

MEETING DATE: October 5, 2020

AGENDA ITEM: Review of Potential Taxable Bond Refunding Opportunities

PRESENTER: Earl Husfeld, Chief Financial Officer

BACKGROUND INFORMATION:

 Periodically Aledo ISD staff and the District's financial advisory firm, BOK Financial Securities, Inc. (BOK), review the District's financial and debt position to ensure the District is taking advantage of current market conditions.

- Based upon these current market conditions, the District is able to realize a financial savings by "refinancing" or "refunding" a portion of the District's outstanding bonds at a lower interest rate.
- The following memorandum, Review of Potential "Taxable" Refunding Opportunities, was prepared by BOK and provides explanation and insight into the savings available to the District and the preliminary financing plan to achieve these savings.
- Assuming the Board of Trustees is interested in proceeding with this refinancing opportunity, the Board of Trustees will be asked to approve a "Parameters Bond Order" at the October 19, 2020 board meeting to ensure the most advantageous timing of the refinancing.
- If approved by the Board of Trustees, the Parameters Bond Order would delegate the ability to approve the issuance of the refinancing bonds to the District's Superintendent and/or Chief Financial Officer if certain parameters are met as specified in the Parameters Bond Order.
- Although the recommended parameters for this refinancing may be different, the District has used this method many times with bond sales in prior years.
- Mr. Josh McLaughlin, with BOK, will discuss the following memorandum, Review
 of Potential "Taxable" Refunding Opportunities, with the Board of Trustees and
 answer any questions you may have.

FISCAL INFORMATION:

Included in the memorandum from BOK Financial Securities, Inc.

ATTACHMENTS:

Memorandum from BOK Financial Securities, Inc. - Review of Potential "Taxable" Refunding Opportunities

ADMINISTRATIVE RECOMMENDATION:

None – Informational Report











Review of Potential "Taxable" Refunding Opportunities

Tuesday, September 29, 2020

Securities, insurance and advisory services offered through BOK Financial Securities, Inc., member FINRA/SIPC and a subsidiary of BOK Financial Corporation. Services may be offered under our trade name, BOK Financial Advisors.





Savings from District's Debt Management Practices

- Aledo Independent School District ("AISD" or the "District") has actively deployed various debt management practices to lower the borrowing costs of taxpayers. Such actions have reduced the cost of voter-approved bonds and provided AISD taxpayers with more than \$34.6 million of direct savings since year 2006!
 - ❖ \$ 27,253,426 Bond Refundings and Prepayment of Bonds
 - ❖ \$ 7,352,011 Lower Interest Rates from Prudent Use of Variable Rate Bonds
 - \$34,605,437 Total Savings to Taxpayers





Savings from District's Debt Management Practices

■ Bond Refundings and Prepayment of Bonds: 8 bond refunding programs at a lower interest rate and prepayment of \$7.51 million of existing bonds – \$27.25 million of savings in future interest costs.

Summary of Interest Cost Savings – Bond Refu	nding Programs /	Pr	epayment o	f Bo	onds	
	Series Refunded /		Par Amount Refunded /			
Issue / Description	Redeemed]	Redeemed	T	Total Savings	
Unlimited Tax Refunding Bonds, Series 2006	1998	\$	23,035,000	\$	1,172,515	
Unlimited Tax Refunding Bonds, Series 2007	1998		7,520,000		988,788	
Unlimited Tax Refunding Bonds, Series 2012	2001, 2005-A		8,519,919		1,075,426	
Unlimited Tax Refunding Bonds, Series 2013-A	2005-A		8,985,000		2,344,653	
Unlimited Tax Refunding Bonds, Taxable Series 2013-B	2005-A, 2006		17,010,000		2,204,602	
Unlimited Tax Refunding Bonds, Series 2014	2005-A		9,330,000		1,866,979	
Unlimited Tax Refunding Bonds, Series 2015	2005-A, 2006, 2008		13,195,000		3,502,667	
Unlimited Tax Refunding Bonds, Series 2016	2008		56,615,000		12,467,671	
Total - Bond Refunding Programs at a Lower Interest Rate		\$	144,209,919	\$	25,623,301	
Prepayment of Series 2007 Bonds - February 2018	2007	\$	1,275,000	\$	552,750	
Prepayment of Series 2007 Bonds - February 2019	2007		2,240,000		588,600	
Prepayment of Series 2007 & 2012 Bonds - February 2020	2007, 2012		3,995,000		488,775	
Total - Prepayment of Bonds Prior to Scheduled Maturity		\$	7,510,000	\$	1,630,125	
Totals		\$	151,719,919	\$	27,253,426	





