

January 17, 2024

Mr. Phillip Francis
Assistant Superintendent of District Services
Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

RE: Sinking Fund Projects
Contract Award Recommendation for HVAC Replacement Projects
Emerson Middle School and Holmes Middle School – Woodshop/Art Rooms

Dear Mr. Francis:

This letter transmits an update from Plante Moran Realpoint (PMR) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of Prime Contractors for the Projects listed above. This update represents the mutual efforts of PMR, Unified Building Systems Engineering, LLC (UBSE), LPS administration and staff (the Project Team) to present a framework in order to identify, evaluate, and recommend a Prime Contractor for these Projects.

On December 1, 2023, Construction Documents were formally issued and made available. An advertisement for bidding was published in a local newspaper and posted to the required State of Michigan website.

On December 18, 2023, one (1) bid proposal was received for the Projects and over the next several days were reviewed and evaluated. An interview was conducted with the bidding firm and was attended by representatives from the Project Team. The scope of work, project schedule, phasing, staffing requirements, safety, site logistics and other particulars regarding the work were reviewed and discussed.

Upon completion of the interview, and after subsequent clarifications and discussions, the Project Team is recommending **Engineered Comfort Systems, Inc. (ECS)** as the lowest responsible bidder.

Including hard construction of \$356,881 and construction contingency of \$35,688 (10%), the total **Project award recommendation equals \$392,569** as detailed within the enclosed cost summary sheet.

For the Prime Contractor, the cost for this work will be detailed in an AIA Contract A105 – 2017 Standard Form of Agreement between Owner and Contractor, as modified, pending final review and approval of terms by district legal counsel.

The Project Team is available at the Board's convenience to answer any questions regarding bidding, the proposals, interview process, or the recommendation herein. Please direct all questions through me via email at brian.weber@plantemoran.com.

Mr. Phillip Francis
Livonia Public Schools

January 17, 2024
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Sincerely,

PLANTE MORAN CRESA

A handwritten signature in blue ink, appearing to read "Brian Weber", with a long horizontal flourish extending to the right.

Brian Weber
Senior Vice President

Enclosures: Cost Summary
 Contractor's Proposal
 Bid Tabulation



**SINKING FUND
EMERSON AND HOLMES HVAC PROJECTS
COST SUMMARY**

	Hard Construction		
Project	Budget	Actual	Variance
Holmes & Emerson HVAC	\$ 400,000	\$ 356,881	\$ (43,119)
Totals	\$ 400,000	\$ 356,881	\$ (43,119)

	Construction Contingency		
	Budget (10%)	Actual (10%)	Variance
Project Contingency	\$ 40,000	\$ 35,688	\$ (4,312)
Totals	\$ 40,000	\$ 35,688	\$ (4,312)

	Total Project Costs		
	Budget	Actual	Variance
Project Total	\$ 440,000	\$ 392,569	\$ (47,431)
Totals	\$ 440,000	\$ 392,569	\$ (47,431)

OFFICIAL BID REQUIREMENTS

LPS Emerson & Holmes Woodshop/Art Room AC Updates

NAME OF COMPANY Engineered Comfort Systems, Inc

REPRESENTATIVE Michelle Edwards

BUSINESS ADDRESS 12480 Allen Road

CITY, STATE, ZIP Taylor, MI 48180 DATE December 18, 2023

The bidder above-mentioned declares and certifies:

- A That said bidder is of lawful age and the only one interested in this bid, that no one other than said bidder has any interest herein
- B That this bid is made without any previous understanding, agreement, or connection with any other person, firm or corporation making a bid for the same purpose, and is, in all respects, fair and without collusion or fraud
- C Bid prices MUST include ALL delivery charges
- D Specifications Any deviation from the specifications set forth must be clearly identified and detailed on the bid proposal form, otherwise, it will be considered that items offered are in strict compliance with these specifications, and successful bidder will be held responsible. In the event that a supplier wishes to bid a voluntary alternate in addition to the base bid (and as a cost savings consideration for the District), such alternate shall be submitted with the bid, on separate sheets and labeled as such with a brief description of the difference and rationale. However, if any substitution or departure is not clearly noted and described, it will be understood that the bid intends to exactly meet the specifications
- E That the prices quoted herein are net and exclusive of all federal, state, and municipal sales and excise taxes. TAXES- The successful company within this context is considered to be providing a service in which the company is the consumer of all equipment, supplies and materials used in providing this service. The company must pay tax on all equipment, supplies and materials used. When it comes to the affixation of materials to real property or the purchasing of services from a company, the school district's exemption does not flow through to the company who is the consumer of material for tax purposes. Any questions regarding this issue of tax, please contact the Michigan Department of the Treasury at 517 339 1123
- F All price proposals and delivery terms shall remain firm for ninety days after the date of bid opening and pricing should be based on current market value with agreement to invoice according to any price **reduction** that may occur prior to final delivery
- G District reserves the right to award this bid separately or in total, or for reasons of establishing uniformity, to other than the low bidder
- H No member of Livonia Public Schools Board of Education, or any officer, employee, or person whose salary is payable in whole or in part from the treasury of said Board of Education is directly or indirectly interested in this bid or in the supplies, materials, equipment, work, services or any portion of the profits thereof to which it relates
- I The bid **MUST** be signed by an authorized company agent and submitted on the attached forms (**School District designed form**)
- J Under penalty of perjury, the vendor bidding certifies that this bid has not been arrived at collusively or otherwise in violation of Federal or State anti-trust laws. The bidder also certifies that their bid is made without any previous understanding, agreement, or connection with any other person, firm or corporation making a bid for the same purpose, and is, in all respects, fair and without collusion or fraud

OFFICIAL BID REQUIREMENTS (continued):

K. All bids must be accompanied by the following three statements:

- 1) Familial Disclosure Statement – **sworn and notarized.**
- 2) Affidavit of Compliance – Iran Economic Sanctions Act – **sworn and notarized.**
- 3) Equal Opportunity Statement.

No bid shall be accepted that does not include all of these statements.

L. A bid bond executed by a U.S. Treasury listed surety company acceptable to the owner, or a cashier's check in the amount of 5% of the sum of the proposal payable to Livonia Public Schools shall be submitted with each proposal in excess of \$29,500.00.

M. Any error or omission found within this specification packet shall be communicated to all bidders as soon as possible. Bidders will not be allowed to take advantage of any errors or omissions in the specifications of this bid. Full instructions shall be given regarding any errors and omissions if called to the attention of Livonia Public Schools within two working days of the bid date.

N. Bidder must be a firm established not less than three (3) years in the field for which this bid is solicited.

O. Additional references may be requested after the bids are submitted. When requested, references are to be furnished as called for. Failure to honor this request will cause the bidder to be subject to rejection.

P. The undersigned certifies that the bid contained herein meets or exceeds specifications.

Signature  _____ Print Name Michelle Edwards

Title VP of Operations _____ Date December 18, 2023

**LIVONIA PUBLIC SCHOOLS
SWORN AND NOTARIZED FAMILIAL DISCLOSURE STATEMENT**

LPS Emerson & Holmes Woodshop/Art Room AC Updates


All bidders must complete the following disclosure in compliance with MCL 380.1267 and attach this information to the bid. The bid proposal will be accompanied by a sworn statement disclosing any familial relationship that exists between the owner or any employee of the bidder and any member of the Livonia Public Schools Board of Education, the Livonia Public Schools Superintendent or the Chief Financial Officer, any member of the Wayne RESA Board of Education or the Superintendent of Wayne RESA. The District will not accept a bid proposal that does not include this sworn and notarized disclosure statement.

The members of the Livonia Public Schools Board are: Madeline Acosta, Karen Bradford, Tammy Bonifield, Colleen Burton, Crystal Frank, Liz Jarvis, and Mark Johnson. The Livonia Public Schools Superintendent is Andrea Oquist and the Chief Financial Officer and Board Treasurer is Alison Smith.

