



YEARBOOK SALES AGREEMENT		Contract Years:	2021	New/Renew	Renew	Job #:	11174821
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Account Name: Piedmont Elementary School		LID #:	35719
Address: 2827 Chambersburg Ave City: Duluth		State:	MN Zip Code: 55811

Phone #:	Enrollment: 545	Adviser Name:	Matthew Moses
School Year Open Date:		Adviser Email:	matt@moses-images.com
School Year Close Date:		Adviser Phone:	
Ship Yearbooks To:	Account	Alt Address Name:	
Send Invoice To:	Account	Street Address:	
School Purchase Order Number:		City, State, Zip:	

YEARBOOK SPECIFICATION INFORMATION		YEARBOOK DATES:	
Size:	7	Cover Deadline:	1/11/2021
Number of Pages:	24	Final Quantity Deadline:	6/21/2021
Number of Copies:	251	Requested Arrival Date:	8/6/2021

	Base Price	School Price	Consumer Price
		\$10.94	TBD

COVER & BINDING TYPE		School Price	Consumer Price
Cover & Binding Type:	Soft Cover - Saddlestitched (Size 7 only)	Included	Included
Design:	Signature Design	Included	Included
Printed School Name & Year	Yes (1 or 2 lines)	Included	Included
Personalization:			
Icons:			
Endsheets (Hardcovers Only):			

BOOK ENHANCEMENTS		School Price	Consumer Price
Paper:	Gloss Paper 80# (Default)	Included	NA
Supplements:			

Additional charges may apply for premium cover, endsheet or book upgrades and applications. Changes to the estimated total will be documented for approval prior to finalization.		SALES REPRESENTATIVE USE ONLY	
		Signing Info:	<input type="checkbox"/> SFB <input type="checkbox"/> ODC <input type="checkbox"/> LV1 <input type="checkbox"/> LV2 <input type="checkbox"/> SIMPLE4 <input type="checkbox"/> QTYB
		YBPay:	Direct

CONSUMER ENHANCEMENTS	School Price	Consumer Price
Zoom:		
Auto Inserts:		
Signing Pen:		
Yearbook Stickys:		
Cover Keeper™ Dust Jackets:		

SPECIAL QUOTE / PREMIUM APPLICATIONS		Price

	\$
Estimated Freight	\$
Freight Model	Actual Cost
*Estimated Total:	\$
	\$
Deposit Rate	\$

* School Price excludes any applicable taxes. Lifetouch is required by State Law to apply the appropriate tax on the final invoice. If tax exempt, please supply official documentation. Changes to the estimated total will be documented for approval prior to finalization.

Lifetouch Representative	Rep Code:	The School, by its authorized representative, designates Shutterfly Lifetouch, LLC. (Lifetouch) as the School's yearbook publisher for the Agreement years and authorizes and directs Lifetouch to print the materials as specified during the terms of this Agreement. This Agreement is subjected to the terms and conditions on the reverse side and final approval by Lifetouch sales management.	
Sarah Wise	MIG1		
Lifetouch Representative Phone # / Email Address	Authorized School Representative (Print)	Title	
612-219-3303 sarah.wise@lifetouch.com	<i>Catherine A. Erickson</i>	CFO	
	Authorized School Representative (Signature)	Date	
<i>Sarah Wise</i>	<i>Catherine Erickson</i>	3/29/21	

Terms of the Publication Agreement

THIS PUBLICATION AGREEMENT includes the Terms on the front and back of this form and cannot be changed except in writing, signed by the School and Shutterfly Lifetouch, LLC. ("Lifetouch").

LIFETOUGH will provide materials in the form of yearbook kits, layouts, envelopes, instructions and a production schedule for the programs selected to enable the School to prepare its yearbook for printing. The School agrees to prepare and submit all materials, including photographs, graphics and clip art in accordance with the instructions and deadline schedules.

INTERNET-BASED APPLICATION: Some of the Lifetouch products and services are provided through an Internet-based application ("Application"). By selecting an Application, the School authorizes Lifetouch to transmit information, including images, to and from the School and Lifetouch, its affiliated companies, their employees, agents and representatives. The School agrees to comply with the security features of the Application and to protect and control access to the Application, including without limitation, user access credentials.

EMAIL COMMUNICATIONS: Many yearbook communications between Lifetouch and the School will be by email. The Yearbook Adviser email address designated on the front of this Agreement, or such other email address as provided by the School, will be an agreed communication address and communication method. The School agrees to regularly monitor and keep secure the email address and advise Lifetouch promptly of any changes.