Summary of the District's Outstanding Callable Bonds

The District currently has \$237,900,000 of existing bonds eligible to be repaid or refinanced prior to maturity, as summarized in the table below.

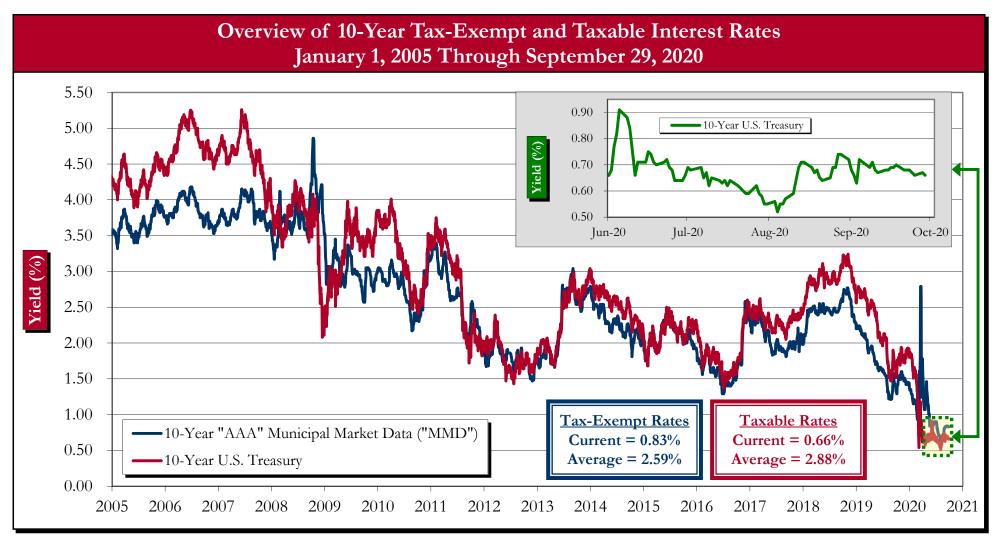
Aledo ISD - Summary of Callable Bonds Outstanding - As of August 31, 2020							
		Principal	Principal			Coupons:	
		Amount	Amount	Callable	Final	Callable	
Issue Description	Call Date	Outstanding	Callable	Maturities	Maturity	Maturities	
Unlimited Tax Refunding Bonds, Series 2012	02/15/2022	\$ 4,979,913	\$ 4,230,000	2023 - 2025	2025	3.500%	
Unlimited Tax Refunding Bonds, Series 2013-A	02/15/2023	8,710,000	8,580,000	2024 - 2031	2031	2.880% - 3.500%	
Unlimited Tax Refunding Bonds, Taxable Series 2013-B	02/15/2023	9,820,000	4,970,000	2024 - 2032	2032	2.630% - 3.690%	
Unlimited Tax Refunding Bonds, Series 2014	02/15/2023	6,905,000	5,675,000	2031 - 2033	2033	3.500% - 4.000%	
Unlimited Tax Refunding Bonds, Series 2015	02/15/2025	12,280,000	12,230,000	2026; 2029; 2033-35	2035	2.990% - 5.000%	
Unlimited Tax School Building Bonds, Series 2015-A	02/15/2025	42,330,000	28,295,000	2026-34; 2036-45	2045	3.125% - 5.000%	
Unlimited Tax Refunding Bonds, Series 2016	02/15/2026	53,440,000	53,440,000	2036 - 2043	2043	4.000% - 5.000%	
Unlimited Tax Refunding Bonds, Series 2019	02/15/2028	11,680,000	6,840,000	2029 - 2034	2034	4.000% - 5.000%	
Unlimited Tax School Building Bonds, Series 2020	02/15/2029	133,590,000	113,640,000	2030 - 2050	2050	3.000% - 5.000%	
Unlimited Tax School Building Bonds, Series 2001	Non-Callable	2,573,362			2032		
Totals		\$ 286,308,275	\$ 237,900,000				





