

BOARD OF TRUSTEES  
AGENDA

Workshop

Regular

Special

(A)  Report Only

Recognition

Presenter(s):

Briefly describe the subject of the report or recognition presentation.

[Empty box for description]

(B)  Action Item

Presenter(s):        **DAVID CAMARILLO, INSTRUCTIONAL SERVICE DIRECTOR  
JOSE MUÑOZ, JR, CHIEF TECHNOLOGY OFFICER**

Briefly describe the subject of the report or recognition presentation.

**CONSIDER AND TAKE APPROPRIATE ACTION ON THE REQUEST TO AWARD REQUESTS FOR PROPOSAL BY ESC 12 FOR THE CONTRACTED SERVICES OF E-RATE YEAR TWENTY (20) PROJECT, AND THE BOARD DELEGATES THE SUPERINTENDENT OR DESIGNEE THE AUTHORITY TO MAKE RELATED BUDGETED PURCHASES OF GOODS OR SERVICES AS PER BOARD POLICY (CH)**

(C) Funding Source: Identify the course of funds if any are required


[Empty box for funding source]

(D) Clarification: Explain any question or issues that might be raised regarding this item.

**ATTACHMENT**



## Memorandum

**TO:** Gilberto Gonzalez, Superintendent  
**FROM:** Jose Muñoz Jr, Chief Technology Officer   
**DATE:** April 28, 2017  
**RE:** E-Rate 20 470 Request for Proposals

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I have submitted a 470 to request for bids on voice services and Internet services/transmission through the E-Rate program.

Bids will be opened and tabulated on May 9, 2017 and results along with contracts will be presented during the Board meeting.

The E-Rate Year 20 Application includes Voice Services (local and long Distance) services at a discount of 30% and Internet Transmission at a discount of 90%.

E-Rate requires the Board approval and confirmation that 10% (Internet Services/transmission) and 70% (Voice Services) matching funds will be available for the requests.

Contracts are subject to Board approval and will be null and void in the event that Eagle Pass ISD is not funded and/or is not Board approved.

Board recommendation evaluation criteria are attached for your review.

If you have any questions feel free to contact me.

Approved: \_\_\_\_\_  4/28/17  
Instructional Services Director Date

Approved: \_\_\_\_\_  4/28/17  
Deputy Superintendent for Curriculum and Instruction Date

XC: Ismael Mijares, Deputy Superintendent for Business and Finance



## RFP Details

[Click here to go back to the RFP List.](#)

# Eagle Pass ISD

RFP Number: 170081090

Posted Date: 4/11/2017 3:00:00 PM

Q&A Close Date: 4/25/2017 10:00:00 AM

Close Date: 5/9/2017 10:00:00 AM

## RFP Requirements

**Addendum #1:** The Q&A for this RFP has closed and the final Q&A transcript has been uploaded into EPC as of **4/26/2017**.

**ATTENTION ALL VENDORS** -- All bids must include a prepared contract for services being offered so the district can process quickly in order to meet E-Rate deadlines. If a prepared contract is not submitted with the bid, the bid may be disqualified.

Purchasing decisions will be based on the following criteria:

Criteria	Points
Overall cost of project and best value to EPISD	30
Quality of vendor's goods and services	15
Vendor's past relationship with EPISD	15
Total long term cost to the district	10
Extent the goods or services meet EPISD's needs	10
Reputation of the vendor and of the vendor's goods and services	10
Compliance with laws and rules relating to historically underutilized business (HUB)	5
Any other relevant factors	5



**All proposals MUST BE submitted through this system to be accepted.** No phone calls concerning this application will be accepted. All communication about this RFP will only be provided via the Q&A section of this RFP in which questions and answers will be posted publicly. Responses received after the stated deadline will be deemed non-responsive. All vendors must comply with Texas Education Agency [Financial Accountability](#) Guidelines found in Module 3: Purchasing.

Specific requirements:

- For all of the items/services listed in this Request for Proposal, please consider services that are equivalent, more/less in quantity, better and/or more cost effective when submitting proposals.
- Quotes should provide turn-key solutions including installation/configuration charges, surcharges and any special construction charges when applicable. If special construction charges apply, please include the option for installment payments of up to 4 years for the applicants non-discounted share.
- All contracts are contingent upon funding by the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC) unless otherwise agreed upon by district.
- All pricing provided in the proposal should be in accordance with the Lowest Corresponding Price rule.
- Proposers should separate the cost of eligible services/products from non-eligible services/products and clearly indicate this separation on the proposal.
- Proposer must be in good standing with the Federal Communications Commission (FCC) and does not have a red-light status. If there is a red-light status, the contract will become null and void without penalty to the applicant.
- Proposers will be held responsible for complying with all E-Rate program rules. No gifts shall be offered or accepted by the applicant at any time.
- All bids requiring contracts should include the option for voluntary extensions.
- A manufacturer’s multi-year warranty for a period up to three years that is provided as an integral part of an eligible component, without a separately identifiable cost, may be included in the cost of the component.

