Respondent also represents that its firm possesses the personnel, processes, and technology necessary to safely and efficiently perform the work outlined in this RFP.

Your signature below is the Proposal Response Certification acknowledgement.

Kirstin Connell

 Authorized Representative (Print Name)

K Connell

 Authorized Representative (Signature)

RFP Manager

 Title

02.24.2026

 Date

CALLEN ISD
RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES
ATTACHMENT B - PROCUREMENT PROPOSAL RESPONSE PACKET



Note: All pages must be completed by Proposers and Submitted with Final Proposal.

STATEMENT OF COMPLIANCE/DEVIATION FORM - REQUIRED FORM

DEVIATIONS. This form is a signed statement that all information in the response packet complies with all specifications, terms and conditions, scope, and/or qualifications contained in the solicitation document. If the undersigned Respondent intends to deviate from the listed specifications, terms and conditions, scope, and/or qualifications contained in the solicitation document, all such deviations must be listed on this page, with complete and detailed conditions and information included or attached. The District will consider any deviations in its award decisions, and reserves the right to accept or reject any proposal based upon any deviations indicated below or in any attachments or inclusions. In the absence of any deviation entry on this form, the Respondent assures Calallen ISD of their full compliance with the General Terms and Conditions, Item Specifications, and all other information contained in this Proposal Invitation. If you are requesting any deviations, please indicate those and attach them to this form.

No Deviations Yes Deviations

RFP ADDENDUMS: The Proposer acknowledges receipt of the Addenda to this RFP: specifically, Addenda No.(s) (please list all you received) :

No RFP Addendums Received Yes RFP Addendums Received, Specifically, Addendum No.(s): _____

ATTACHMENTS. List any Attachments your company is submitting below (Attach additional sheet if necessary):

No Attachments Included

Attachment Number: _____ Attachment Description: _____

Attachment Number: _____ Attachment Description: _____

Kirstin Connell
Authorized Representative (Print Name)


Authorized Representative (Signature)

RFP Manager
Title

02.24.2026
Date

CALALLEN ISD
RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES
ATTACHMENT B - PROCUREMENT PROPOSAL RESPONSE PACKET



Note: All pages must be completed by Proposers and Submitted with Final Proposal.

REFERENCES - REQUIRED FORM

Please complete the reference fields below. Vendor should list as references school districts and/or other governmental entities (other than Calallen ISD) for which vendor has provided products or services similar to what is requested on this proposal. Additional references for the can be provided as an attachment, but the minimum required for this proposal is 3 references.

Reference 1

Name of Entity: Corpus Christi ISD
Contact Name & Title: Thomas Molina, Chief Technology Information Security Officer
Mailing Address: 801 Leopard St. Corpus Christi, TX 78401
Phone Number: 361.878.3900
Email Address: thomas.molina@ccisd.us
Date of Similar Products/Services Delivered: 7/30/2025
Brief Description of Similar Products/Services Delivered: 4 New Campuses - Unified Communications Upgrade and Cisco UC Implementation with Singlewire for Emergency Notification

Reference 2

Name of Entity: Mission CISD
Contact Name & Title: Noe Pena, Director of IT
Mailing Address: 1201 Bryce Dr. Mission, TX 78572
Phone Number: 956.323.5300
Email Address: npena@mcisd.org
Date of Similar Products/Services Delivered: April 2021/September 2021
Brief Description of Similar Products/Services Delivered: 11 Campus Network Refresh, including Core/Access Switching, UPS, access points and Network Cabling

Reference 3

Name of Entity: San Antonio ISD
Contact Name & Title: Eugene Gonzales
Mailing Address: 141 Lavaca St. San Antonio, TX 78210
Phone Number: 210.244.2900
Email Address: egonzales@saisd.net
Date of Similar Products/Services Delivered: 2020-2021
Brief Description of Similar Products/Services Delivered: District-wide LAN/WAN Refresh across 80 campuses

The undersigned confirms the above information is correct to the best of his/her knowledge and understands the District may contact any of the above.