"Taxable" Vs. "Tax-Exempt" Interest Rates

Both tax-exempt and taxable interest rates continue to hover around their historical lows, primarily due to the economic uncertainty caused by the COVID-19 pandemic, potentially providing an opportunity for Aledo ISD to complete a refunding of its existing bonds at a lower interest rate.







☐ "Tax-Exempt" Versus "Taxable" Refundings

- Definitions:
 - Advance Refunding: For purposes of certain tax and securities laws and regulations, a refunding in which the refunded issue remains outstanding (within a designated escrow account) for a period of more than 90 days after the issuance of the new refunding bonds.
 - Current Refunding: A refunding transaction where the municipal securities being refunded will all mature or be redeemed within 90 days or less from the date of issuance of the new refunding bonds.
- As a direct result of "The Tax Cuts and Jobs Act of 2017," Aledo ISD may no longer complete a so-called advance refunding of its outstanding bonds on a "tax-exempt" basis, limiting the District's ability to lock-in today's interest rates.
- In lieu of a "tax-exempt" advance refunding, AISD may complete a "taxable" advance refunding of its bonds or, alternatively, wait to complete a "tax-exempt" current refunding.
- Based upon the District's existing debt portfolio, except for the Taxable Series 2013-B Bonds, a refunding of Aledo ISD's existing callable bonds must be completed on a "taxable" basis.





☐ State-Mandated "Par-to-Par" Test and Capital Appreciation Bonds

- Pursuant to existing State law, Aledo ISD may not issue new bonds in a "par amount" that exceeds the "par amount" of the bonds being refunded.
- In order to comply with this State mandate and based upon the coupon structure of "taxable" securities demanded by potential investors, a "taxable" refunding may require the use of Capital Appreciation Bonds ("CABs"), something the District has historically tried to avoid given the higher cost associated with such bonds.

☐ Opportunity Cost of Advance Refundings (i.e. "Negative Arbitrage")

- As previously experienced with "tax-exempt" advance refundings, there are inefficiencies in the escrow account to repay AISD's refunded bonds until their redemption date since short-term investment rates generate less investment income than is permitted under Federal tax law (i.e. "Negative Arbitrage").
- Please note, "Negative Arbitrage" does not change the savings summarized herein as it is not an "actual" cost It is solely an opportunity cost.





Refunding Considerations

☐ Refunding Matrix:

As an alternative to the historical guideline used by many municipal issuers of 3%-5% of Present Value Savings, the refunding matrix below may be helpful as a general guideline for evaluating bond maturities for a potential refunding, while considering the "Negative Arbitrage" applicable to the particular existing bond maturity.

Refunding Matrix – Required Minimum Percentage of Present Value Savings						
Years After	Years After Years to Call Date					
Call Date	0 - 2	3 – 6	7 – 10			
0 - 3	1.0%	2.0%	4.0%			
4 – 7	2.0%	3.5%	5.0%			
8 – 12	4.0%	6.0%	8.0%			
13 – 20	5.0%	7.0%	9.0%			
20-plus	5.0%	8.0%	10.0%			
"Negative A	rbitrage" may not ex	ceed 50% of the Prese	nt Value Savings.			