The following are the familial relationship(s):

	Owner/Employee Name	Related to:	Relationship:
1.	<u>None</u>	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____
4.	_____	_____	_____
5.	_____	_____	_____

Attach additional pages if necessary to disclose familial relationships

BIDDER'S FIRM NAME Engineered Comfort Systems, Inc
 BY (SIGNATURE) 
 PRINTED NAME AND TITLE Michelle Edwards, VP of Operations

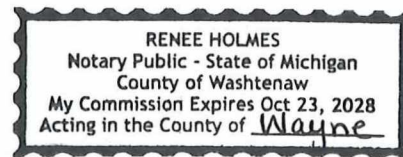
STATE OF MICHIGAN)
)SS
 COUNTY OF)

Subscribe and sworn before me on this 18th

Day of December, 2023, a Notary Public

In and for Wayne county,


 Notary Public



My Commission expires October 23, 2028

AFFIDAVIT OF COMPLIANCE – IRAN ECONOMIC SANCTIONS ACT
Michigan Public Act No. 517 of 2012


The undersigned, the owner or authorized officer of the below named contractor (the "Contractor"), pursuant to the compliance certification requirement provided in the Livonia Public Schools' (the "School District") Request For Proposals **LPS Emerson & Holmes Woodshop/Art Room AC Updates Bid** (the "RFP"), hereby certifies, represents and warrants that the Contractor (including its officers, directors and employees) is not an "Iran linked business" within the meaning of the Iran Economic Sanctions Act, Michigan Public Act No. 517 of 2012 (the "Act"), and that in the event Contractor is awarded a contract as a result of the aforementioned RFP, the Contractor will not become an "Iran linked business" at any time during the course of performing the work or any services under the contract.

The Contractor further acknowledges that any person who is found to have submitted a false certification is responsible for a civil penalty of not more than \$250,000.00 or 2 times the amount of the contract or proposed contract for which the false certification was made, whichever is greater, the cost of the School District's investigation, and reasonable attorney fees, in addition to the fine. Moreover, any person who submitted a false certification shall be ineligible to bid on a request for proposal for three (3) years from the date it is determined that the person has submitted the false certification.

CONTRACTOR:

Engineered Comfort Systems, Inc

(Name of Contractor)

By: 
 Its: VP of Operations
 Date: December 18, 2023

STATE OF _____)
)ss.

COUNTY OF _____)

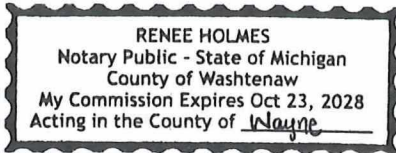
This instrument was acknowledged before me on the 18th day of December, 2023 by _____.

, Notary Public

Washtenaw County, MI

My Commission Expires: 10-28-2023

Acting in the County of: Wayne



EQUAL OPPORTUNITY STATEMENT

LPS Emerson & Holmes Woodshop/Art Room AC Updates

Livonia Public Schools:

It is the publicly stated policy of Engineered Comfort Systems, Inc not to discriminate against any employee, applicant for employment, contractor, or material supplier, because of race, religion, national origin, ancestry, or sex. With regards to employment, such non-discrimination includes, but not limited to, our (my) policies of recruitment, recruitment advertising, selection for apprenticeships or other training, rates of pay, promotion, transfer, lay-off or termination.

In all advertising for employment, subcontractors, or suppliers we (1) shall state all applicants or respondents will receive consideration without regard to race, religion, color, national origin, ancestry, or sex.

We (I) understand that any contract for the Livonia Public Schools shall be in consideration of our maintaining the above mentioned non-discrimination policy.

We (I) understand that we (I) may be required to submit further information covering the race, color and work classification for our employees and those of subcontractors to be employed on this project.

NAME OF BIDDER (COMPANY): Engineered Comfort Systems, Inc

SIGNATURE:  _____

NAME: Michelle Edwards

TITLE: VP of Operations

VENDOR PROFILE:

Livonia Public Schools requests that vendors participating in the **LPS Emerson & Holmes Woodshop/Art Room AC Updates Bid**, provide specific information about their company. This information will be taken into consideration when the bids are evaluated.

CONTACT INFORMATION

NAME OF COMPANY Engineered Comfort Systems, Inc

ADDRESS 12480 Allen Road

CITY/STATE/ZIP Taylor, MI 48180

PHONE 734 287 4111 FAX 734 287 4011

SALES MANAGER Michelle Edwards

Email address michellee@ecshvac.com

NO. YEARS IN BUSINESS 29 TOTAL NUMBER OF EMPLOYEES 37

CLIENT CONTACTS

Please provide a list of the five (5) or more references of school districts and/or companies using the products or services recommended in this bid proposal.