Kirstin Connell
Authorized Representative (Print Name)

Authorized Representative (Signature)

RFP Manager
Title
02.24.2026
Date



SAFETY & SECURITY MEASURES - REQUIRED FORM

Student, instructor and all staff safety and campus security are of the utmost importance to the District, and safety and security measures are required by state law or prescribed for in District policy and procedures. Adherence to the District safety & security measures while on District premises is required. Each campus presents security concerns in terms of site access, traffic, classroom and non-classroom related functions. The work performed at each campus is directive in nature and work rules for each project can vary depending on the scope of work. CISD has responsibilities to the students, staff, the State of Texas and others to ensure that safety measures are strictly applied on each project.

1. Requirements:

- a) The Contractor, Subcontractor, their agents, and all others who perform Work on any District campuses are required to observe and abide by the campus security.
- b) The Contractor, Subcontractors, and their agents shall comply with the criminal history records checks requirements of Section 2 below.
- c) Contractor Supervisor and Designated Support Personal:
 - i. Supervisor shall be present for all activities. If Owner finds out that the supervisor or their designated staff are not in responsible charge of the worksite, Owner may terminate work activities at the Contractors expense until such time the appropriate personnel are back in responsible charge.
 - ii. Supervisor is responsible for securing the project site each day after work and shall confirm that the site is safe and secure. Check all interior and exterior doors, floor hatches, roof hatches, roof access doors, gates, temporary barricades and the like.
 - iii. Supervisor is responsible for verifying that the project and site are clean after work each day. All trash is disposed of in approved containers. Floor surfaces are clean. Campus grounds are clear and all holes are covered up.
- d) RAPTOR Checks:
 - i. All contractor personnel shall obtain a RAPTOR check upon their first day of work on the project. The Contractor is required to obtain a replacement badge if their badge gets damaged or becomes non-legible. All personnel will be issued a paper badge with their name, photo, and date of issue. This badge shall be affixed to a badge clip that shall be affixed to their uniform shirt in the upper torso area and shall be worn at all times.
 - ii. Contractor shall obtain a new Raptor badge every month around the 1st day of the month regardless of the initial badge issued date. Contractor shall contact the Maintenance Office and schedule the quantity of personnel requiring retesting in advance so as to not overload the maintenance office regular school activities.
- e) Owner reserves the right to question all Contractor personnel and to perform additional background checks and safety and security screening as applicable at their discretions for any persons working on school district property.
- f) Campus Check-in Procedures:
 - i. The Supervisor or designated staff shall check in at the main office of each school campus each workday and shall be responsible for facility access and control direct sub-contractor

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- supervision. Contractor personnel and sub-contractors are not required to check-in to a campus that has a Supervisor in responsible charge.
- ii. All employees must check-in at the Maintenance for the 1st day at work and at the 1st of the month.

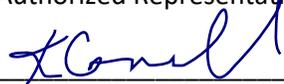
2. Criminal History Records Checks: Respondent should review the provisions of the form of agreement included with this procurement package regarding criminal history requirements. Please refer to Section 15.11 regarding Criminal History Records Checks in the proposed AIA Document A141-2014, *Standard Form of Agreement Between Owner and Design-Builder*, as modified by the Owner.

3. Code of Conduct:

- a) All Contractor, Subcontractors, and their agents shall be required to wear company uniforms with company name and logo clearly marked, RAPTOR tags that are currently up to date, and all appropriate and applicable safety gear such as hard hats at all times when on District premises. All attire shall be clean and presentable at the start of work each day.
- b) Interaction with students, faculty, and staff is discouraged. The District will not tolerate “cat-calling,” “whistling,” “profanity,” or derogatory remarks.
- c) No smoking or tobacco products, illegal drugs or weapons or firearms are allowed on District premises.