Based upon the above matrix, a refunding that produces in excess of 3% Present Value Savings and a ratio of "Negative Arbitrage to Present Value Savings" of less than 50% should be considered, but evaluated in its totality given certain byproducts of advance and/or "taxable" refundings.





"Taxable Refunding Monitor" - Callable Bonds Next 5 Years

On the next few pages, we have examined potential refunding candidates within Aledo ISD's existing debt portfolio that have a call date on or prior to February 15, 2025 (i.e. the next 5 years).

	Summary of Savings and Negative Arbitrage by Maturity											
Bond Series	Refunded Maturity	Coupon		Bonds ligible to Refunded	Call Date		Present Value Savings (Dollars)	Present Value Savings (Percent)	N	timated egative bitrage	Negative Arbitrage as a Percentage of Savings	Savings Efficiency Percentage
Series 2012	2/15/2023	3.500%	\$	1,435,000	2/15/2022	\$	23,038	1.61%	\$	5,299	23.00%	81.30%
Series 2012	2/15/2024	3.500%		1,485,000	2/15/2022		59,558	4.01%		8,118	13.63%	88.00%
Series 2012	2/15/2025	3.500%		1,310,000	2/15/2022		85,317	6.51%		7,932	9.30%	91.49%
			\$	4,230,000								
Series 2013-A	2/15/2024	3.000%	\$	45,000	2/15/2023	\$	146	0.32%	\$	450	309.43%	24.42%
Series 2013-A	2/15/2025	3.000%		50,000	2/15/2023		1,172	2.34%		555	47.38%	67.85%
Series 2013-A	2/15/2026	3.000%		50,000	2/15/2023		1,588	3.18%		830	52.26%	65.68%
Series 2013-A	2/15/2027	PCAB		838,990	2/15/2023		39,197	4.67%		16,178	41.27%	70.78%
Series 2013-A	2/15/2028	3.500%		1,725,000	2/15/2023		120,125	6.96%		40,542	33.75%	74.77%
Series 2013-A	2/15/2029	3.500%		1,785,000	2/15/2023		144,478	8.09%		45,849	31.73%	75.91%
Series 2013-A	2/15/2030	3.500%		2,290,000	2/15/2023		206,029	9.00%		63,805	30.97%	76.35%
Series 2013-A	2/15/2031	3.500%		1,965,000	2/15/2023		187,185	9.53%		58,999	31.52%	76.03%
			\$	8,748,990								

Notes:

^{1.)} Highlighted maturities produce at least 3% present value savings and have a "Negative Arbitrage to Present Value Savings" ratio of less than 50%.

^{2.)} Savings Efficiency Percentage equals present value savings/(present value savings + negative arbitrage).





