



## UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

**Topic:** Consideration for approval of Bids, Proposals, and Qualifications

**Submitted by:** Ms. Cordelia Flores-Jackson of: Purchasing Department

**Approved for transmittal to school board:** January 21, 2009

### **Recommendations:**

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

#### **Bids/Proposals/Qualifications**

##### **Construction Department:**

CSP 2008-088 Construction of United Avenue – Rebid 2

##### **Food Service Department:**

RFP 2008-080 Forklift for Food Production Center

##### **Special Education Department:**

RFP 2008-084 Medicaid Collection Services

##### **Technology Department:**

RFP 2008-087 Telecommunications Services & Network Equipment Maintenance – E Rate 12

##### **Renewals:**

RFP 066-2007 Mini Blinds for Windows – District Wide

RFP 068-2007 Police Officer Uniforms, Equipment & Accessories

RFP 071-2007 Kitchen Parts & Supplies

##### **Rationale:**

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

##### **Budgetary Information:**

The budget includes the funds for these purchases

##### **Board Policy Reference and Compliance**

CH local – purchasing and acquisition

Texas education code 44.031

**Summary of Recommendation(s)**

**Bids/ Proposals/ Qualifications**

**Construction Department**

CSP 2008-088

Construction of United Avenue - Rebid 2

**Recommended Vendor(s)**

Zertuche Construction

**Amount \$923,600.00**

**Food Service Department**

RFP 2008-080

Forklift for Food Production Center

**Recommended Vendor(s)**

Briggs Equipment

**Amount Including Extended Warranty \$30,300.00**

**Special Education Department**

RFP 2008-084

Medicaid Collection Services

**Recommended Vendor(s)**

**3 Year Contract**

Texas Association of School Boards (T.A.S.B.)

**See Attached Tabulation**

**Technology Department**

RFP 2008-087

Telecommunications Services & Network Equipment Maintenance - E Rate 12

**Recommended Vendor(s)**

**AT&T Corporation**

Section I: Network Equipment Maintenance

Section II: High Speed Special Circuits

**Sprint Solutions Incorporated**

Section III: Cellular Phone Services

**See Attached Tabulation**

**Renewals**

RFP 066-2007

Mini Blinds for Windows - District Wide

**Recommended Vendor(s)**

Foster's

**See Attached Tabulation**

RFP 068-2007

Police Officer Uniforms, Equipment, & Accessories

**Recommended Vendor(s)**

Auto Alarm of Laredo

Galls, Inc.

GT Distributors, Inc.

OOM Investments, LLC dba Sign-A-Rama

**See Attached Tabulation**

RFP 071-2007

Kitchen Parts & Supplies

**Primary Vendor(s)**

Commercial Kitchen Repair Co.

**Secondary Vendor(s)**

Ecolab, Inc.

**See Attached Tabulation**

Board Approval  
Awarding of Bids/Proposals  
January 21, 2009

**CSP# 2008-088 Construction of United Avenue - Rebid 2**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor</u>	<u>Amount</u>
Zertuche Construction	\$923,600.00

Administration distributed seven (7) sets of project plans and specifications and advertised on December 14, 2008 and December 21, 2008. Four (4) competitive sealed proposals were received on December 19, 2008 at 11:00 a.m. at the USD Service Center Purchasing Department.

Budget Information:

2009-2010 Construction Department

Resource Personnel:

Enrique Rangel, Assistant Superintendent of Facilities, Construction & Student Services  
Ignacio Alaniz, Director of Construction Management  
Ernesto Castillo-Mena, Bond Construction Project Manager  
Juan Davila, Director of Maintenance & Operations  
Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager



# UNITED INDEPENDENT SCHOOL DISTRICT

Ignacio Alaniz, Director of Construction

To: Ms. Cordelia Flores Jackson, Director of Purchasing

From: Ignacio Alaniz, Director of Construction

Date: January 9, 2009

Subject: **CSP 2008-088: Construction of United Avenue – REBID #2  
(Revised Negotiated Price)**

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CSP 2008-088 was requested for utilities and street providing access to the newly constructed United High School facility.

After careful review of all bids submitted for **CSP 2008-088: Construction of United Avenue** and after verification of information and references submitted, I recommend awarding to the following company, meeting specifications, and providing the best value to the district in the amount of **\$923,600.00**

Zertuche Construction

This company has excellent references, highly qualified and experienced staff and has met all requirements set forth in the bid specifications. In addition, we have worked with this company in the past and they have successfully met all contractual agreements.

If you need further information, please let me know.

Construction Management Department

3501 E. Saunders - Laredo, Texas 78041 - (956) 473-7963 - Fax (956) 473-7951

**UNITED INDEPENDENT SCHOOL DISTRICT  
CONSTRUCTION OF UNITED AVE - REBID #2  
CSP 2008-088**

VENDORS	CG CONSTRUCTION	JIMMY CLOSNER & SONS CONSTRUCTION	MARTINEZ PAVING	ZERTUCHE CONSTRUCTION
ITEM DESCRIPTION	AMOUNT BID	AMOUNT BID	AMOUNT BID	AMOUNT BID
<b>BASE BID</b> Includes all labor, materials, equipment, etc. for the completed and entire project as shown in the construction documents and specifications, for a lump sum total of	\$878,747.60	DNMR	DNMR	\$773,600.00
<b>ALLOWANCE NO 1</b> To be used at the owner's discretion, Contingency to include Contractor's overhead and profit.	\$150,000.00	DNMR	DNMR	\$150,000.00
<b>GRAND TOTAL</b>	<b>\$1,028,747.60</b>	DNMR	DNMR	<b>\$923,600.00</b>

DNMR - Proposal did not meet requirements

UNITED INDEPENDENT SCHOOL DISTRICT  
CSP 2008-088 CONSTRUCTION OF UNITED AVENUE - REBID #2  
PLANHOLDERS LIST

**CG CONSTRUCTION**

1808 COMMERCE DR STE 2  
LAREDO, TX 78041  
PHONE: 956-753-8689  
FAX: 956-753-6097  
DAVID CANTU  
[david@ccoconstruction.us](mailto:david@ccoconstruction.us)

**JIMMY CLOSNER & SONS CONSTRUCTION**

P.O. BOX 170  
MERCEDES, TX 78570  
PHONE: 956-565-2688  
FAX: 956-565-0347  
JAIME CLOSNER  
[jaime@closnerconstruction.com](mailto:jaime@closnerconstruction.com)

**LEYENDECKER CONSTRUCTION CO.**

P.O. BOX 1827  
LAREDO, TEXAS 78044-1827  
PHONE: 956. 722.0531  
FAX: 956. 722.8215  
GARY A. LEYENDECKER  
[leycon@netscorp.net](mailto:leycon@netscorp.net)  
[cortes@leycon.net](mailto:cortes@leycon.net)

**LIBCON**

[8016 KILLAM INDUSTRIAL BLVD.](#)  
[LAREDO, TX 78045](#)  
PHONE: 956-722-5126  
FAX: 956-722-5870  
RICARDO LUNA  
[libconeng@netscorp.net](mailto:libconeng@netscorp.net)

**MARTINEZ PAVING**

2420 CORTEZ ST.  
LAREDO, TX 78040  
PHONE: 956-763-3432  
FAX: 956-791-8804  
GEORGE MARTINEZ  
[gmartinez@yahoo.com](mailto:gmartinez@yahoo.com)

**RHINO BUILDERS**

608 GALE ST.  
LAREDO, TX 78041  
PHONE: 956-724-4442  
MIGUEL GOMEZ  
[miguel@rhinobuilders.net](mailto:miguel@rhinobuilders.net)

**ZERTUCHE CONSTRUCTION LLC**

107 CALLE DEL NORTE  
LAREDO, TX 78041  
PHONE: 956-727-3112  
FAX: 956-727-0092  
RODOLFO CABELLO  
[rudyz@bizlaredo.rr.com](mailto:rudyz@bizlaredo.rr.com)

Board Approval  
Awarding Of Bids/Proposals  
January 21, 2008

**RFP 2008-080 Forklift for Food Production Center**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Vendor</u>	<u>Amount Including Extended Warranty</u>
Briggs Equipment	\$30,300.00

Administration distributed twenty-two (22) proposals and advertised on October 12, 2008 and October 19, 2008. Four (4) proposals were received on Wednesday, October 29, 2008 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget information:

2009-2010 Food Services Department

Resource personnel:

Adalberto Ramirez, Director of Food Services  
Cordelia Flores Jackson, Director of Purchasing  
Raul Ramirez, Accounting Manager  
Hector G. Cavazos, Purchasing Manager




# UNITED INDEPENDENT SCHOOL DISTRICT

Adalberto Ramirez.  
Director of Food Service

## MEMORANDUM

TO : Cordelia Flores  
Director of Purchasing  
United ISD

FROM : Adalberto Ramirez   
Director of Food Service

SUBJECT : RFP 2008-080 FORKLIFT

DATE : January 7, 2009

We have reviewed the tabulation of RFP 2008-080 for a forklift provided by the Purchasing Department.

Based on the Tabulation sheet, I recommend that RFP 2008-080 be awarded to Briggs Equipment as the best competitive proposals meeting specifications.

The Forklift will be used by the Food Service Department to provide efficient storage, distribution and management of supplies and materials in the warehouse of the central kitchen.

Justification for the purchase is to be able to manipulate the supplies and materials in our warehouse in an efficient manner to improve the services to the students of United ISD.

If you have any questions, please contact me.

