

Student/Athletic Insurance

June 11, 2013

SUMMARY:

This item requests approval of the Student/Athletic Insurance Proposal for 2013-2014.

BOARD GOAL:

VI. Growth & Change.....In pursuit of excellence, the District will:

- a. Review and adjust policies and procedures effectively to address the challenges of rapid growth and changing demographic characteristics while maintaining and enhancing our strong sense of community

PREVIOUS BOARD ACTION:

On July 9, 2012, the Board recommended approval of The Brokerage Store as the company providing student insurance with Columbian Life and Zurich American as carriers with Jeff Johnson as agent.

BACKGROUND INFORMATION:

According to Attorney General Opinion DM418 (1996) insurance is included in the term "personal property". Purchases in excess of \$50,000 must be purchased according to the purchasing methods available in section 44.031 of the Education Code.

SIGNIFICANT ISSUES:

Nine proposals from 5 carriers were received for Student Accident Insurance. Proposals received from:

- The Brokerage Store, Inc. – 3 proposals
- Texas Kids First – 1 proposal
- Texas Student Resources – 2 proposals
- Wilson Sports Insurance Services – 1 proposal
- Texas Monarch Management – 2 proposals

FISCAL IMPLICATIONS:

The proposal offered by The Brokerage Store, Inc. (Value Plan), is \$124,446 (\$118,000 plus \$6,662 catastrophic coverage). The rate for 2012-2013 was \$118,823. This is an increase of \$5,839 over the premium rate for 2012-2013. The Student Insurance Selection Committee determined that heat exhaustion and concussion benefits were important items to be included in the schedule of benefits. Of the eight proposals that offered coverage for heat exhaustion, only two specifically listed concussion benefits. The Brokerage Store (Value Plan) provided coverage most comparable to the current coverage at the best rate. In addition, The Brokerage Store (Value Plan) offers parents a list of providers that are in a no balance billing network. This is beneficial for families that have no primary medical insurance for their students.

BENEFIT OF ACTION:

Provide coverage for 2013-2014 school year.

PROCEDURAL AND REPORTING IMPLICATIONS:

Coverage is required for August 1, 2013.

ALTERNATIVES:

Approve one of the other companies to provide student insurance.

SUPERINTENDENT'S RECOMMENDATION:

Recommend approval of The Brokerage Store (Value Plan) as the company providing student insurance with Columbian Life and Zurich American Insurance Company as the carriers with Jeff Johnson as agent, for a period of 12 months with an option to extend the proposal for one additional 12 month period. The premium offered by The Brokerage Store (Value Plan) is \$124,662 (\$118,000 plus \$6,662 for catastrophic coverage).

STAFF PERSONS RESPONSIBLE:

Debbie Monschke, Assistant Superintendent of Administrative Services

Student Insurance Selection Committee:

Karen Almon, Insurance Coordinator

Kathy Arrington, Purchasing Agent

Martha Crep, Athletics Secretary

Jenequa Eldridge, Records Management

Sherry Arrington, Admin Services Secretary

ATTACHMENT:
Bid Tabulation
Response to Questions

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Comments: _____

Signature of Divisional Leader: _____

Comments: _____

Signature of Superintendent: _____

Comments: _____