"Taxable Refunding Monitor" - Callable Bonds Next 5 Years

	Summary of Savings and Negative Arbitrage by Maturity											
Bond Series	Refunded Maturity	Coupon	El	Bonds ligible to Refunded	Call Date		Present Value Savings (Dollars)	Present Value Savings (Percent)	N	timated egative bitrage	Negative Arbitrage as a Percentage of Savings	Savings Efficiency Percentage
Series 2013-B	2/15/2024	2.630%	\$	125,000	2/15/2023	\$	(35)	(0.03%)	\$	1,245		
Series 2013-B	2/15/2025	2.830%		125,000	2/15/2023		2,523	2.02%		1,385	54.90%	64.56%
Series 2013-B	2/15/2026	2.930%		125,000	2/15/2023		3,721	2.98%		2,073	55.70%	64.23%
Series 2013-B	2/15/2027	3.030%		2,005,000	2/15/2023		90,991	4.54%		37,666	41.40%	70.72%
Series 2013-B	2/15/2028	3.130%		2,070,000	2/15/2023		108,718	5.25%		48,419	44.54%	69.19%
Series 2013-B	2/15/2029	3.690%		65,000	2/15/2023		5,939	9.14%		1,674	28.18%	78.02%
Series 2013-B	2/15/2030	3.690%		100,000	2/15/2023		10,199	10.20%		2,793	27.38%	78.50%
Series 2013-B	2/15/2031	3.690%		105,000	2/15/2023		11,425	10.88%		3,160	27.66%	78.33%
Series 2013-B	2/15/2032	3.690%		250,000	2/15/2023		28,709	11.48%		8,067	28.10%	78.06%
			\$	4, 970 , 000								
Series 2014	2/15/2031	4.000%	\$	405,000	2/15/2023	\$	53,021	13.09%	\$	12,239	23.08%	81.25%
Series 2014	2/15/2032	3.500%		4,340,000	2/15/2023		433,172	9.98%		139,709	32.25%	75.61%
Series 2014	2/15/2033	4.000%		930,000	2/15/2023		141,052	15.17%		31,142	22.08%	81.91%
			\$	5,675,000								
Series 2015	2/15/2026	PCAB	\$	1,507,483	2/15/2025	\$	(29,183)	(1.94%)	\$	47,038		
Series 2015	2/15/2029	PCAB		1,477,781	2/15/2025		52,040	3.52%		74,945	144.01%	40.98%
Series 2015	2/15/2033	4.000%		3,595,000	2/15/2025		290,015	8.07%		224,634	77.46%	56.35%
Series 2015	2/15/2034	5.000%		3,780,000	2/15/2025		602,381	15.94%		257,485	42.74%	70.06%
Series 2015	2/15/2035	5.000%		4,845,000	2/15/2025		816,214	16.85%		350,680	42.96%	69.95%
			\$	15,205,264								

Notes:

^{1.)} Highlighted maturities produce at least 3% present value savings and have a "Negative Arbitrage to Present Value Savings" ratio of less than 50%.

^{2.)} Savings Efficiency Percentage equals present value savings/(present value savings + negative arbitrage).





"Taxable Refunding Monitor" - Callable Bonds Next 5 Years

		Summ	ary of Saving	gs and Ne	gative Arbit	trage by M	I aturity		
Bond Series	Refunded Maturity	Coupon	Bonds Eligible to be Refunded	Call Date	Present Value Savings (Dollars)	Present Value Savings (Percent)	Estimated Negative Arbitrage	Negative Arbitrage as a Percentage of Savings	Savings Efficiency Percentage
Series 2015-A	2/15/2026	4.000%	\$ 610,000	2/15/2025	\$ (6,622)	(1.09%)	\$ 18,325		
Series 2015-A	2/15/2027	4.000%	560,000	2/15/2025	6,066	1.08%	19,247	317.27%	23.97%
Series 2015-A	2/15/2028	4.000%	570,000	2/15/2025	12,410	2.18%	24,745	199.40%	33.40%
Series 2015-A	2/15/2029	3.125%	645,000	2/15/2025	4,281	0.66%	30,178	704.94%	12.42%
Series 2015-A	2/15/2030	3.125%	455,000	2/15/2025	5,698	1.25%	23,188	406.94%	19.73%
Series 2015-A	2/15/2031	3.250%	465,000	2/15/2025	9,882	2.13%	25,693	260.00%	27.78%
Series 2015-A	2/15/2032	3.250%	350,000	2/15/2025	8,350	2.39%	20,791	248.99%	28.65%
Series 2015-A	2/15/2033	3.375%	515,000	2/15/2025	19,946	3.87%	31,745	159.16%	38.59%
Series 2015-A	2/15/2034	3.400%	300,000	2/15/2025	12,158	4.05%	19,743	162.39%	38.11%
Series 2015-A	2/15/2036	5.000%	1,945,000	2/15/2025	340,705	17.52%	149,032	43.74%	69.57%
Series 2015-A	2/15/2037	5.000%	2,040,000	2/15/2025	366,301	17.96%	164,928	45.03%	68.95%
Series 2015-A	2/15/2038	5.000%	2,155,000	2/15/2025	410,255	19.04%	178,761	43.57%	69.65%
Series 2015-A	2/15/2039	5.000%	2,255,000	2/15/2025	450,631	19.98%	191,793	42.56%	70.15%
Series 2015-A	2/15/2040	5.000%	1,930,000	2/15/2025	401,411	20.80%	168,195	41.90%	70.47%
Series 2015-A	2/15/2041	5.000%	2,025,000	2/15/2025	395,322	19.52%	189,148	47.85%	67.64%
Series 2015-A	2/15/2042	5.000%	1,400,000	2/15/2025	294,369	21.03%	130,769	44.42%	69.24%
Series 2015-A	2/15/2042	5.000%	730,000	2/15/2025	153,493	21.03%	68,187	44.42%	69.24%
Series 2015-A	2/15/2043	5.000%	2,240,000	2/15/2025	503,867	22.49%	209,230	41.52%	70.66%
Series 2015-A	2/15/2044	5.000%	3,465,000	2/15/2025	829,036	23.93%	323,652	39.04%	71.92%
Series 2015-A	2/15/2045	5.000%	3,640,000	2/15/2025	921,760	25.32%	339,998	36.89%	73.05%
			\$ 28,295,000						