XC: Eduardo Zuñiga, Assoc. Supt. for Support Services



**United Independent School District  
Forklift for Food Production Center  
RFP 2008-080**

		Vendors	Briggs Equipment		Parkway Systems		Stewart & Stevenson		Toyota Lift of S. Texas	
Est. Qty.	Item #	Description	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1	1	3500 Lb. Rating Forklift	\$29,300.00	\$29,300.00	\$30,406.00	\$30,406.00	\$30,556.00	\$30,556.00	\$40,418.00	\$40,418.00
		Brand and Model:	Yale ESC035FA		Schaeff E3500		Hyster E35HSD		Toyota 7BNCU18	
1	2	Ext. Warranty Price	\$ 1,000.00	\$ 1,000.00	\$900.00	\$900.00	\$1,042.00	\$1,042.00	\$945.00	\$945.00
		Ext. Warranty Terms	5 Years/8,000 Hours (Powertrain Only)		5 Years/8,000 Hours (Powertrain Only)		5 Years/8,000 Hours (Powertrain Only)		5 Years/10,000 Hours (Powertrain Only)	
<b>Totals</b>		<b>Item #1 with Ext. warranty</b>	<b>\$30,300.00</b>		<b>\$31,306.00</b>		<b>\$31,598.00</b>		<b>\$41,363.00</b>	

UNITED INDEPENDENT SCHOOL DISTRICT  
FORKLIFT FOR FOOD PRODUCTION CENTER  
RFP 2008-080

VENDORS LIST:

**AMERICAN MATERIALS HANDLING**

P.O. BOX 938  
LILBURN, GA 30048  
PHONE: (770) 935-1307  
FAX: (770) 381-7827  
ATTN: WES MCLEARY  
[wesm@amer-material-handling.com](mailto:wesm@amer-material-handling.com)

**ACTION HANDLING SYSTEMS**

5333 WERNER  
HOUSTON, TX 77022  
PHONE: 800-455-4111  
FAX: 713-697-1035  
[gm.info@actionhandlingsys.com](mailto:gm.info@actionhandlingsys.com)

**BARLOWORLD HANDLING**

5191 SNAPPINGER WOODS DRIVE  
DECATUR, GA 30035  
PHONE: 770-987-7666  
FAX: 770-987-7374  
REBECCA JOHNSON  
[rejohnson@handling.barloworld.com](mailto:rejohnson@handling.barloworld.com)

**BILL PEACE & SON INC.**

1014 W PEABODY  
SAN ANTONIO, TX 78211  
PHONE: (210) 923-7765  
FAX: (210) 923-7562  
ATTN: PHILLIP JONES  
[bpssat@sc2000.net](mailto:bpssat@sc2000.net)

**BRIGGS EQUIPMENT**

8422 TEJAS LOOP  
LAREDO, TEXAS 78045  
PHONE: (956) 795-0100  
FAX: (956) 795-0184  
ATTN: LUIS DAVILA  
[ralph.halstead@briggsequipment.com](mailto:ralph.halstead@briggsequipment.com)  
[beinfo15@briggsequipment.com](mailto:beinfo15@briggsequipment.com)  
[luis.davila@briggsequipment.com](mailto:luis.davila@briggsequipment.com)  
[eliborio.cortez@briggsequipment.com](mailto:eliborio.cortez@briggsequipment.com)  
[jospeh.galvan@briggsequipment.com](mailto:jospeh.galvan@briggsequipment.com)  
[mauro.imenez@briggsequipment.com](mailto:mauro.imenez@briggsequipment.com)

**DAYCO SALES**

5845 E 14TH ST STE A  
BROWNSVILLE, TX 77821  
PHONE: 210-831-4402

**DOOSAN DAEWOO INRACORE AMERICA CORP**

4350 RENAISSANCE PKWY  
WARRENSVILLE HEIGHTS, OH 44128  
PHONE: 636-677-5300  
FAX: 636-677-5322  
JAY KOVARIK  
[jay.kovarik@dhiac.com](mailto:jay.kovarik@dhiac.com)  
[doosanlift@dhiac.com](mailto:doosanlift@dhiac.com)  
[kim.parkinson@dhiac.com](mailto:kim.parkinson@dhiac.com)

**EQUIPMENT DEPOT**

8210 SAN GABRIEL  
LAREDO, TX 78045  
PHONE: (956) 725-8540  
FAX: (956) 725-8455  
ATTN: JOE FLORES  
CELL: 337-2619  
[joef@eqdepot.com](mailto:joef@eqdepot.com)  
[laredo@eqdepot.com](mailto:laredo@eqdepot.com)  
[redl@eqdepot.com](mailto:redl@eqdepot.com)

**GOGO FORKLIFT & TRANSPORTATION DIVISION**

8111 MINES RD.  
LAREDO, TX 78042  
PHONE: (956) 723-8973  
FAX: (956) 724-4387  
ATTN: FRANCISCO RUIZ  
[goqocfr@hotmail.com](mailto:goqocfr@hotmail.com)

**J. V. EQUIPMENT**

302 W. SAUNDERS  
LAREDO, TX 78041  
PHONE: (956) 727-8861  
CELL: (956) 337-8409  
FAX: (956) 753-3541  
ATTN: GILBERTO ARRENDONDO  
[gilbertoa@jvequipment.com](mailto:gilbertoa@jvequipment.com)  
[sales@jvequipment.com](mailto:sales@jvequipment.com)  
[nramos@jvequipment.com](mailto:nramos@jvequipment.com)

**MALIN INTEGRATED HANDLING SOLUTIONS**

15870 MIDWAY RD  
ADDISON, TX 75001  
PHONE: 972-458-2680  
[info@malinihs.com](mailto:info@malinihs.com)  
[art.vela@malinusa.com](mailto:art.vela@malinusa.com)

**MATERIAL HANDLING CONCEPTS**

16515 BRATTON LANE  
AUSTIN, TX 78728  
PHONE: 800-966-6424  
FAX: 512-244-2991  
[ross@emhcl.com](mailto:ross@emhcl.com)  
[debbie@emhcl.com](mailto:debbie@emhcl.com)

**MUSTANG INDUSTRIAL EQUIPMENT**

7607 WALLISVILLE RD  
HOUSTON, TX 77020  
PHONE: 713-675-1552  
FAX: 713-670-3431  
[gminfo@mustangind.com](mailto:gminfo@mustangind.com)

**ONE TIME LIFT SERVICE**

1708 AGUILA AZTECA DR  
LAREDO, TX 78043  
PHONE: 956-791-5712  
FAX: 956-791-5513  
MIKE MARSHALL  
[mrman072452@aol.com](mailto:mrman072452@aol.com)

**P & H EQUIPMENT**

1707 BENMARK DR  
AUSTIN, TX 78728  
PHONE: 512-990-2494  
FAX: 512-990-2662  
[pete@phequipment.com](mailto:pete@phequipment.com)

**PARKWAY SYSTEMS**

4903 SPACE CENTER DR  
SAN ANTONIO, TX 78218  
PHONE: 210-938-5169  
JOHN KIPLING  
[kipling.john@heb.com](mailto:kipling.john@heb.com)

**PARR-MAC SALES**

1708 AGUILA AZTECA DR.  
LAREDO, TX 780436  
PHONE: (956) 727-5712  
FAX: (956) 791-5513  
ATTN: FRANK PARRA  
[parmac1@aol.com](mailto:parmac1@aol.com)

**RAMA INC.**

14403 INVESTMENT AVE.  
LAREDO, TX 78045  
PHONE: (956) 728-7924  
FAX: (956) 728-1661  
CELL: (956) 237-0885  
[ramainc62@hotmail.com](mailto:ramainc62@hotmail.com)  
ATTN: RAUL H MARTINEZ

**STEWART & STEVENSON**

5717 I-10 EAST  
SAN ANTONIO, TX 78219  
PHONE: 800-601-5235  
FAX: (210) 662-9832  
ATTN: RUDY JASKINIA  
CELL: (210) 842-0063  
[r.jaskinia@ssss.com](mailto:r.jaskinia@ssss.com)

**SUNBELT INDUSTRIAL TRUCKS**

1617 TERRE COLONY CT  
DALLAS, TX 75212  
PHONE: 817-332-1031  
FAX: 214-819-4166  
ATTN: BILL ROWAN  
[browan@sunbelt-industrial.com](mailto:browan@sunbelt-industrial.com)

**TOYOTA**

7505 MINES RD.  
LAREDO, TX 78045  
PHONE: (956) 722-0988  
FAX: (956) 722-8642  
ATTN: JUAN GUZMAN  
[juan.guzman@tlotx.com](mailto:juan.guzman@tlotx.com)

**UNITED RENTALS**

4317 SAN DARIO  
LAREDO, TX 78041  
PHONE: (956) 724-7368  
FAX: 956-724-1238  
[bhale@ur.com](mailto:bhale@ur.com)  
ATTN: BRYAN HALE

Board Approval  
Awarding of Bids/Proposals  
January 21, 2009

**3 Year Contract**

**RFP# 2008-084 Medicaid Collection Services**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor</u>	<u>Est. Annual Amount</u>
Texas Association of School Boards (T.A.S.B)	See Tabulation

Administration distributed eight (8) proposals and advertised on November 16, 2008 and November 23, 2008. Five (5) proposals were received on December 3, 2008 at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2008-2009 Curriculum and Instruction – Special Education

Resource Personnel:

Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager  
Martha Moke, Executive Director of Special Education  
Sylvia R. Cantu, Special Education Coordinator  
Karina Mendoza Guerra, Procurement Officer




# UNITED INDEPENDENT SCHOOL DISTRICT

Martha M. Moke  
Executive Director of Special Education

To: Cordelia Flores-Jackson, Director of Purchasing

From: Martha Moke, Executive Director for Special Education

CC:  Roberto Santos, Superintendent  
Pamela Juarez, Associate Superintendent

Date: January 8, 2009

Re: **RFP 2008-084 Medicaid Collecting Services**

After much consideration and review I would like to recommend that T.A.S.B. be awarded the contract for Medicaid Collection Services for the School Health and Related Services (SHARS) Program. I would also like to express my appreciation for your help in acquiring the information I needed in making this decision. I would also like to thank Karina Mendoza for her help on this project. In spite of the fact that T.A.S.B. quoted a rate of one percentage point above the only other company that would meet our standards, it is their customer service and availability that swayed my decision in their direction. If you have any questions, or need any other information from me please feel free to call on me.