I, the undersigned agent for the firm named below, certify that the information concerning safety & security measures has been reviewed by me, the following information furnished is true to the best of my knowledge and I acknowledge compliance with this section.

Kirstin Connell

Authorized Representative (Print Name)


Authorized Representative (Signature)

RFP Manager

Title

02.24.2026

Date

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CERTIFICATE OF RESIDENCY - REQUIRED FORM

Pursuant to Government Code, Chapter 2252 a district may not award a governmental contract to a nonresident bidder unless the nonresident underbids the lowest bid submitted by a responsible resident bidder by an amount that is not less than the greater of the amount by which a resident bidder would be required to underbid the nonresident bidder to obtain a comparable contract in the state in which the nonresident's principal place of business is located, or the state in which a majority of the manufacturing relating to the contract will be performed. (Gov't Code 2252.002).

Definitions (Gov't Code 2252.001)

- "Governmental contract" means a contract awarded by a governmental entity, including a public school district, for general construction, an improvement, a service, or a public works project or for a purchase of supplies, materials, or equipment.
- "Resident bidder" refers to a person whose principal place of business is in this state, including a contractor whose ultimate parent company or majority owner has its principal place of business in this state (Texas).
- "Nonresident bidder" refers to a person who is not a resident.

Indicate the certification of residency that applies:

- My company is a "resident Respondent"
- My company is a "nonresident Respondent" of _____ (the state your principal place of business is located)

If applicable, does your "resident state" require Respondent whose principal place of business is in Texas to under Proposal, Respondents who resident state is the same as yours by a prescribes amount or percentage to receive a comparable contract?

- No
- Yes, the amount or percentage is _____

Kirstin Connell
Authorized Representative (Print Name)

Authorized Representative (Signature)

RFP Manager
Title

02.24.2026
Date



**CERTIFICATONS REGARDING LOBBYING, DEBARMENT, SUSPENSION AND OTHER
RESPONSIBILITY MATTERS, AND DRUG-FREE WORKPLACE REQUIREMENTS –
REQUIRED FORM**

Lobbying: This certification is required by the Federal Regulations, implementing Section 1352 of the Program Fraud and Civil Remedies Act, Title 31 U.S. Code, for the Department of Education (34 CFR Part 82), Department of Health and Human Services (45 CFR Part 93).

The undersigned contractor certifies that:

- (1) No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan or cooperative agreement.
 - (2) If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, and officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan or cooperative agreement, the undersigned shall complete and submit Standard Form – LLL, “Disclosure Form to Report Lobbying”, in accordance with its instructions.
 - (3) The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.
-

Debarment, Suspension, and Other Responsibility Matters: This certification is required by the Federal Regulations, implementing, Executive Order 12549, Government-wide Debarment and Suspension, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668 and 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned contractor certifies that neither it nor its principals:

- (1) Are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
- (2) Have not within a three-year period preceding this contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, State or Local) transaction or contract under a public transaction, violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property; Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity with commission of any of the offenses enumerated in Paragraph (2) of this certification; and,

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- (3) Have not within a three-year period preceding this contract had one or more public transactions terminated for cause or default.

Where the prospective recipient of federal assistance funds is unable to certify to any of the statements in this certification, such prospective recipient shall attach an explanation to this certification.

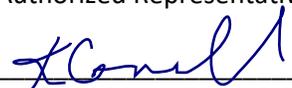
Drug-Free Workplace: This certification is required by the Federal Regulations, implementing Sections 5151-5160 of the Drug-Free Workplace Act, 41 U.S.C. 701; for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668 and 682), and Department of Health and Human Services (45 CFR Part 76).

