

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

August 23, 2017

SUBJECT: PROPOSALS

Proposal for Living Science Materials
Proposal for PACE Purchasing Cooperative for Telecommunications
Data, Network, Security, Equipment, Services and Supplies
Proposal for W-2 Forms
Renewal Proposal for Banners & Promotional Products
Renewal Proposal for General Maintenance - Repairs
Renewal Proposal for Insurance

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the proposals listed on the following Page(s).

Respectfully submitted,



Jeff Goldhorn
Executive Director

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PROPOSAL FOR LIVING SCIENCE MATERIALS

EXPLANATION: The Deputy Director of Business and Technology Services requested proposal #1709 be solicited for the purchase of living science materials. Eleven proposals were mailed. Six responsive proposals were received. A tabulation of the responsive proposals is attached to this agenda item. **The proposal for living science materials, proposal #1709 is awarded to the six responsive bidders: Bio Corporation, Ward's Science, Pellets, NASCO, Fisher Scientific, and Carolina Biological.**

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR TELECOMMUNICATIONS, DATA, NETWORK, SECURITY, EQUIPMENT, SERVICES AND SUPPLIES

EXPLANATION: The Deputy Director of Business and Technology Services requested that proposals be solicited for Telecommunications, Data, Network, Security, Equipment, Services and Supplies to benefit the PACE Purchasing Cooperative membership. Five proposals were mailed. Two responsive proposals were received. A tabulation of the responsive proposals is attached to this agenda item. **The proposal for PACE Purchasing Cooperative for Telecommunications, Data, Network, Security, Equipment, Services and Supplies, Proposal #P00175, is awarded to responsive bidder: Scientel Solutions.**

PROPOSAL FOR W-2 FORMS

EXPLANATION: The Associate Director of Texas Computer Cooperative requested that proposal #1708 be solicited for the purchase of W-2 forms. Four proposals were mailed. Three responsive proposals were received. A tabulation of the responsive proposals is attached to this agenda item. **The proposal for W-2 forms, proposal #1708 is awarded to responsive bidder: PTM Document Systems.**

RENEWAL PROPOSAL FOR BANNERS & PROMOTIONAL PRODUCTS

EXPLANATION: The Deputy Director of Business and Technology Services requested proposal #1514 be renewed for the purchase of banners and promotional products. There is one additional renewal option available on this proposal. **The proposal for banners and promotional products, proposal #1514 is renewed to four of the responsive bidders: Clear Visions, Corporate Image, Post-Up Stands and TRT Banners.**

RENEWAL PROPOSAL FOR GENERAL MAINTENANCE - REPAIRS

EXPLANATION: The Deputy Director of Business and Technology Services requested proposal #1511 be renewed for the purchase of General Maintenance-Repairs. There are no additional renewal options available on this proposal. **The proposal for General Maintenance-Repairs, proposal #1511 is renewed to the responsive bidder: Decks Across Texas.**

RENEWAL PROPOSAL FOR INSURANCE

EXPLANATION: The Deputy Director of Business and Technology Services requested proposal #1512 be renewed for the purchase of insurance. There are no additional renewal options available on this proposal. **The proposal for Insurance, proposal #1512 is renewed to responsive bidder: Catto & Catto for the purchase of Insurance Coverage (with the Insurance company being Travelers – an AM Best A+ rated company).**