**RFP 2008-084  
 MEDICAID COLLECTION SERVICES**

<b>3 Year Contract</b>	<b>VENDOR NAME</b>				
	<b>*T.A.S.B.</b>	<b>United Adjustment Corporation</b>	<b>Medicaid Claim Solutions</b>	<b>Public Consulting Group</b>	<b>Sivic Solutions Group</b>
Percentage based on amount of reimbursed claims	6%	5.20%	6.50%	5.00%	4.40%

\*If one year agreement a 7% fee for services will apply  
 ~One (1) vendor submitted a "No Bid"

**RFP 2008-084**  
**Medicaid Collection Services**  
**Vendor's List**

**Medicaid Claim Solutions**

2401 CALLENDAR ROAD, SUITE 119  
MANSFIELD , TEXAS 76063  
Phone: 817-453-9050  
Fax: 817-453-9353  
[kim@mcstexas.com](mailto:kim@mcstexas.com)  
Kim Harmon

**Medicaid Finance - HISD**

Phone: 1-800-381-6334  
MICHAEL GONZALEZ/CHARLENE CROSS  
[CCROSS@HOUSTONISD.ORG](mailto:CCROSS@HOUSTONISD.ORG)  
[MGONZAL4@HOUSTONISD.ORG](mailto:MGONZAL4@HOUSTONISD.ORG)

**T.A.S.B. Inc.**

12007 Research Blvd  
Austin, Texas 78759  
Wendy Young/Doug Rockstead  
1-800.580.3399 x3526/512-554-8469  
[wendy.young@tasb.org](mailto:wendy.young@tasb.org)

**C.J.M. Group**

71 Main Street  
South River, NJ 08882  
Tel. (732) 613-0100  
FAX (732) 863-6721  
Tel. (732) 863-6722  
[info@cjmginc.com](mailto:info@cjmginc.com)

**Computer Automation Systems**

P.O. Box 590  
Mountain Home, AR 72654  
Toll Free -(877) 221-7327  
Local -(870) 425-6933  
Fax -(870) 425-7111  
[sales@seasweb.net](mailto:sales@seasweb.net)

**Public Consulting Group**

504 Lavaca Street, Suite 930  
Austin, Texas 78701  
Phone: 512-407-9680  
Fax: 512-407-9249  
[info@pcgus.com](mailto:info@pcgus.com)

**United Adjustment Corp.**

[collections@unitedadjustment.com](mailto:collections@unitedadjustment.com)

**Net Gain Marketing**

PO Box 353  
Collingswood, NJ 08108  
Alex Cimoch  
[Alex@netgain4results.com](mailto:Alex@netgain4results.com)  
P: 877-533-1680, x709  
C: 267-736-7608  
F: 866-848-9162

Board Approval  
Awarding of Bids/Proposals  
January 21, 2009

**RFP# 2008-087 Telecommunications Services & Network Equipment Maintenance  
E-Rate 12**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor(s)</u>	<u>Est. Annual Amount</u>
<b>AT&amp;T Corporation</b> Section I: Network Equipment Maintenance Section II: High Speed Special Circuits	See Tabulation
<b>Sprint Solutions Incorporated</b> Section III: Cellular Phone Services	See Tabulation

Administration distributed one hundred and eight (108) proposals and advertised on November 20, 2008 and November 23, 2008. Six (6) proposals were received on December 19, 2008 at 11:00 a.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Technology Department matching funds E-Rate 12 proceeds

Resource Personnel:

Hector Perez, Executive Director of Information Technology  
Rene Cruz, Director of Technology  
Casey King, Telecommunications System Supervisor  
Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager



# UNITED INDEPENDENT SCHOOL DISTRICT

Hector J. Perez  
Executive Director of Information Technology

## MEMORANDUM

**To:** Mrs. Cordelia Flores Jackson  
Director of Purchasing

**From:** Mr. Hector J. Perez *HJP*  
Executive Director of Information Technology

**Date:** January 8, 2009

**Subject:** Recommendation on RFP 2008 - 087

The following is to recommend to award request for proposal number 2008 - 087 on Telecommunication Services and Network Equipment Maintenance (E-Rate Year 12) to the following vendors:

**Recommend to award the following sections to: AT & T Corporation**

Section I Network Equipment Maintenance  
Section II High Speed Special Circuits, PRIs, and IP Circuits

**Recommend to award the following section to: Sprint Solutions Incorporated**

Section III Cellular Phone Services

My recommendation is based on the fact that the recommended vendors have adhered to the needs and specifications of the district as stated on RFP number 2008 - 087 and they are offering the best value to the school district. I will be submitting an application for funding to the Universal Service Fund (E-Rate). The district could receive 79 % of the funding on some of the schools listed in the RFP pending approval of the year 12 e-rate application. Do not hesitate to call me at extension 6370 if you have any questions.



**UNITED INDEPENDENT SCHOOL DISTRICT  
TELECOMMUNICATION SERVICES AND NETWORK EQUIPMENT  
MAINTENANCE (E-RATE 12)  
RFP 2008-087**

**Section I. Network Equipment Maintenance**

Vendor	AT & T	Calence	Netsync Network Solutions
Smartnet Maintenance	\$729,447.00	\$771,710.98	\$741,363.17

**UNITED INDEPENDENT SCHOOL DISTRICT  
 NETWORK EQUIPMENT & DATA CABLING E RATE 11  
 RFP 069-2007**

**Section II. High-Speed Special Circuits**

<b>Vendors</b>	<b>AT &amp; T</b>		<b>Time Warner Cable</b>	
<b>POTS Lines</b>	Monthly Cost	Annual Cost (12 months)	Monthly Cost	Annual Cost (12 months)
3 Year Contract	\$3,650.01	\$43,800.12	No Bid	No Bid
<b>PRI Circuits</b>				
3 Year Contract	\$8,198.42	\$98,381.04	No Bid	No Bid
<b>IP Circuits</b>				
3 Year Contract Installation (One-time cost)	\$8,935.37	\$107,224.44 \$5,000.00	No Bid	No Bid
Total Cost		\$112,224.44	No Bid	No Bid
<b>Gigaman Circuits</b>				
5 Year Contract	\$42,978.14	\$515,737.68	No Bid	No Bid
<b>Annual cost for Section II (POTS lines, and PRI, IP, &amp; GigaMan circuits)</b>		\$770,143.28	No Bid	No Bid

**UNITED INDEPENDENT SCHOOL DISTRICT  
NETWORK EQUIPMENT & DATA CABLING E RATE 11  
RFP 069-2007**

**Section III. Cellular Phone Service**

Vendors	AT & T		Sprint Solutions		Verizon Wireless *	
	Monthly Cost	Annual Cost (12 months)	Monthly Cost	Annual Cost (12 months)	Monthly Cost	Annual Cost (12 months)
80,000 minimum Pooled minutes with 375 lines including push-to-talk						
1 Year Contract Base Charge	\$11,412.86	\$136,954.32	\$9,389.00	\$112,668.00	\$13,996.00	\$167,952.00

Notes:

\* - For Verizon Wireless 400 units were used for the tabulation in order to bring the offer up to the minimum 80,000 minutes

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RFP 2008-087 E-RATE 12

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IRVINE, CA 92618  
PHONE: 800.722.6876 ext. 7537  
FAX: 949.639.7710  
KAREN MURRAY  
[karen\\_murray@scantron.com](mailto:karen_murray@scantron.com)

**SIGMA SYSTEMS INC**  
2201 MIDWAY RD #316  
CARROLLTON, TX 75006  
PHONE: 972-934-9300  
FAX: 934-0090  
MELISSA GREGORY  
[mgray@sigmapc.com](mailto:mgray@sigmapc.com)

**SMART CABLING SOLUTIONS**  
428 W. NAKOMA  
SAN ANTONIO, TEXAS, 78216  
PHONE: 210.930.4008  
FAX: 210.930.4008  
[jvontoussaint@thinkscs.com](mailto:jvontoussaint@thinkscs.com)

**SOUTHWESTERN BELL CORP**  
902 SAN EDUARDO RM #203  
LAREDO, TEXAS 78040  
PHONE: 956.727.6880  
FAX: 956.727.6776  
JERRY CASTRO  
[ec9438@sbc.com](mailto:ec9438@sbc.com)  
ROBERT TENNYSON  
[rt9028@sbc.com](mailto:rt9028@sbc.com)  
ED RODRIGUEZ  
[er5092@sbc.com](mailto:er5092@sbc.com)  
DAN OWEN  
[do7941@sbc.com](mailto:do7941@sbc.com)  
ROGER ROCHA  
[rr5689@sbc.com](mailto:rr5689@sbc.com)

**SOUTHWEST NETWORK, INC.**  
2442 BROCKTON  
SAN ANTONIO, TEXAS 78217  
PHONE: 210.824.3918  
FAX: 210.824.3143  
WILLIAM CHRISTAL  
[william.christal@southwestnetworks.com](mailto:william.christal@southwestnetworks.com)  
[michael.norris@southwestnetworks.com](mailto:michael.norris@southwestnetworks.com)

**SPRINT SOLUTIONS INC**  
5262 S. STAPLES, STE. 150  
CORPUS CHRISTI, TX 78411  
PHONE: 361-533-0256, FAX: 952-828-0428  
FAX: 952-828-0428  
PATTI MCKENNA, PUBLIC SECTOR MGR.  
[patti.mckenna@sprint.com](mailto:patti.mckenna@sprint.com)

**SUPA TECH INC**  
17304 PRESTON RD SUITE 800 RMB 48  
DALLAS, TX 75252  
PHONE: 972-238-8958  
FAX: 972-238-7842  
SUE GLOVER; ERIC GLOVER

**TECH DEPOT**  
6 CAMBRIDGE DR  
TRUMBULL, CT 06611  
PHONE: 800-625-9866  
FAX: 203-615-7006  
JOHN TARITIAN  
[nleal@techdepot.com](mailto:nleal@techdepot.com)

**TRILLION**  
9208 WATERFORD CENTRE BLVD., STE 150  
AUSTIN, TEXAS 78758  
PHONE: 512.334.4080  
FAX: 512..334.4099  
ANDY PILARCIC  
[andy.pilarcik@trillion.net](mailto:andy.pilarcik@trillion.net)  
JEANNE MASSEY  
[jeanne.massey@trillion.net](mailto:jeanne.massey@trillion.net)

**TRI-COUNTY COMMUNICATION, LTD.**  
1421 EAST PIKE  
WESLACO, TEXAS 78596  
PHONE: 877.550.8440  
FAX: 956.447.0622  
CHARLES PARENT  
[cparent@tri-countycom.com](mailto:cparent@tri-countycom.com)



cont mailing list 069-2007

**TRUE TECHNOLOGY**  
8200 SPRINGWOOD DR., STE 260  
IRVING, TEXAS 75063  
PHONE: 972.432.0100  
FAX: 972.432.0500  
[info@truetechology.com](mailto:info@truetechology.com)