The undersigned contractor certifies that it shall provide a drug-free workplace by:

- (a) Publishing a policy statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the consequences of any such action by an employee;
- (b) Establishing an ongoing drug-free awareness program to inform employees of the dangers of drug abuse in the workplace, the Contractor’s policy of maintaining a drug-free workplace, the availability of counseling, rehabilitation and employee assistance programs, and the penalties that may be imposed on employees for drug abuse violations in the workplace;
- (c) Providing each employee with a copy of the Contractor’s policy statement;
- (d) Notifying the employees in the Contractor’s policy statement that as a condition of employment under this contract, employees shall abide by the terms of the policy statement and notifying the Contractor in writing within five days after any conviction for a violation by the employee of a criminal drug statute in the workplace;
- (e) Notifying the District within ten days of Contractor’s receipt of a notice of a conviction of an employee; and,
- (f) Taking appropriate personnel action against an employee convicted of violating a criminal drug statute or require such employee to participate in a drug abuse assistance or rehabilitation program.

These certifications are a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction.

Kirstin Connell
Authorized Representative (Print Name)


Authorized Representative (Signature)

RFP Manager
Title

02.24.2026
Date

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TEXAS CORPORATE FRANCHISE TAX CERTIFICATION - REQUIRED FORM

Pursuant to Article 2.45, Texas Business Corporation Act, state agencies may not contract with for Profit Corporation's that are delinquent in making state franchise tax payments. The following certification that the corporation entering into this contract is current in its franchise taxes must be signed by the individual on Form 203, Corporate Board of Directors Resolution, to sign the contract for the corporation.

The undersigned authorized representative of the corporation contracting herein certifies that the following indicated statement is true and correct and that the undersigned understands making a false statement is a material breach of contract and is grounds for contract cancellation.

Indicate the certification that applies to your corporation:

 X The Corporation is a for-profit corporation and certifies that it is not delinquent in its franchise tax payments to the State of Texas.

 The Corporation is a non-profit corporation or is otherwise not subject to payment of franchise taxes to the State of Texas.

 Kirstin Connell
Authorized Representative (Print Name)

 K Connell
Authorized Representative (Signature)

 RFP Manager
Title

 02.24.2026
Date

CALALLEN ISD
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CRIMINAL HISTORY RECORDS CHECKS - REQUIRED FORM

All Respondents and its subcontractors of every tier must comply with the Criminal History Records Checks prescribed by Texas Education Code, Section 22.08341 (the “statute”) and found in Section 15.11 regarding Criminal History Records Checks in the proposed AIA Document A141-2014, *Standard Form of Agreement Between Owner and Design-Builder*, as modified by the Owner.

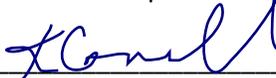
In accordance with the Statute, all Respondents will provide written certification to the District that (select one):

- Contractor and its Subcontractors of every tier, do not have any Covered Employees, as defined;
- Contractor and its Subcontractors of every tier are otherwise exempted from compliance with the requirement contained herein; or
- Contractor and its Subcontractors of every tier have complied with the statutory requirements of this Agreement as of this date.

Respondent agrees that if it receives information that a Covered Employee is arrested or convicted for any of the Disqualifying Criminal History offenses, during the performance of the Work, Contractor will immediately remove the Covered Employee from Owner’s property or other location where students are regularly present, and notify the District of said removal within three (3) days of doing so.

I, the undersigned agent for the firm named below, certify that the information concerning criminal background checks has been reviewed by me, the following information furnished is true to the best of my knowledge and I acknowledge compliance with this section.

Kirstin Connell
Authorized Representative (Print Name)


Authorized Representative (Signature)

RFP Manager
Title

02.24.2026
Date

CALALLEN ISD
RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES
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FELONY CONVICTION NOTICE - REQUIRED FORM

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states “a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or owner or operator of the business entity has been convicted of a felony.” The notice must include a general description of the conduct resulting in the conviction of a felony.

Subsection (b) states “a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract.”

You must check A, B or C and sign below:

- A. Our firm is a publicly held corporation, therefore, this reporting requirement is not applicable.
- B. Our firm is not owned or operated by anyone who has been convicted of a felony.
- C. Our firm is owned or operated by the following individual(s) who has/have been convicted of a felony.