PROPOSAL FOR LIVING SCIENCE MATERIALS, Proposal # 1709

	Volume	Bio Corporation	Ward's Science	Pellets	NASCO	Fisher Scientific	Carolina Biological	estimated purchases
Petri Dish, disposable 20 ct	300		\$ 3.00		\$ 1.96	\$ 3.79	\$ 3.42	\$ 588.00
Nutrient Agar	40		\$ 77.50			\$ 77.01	\$ 71.49	\$ 2,859.60
Antibiotic Disc, penicillin	300		\$ 6.00		\$ 6.73	\$ 9.53	\$ 8.31	\$ 1,800.00
Antibiotic Disc, strept	300		\$ 6.00		\$ 6.73	\$ 9.53	\$ 8.31	\$ 1,800.00
Antibiotic Disc, tetrac	300		\$ 6.00		\$ 6.73	\$ 9.53	\$ 8.31	\$ 1,800.00
Antibiotic Disc, erthyr	300		\$ 6.00		\$ 6.73	\$ 9.53	\$ 8.31	\$ 1,800.00
Hydra	185		\$ 5.50		\$ 6.75	\$ 9.25	\$ 4.99	\$ 923.15
Planaria	165				\$ 6.75	\$ 10.53	\$ 6.32	\$ 1,042.80
Ant Farms. 6x9	350		\$ 19.00		\$ 8.20	\$ 30.74	\$ 19.62	\$ 2,870.00
Crayfish, preserved	3000	\$ 4.70	\$ 9.99		\$ 5.50	\$ 4.52	\$ 9.90	\$ 13,560.00
Earthworms, preserved	125	\$ 44.00	\$ 61.95		\$ 46.50	\$ 52.65	\$ 45.00	\$ 5,500.00
Sheep Eyes, preserved	900	\$ 5.70	\$ 12.95		\$ 6.00	\$ 7.86	\$ 1.30	\$ 1,170.00
Frogs, preserved	30000	\$ 1.70	\$ 3.95		\$ 2.20	\$ 1.90	\$ 2.31	\$ 51,000.00
Owl, pellets	3000	\$ 2.20	\$ 2.55	\$ 1.85	\$ 1.75	\$ 2.06	\$ 2.75	\$ 5,250.00
Catalog Discount		5%	20%	0%	15%	30%	5%	
							est. total	\$ 91,963.55

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR TELECOMMUNICATIONS, DATA, NETWORK, SECURITY, EQUIPMENT, SERVICES AND SUPPLIES, Proposal #P00170

	Possible Points	Core Business Solutions	Sciencel Solutions
Conformance to Term and Conditions	5	5	5
Pricing	38	34	32
Industry and Marketplace Successes	5	3	5
Bidders ability to deliver and service to PACE members	10	6	10
Bidders marketing plan	5	3	5
Value added attributes	5	2	5
Invoicing payment terms	2	2	2
Warranty coverage	10	9	9
Selection and variety of products and services offered	20	7	20
	100	71	93

PROPOSAL FOR W-2 FORMS, Proposal # 1708

Form #'s	QTY	RABO Business Forms	PTM Document Systems	Forms Plus Services
<i>2181</i>	<i>31550</i>	\$62.90	\$41.00	\$67.05
	*	\$1,984.50	\$1,293.55	\$2,115.43
<i>6181</i>	<i>147750</i>	\$52.85	\$47.00	\$88.23
	*	\$7,808.59	\$6,944.25	\$13,035.98
<i>6182</i>	<i>50</i>	\$15.00	\$30.00	\$46.15
	*	\$15.00	\$1.50	\$2.31
<i>6183</i>	<i>21850</i>	\$23.00	\$25.00	\$39.54
	*	\$502.55	\$546.25	\$863.95
<i>6184</i>	<i>25350</i>	\$23.00	\$21.00	\$39.54
	*	\$583.05	\$532.35	\$1,002.34
<i>6186</i>	<i>9050</i>	\$23.00	\$21.00	\$39.54
	*	\$208.15	\$190.05	\$357.84
<i>6187</i>	<i>9050</i>	\$23.00	\$21.00	\$39.54
	*	\$208.15	\$190.05	\$357.84
<i>6197</i>	<i>16050</i>	\$78.50	\$45.00	\$102.78
	*	\$1,259.93	\$722.25	\$1,649.62
<i>6198</i>	<i>16000</i>	\$35.00	\$21.00	\$46.10
	*	\$560.00	\$336.00	\$737.60
<i>6199</i>	<i>3550</i>	\$23.00	\$21.00	\$39.54
	*	\$81.65	\$74.55	\$140.37
<i>6200</i>	<i>2050</i>	\$23.00	\$21.00	\$39.54
	*	\$47.15	\$43.05	\$81.06
<i>7105</i>	<i>1550</i>	\$69.00	\$63.00	\$85.60
	*	\$106.95	\$97.65	\$132.68
<i>7106</i>	<i>206250</i>	\$35.00	\$32.00	\$46.70
	*	\$7,218.75	\$6,600.00	\$9,631.88
<i>7107</i>	<i>42700</i>	\$23.00	\$27.00	\$39.54
	*	\$982.10	\$1,152.90	\$1,688.36
<i>7108</i>	<i>25650</i>	\$23.00	\$21.00	\$39.54
	*	\$589.95	\$538.65	\$1,014.20
Total		\$22,156.46	\$19,263.05	\$32,811.44

*Prices are per 1,000