**TIGERDIRECT.COM**  
7795 W FLAGLER ST  
MIAMI, FL 33144  
PHONE: 888-768-4437  
FAX: 305-415-4311  
MARCOS MARTINEZ  
[marcos.martinez@tigerdirect.com](mailto:marcos.martinez@tigerdirect.com)

**TCR COMMUNICATIONS**  
1416 HOUSTON  
LAREDO, TEXAS 78040  
PHONE: 956.724.5201  
FAX: 956.726.3154  
MARTIN RESENDEZ JR.  
[tcrcomm@yahoo.com](mailto:tcrcomm@yahoo.com)

**TRC COMPUTER SERVICES**  
11933 NETWORK BLVD.  
SAN ANTONIO, TEXAS 78249  
PHONE: 210.696.8556  
FAX: 210.696.5488  
LUIS BARRAGAN  
[luisb@trccs.com](mailto:luisb@trccs.com)

**TFE- TECHNOLOGY FOR EDUCATION**  
8225 CENTRAL PARK DRIVE  
WACO, TEXAS 76712  
PHONE: 254.776.5563  
FAX: 254.299.1396  
DANIEL KRONKE  
[daniel.kronke@tfe-waco.com](mailto:daniel.kronke@tfe-waco.com)

**TECHNICAL LABORATORY SYSTEMS**  
1113 AVE. B.  
KATY, TEXAS 77493  
PHONE: 200.445.1088  
FAX: 281.391.1113  
EDGAR VILLARREAL  
[sherri@tech-labs.com](mailto:sherri@tech-labs.com)

**TELECORE DIGITAL SOLUTION**  
PHONE: 956.661.0400  
CHARLES JIMENEZ  
[dnstx@aol.com](mailto:dnstx@aol.com)

**THE CABLING EXPERTS**  
2701 VINE  
MCALLEN, TX 78509  
PHONE: 956.638.4827  
PEDRO E. GUADARRAMA  
[pquadarrama@hotmail.com](mailto:pquadarrama@hotmail.com)

**THE REAL DESIGN GROUP**  
1101 GUADALUPE ST STE D  
LAREDO, TX 78040  
PHONE: 956.717.0998  
FAX: 956.717.0152  
JESUS GUAJARDO  
[jesusguajardo@sbcglobal.net](mailto:jesusguajardo@sbcglobal.net)

**THE WIRE GUY**  
2418 BALTIMORE  
LAREDO, TEXAS 78041  
PHONE: 956.740.4049  
CELL: 956.744.0164  
RAUL PATINO  
[twireg@yahoo.com](mailto:twireg@yahoo.com)

**TYLER TECHNOLOGIES, INC.**  
5949 SHERRY LANE STE 1400  
DALLAS, TX 75225  
PHONE: 972-713-3700  
FAX: 972-713-3741  
[info@tylerworks.com](mailto:info@tylerworks.com)  
[brent.berry@tylertechologies.com](mailto:brent.berry@tylertechologies.com)

**TYLER TECHNOLOGIES INC**  
370 US ROUTE ONE  
FALMOUTH, ME 04105  
PHONE: 800-772-2260  
FAX: 207-781-2981  
ADAM GRIFFITHS  
[adam.griffiths@tyler-works.com](mailto:adam.griffiths@tyler-works.com)

**TIME WARNER CABLE**  
1313 W. CALTON ROAD  
LAREDO, TX 78041  
PHONE: 956.721.0600  
FAX: 956.721.0609  
CELL: 956.266.0896  
KYLE RUDNICK  
[kyle.rudnick@twcable.com](mailto:kyle.rudnick@twcable.com)

**TRC COMPUTER SERVICES**  
11933 NETWORK BLVD.  
SAN ANTONIO, TEXAS 78249  
PHONE: 210.696.8556  
FAX: 210.696.5488  
LUIS BARRAGAN  
[luisb@trccs.com](mailto:luisb@trccs.com)

**UNITED COMMUNICATIONS**  
6608 JOY RD.  
EAST SYRACUSE, NY 13057-1108  
PHONE: 315.463.5500  
FAX: 315.463.7160  
JERRY ADAMS  
[jadams@uintedcos.com](mailto:jadams@uintedcos.com)

**VERIZON WIRELESS**  
7600 MONTEPELLIER RD  
LAUREL, MD 20723  
MICHAEL MAIORANA

**VIRA MONTES GROUP, INC.**  
1308 ROCKWELL CT.  
AUSTIN, TEXAS 78726  
PHONE: 512.249.9140  
FAX: 512.249.9140  
ARNY VIRAMONTES  
[arny@viramontesgroup.com](mailto:arny@viramontesgroup.com)

**VIRA BUSINESS SOLUTIONS LLP**  
1649 WORLD TARDE CENTER LOOP  
LAREDO, TX 78045  
PHONE: 956-242-4554  
JUAN VILLARREAL  
[juan@virebusiness.com](mailto:juan@virebusiness.com)

**WEST TECHNOLOGIES**  
10965 LONG BRANCH DR.  
AUSTIN, TEXAS 78736-7448  
PHONE: 512.301.1462  
FAX: 512.301.1457  
JAY THOMAS  
[jay.thomas@buywest.com](mailto:jay.thomas@buywest.com)  
[linda@buywest.com](mailto:linda@buywest.com)

**WIRELESS CONNECTIONS**  
2411 NE LOOP 410 #106  
SAN ANTONIO, TX 78217  
PHONE: 210-590-3331  
FAX: 210-590-1777  
JULIE FFENTON  
[wirelessconnection@stx.rr.com](mailto:wirelessconnection@stx.rr.com)

**XTREAM TECHS, INC**  
4315 PATRIOT DR  
LAREDO, TX 78046  
PHONE: 956.220.8032  
FAX: 956.727.0768  
MAGDALENA ADAME  
[hadame@xtreamtechs.com](mailto:hadame@xtreamtechs.com)

Board Approval  
Awarding of Bids/Proposals  
January 21, 2009

**Renewal**

**RFP 066-2007 Mini Blinds for Windows District Wide**

Recommendation:

Requesting Approval To Purchase From The Best Bidder(S)/ Offer(S) Meeting Specifications As Follows:

<u>Recommended Vendor</u>	<u>Amount</u>
Fosters Inc.	See Attached Tabulation

Administration distributed seven (7) proposals and advertised on October 7, 2007 and October 14, 2007. Four (4) proposals were received on October 24, 2007 @ 3:30 P.M. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Energy/Environmental Management Department

Resource Personnel:

Cesar Trevino, Director of Energy/Environmental Management  
Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager  
Venesa Navarro. Procurement Officer



# UNITED INDEPENDENT SCHOOL DISTRICT

Cesar O. Trevino  
Energy and Environmental Management

## Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

FROM: Cesar O. Trevino, Director of Energy and Environmental Management

DATE: January 7, 2009

SUBJECT: RFP 066-2007 MINI BLINDS FOR WINDOWS - DISTRICT WIDE

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I recommend the renewal of RFP 066-2007: MINI BLINDS FOR WINDOWS – DISTRICT WIDE to:

Foster's

For the 2009-2010 Fiscal Year. This company has performed satisfactorily and provided prompt and quality service in the past.

If you have any questions please call me.

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**UNITED INDEPENDENT SCHOOL DISTRICT  
 MINI BLINDS FOR WINDOWS - DISTRICT WIDE  
 RFP 066-2007**

VENDORS	AVANTE BLINDS & SHUTTERS		CANTU INTERIORS		FOSTER'S INC.		VENTURA INTERIOR DESIGNS	
	Classroom Window 32" X 64"	Portable Window 36" X 36"	Classroom Window 32" X 64"	Portable Window 36" X 36"	Classroom Window 32" X 64"	Portable Window 36" X 36"	Classroom Window 32" X 64"	Portable Window 36" X 36"
<b>1 - 50 blinds</b>	\$74.00	\$53.00	\$49.98	\$35.30	\$38.75	\$35.00	\$52.75	\$46.50
<b>50 - 100 blinds</b>	\$70.30	\$50.35	\$49.20	\$34.81	\$38.75	\$35.00	\$48.75	\$42.20
<b>100 - 150 blinds</b>	\$66.50	\$47.70	\$48.40	\$34.30	\$38.75	\$35.00	\$47.61	\$41.22
<b>150 - 200 blinds</b>	\$62.90	\$45.05	\$47.62	\$33.81	\$38.75	\$35.00	\$46.50	\$40.27
<b>200 - 250 blinds</b>	\$59.20	\$42.40	\$46.83	\$33.31	\$38.75	\$35.00	\$45.40	\$39.34
<b>250 blinds or more</b>	\$51.80	\$37.10	\$46.04	\$32.81	\$38.75	\$35.00	\$41.88	\$37.54
<b>cost per sq ft for other size window</b>	N/A		\$2.811 per sq ft - \$1.111 for concrete installation & \$1.056 for wood installation		\$2.80 per sq ft - \$1.15 for installation		\$3.95 for blinds up to 4ftW - add \$1.95 for every 3ft thereafter	

**UNITED INDEPENDENT SCHOOL DISTRICT  
MINI BLINDS FOR WINDOWS DISTRICT WIDE  
RFP # 066-2007**

**AVANTE BLINDS & SHUTTERS**

1401 CALLE DEL NORTE STE #1  
LAREDO, TX 78041  
PHONE: 956-729-9300  
FAX: 956-726-3705  
RAUL DE LEON  
[idelarosa@delcompanies.com](mailto:idelarosa@delcompanies.com)

**AVILA'S DRAPERY SHOP**

920 CLARK BLVD  
LAREDO, TX 78040  
PHONE: 956-722-1370  
OFELIA AVILA

**CANTU INTERIORS**

1720 CHIHUAHUA  
LAREDO, TX 78040  
PHONE: 956-722-0140  
FAX: 956-722-0140  
VIDAL CANTU  
[vcantu5@stx.rr.com](mailto:vcantu5@stx.rr.com)  
[www.cantuinteriors.com](http://www.cantuinteriors.com)