PHOTOGRAPHS AND GRAPHICS: Lifetouch reserves the right to crop photographs, graphics, clip art and other materials as deemed necessary by Lifetouch and is not liable for their loss or damage. Lifetouch will make a reasonable effort to return original materials but does not guarantee their return.

PROOFS: So that production will not be delayed, the School agrees to check proofs and return them in the envelope provided or approved via the Web site within 48 hours after receipt. Delay in returning proofs will delay delivery of the yearbooks.

DELIVERY: For on-time delivery, Lifetouch must receive the materials for the correct pages (including cover selection and final order quantity) on or before the deadline dates indicated on the front of this Agreement as may be updated via the Web site. Lifetouch is excused from meeting the requested ship date if pages are not in the plant by the specified deadline date. Handwork in the book or on the cover will require the final deadline to be one week earlier. Books will be shipped to the School.

ADDITIONAL CHARGE ITEMS: The School agrees to pay for artwork provided by Lifetouch, corrective work on School material and non-standard composition or layout. All artwork and custom design work provided by Lifetouch, including any embossing or debossing dies and designs developed at the School's expense, are provided to the School on a nonexclusive basis, and Lifetouch retains all copyrights therein. Charges will be discussed with a School Representative and appear on the final invoice. If the School misses deadline dates and desires to maintain originally-scheduled ship date, the request will be considered based on available capacity. If capacity is available, the School agrees to pay the then current weekly fee.

END USER BOOK SALES: As a convenience to the School, Lifetouch may collect yearbook deposits/payments from end users (parents and students) on the school's behalf. In all cases, the Seller of the yearbook to end users is the School or associated School organization, not Lifetouch. Sales tax may or may not apply depending on applicable state and local laws. The School is solely responsible for collecting and remitting any taxes applicable to yearbook sales to end users.

PAYMENT PLAN: The School is the purchaser of the books. The School agrees to pre-sell all books. The School agrees to pay a minimum deposit of 75% at the time final pages are submitted to Lifetouch's plant. A deposit notice will be sent at the later of on or about October 1 or 30 days after this Agreement has been signed. The deposit must be remitted to Shutterfly Lifetouch, LLC, Accounts Receivable, P.O. Box 46993, Eden Prairie, MN 55344-9728. A final invoice will be sent to the School approximately three days after book shipment. Full payment is due (to above address) within 10 days after books are received at the School. The School agrees to pay a 1% monthly service fee for late payment. If during the manufacturing process overruns are printed, Lifetouch may offer to sell extra yearbooks to the School.

PAYING BY CHECK: When the School pays by check, the School authorizes Lifetouch to process the payment as a check transaction, or to use information from the check to make a one-time electronic fund transfer from the School's checking account. Funds may be withdrawn from the account on the day Lifetouch receives payment, and the financial institution will not return the check. A service fee may be charged on returned checks.

THE SCHOOL grants to Lifetouch and its related companies permission to reproduce, distribute and otherwise use reproductions of the School's materials, including without limitation the cover design and production materials, in sales and promotional literature and as samples, without compensation to the School.

MISC: Lifetouch may assign its rights and obligations hereunder. This Agreement binds and benefits the parties and their respective successors and assigns.

LIFETOUGH reserves the right to refuse to print any material, which in its opinion is tortious, illegal or violates any copyright or proprietary rights. Lifetouch assumes no obligation for reviewing or editing materials submitted by or on behalf of the School.

THE SCHOOL is responsible for the content of the book and materials submitted to Lifetouch for printing. Upon request, the School agrees to obtain such authorizations as considered necessary by Lifetouch. The School releases Lifetouch and, to the extent permitted by applicable law, will indemnify and hold harmless Lifetouch, its affiliated companies, employees, agents and representatives from any and all claims, demands, actions, losses, costs, expenses and reasonable attorney fees arising out of or in connection with the printing of any materials submitted by the School, its faculty, administrators, students, employees, representatives, agents or breach of the School's obligations for Applications.

CANCELLATION: This Agreement is not subjected to cancellation by either party during the term of this Agreement except by written consent of both the School and Lifetouch.

NEITHER PARTY is liable for delays or losses as a result of strikes, accidents, government restrictions, acts of God, acts of war, or other causes beyond its control, and such delays will not constitute a breach of contract.

Remit Payment To:
Shutterfly, Lifetouch, LLC
Accounts Receivable
PO Box 46993
Eden Prairie, MN 55344-9728

Customer Care
Email: ybcustomer@lifetouch.com
Phone: 1.800.736.4761