NAME OF SCHOOL DISTRICT/COMPANY Farbman Group

Contact/position John Line, Executive VP

Email Address line@huntingtonconstruction.com

Address 28400 Northwestern Highway

City Southfield PHONE 248 798 9851

Estimated volume of business per year \$ 1.5M

NAME OF SCHOOL DISTRICT/COMPANY Friedman Management

Contact/position Kevin Brown, Facilities Manager

Email Address kevin.brown@freg.com

Address 34975 West Twelve Mile Road

City Farmington Hills PHONE 248 302 0096

Estimated volume of business per year \$ 835,000.00

NAME OF SCHOOL DISTRICT/COMPANY Trenton Public Schools

Contact/position Kenneth Kreszyn, Facilities Supervisor

Email Address kreszynk@trentonschools.com

Address 2603 Carlton Road

City Trenton PHONE 734 365 0710

Estimated volume of business per year \$ 728,000.00

CLIENT CONTACTS (continued)

NAME OF SCHOOL DISTRICT/COMPANY Oxford Companies

Contact/position Joe Mifsud, Director of Property Management

Email Address jmifsud@oxfordcompanies.com

Address 777 East Eisenhower, Suite 850

City Ann Arbor PHONE 734 548 6949

Estimated volume of business per year \$ 785,000 00

NAME OF SCHOOL DISTRICT/COMPANY St Regis Operating

Contact/position Christos Moisides, President

Email Address cmoisides@400monroe.com

Address 3071 West Grand Blvd

City Detroit PHONE 313 575 7880

Estimated volume of business per year \$ 510,000 00

NAME OF SCHOOL DISTRICT/COMPANY Bostick 801, LLC

Contact/position Eric Rabin, President

Email Address ericrabin@att.net


Address 801 Big Beaver Road

City Troy PHONE 561 212 5687

Estimated volume of business per year \$ 496,000 00

Proposal Form for Livonia Public Schools

LPS Emerson & Holmes Woodshop/Art Room AC Updates Bid

Company Name: Engineered Comfort Systems, Inc.
Address: 12480 Allen Road
Signature: 
Title: VP of Operations
Date: December 18, 2023

Total Lump Sum price, as specified, to include delivery (please attach or describe/include all specifications and include minimum specifications with any variations noted):

Description:	LUMP SUM BID
Emerson Middle School	\$ <u>165,400.65</u>
Holmes Middle School	\$ <u>198,980.35</u>
TOTAL LUMP SUM COMBINED BID	\$ <u>356,081.00</u>
\$ <u>7,500.00</u>	*Total Bid Award DEDUCT (if any)

*The DEDUCT is **OR** is not () included in the Total Bid price.

Please indicate if the above pricing is firm for individual bid items or only as a TOTAL bid package (check box below).

Individual Bid Items ()
TOTAL Bid Package

BID INCLUDES A TWO (2) YEAR WARRANTY

**EMS HMS Woodshop Art Room AC Unit Updates
 Central Office Complex (Patriot Room)
 December 18, 2023, BID OPENING
 12:00 P.M.**

VENDORS BIDDING DESCRIPTION:				<i>Engineered Comfort Systems</i>
TOTAL:				<i>\$165,400.65 EMS</i>
DEDUCT:				
BID BOND:		✓		
EQUAL OPPORTUNITY:		✓		<i>HMS 198,988.35</i>
SWORN AND NOTARIZED FAMILIAL DISCLOSURE STATEMENT:		✓		
IRAN SANCTIONS STATEMENT:		✓		<i>\$356,881.00</i>
ADDENDUM I:				<i>7500.00</i>
ADDENDUM II:				<i>81</i>
FIRM REPRESENTATIVE PARTICIPATED IN MANDATORY PRE BID SITE INSPECTION		✓		
DEDUCT:				<i>Contingency 870</i>
PRICE FIRM FOR 90 DAYS:		✓		
TERMS OF PAYMENT:				
ADDITIONAL SHEETS:				
COMMENTS:				
GRAND TOTAL:				
RECORDED BY: Harry Lau	DATE: 12.18.23		WITNESSED BY:	DATE: 12.18.23