**DESIGNS INTERNATIONAL OF LAREDO**

7815 MCPHERSON RD  
LAREDO, TX 78045  
PHONE: 956-724-6697

**FOSTER'S INC**

1605 E. DEL MAR STE 103  
LAREDO, TX 78041  
PHONE: 956-723-3653  
FAX: 956-723-5219  
DODY FOSTER  
[dodettef@hotmail.com](mailto:dodettef@hotmail.com)  
[www.fosterstexas.com](http://www.fosterstexas.com)

**THE WINDOW GALLERY**

5460 SPRINGFIELD  
LAREDO, TX 78045  
PHONE: 956-712-4116  
ANA ALMARAZ

**VENTURA INTERIOR DESIGNS**

3120 FREMONT ST  
LAREDO, TX 78043  
PHONE: 956-727-2549  
FAX: 956-727-2549  
CONNIE VENTURA

Board Approval  
Awarding Of Bids/Proposals  
January 21, 2009

**RFP 068-2007 Police Officer Uniforms, Equipment & Accessories**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor (S)</u>	<u>Est. Annual Amount</u>
Auto Alarm of Laredo	See Tabulation
Gall's, Inc.	
GT Distributors, Inc.	
OOM Investments, LLC dba Sign-A-Rama	

Administration distributed fifty seven (57) proposals and advertised on October 14, 2007, and October 21, 2007. Four (4) proposals were received on November 8, 2007 @ 10:00 A.M. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Police Department

Resource Personnel:

Clemente Camarillo, Interim Chief of Police  
Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager  
Karina Mendoza Guerra, Procurement Officer

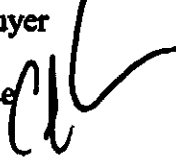


# UNITED INDEPENDENT SCHOOL DISTRICT

Clemente Camarillo  
Interim Chief of Police

## Memorandum

TO: Vanessa Navarro, Procurement Officer - Buyer

FROM: Clemente Camarillo, Interim Chief of Police 

DATE: January 8, 2009

SUBJECT: RFP 068-2007 POLICE OFFICER UNIFORMS, EQUIPMENT,  
AND ACCESSORIES

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It is for this reason that I recommend **renewal of RFP 068-2007 POLICE OFFICER UNIFORMS, EQUIPMENT, AND ACCESSORIES** to the following company, having the best value, meeting specifications, and district needs:

**GT Distributors, Inc.**  
**Galls, Inc.**  
**Auto Alarm of Laredo,**  
**OOM Investment, LLC dba/Sign-A-Rama**

Please insure that this/these vendors have met all procurement and bid requirements and that all references have been checked. If any reference checks conflict with the district or its policies in any way please notify me to discuss these issues.

If you have any questions, please let me know.

**RFP 068-2007**  
**POLICE OFFICER UNIFORMS, EQUIPMENT & ACCESSORIES**

<b>SECTION I. POLICE OFFICER UNIFORMS AND SAFETY BOOTS</b>												
<b>VENDORS</b>	<b>GT DISTRIBUTORS</b>			<b>GALL'S</b>			<b>*AUTO ALARM</b>			<b>*SIGN-A-RAMA</b>		
	<b>ITEM</b>	<b>EST QTY</b>	<b>UNIT PRICE</b>	<b>EXT. PRICE</b>	<b>EST QTY</b>	<b>UNIT PRICE</b>	<b>EXT. PRICE</b>	<b>EST QTY</b>	<b>UNIT PRICE</b>	<b>EXT. PRICE</b>	<b>EST QTY</b>	<b>UNIT PRICE</b>
Women's Police Officer Uniform Long Sleeve Shirt	20	\$30.50	\$610.00	20	\$29.99	\$599.80	20	NO BID	NO BID	20	NO BID	NO BID
Women's Police Officer Uniform Short Sleeve Shirt	20	\$27.50	\$550.00	20	\$26.99	\$539.80	20	NO BID	NO BID	20	NO BID	NO BID
Men's Police Officer Uniform Lon Sleeve Shirt	265	\$32.50	\$8,612.50	265	\$30.59	\$8,106.35	265	NO BID	NO BID	265	NO BID	NO BID
Men's Police Officer Uniform Short Sleeve Shirt	265	\$29.50	\$7,817.50	265	\$27.59	\$7,311.35	265	NO BID	NO BID	265	NO BID	NO BID
Women's Police Officer Uniform Gabardine Trousers	20	\$36.50	\$730.00	20	\$30.59	\$611.80	20	NO BID	NO BID	20	NO BID	NO BID
Men's Police Officer Uniform Gabardine Trousers	265	\$36.50	\$9,672.50	265	\$32.59	\$8,636.35	265	NO BID	NO BID	265	NO BID	NO BID
Unisex Tactical Vest	56	\$56.00	\$3,136.00	56	\$54.99	\$3,079.44	56	NO BID	NO BID	56	NO BID	NO BID
Men's Tactical Pant	53	\$35.50	\$1,881.50	53	\$33.89	\$1,796.17	53	NO BID	NO BID	53	NO BID	NO BID
Men's Tactical Pant - Nylon Canvas	53	\$39.00	\$2,067.00	53	\$44.99	\$2,384.47	53	NO BID	NO BID	53	NO BID	NO BID
Women's Tactical Pant	3	\$35.50	\$106.50	3	\$34.99	\$104.97	3	NO BID	NO BID	3	NO BID	NO BID
Unisex Tactical Uniform Polo	56	\$32.50	\$1,820.00	56	\$26.99	\$1,511.44	56	NO BID	NO BID	56	NO BID	NO BID
All Season Jacket	56	No Bid	No bid	56	\$79.99	\$4,479.44	56	NO BID	NO BID	56	NO BID	NO BID
Tactical 9" Boot	10	\$105.00	\$1,050.00	10	\$119.99	\$1,199.90	10	NO BID	NO BID	10	NO BID	NO BID
Zipper Boot	56	\$67.00	\$3,752.00	56	\$76.99	\$4,311.44	56	NO BID	NO BID	56	NO BID	NO BID
Waterproof Zipper Boot	56	\$68.00	\$3,808.00	56	\$104.99	\$5,879.44	56	NO BID	NO BID	56	NO BID	NO BID
Quarter Boots	56	\$52.50	\$2,940.00	56	\$59.99	\$3,359.44	56	NO BID	NO BID	56	NO BID	NO BID
Police Caps	115	\$3.95	\$454.25	115	\$8.00	\$920.00	115	NO BID	NO BID	115	NO BID	NO BID
<b>SECTION II. POLICE ACCESSORIES</b>												
48" PVC Vinyl Raincoat With Choice of Title	56	NO BID	NO BID	56	\$10.99	\$615.44	56	NO BID	NO BID	56	NO BID	NO BID
Nickel Finished Handcuffs	56	\$20.15	\$1,128.40	56	\$19.99	\$1,119.44	56	NO BID	NO BID	56	NO BID	NO BID
ANSI Class 2 Traffic Vest	56	NO BID	NO BID	56	\$23.99	\$1,343.44	56	NO BID	NO BID	56	NO BID	NO BID
Body Armor	56	NO BID	NO BID	56	\$359.99	\$20,159.44	56	NO BID	NO BID	56	NO BID	NO BID
Adjustable Brown Belt with Velcro inside	56	\$15.80	\$884.80	56	\$12.99	\$727.44	56	NO BID	NO BID	56	NO BID	NO BID
Belt 21/4 Width	56	NO BID	NO BID	56	NO BID	NO BID	56	NO BID	NO BID	56	NO BID	NO BID
Nylon Handcuff Case	56	\$9.50	\$532.00	56	\$12.99	\$727.44	56	NO BID	NO BID	56	NO BID	NO BID
All Purpose Bag	56	\$32.76	\$1,834.56	56	\$45.99	\$2,575.44	56	NO BID	NO BID	56	NO BID	NO BID
Leather Badge Case	56	\$14.37	\$804.72	56	\$12.99	\$727.44	56	NO BID	NO BID	56	NO BID	NO BID
Belt Slide Holster	56	\$56.50	\$3,164.00	56	\$49.99	\$2,799.44	56	NO BID	NO BID	56	NO BID	NO BID
Police Duty Holster	56	NO BID	NO BID	56	NO BID	NO BID	56	NO BID	NO BID	56	NO BID	NO BID
Two Snaps Belt Keeper 11/8	56	NO BID	NO BID	56	NO BID	NO BID	56	NO BID	NO BID	56	NO BID	NO BID
Glove Pouch	56	NO BID	NO BID	56	NO BID	NO BID	56	NO BID	NO BID	56	NO BID	NO BID
Heavy Duty Leather Gloves	56	\$26.00	\$1,456.00	56	\$24.99	\$1,399.44	56	NO BID	NO BID	56	NO BID	NO BID
Vehicle First Aid Kit with Nylon Pouch	56	NO BID	NO BID	56	\$10.99	\$615.44	56	NO BID	NO BID	56	NO BID	NO BID
Fast Charge Flashlight	10	\$98.46	\$984.60	10	\$89.99	\$899.90	10	NO BID	NO BID	10	NO BID	NO BID
One Line Professional Name Plate	280	\$8.95	\$2,506.00	280	\$15.99	\$4,477.20	280	NO BID	NO BID	280	NO BID	NO BID
Straight Edge Law Enforcement Knife	56	\$25.84	\$1,447.04	56	\$29.99	\$1,679.44	56	NO BID	NO BID	56	NO BID	NO BID