Vendor Name: _____

Name of Individual(s): _____
(Attach additional sheets if necessary)

Details of Conviction(s): _____

(Attach additional sheets if necessary)

I, the undersigned for the firm named below, certify that the information concerning notification of felony convictions has been by me and the following information furnished is true to the best of my knowledge.

Kirstin Connell
Authorized Representative (Print Name)


Authorized Representative (Signature)

RFP Manager
Title

02.24.2026
Date

CALALLEN ISD
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STATE ASSESSMENT CERTIFICATION - REQUIRED FORM

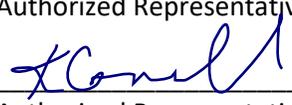
The undersigned authorized representative of the corporation contracting herein certifies that the following indicated statement is true and correct and that the undersigned understands making a false statement is a material breach of contract and is grounds for contract cancellation.

The corporation certifies that:

KC It is current in Unemployment Insurance taxes, Payday and Child Labor law monetary obligations, and Proprietary School fees and assessments payable to the State of Texas.

KC It has no outstanding Unemployment Insurance overpayment balance payable to the State of Texas.

Kirstin Connell
Authorized Representative (Print Name)


Authorized Representative (Signature)

RFP Manager
Title

02.24.2026
Date

CALALLEN ISD
RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES
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REQUIRED STATE AND FEDERAL CERTIFICATIONS - REQUIRED FORM

Certification Regarding Terrorist Organizations. Pursuant to Sections 2252.151-.154 of the Texas Government Code, the Contractor hereby certifies that it is not a company identified on the Texas Comptroller's list of companies known to have contracts with, or provide supplies or services to, a foreign organization designated as a Foreign Terrorist Organization by the U.S. Secretary of State under federal law.

Certification Regarding Boycotting of Israel. Pursuant to Sections 2270.001-.002, 808.001-.006, .051-.057, .101-.102 of the Texas Government Code, the Contractor hereby certifies and verifies that neither the Contractor, nor any affiliate, subsidiary, or parent company of the Contractor, if any (the "Contractor Companies"), boycotts Israel, and the Contractor agrees that the Contractor and Contractor Companies will not boycott Israel during the term of this Agreement. For purposes of this Agreement, the term "boycott" shall mean and include terminating business activities or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory

The undersigned authorized representative of the corporation contracting herein certifies that the following indicated statement is true and correct and that the undersigned understands making a false statement is a material breach of contract and is grounds for contract cancellation.

The contractor certifies that:

- KC It is not doing business with any organization indicated on the Foreign Terrorist Organization list as so designated by the U.S. Secretary of State under Federal Law.

 - KC that neither the Contractor, nor any affiliate, subsidiary, or parent company of the Contractor, if any (the "Contractor Companies"), boycotts Israel.
-

Certification Regarding Boycotting Energy Companies. Pursuant to Texas Government Code Chapter 2274, the Contractor hereby certifies and verifies that it does not boycott energy companies; and will not boycott energy companies during the term of the Agreement. This verification is not required for an agreement where a governmental entity determines that these requirements are inconsistent with the governmental entity's constitutional or statutory duties related to the issuance, incurrence, or management of debt obligations or the deposit, custody, management, borrowing, or investment of funds.

Certification Regarding Discriminating Against Firearm Industry. Pursuant to Texas Government Code Chapter 2274, the Contractor hereby certifies and verifies that it does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and will not discriminate during the term of the contract against a firearm entity or firearm trade association. The verification is not required for contracts with a

CALALLEN ISD

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sole-source provider or if the governmental entity does not receive any bids from a company that is able to provide the required verification.

The undersigned authorized representative of the corporation contracting herein certifies that the following indicated statement is true and correct and that the undersigned understands making a false statement is a material breach of contract and is grounds for contract cancellation.