### Services and/or Equipment Requested

Voice Services					
Function	Quantity	Unit	Install & Activation & Initial Config	Maint & Tech Support	Narrative
Long Distance Service	2500	Users			Long Distance Service for approx 2500 users districtwide
PRI	2	Lines	✓		Local phone service for approx 2500 users, circuits terminate at De Luna Center.
POTS	100	Lines	✓		Approx 100 alarm and fax lines for all campuses in the district. See list of campuses below for termination addresses.
SIP Trunk	2500	Users	✓		SIP Trunk service to accommodate approx 2500 users, circuits will terminate at De Luna Center.
Voice T-1	8	Lines	✓		Approx 8, T-1 Lines (4 terminate at De Luna Center, 3 terminate at District Service Center, 1 terminate at Student Activity Center)



**Data Transport and Internet Access**

Function	Type of Connection	Type of Transport	Min Capacity	Max Capacity	Quantity	Install & Activation & Initial Config	Maint & Tech Support	Narrative
Leased Lit Fiber - WAN	Ethernet	Fiber	1.0 Gbps	1.0 Gbps	4	✓	✓	Fully managed, leased fiber WAN solution to connect 4 campuses: Eagle Pass High School, C.C. Winn High School, Eagle Pass Junior High, Memorial Junior High. One-time special construction charged should be bid separately from the proposed monthly recurring cost (including maintenance/operations fees). See campus addresses below.
Internet Access & Transport bundled	Ethernet	Fiber	100 Mbps	100 Mbps	1	✓	✓	Video transport circuit (H.323) for Distance Learning service from ESC Region 20 to De Luna Center.

**Locations**

DMARC	Name	Address
No	Armando Cerna Elementary	2268 Mondragon Blvd Eagle Pass, TX 78852
No	Austin Center	587 Madison St. Eagle Pass, TX 78852
No	Benavides Heights Elementary	1750 Mesa Dr # A Eagle Pass, TX 78852
No	C. C. Winn High School	265 N Foster Maldonado Blvd Eagle Pass, TX 78852
No	DAEP	1610 Del Rio Blvd Eagle Pass, TX 78852
No	Day Care Center	904 Kelso Dr Eagle Pass, TX 78852
Yes	De Luna Center	649 Webster St Eagle Pass, TX 78852
No	District Service Center	1420 Eidson Rd Eagle Pass, TX 78852



DMARC	Name	Address
No	Eagle Pass High School	202 2nd St Eagle Pass, TX 78852
No	Eagle Pass Junior High	1750 N Bibb Ave Eagle Pass, TX 78852
No	Early Childhood Center	636 Kelso Dr. Eagle Pass, TX 78852
No	Glass Elementary	1501 Boehmer Ave Eagle Pass, TX 78852
No	Graves Elementary	720 Keslo Dr. Eagle Pass, TX 78852
No	Henry B Gonzalez Elementary	400 Balcones Blvd Eagle Pass, TX 78852
No	Kennedy Hall	1610B Del Rio Blvd Eagle Pass, TX 78852
No	Kirchner Elementary	1st St Quemado, TX 78877
No	Language Development Center	1681 S Veterans Blvd Eagle Pass, TX 78852
No	Liberty Elementary	1850 Flowers Dr Eagle Pass, TX 78852
No	Memorial Junior High	1800 Lewis St. Eagle Pass, TX 78852
No	Multiplex: Transp, Food Serv, Oper	749 FM 3443 Eagle Pass, TX 78852
No	Perfecto Mancha Elementary	3269 Fletcher Blvd Eagle Pass, TX 78852
No	Pete Gallego Elementary	300 Azucena Dr Eagle Pass, TX 78852
No	Ray H Darr Elementary	841 Memo Robinson Dr Eagle Pass, TX 78852
No	Robert E Lee Elementary	300 S Monroe St. Eagle Pass, TX 78852
No	Rosita Valley Elementary	735 Rosita Valley Rd. Eagle Pass, TX 78852
No	Rosita Valley Literacy Academy	811 Rosita Valley Rd Eagle Pass, TX 78852



DMARC	Name	Address
No	Sam Houston Elementary	2781 El Indio Hwy Eagle Pass, TX 78852
No	San Luis Elementary	2090 Williams St. Eagle Pass, TX 78852
No	Seco Mines Elementary	2900 Diaz St. Eagle Pass, TX 78852
No	Student Activity Center	Hwy 277 S. Eagle Pass, TX 78852

### Additional Information

There is a district map attached to this RFP for reference purposes.

### RFP Q&A

**Q: Is the intended use of the SIP trunks, to replace the PRI's listed and have those numbers ported?**

A: Yes, the SIP trunks will replace the PRI's if awarded. We are looking for the most cost effective voice solution.

**Q: What term are you requesting for each of the service types in the RFP?**

A: For voice services, multi-year contract options will be considered. For WAN, the district is only interested in a 1 year contract.

**Q: Is the selected bidder expected to provide a dedicated internet feed to deliver the requested SIP trunks? Or will the SIP trunks be delivered over an existing internet connection?**

A: This has not been determined so please bid options and we will determine the most cost effective solution.

**Q: Is each of the 2500 users currently assigned a DID? If not how many DID's will be ported?**

A: We have approximately 80 direct phone lines, 200 extensions and 100 fax lines.

**Q: Regarding the WAN services for the 4 campuses, so you are requesting a 4 year term on the Special Construction One time charges. And you are wanting a 12 month term on the actual services. Regarding the one time charges is the district looking for a lease?**

A: The district would like to option to pay the non-discounted share of special construction charges over a 4 year period, depending on the amount. The district is open to multi-year contracts for the leased lit fiber service.

New Q&A posting deadline of 4/25/2017 10:00:00 AM has passed.

### RFP Attached Files

 [schools - Google Maps \(1\).pdf](#)

### Submitted Proposals

### Unsubmitted Proposals