

## School Nutrition Program: Milk Competitive Bids 2024

**Background:**

Bids for milk for our school nutrition program were requested from the vendors listed below:

- Milk and Dairy Products
  - Anderson-Erickson Dairy Co., Des Moines, Iowa
  - Hiland Dairy, Johnston, Iowa
  - Kemp's Dairy (formerly Dean Food), Le Mars, Iowa (bidding Blue Bunny)

The milk bids were as follows:

|                   | Anderson-Erickson | Hiland Dairy    | Kemp's Dairy    |
|-------------------|-------------------|-----------------|-----------------|
|                   | Escalator         |                 | Escalator       |
| • 1% White Milk   | \$0.3210          | Declined to Bid | Declined to Bid |
| • Skim White Milk | \$0.3050          |                 |                 |
| • Skim Choc Milk  | \$0.3290          |                 |                 |

**Recommended Action:**

Anderson-Erickson is the only provider who submitted a bid. Hiland and Kemp's both declined to bid citing logistic costs and staffing needs in our area.

I recommend accepting the bid from Anderson-Erickson Dairy.