The contractor certifies that:

KC By entering into this Agreement, the Contractor represents and warrants that: (1) it does not, and will not for the duration of the contract, boycott energy companies or (2) the verification required by Section 2274.002 of the Texas Government Code does not apply to the contract.

KC By entering into this Agreement, the Contractor verifies that: (1) it does not, and will not for the duration of the contract, have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association or (2) the verification required by Section 2274.002 of the Texas Government Code does not apply to the contract

Kirstin Connell

Authorized Representative (Print Name)



Authorized Representative (Signature)

RFP Manager

Title

02.24.2026

Date

CALALLEN ISD
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CONFLICT OF INTEREST QUESTIONNAIRE – FORM CIQ - REQUIRED FORM

A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with the district and:

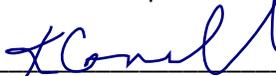
1. Has an employment or other business relationship with a local government officer of the district, or a family member of the officer, described by Local Government Code 176.003(a)(2)(A);
2. Has given a local government officer of the district, or a family member of the officer, one or more gifts with the aggregate value specified by Local Government Code 176.003(a)(2)(B), excluding any gift described by Local Government Code 176.003(a-1); or
3. Has a family relationship with a local government officer of the district

The Vendor certifies that:

No conflict of interest exists

A possible or potential conflict of interest exists. Form CIQ completed (or attached) on the following page.

Kirstin Connell
Authorized Representative (Print Name)


Authorized Representative (Signature)

RFP Manager
Title

02.24.2026
Date

A copy of the form is attached hereto and must be submitted if applicable.

CONFLICT OF INTEREST QUESTIONNAIRE

For vendor doing business with local governmental entity

FORM CIQ

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 Name of vendor who has a business relationship with local governmental entity.

Netsync Network Solutions

2 Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

3 Name of local government officer about whom the information is being disclosed.

N/A

Name of Officer

4 Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.

N/A

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

Yes No

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

Yes No

5 Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.

N/A

6 Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

7



Signature of vendor doing business with the governmental entity

02/24/2026

Date

CALALLEN ISD
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CERTIFICATE OF INTERESTED PARTIES - REQUIRED FORM

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The requirement above applies only to a contract of a district that:

1. Requires an action or vote by the board before the contract may be signed;
2. Has a value of at least \$1 million; or
3. Is for services that would require a person to register as a lobbyist under Government Code Chapter 305.

Gov't Code 2252.908

The disclosure requirement does not apply to a contract with:

1. A publicly traded business entity, including a wholly owned subsidiary of the entity;
2. An electric utility, as defined by Utilities Code 31.002; or
3. A gas utility, as defined by Utilities Code 121.001.

Gov't Code 2252.908(c)(4)-(6)

Filing Process: The commission has made available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form and have the form notarized. The completed Form 1295 with the certification of filing must be filed with Calallen ISD.

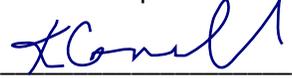
Form Availability: Certificate of Interested Parties Form is available from the Texas Ethics Commission website at the following address: https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm For questions regarding and assistance in filling out this form, please contact the Texas Ethics Commission at 512-463-5800. A sample is attached hereto but must be submitted only.

The contractor certifies that:

Form 1295 filing is required and a certification of filing will be provided to Calallen ISD should we be awarded the contract

Form 1295 filing is not required

Kirstin Connell
Authorized Representative (Print Name)


Authorized Representative (Signature)

RFP Manager
Title

02.24.2026
Date

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY
CERTIFICATION OF FILING**

Certificate Number:
2026-1417138

Date Filed:
02/05/2026

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.
Netsync Network Solutions
Houston, TX United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.
Calallen Independent School District

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.
Form 470 No. 260015732
Firewall Replacement & Installation Services

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Gonzales, Diane	Houston, TX United States	X	
	Abunaja, Khalid	Houston, TX United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is Kirstin Connell, and my date of birth is 09/18/1981.