RFP 068-2007

POLICE OFFICER UNIFORMS, EQUIPMENT & ACCESSORIES

SECTION III. POLICE EQUIPMENT												
VENDORS	GT DISTRIBUTORS			GALL'S			*AUTO ALARM			*SIGN-A-RAMA		
	EST QTY	UNIT PRICE	EXT. PRICE	EST QTY	UNIT PRICE	EXT. PRICE	EST QTY	UNIT PRICE	EXT. PRICE	EST QTY	UNIT PRICE	EXT. PRICE
ITEM												
Partitions Expanded Metal	100	\$356.00	\$35,600.00	100	\$259.99	\$25,999.00	100	NO BID	NO BID	100	NO BID	NO BID
9-K Canine Partition	100	\$489.50	\$48,950.00	100	\$329.99	\$32,999.00	100	NO BID	NO BID	100	NO BID	NO BID
Security Screen with Plexiglass Lockable, Slide Window Partition	100	\$466.25	\$46,625.00	100	\$319.99	\$31,999.00	100	NO BID	NO BID	100	NO BID	NO BID
Pocket Incident Report Pad	100	NO BID	NO BID	100	\$7.99	\$799.00	100	NO BID	NO BID	100	NO BID	NO BID
Dual Scale Template Kit	100	\$12.50	\$1,250.00	100	\$14.99	\$1,499.00	100	NO BID	NO BID	100	NO BID	NO BID
Road Wizard Traffic Template	100	NO BID	NO BID	100	\$5.99	\$599.00	100	NO BID	NO BID	100	NO BID	NO BID
Citation Holder	100	NO BID	NO BID	100	\$13.99	\$1,399.00	100	NO BID	NO BID	100	NO BID	NO BID
100 Watt Siren with Tap II	50	\$247.66	\$12,383.00	50	\$199.89	\$9,994.50	50	\$199.00	\$9,950.00	50	NO BID	NO BID
6-Function Switch Panel	50	\$117.04	\$5,852.00	50	\$89.99	\$4,499.50	50	NO BID	NO BID	50	NO BID	NO BID
Full Function Siren	50	\$219.45	\$10,972.50	50	\$129.99	\$6,499.50	50	\$185.00	\$9,250.00	50	NO BID	NO BID
Car Console	100	\$159.90	\$15,990.00	100	\$139.99	\$13,999.00	100	NO BID	NO BID	100	NO BID	NO BID
100 Watt Signal Speaker	100	\$168.60	\$16,860.00	100	\$139.59	\$13,959.00	100	\$184.00	\$18,400.00	100	NO BID	NO BID
LED Mini Bar	100	\$675.45	\$67,545.00	100	\$629.99	\$62,999.00	100	\$399.99	\$39,999.00	100	NO BID	NO BID
Lightbar with Traffic Advisor	100	NO BID	NO BID	100	\$1,549.59	\$154,959.00	100	\$1,599.00	\$159,900.00	100	NO BID	NO BID
Extension Cable For Placement Of Remote Strobe Light Heads	100	\$16.80	\$1,680.00	100	\$17.99	\$1,799.00	100	NO BID	NO BID	100	NO BID	NO BID
Flasher For Vehicles with Light Control Module	100	NO BID	NO BID	100	\$59.59	\$5,959.00	100	NO BID	NO BID	100	NO BID	NO BID
Six Head LED Deck Master	100	\$337.50	\$33,750.00	100	\$238.49	\$23,849.00	100	NO BID	NO BID	100	NO BID	NO BID
Ford Crown Victoria Police Headlight Package	100	\$59.40	\$5,940.00	100	\$54.00	\$5,400.00	100	NO BID	NO BID	100	NO BID	NO BID
Mini Phantom Max Combo Kit	100	NO BID	NO BID	100	\$219.99	\$21,999.00	100	\$160.00	\$16,000.00	100	NO BID	NO BID
Whistles	300	\$4.95	\$1,485.00	300	\$3.99	\$1,197.00	300	NO BID	NO BID	300	NO BID	NO BID
Day/Night Barrier Tape	100	NO BID	NO BID	100	\$8.89	\$889.00	100	NO BID	NO BID	100	NO BID	NO BID
Fingerprint Pad	100	\$19.50	\$1,950.00	100	\$18.99	\$1,899.00	100	NO BID	NO BID	100	NO BID	NO BID
Master Pac Drug Kit	100	\$256.00	\$25,600.00	100	\$279.59	\$27,959.00	100	NO BID	NO BID	100	NO BID	NO BID
Cocaine/Crack Drug Test Refill	100	NO BID	NO BID	100	\$22.99	\$2,299.00	100	NO BID	NO BID	100	NO BID	NO BID
Marijuana Drug Test Refill Pack	100	NO BID	NO BID	100	\$22.99	\$2,299.00	100	NO BID	NO BID	100	NO BID	NO BID
SECTION IV. HANDGUNS												
Beretta 92F-15 Magazines for Handguns	100	NO BID	NO BID	100	\$22.99	\$2,299.00	100	NO BID	NO BID	100	NO BID	NO BID
Sig Sauer Magazines for Handguns	100	\$32.50	\$3,250.00	100	NO BID	NO BID	100	NO BID	NO BID	100	NO BID	NO BID
Sig Sauer Pistol Model P226 Caliber 40	75	NO BID	NO BID	75	NO BID	NO BID	75	NO BID	NO BID	75	NO BID	NO BID
Beretta Model 92FS, Caliber 9MM	25	NO BID	NO BID	25	NO BID	NO BID	25	NO BID	NO BID	25	NO BID	NO BID
Ammunition - 9MM, 147 Grain FMJ	100	NO BID	NO BID	100	NO BID	NO BID	100	NO BID	NO BID	100	NO BID	NO BID
Ammunition - 9MM, 115 Grain, FMJ	100	\$195.60	\$19,560.00	100	NO BID	NO BID	100	NO BID	NO BID	100	NO BID	NO BID
SECTION V. VEHICLE DECALS, TINT & ALARM												
Decals for Crown Victoria	100	NO BID	NO BID	100	NO BID	NO BID	100	NO BID	NO BID	100	\$394.72	\$39,472.00
Vehicle Alarm - Model I	20	NO BID	NO BID	20	NO BID	NO BID	20	\$145.00	\$2,900.00	20	NO BID	NO BID
Vehicle Alarm - Model II	20	NO BID	NO BID	20	NO BID	NO BID	20	\$159.00	\$3,180.00	20	NO BID	NO BID
Window Tint for Cargo Van Ford Econoline series	10	NO BID	NO BID	10	NO BID	NO BID	10	\$119.00	\$1,190.00	10	NO BID	NO BID
Window Tint for Crown Victoria - Sedan	10	NO BID	NO BID	10	NO BID	NO BID	10	\$110.00	\$1,100.00	10	NO BID	NO BID
Window Tint for Chevy Impala - Sedan	10	NO BID	NO BID	10	NO BID	NO BID	10	\$110.00	\$1,100.00	10	NO BID	NO BID

**RFP 068-2007**

**POLICE OFFICER UNIFORMS, EQUIPMENT & ACCESSORIES**

**SECTION V. VEHICLE DECALS, TINT & ALARM CONT.**

VENDORS	GT DISTRIBUTORS			GALL'S			*AUTO ALARM			*SIGN-A-RAMA		
	EST QTY	UNIT PRICE	EXT. PRICE	EST QTY	UNIT PRICE	EXT. PRICE	EST QTY	UNIT PRICE	EXT. PRICE	EST QTY	UNIT PRICE	EXT. PRICE
ITEM												
Window Tint for Ford Truck - Regular Cab	10	NO BID	NO BID	10	NO BID	NO BID	10	\$74.00	\$740.00	10	NO BID	NO BID
Window Tint for Ford Truck-Super Cab	10	NO BID	NO BID	10	NO BID	NO BID	10	\$84.00	\$840.00	10	NO BID	NO BID
Window Tint for Ford Truck - Crew Cab	10	NO BID	NO BID	10	NO BID	NO BID	10	\$94.00	\$940.00	10	NO BID	NO BID
<b>CATALOG DISCOUNT</b>	<b>BUYBOARD DISCOUNT</b>			<b>7%</b>			<b>0%</b>			<b>0%</b>		

TWO (2) VENDORS SUBMITTED A "NO BID"

**UNITED INDEPENDENT SCHOOL DISTRICT  
POLICE OFFICER UNIFORMS, EQUIPMENT, AND ACCESSORIES  
RFP 068-2007**

**ADMIRAL LINEN & UNIFORM**

1750 SHIPMAN DR  
SAN ANTONIO, TX 78219  
PHONE: 210-226-8686

**A & G RESTAURANT SUPPLY LLC**

1402 SAN BERNARDO  
LAREDO, TX 78040  
PHONE: 956-725-1366  
FAX: 956-725-1371  
ALFREDO ACOSTA  
[aacosta07@hotmail.com](mailto:aacosta07@hotmail.com)

**ALAMO IRON WORKS**

P.O. BOX 231  
SAN ANTONIO, TX 78291-0231  
PHONE: 800-292-7817  
FAX: 210-74-8351  
FERNANDO ESCAMILLA  
[fescamilla@aivnet.com](mailto:fescamilla@aivnet.com)

**AMERIPRIDE LINEN AND APPAREL**

P.O. BOX 9055  
CORPUS CHRISTI, TEXAS 78469  
PHONE: 1-800-749-1512  
FAX: 361-289-5426  
[scottpurcell@ameripride.org](mailto:scottpurcell@ameripride.org)  
[bill.lawrence@ameripride.org](mailto:bill.lawrence@ameripride.org)

**ARNOLD'S ZONE**

2201 MARKET STREET  
LAREDO, TEXAS 78043  
PHONE: (956) 753-9663  
FAX: (956) 723-0993  
[arnoldzone@sbcglobal.net](mailto:arnoldzone@sbcglobal.net)

**ARNOLD LINE & UNIFORMS SVC.**

3830 IRVING BLVD  
DALLAS, TEXAS 75247

**AL & ROBS SALES**

801 ELM  
LAREDO, TEXAS 78040  
PHONE: (956) 724-4245  
FAX: (956) 724-8987

**AUTO ALARM OF LAREDO**

201 W. HILLSIDE #4  
LAREDO, TX 78041  
PHONE: 956-712-8933  
FAX: 956-712-9218  
NEAL HILL  
[nhill@stx.rr.com](mailto:nhill@stx.rr.com)  
[www.autoalarmoflaredo.com](http://www.autoalarmoflaredo.com)

**BARNEY'S**

218 FOUR PARK RD.  
LAFAYETTE, LA 70507  
PHONE: (337) 896-3667  
FAX: (337) 896-3660  
STACIE ROBIN

**EL CAÑONAZO**

912 ITURBIDE STREET  
LAREDO, TEXAS 78040  
(956) 723-3532

**BIG PRODUCTIONS**

607 BROOKSIDE PASS  
CEDAR PARK, TX 78613  
PHONE: 512-249-9234  
FAX: 512-250-2419  
JUAN GARZA  
[bigproimprints@cs.com](mailto:bigproimprints@cs.com)

