

LIVONIA PUBLIC SCHOOLS

Secondary Programs and District Services

To: Andrea Oquist, Superintendent of Schools
From: Daniel R. Willenborg, Director of Secondary Programs
Date: November 7, 2018
Subject: Music Equipment Purchase

As was discussed during the Study Session of November 5, 2018, we were in the process of analyzing another round of K-6 Music equipment RFPs. There were several items that were not bid upon during the latest BOE approval of May 2018. This request is a re-bid of those items yet to be purchased.

Six vendors responded to the RFP and each of them offered partial bids. The list below shares the amount awarded to each vendor:

Lakeshore Learning Materials	\$2,957.76
Shar Products Company	\$35,564.00
Universal Melody Services	\$573.36
Washington Music	\$3,557.80
Wenger Corporation	\$17,080.00
West Music	\$14,951.50
Total Cost	\$74,684.42

The attached sheets in this packet share the detailed item pricing from each vendor. The highlighted rows show what we have selected for purchase. Decisions were made based upon lowest price.

As Music teachers are still in the process of setting specifications, not included in our RFP were sound systems for each K-8 music classroom. Another bid process will be initiated in a few months to cover those items.

I request that this Music Equipment Purchase be placed on the Committee of the Whole Meeting Agenda for November 12, 2018.