My address is 1224 East Jasmine Ave., Suite B, McAllen, TX, 78501, USA.
(city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in York County, State of PA, on the 24 day of February, 2026.
(month) (year)



Signature of authorized agent of contracting business entity
(Declarant)

CALALLEN ISD
RFP FOR FIREWALL REPLACEMENT & INSTALLATION SERVICES
ATTACHMENT B - PROCUREMENT PROPOSAL RESPONSE PACKET

Note: All pages must be completed by Proposers and Submitted with Final Proposal.



**AFFIDAVIT OF NON-COLLUSION, NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING -
REQUIRED FORM**

By submission of this proposal, the undersigned certifies that:

1. Neither the Respondent nor any of Respondent's officers, partners, owners, agents, representatives, employees, or parties in interest, has in any way colluded, conspired, or agreed, directly or indirectly with any person, firm, corporation or other Respondent or potential Respondent any money or other valuable consideration for assistance in procuring or attempting to procure a contract or fix the prices in the attached proposal or the proposal of any other Respondent, and further states that no such money or other reward will be hereinafter paid.
2. No attempt has been or will be made by this company's officers, employees, or agents to lobby, directly or indirectly, the Calallen ISD Board of Trustees between proposal submission date and award by the Calallen ISD Board of Trustees.
3. No officer or stockholder of the Respondent is a member of the staff or related to any employee or Board of Trustees member of the Calallen ISD except as noted on Form CIQ (Conflict of Interest Questionnaire - attached).
4. The undersigned certifies that he/she is fully informed regarding the accuracy of the statements contained in this certification, and that the penalties herein are applicable to the Respondent as well as to any person signing in his/her behalf.

Kirstin Connell
Authorized Representative (Print Name)


Authorized Representative (Signature)

RFP Manager
Title

02.24.2026
Date

CALALLEN ISD
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**ORIENTATION TO COMPLAINT PROCEDURES FOR SERVICE PROVIDERS –
REQUIRED FORM**

The policy of Calallen ISD herein referred to as “the District” is to resolve complaints in a fair and prompt manner. The Districts administrative directive on GRIEVANCE PROCEDURE establishes the guidelines for the resolution of grievances/complaints and requires this orientation sheet be received and acknowledged by all individuals or organizations providing services to the District under contract or agreement.

Acts of restraint, interference, coercion, discrimination or reprisal towards complainants exercising their rights to a file a grievance under District policy are prohibited. A complainant is the individual or organization filing a grievance/complaint. A respondent is the individual or organization against whom a grievance/complaint is filed. Inquiries regarding the resolution of grievances should be addressed to:

Calallen Independent School District
ATTN: Blair McDavid
4205 Wildcat Dr.
Corpus Christi, Texas 78410
Telephone: (361) 242-5600

Every effort should be made to resolve your grievance at the optimum management level. The District’s EO Officer is available to assist, as necessary, in the grievance resolution process.

The time limit to file a complaint under the District’s grievance procedure is 30 calendar days from the date of the event that leads to the filing of the grievance. A copy of the District’s Policy and Procedure is available upon request.

EQUAL OPPORTUNITY IS THE LAW

The District is prohibited from discriminating on the ground of race, color, religion, sex, national origin, age, disability, political affiliation or belief, and for beneficiaries only. If you think that you have been subjected to discrimination, you may file a complaint within 180 days from the date of the alleged violation with the Equal Opportunity Officer at the:

TEXAS WORKFORCE COMMISSION
WORKFORCE DEVELOPMENT DIVISION
EQUAL OPPORTUNITY OFFICE
101 E. 15th STREET
AUSTIN, TEXAS 78778
Telephones: (512) 936-0342; (TDD): 1-800-RELAY TX, Voice 1-800-RELAY VV.

Kirstin Connell

Authorized Representative (Print Name)



Authorized Representative (Signature)

RFP Manager

Title

02.24.2026

Date