Notes:

- 1.) Highlighted maturities produce at least 3% present value savings and have a "Negative Arbitrage to Present Value Savings" ratio of less than 50%.
- 2.) Savings Efficiency Percentage equals present value savings/(present value savings + negative arbitrage).



Potential "Taxable" Advance Refunding Opportunity

Based upon prevailing market conditions and the "Taxable Refunding Monitor," the table below summarizes Aledo ISD's outstanding bonds (the "Bonds to be Refunded") which generate sufficient savings based upon prevailing market conditions to be considered for a potential "taxable" refunding program.

"Taxable" Refunding – Summary of Bonds to be Refunded								
Issue Outstanding	Principal Amount To Be Refunded	Maturity Amount To Be Refunded	Maturities To Be Refunded	Interest Rate	Redemption Date	Redemption Price		
Unlimited Tax Refunding Bonds, Series 2012 (A)	\$ 4,230,000	\$ 4,230,000	02/15/2023 – 2025	3.50%	02/15/2022	100.0%		
Unlimited Tax Refunding Bonds, Series 2013-A	8,435,000	8,435,000	02/15/2027 – 2031	3.45%	02/15/2023	100.0%		
Unlimited Tax Refunding Bonds, Taxable Series 2013-B	4,595,000	4,595,000	02/15/2027 – 2032	3.18%	02/15/2023	100.0%		
Unlimited Tax Refunding Bonds, Series 2014	5,675,000	5,675,000	02/15/2031 – 2033	3.62%	02/15/2023	100.0%		
Unlimited Tax Refunding Bonds, Series 2015	8,625,000	8,625,000	02/15/2034 – 2035	5.00%	02/15/2025	100.0%		
Unlimited Tax School Building Bonds, Series 2015-A	23,825,000	23,825,000	02/15/2036 – 2045	5.00%	02/15/2025	100.0%		
Totals	\$ 55,385,000	\$ 55,720,000		4.57%				

⁽A) Please note, the February 15, 2023 maturity of the Series 2012 Bonds is being refunded to reduce the impact of Capital Appreciation Bonds within the "taxable" refunding structure herein.





Potential "Taxable" Advance Refunding Opportunity

The table below summarizes the savings currently available to Aledo ISD by refunding a portion of its existing bonds on a "taxable" basis (net of all costs).