**BLACK HILLS LEATHER**

410 W. AURORA  
LAREDO, TEXAS 78041  
PHONE: 1-877-712-9434  
FAX: (956) 712-8330  
RUDY LOZANO  
[www.blackhillsleather.com](http://www.blackhillsleather.com)

**BORDER SPORTING GOODS**

4610 SAN BERNARDO AVE  
LAREDO, TEXAS 78041  
PHONE: (956)722-1007

**BRITE STAR UNIFORM & LINEN**

57 S REYNOLDS  
ALICE, TX 78332  
PHONE: 956-723-1986  
ROBERT MCINTYRE  
[rmcintyre@britestaruniform.com](mailto:rmcintyre@britestaruniform.com)

**BUCK'S WHEEL & EQUIPMENT**

220 COMMERCIAL ST  
FT WORTH, TX 76107  
PHONE: 800-433-5613  
FAX: 817-338-0505  
SANDRA LAXSON

**C. SANDERS EMBLEMS**

12965 ARROYO ST  
SAN FERNANDO, CA 91340  
PHONE: 800-336-7467  
FAX: 818-361-8472

**CUSTOM PRODUCTS**

P.O. BOX 54091  
JACKSON, MS 39288  
PHONE: 800-367-1492  
FAX: 800-206-3444  
HEIDI MCGEE  
[heidi@cpcsigns.com](mailto:heidi@cpcsigns.com)

**DIRECT COMM**

4803 SAN BERNARDO STE 2  
LAREDO, TX 78041  
PHONE: 956-722-5390  
FAX: 956-722-2560  
RAUL MUNOZ  
[mdirectcommunications@yahoo.com](mailto:mdirectcommunications@yahoo.com)

**DISCOUNT UNIFORMS**

5711 MCPHERSON ROAD #11  
LAREDO, TEXAS 78041  
PHONE: 956.791-5757  
FAX: 956.791-5758  
DEAN TABRIZY

**EMBLEM ENTERPRISES, INC.**

16037 SHERMAN EAY  
VAN NUYS, CA 81406  
PHONE: 1-800-444-5561  
FAX: (888) 442-3230  
[service@emblems.org](mailto:service@emblems.org)

**FUSION EMBROIDERY**

213 VILLAGE BLVD STE 7  
LAREDO, TX 78045  
PHONE: 956-727-5100  
FAX: 956-727-9813  
BERT KIELER  
[laredo@fusionemb.com](mailto:laredo@fusionemb.com)

**G & K SERVICES, INC.**

410 PROBANDT  
SAN ANTONIO, TEXAS 78204-1746  
PHONE: 210-225-3381  
FAX: 210-225-7644  
[bsimon@gkservices.com](mailto:bsimon@gkservices.com)

**GA ADVERTISING**

5804 GALE CT  
LAREDO, TX 78041  
PHONE: 956-727-3354  
FAX: 956-727-3354  
LORENA LOZANO  
[flozano1@stx.rr.com](mailto:flozano1@stx.rr.com)

**GALL'S**

**2680 PALUMBO DRIVE**  
LEXINGTON, KY 40509  
PHONE: 1-800-876-4242/877-914-2557  
FAX: 1-877-914-2557/877-914-2557  
KIM DACCI STARIS  
[dacci-kimberly@galls.com](mailto:dacci-kimberly@galls.com)  
[sarlls-kimberly@galls.com](mailto:sarlls-kimberly@galls.com)  
[www.galls.com](http://www.galls.com)

**GATEWAY UNIFORMS SVC. INC**

5827 NORTHGATE LANE  
LAREDO, TEXAS 78041  
PHONE: 956-791-0000  
FAX: 956-791-5200  
FELIPE SAENZ

**GRAND SLAM GEAR &  
HUNTING APPAREL**

5912 SAN BERNARDO AVE  
LAREDO, TEXAS 78041  
PHONE: (956)727-4327

**LOZANO GUNS & AMMO**

410 W AURORA DR  
LAREDO, TEX 78041  
(956) 795-0224

**MANDO'S GUNS**

2605 GREEN STREET  
LAREDO, TEXAS 78043  
PHONE: (956) 727-4867

**MOORE'S**

1901 GUADALUPE STREET  
LAREDO, TEXAS 78043  
PHONE: 724-3811

**GT DISTRIBUTORS**

P.O. BOX 16080  
2545 BROCKTON DRIVE, STE 100  
AUSTIN, TEXAS 78758  
PHONE: 800-252-8310  
FAX: 800-480-5845  
JAMY COPELAND  
[txbids@qtdist.com](mailto:txbids@qtdist.com)  
[www.qtdist.com](http://www.qtdist.com)

**HODGES BADGE CO INC**

1170 EAST MAIN RD  
PORTSMOUTH, RI 02871  
PHONE: 800-556-2440  
FAX: 800-292-7377  
ILIANA BALOLISH  
[info@hodgesbadge.com](mailto:info@hodgesbadge.com)

**J. BRANDT CO. INC**

2816 W. LANCASTER AVE  
FORT WORTH, TX 76107  
PHONE: 800-435-5749  
FAX: 817-810-0202  
RICHARD HAAG  
[rhaag-jbrandt@sbcglobal.net](mailto:rhaag-jbrandt@sbcglobal.net)

**JJJ INTERNATIONAL**

104 E. CALTON RD  
LAREDO, TX 78041  
PHONE: 956-744-2877  
FAX: 956-753-8267  
JUAN SANCHEZ  
[jjjsafety@myway.com](mailto:jjjsafety@myway.com)

**JED'S AMMO**

100 E. TEXAS STATE HWY 44  
ENCINAL, TX 78019  
PHONE: (956) 948-5522

**KIRKPATRICK GUNS & AMMO**

313 W. VILLAGE #103  
LAREDO, TEXAS 78041  
PHONE: (956)723-6338

**LAREDO STITCH GALLERIA**

9114 MCPHERSON RD STE 2516  
LAREDO, TX 78045  
PHONE: 956-726-0803  
FAX: 956-726-0556  
BLANCA OSORIA

**L-TRON CORP**

1169 PITTSFORD VICTOR RD STE 120  
PITTSFORD, NY 14534  
PHONE: 585-383-0050  
FAX: 585-383-0701  
MARK DUBLIN  
[mark.dublin@l-tron.com](mailto:mark.dublin@l-tron.com)

**RAY ALLEN MFG. CO, INC.**

975 FORD STREET  
COLORADO SPRINGS, CO 80915  
PHONE: (719) 380-0404

**R & R UNIFORMS, INC.**

4505 BANDERA RD. STE 11  
SAN ANTONIO, TEXAS 78238-1949

**MORALES ENTERPRISES**

HWY 359 RT 3 BOX 20MMS  
LAREDO, TX 78043  
PHONE: 956-724-1109  
FAX: 956-722-5406  
IRMA MORALES  
[moralesenterprises@moralesmachineshop.com](mailto:moralesenterprises@moralesmachineshop.com)

**NEWBART PRODUCTS**

10424 ROCKLEY RD  
HOUSTON, TX 77099  
PHONE: 800-777-2003  
FAX: 281-561-0518  
BOB REDUS  
[www.newbart.com](http://www.newbart.com)

**NU TECH IMAGE**

201 W HILLSIDE STE 14  
LAREDO, TX 78041  
PHONE: 956-725-4100  
FAX: 956-725-4418  
LUCY QUINTANILLA  
[sales@nu-techimage.com](mailto:sales@nu-techimage.com)

**OMG POLICE SUPPLY INC**

9736 LEGLER  
LENEXA, KS 66219  
PHONE: 800-566-9739  
FAX: 800-567-1868  
JOHN RALPH JR  
[john@omps.com](mailto:john@omps.com)

**PICHARDOS LLC**

LAREDO STITCH GALLERIA  
LAREDO, TX 78041  
PHONE: 956-717-2700  
FAX: 956-717-2702  
JOSE LUIS PICHARDO  
[pichardosmens@yahoo.com](mailto:pichardosmens@yahoo.com)

**PRINTING SOLUTIONS**

418 FALLOW LANE  
LAREDO, TX 78045  
PHONE: 956-286-9203  
FAX: 956-753-3486  
ALBERTO BALDERAS  
[balderas.a@sbcglobal.net](mailto:balderas.a@sbcglobal.net)

**PROMEGA SIGNS**

1615 JACAMAN ROAD  
LAREDO, TEXAS 78041  
PHONE: (956) 723-2110  
FAX: (956)723-2111

**TEX PLUS**

3020 N ARKANSAS  
LAREDO, TX 78043  
PHONE: 956-724-4005  
FAX: 956-726-0666  
ROGELIO BASURTO  
[texplus@sbcglobal.net](mailto:texplus@sbcglobal.net)

**UNIFORMS INC.**

1489 PRUDENTIAL DRIVE  
DALLAS, TEXAS 75235  
PHONE: 214-630-0924  
[dboome@uniformsinc.com](mailto:dboome@uniformsinc.com)

**SAFEGUARD UNIVERSAL**

1728 SANTA FE  
CORPUS CHRISTI, TX 78404  
PHONE: 361-884-8640  
FAX: 361-884-8015  
ANTHONY ANZALDUA  
[safeuni@aol.com](mailto:safeuni@aol.com)

**SAFETY SHOE DISTRIBUTORS**

9330 LAWNSDALE AVE  
HOUSTON, TX 77012  
PHONE: 713-928-6691  
FAX: 713-928-6560  
JACK MCELLIGOTT  
[safetyshoedist@aol.com](mailto:safetyshoedist@aol.com)

**SCHOOL TECH INC**

745 STATE CIRCLE  
ANN ARBOR, MI 48106  
PHONE: 800-521-2832  
FAX: 800-654-4321  
BEN SCHALLHORN  
[bschallhorn@school-tech.com](mailto:bschallhorn@school-tech.com)

**SIGN A RAMA**

9114 MCPHERSON STE 2508  
LAREDO, TX 78045  
PHONE: 956-725-4495  
FAX: 956-725-4445  
TERRY BRAT  
OSCAR MARTINEZ JR.  
[laredo@signarama.com](mailto:laredo@signarama.com)  
[www.signarama.com](http://www.signarama.com)  
[laredocountry2000@yahoo.com](mailto:laredocountry2000@yahoo.com)