"Taxable" Refunding – Summary of Potential Savings Availab	ole
Description Principal Amount of Bonds to be Refunded Maturity Amount of Bonds to be Refunded	Summary Of Results \$ 55,385,000 55,720,000
Interest Rate on the Bonds to be Refunded "All-In" True Interest Cost on the Refunding Bonds Escrow Yield	4.57% 2.10% 0.31%
Total Debt Service Savings Average Annual Savings (Years 2021/22 – 2044/45) (i.e. 24 Years) Present Value Debt Service Savings (@ All-In TIC)	\$ 11,369,883 473,745 8,746,348
Present Value Savings as a Percentage of the Redemption Amount of the Bonds to be Refunded	15.74%
Opportunity Cost of Advance Refunding (i.e. "Negative Arbitrage")	\$ 3,120,226
"Negative Arbitrage" as a Percentage of Present Value Savings	35.67%
Maturity Amount of Capital Appreciation Bonds Needed (Fully Matures By February 15, 2025)	\$ 6,955,000
Current Refunding Alternative – Estimated Rate Movement to Provide Same Dollar Savings (February 15, 2025 Call Date – Series 2015 and Series 2015-A Bonds Only)	0.88%



Use of a "Parameters Bond Order" for Approval of a Refunding Bond Sale

- As previously utilized for Aledo ISD's prior bond sales, the District's Board of Trustees may adopt a "Parameters Bond Order" to complete the sale of its Unlimited Tax Refunding Bonds, Taxable Series 2020-A (the "Taxable Series 2020-A Bonds"). The "Parameters Bond Order" authorizes AISD's Administration to approve the refunding bond sale if each of the established parameters is met.
- The Board of Trustees will consider a "Parameters Bond Order" at its Monday, October 19, 2020 Board Meeting and the following is a representative listing of the primary parameters we recommend for the Taxable Series 2020-A Bonds:
 - 1) The District achieves a savings (net of all costs) of at least \$10,000,000;
 - 2) Maximum principal amount to be issued \$55,385,000;
 - 3) Maximum "All-In" True Interest Rate (must not exceed) -2.50%;
 - 4) Final maturity of the Taxable Series 2020-A Bonds February 15, 2045; and
 - 5) Sale must be completed prior to April 17, 2021 (i.e. 180 days).
- Unless each parameter listed above can be achieved, the Taxable Series 2020-A Bonds will not be issued until additional direction is received from the District.



Preliminary Timetable – Taxable Series 2020-A Bonds

☐ The preliminary timetable for the implementation of the proposed Taxable Series 2020-A Bonds is summarized below.

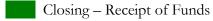


November 2020								
S	M	T	W	T	F	S		
1 8	2	3 10	4 11	5 12	6 13	7 14		
15	16	17	18	19	20	21		
22 29	23 30	24	25	26	27	28		

December 2020							
S	M	T	W	T	F	S	
		1	2	3	4	5	
6	7	8	9	10	11	12	
13	14	15	16	17	18	19	
20	21	22	23	24	25	26	
27	28	29	30	31			



Board Meeting
Board Meeting



Preliminary Timetable – Taxable Series 2020-A Bonds							
Date*	Action Necessary						
October 5, 2020	Board Meeting – Discuss potential "Taxable" Refunding Program.						
October 19, 2020	Board Meeting – Consider "Parameters Bond Order" authorizing the issuance of Aledo ISD's Unlimited Tax Refunding Bonds, Taxable Series 2020-A (the "Taxable Series 2020-A Bonds").						
November 13, 2020	Completion of all actions necessary to complete the "Taxable" Refunding Program.						
To Be Determined.	Bond Sale – Pricing of the Taxable Series 2020-A Bonds pursuant to specified parameters and the District's Administration approves the necessary legal documents – Interest rates and savings locked-in at this time.						
December 17, 2020	Closing – The "Taxable" Refunding Program is completed and Aledo ISD begins paying the lower interest rate on the Taxable Series 2020-A Bonds.						
* Preliminary, subject to c	* Preliminary, subject to change.						