**SIGNS PLUS**

4242 MCINTOSH LANE  
SARASOTA, FL 34232  
PHONE: 800-848-4262  
FAX: 941-378-4062  
[info@signsplussigns.com](mailto:info@signsplussigns.com)  
[www.signsplussigns.com](http://www.signsplussigns.com)

**MARK A REQUENA**

**SMART PROMOTIONAL**  
2065 QUITO LOOP  
LAREDO, TX 78045  
PHONE: 956-645-9423  
[smartpromo@sbcglobal.net](mailto:smartpromo@sbcglobal.net)

**SR UNIFORMS RENTAL SERVICES**

102 FRAN FRAN  
SAN ANTONIO, TEXAS 78204-1746  
PHONE: 800-683-1787  
FAX: 210-226-1342

**UNIFIRST**

5807 E. DRIVE  
LAREDO, TEXAS 78041  
PHONE 956-723-9396  
FAX: 956-723-1421  
ARTENIO HERNANDEZ  
[artenio\\_hernandez@unifirst.com](mailto:artenio_hernandez@unifirst.com)  
[richard\\_leos@unifirst.com](mailto:richard_leos@unifirst.com)

**UNIFORM CITY**

4601 COMANCHE  
TAMPA FL. 33614-5429  
PHONE: 800-600-0550  
FAX: 800-600-0449

Board Approval  
Awarding of Bids/Proposals  
January 23, 2008

**Renewal**

**RFP 071-2007 Food Service Kitchen Parts & Supplies**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Primary Vendor

Ecolab, Inc.

Est. Annual Amount

See Attached Tabulation

Secondary Vendor

Commercial Kitchen Repair Co.

Administration distributed sixteen (16) proposals and advertised on November 18, 2007 and November 25, 2007. Two (2) proposals were received on December 11, 2007 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Food Service Dept.

Resource Personnel:

Adalberto Ramirez, Director of Food Service

Cordelia Jackson, Director of Purchasing

Hector Cavazos, Purchasing Manager

Venesa Navarro, Procurement Officer



# UNITED INDEPENDENT SCHOOL DISTRICT

Adalberto Ramirez.  
Director of Food Service

## MEMORANDUM

TO : Cordelia Flores  
Director of Purchasing  
United ISD

FROM : Adalberto Ramirez  
Director of Food Service

SUBJECT : RENEWAL OF RFP 071-2007 FOOD SERVICE  
KITCHEN PARTS & REPAIRS

DATE : January 7, 2009

We have reviewed the products and services of **ECO-LAB AND COMMERCIAL KITCHEN REPAIR CO.**, under RFP 071-2007 for Food Service Kitchen Parts and Repairs and are satisfied with them.

I recommend that the RFP 071-2007 Food Service Kitchen Parts and Repairs be extended for one year for the 2009-2010 to Eco-Lab as the primary vendor and Commercial Kitchen Repair Co. as the secondary vendor.

These parts and repair services will be used by our maintenance department to repair the various pieces of equipment at the central kitchen and at the campuses.

Justification for these purchases is because the campuses and the central kitchen will require repairs to their equipment in order to serve meals to the students.

If you have any questions, please contact me.

XC: Eduardo Zuñiga, Assoc. Supt. for Support Services

**UNITED INDEPENDENT SCHOOL DISTRICT  
KITCHEN PARTS & REPAIRS  
RFP 071-2007**

DESCRIPTION	COMMERCIAL KITCHEN REPAIR	ECOLAB
% off CATALOG PRICE	31%	0%
% off LIST PRICE	31%	0-31%
% off SHELF PRICE	31%	0%

DESCRIPTION	EST QUANTITY	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE
GASKETS 20 x 47 3/4	60	NO BID	NO BID	NO BID	NO BID
GASKETS MODEL/PART #: GROE 110898 BRAND PROPOSED:	10	\$407.84	\$4,078.40	\$358.90	\$3,589.00
		GROEN		GROEN	
BAND BLADE	25	NO BID	NO BID	NO BID	NO BID
BALANK 17414 SPINDLE MODEL/PART #: BLAK 17514 BRAND PROPOSED:	3	\$128.65	\$385.95	\$99.88	\$299.64
		BLAKESLEE		BLAKESLEE	
THERMOSTAT FOR KETTLE MODEL/PART #: VULC 833220 BRAND PROPOSED:	3	\$124.94	\$374.82	\$114.23	\$342.69
		VULCAN-HART		VULCAN-HART	
VALVE MODEL/PART #: VULC 841496-1 BRAND PROPOSED:	4	\$157.54	\$628.62	\$143.67	\$574.68
		VULCAN-HART		VULCAN-HART	
THERMOSTAT FOR STEAM TABLE MODEL/PART #: DUKE 2081-2 BRAND PROPOSED:	20	\$122.60	\$2,452.00	\$122.60	\$2,452.00
		DUKE		DUKE	
ROTOR SINGLE LOBE MODEL/PART #: GROE 027179 BRAND PROPOSED:	2	\$1,343.07	\$2,686.14	\$1,181.40	\$2,362.80
		GROEN		GROEN	
O-RING BRAND PROPOSED:	2	NO BID	NO BID	NO BID	NO BID
		N/A		N/A	
AIR ACUTATOR MODEL/PART #: GROE N75442 BRAND PROPOSED:	4	\$4,623.11	\$18,492.44	\$4,068.34	\$16,273.36
		GROEN		GROEN	
HIGH LIMIT SWITCHES MODEL/PART #: VULC 346358-2 BRAND PROPOSED:	10	\$51.85	\$518.47	\$47.40	\$474.00
		VULCAN-HART		VULCAN-HART	
ROUND LENS MODEL/PART #: VULC 357036-3 BRAND PROPOSED:	48	\$32.83	\$1,575.84	\$54.37	\$2,609.76
		VULCAN-HART		VULCAN-HART	
DRAW OFF VALVE MODEL/PART #: GROE 9046 BRAND PROPOSED:	3	\$544.97	\$1,634.91	\$479.57	\$1,438.71
		GROEN		GROEN	
STEM 2" MODEL/PART #: GROE 9048 BRAND PROPOSED:	3	\$116.47	\$349.41	\$116.47	\$349.41
		GROEN		GROEN	
HANDLE 3" MODEL/PART # GROE 9029 BRAND PROPOSED:	3	\$14.36	\$43.08	\$14.36	\$43.08
		GROEN		GROEN	
DOOR STRIKE KIT MODEL/PART # GROE 423014-G1 BRAND PROPOSED:	4	\$104.05	\$416.20	\$95.12	\$380.48
		GROEN		GROEN	
BEARINGS PART #: 347080-2 BRAND PROPOSED:	4	\$8.69	\$34.76	\$8.15	\$32.60
		ORIGINAL EQUIP. MANUFACTUER		ORIGINAL EQUIP. MANUFACTUER	
WASHER PART #: 343143-1 BRAND PROPOSED:	15	\$32.29	\$484.35	\$5.90	\$88.50
		ORIGINAL EQUIP. MANUFACTUER		ORIGINAL EQUIP. MANUFACTUER	
SWITCH DPST PART #: 340324-6 BRAND PROPOSED:	5	\$32.83	\$164.15	\$30.01	\$150.05
		ORIGINAL EQUIP. MANUFACTUER		ORIGINAL EQUIP. MANUFACTUER	



VENDOR		COMMERCIAL KITCHEN REPAIR		ECOLAB	
DESCRIPTION	EST QUANTITY	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE
PUMP MOTOR MODEL/PART #: BLAK 8337 BRAND PROPOSED:	3	\$479.40	\$1,438.20	\$359.55	\$1,078.65
		BLAKESLEE		BLAKESLEE	
COLLAR MODEL/PART #: BLAK 7562 BRAND PROPOSED:	3	\$98.17	\$294.51	\$76.22	\$228.66
		BLAKESLEE		BLAKESLEE	
BRACKET PUMP CASE MOTOR MODEL/PART #: BLAK 13087 BRAND PROPOSED:	3	\$309.66	\$928.98	\$232.24	\$696.72
		BLAKESLEE		BLAKESLEE	
IMPELLAR SPINGLE MODEL/PART #: BLAK 9551 BRAND PROPOSED:	3	\$129.73	\$389.19	NO BID	NO BID
		BLAKESLEE		N/A	
DRAIN SEAL RING MODEL/PART #: BLAK 9551 BRAND PROPOSED:	4	\$63.70	\$254.80	\$49.46	\$197.84
		BLAKESLEE		BLAKESLEE	
CAM SHAFT MODEL/PART #: BLAK 13898 BRAND PROPOSED:	3	\$241.25	\$723.75	\$211.43	\$634.29
		BLAKESLEE		BLAKESLEE	
DOOR MODEL/PART #: BLAK 14795 BRAND PROPOSED:	3	\$431.54	\$1,294.62	\$323.66	\$970.98
		BLAKESLEE		BLAKESLEE	
IMPELLER P TANK MODEL/PART #: BLAK 95682 BRAND PROPOSED:	3	\$365.65	\$1,096.95	\$274.24	\$822.72
		BLAKESLEE		BLAKESLEE	
IMPELLER MODEL/PART #: BLAK 95673 BRAND PROPOSED:	3	\$119.65	\$358.95	\$92.91	\$278.73
		BLAKESLEE		BLAKESLEE	
BRACKET PUMP MODEL/PART #: BLAK 4667 BRAND PROPOSED:	3	\$456.59	\$1,369.77	\$342.44	\$1,027.32
		BLAKESLEE		BLAKESLEE	
ELEMENTS - SKILLETS MODEL/PART #: 2FE BRAND PROPOSED:	3	NO BID	NO BID	NO BID	NO BID
		N/A		N/A	
ELEMENTS - KETTLES MODEL/PART #: 2FE BRAND PROPOSED:	3	NO BID	NO BID	NO BID	NO BID
		N/A		N/A	
ELEMENTS - OVENS MODEL/PART #: 2FE BRAND PROPOSED:	3	NO BID	NO BID	NO BID	NO BID
		N/A		N/A	
ELEMENTS - WARMERS MODEL/PART #: 2FE BRAND PROPOSED:	3	NO BID	NO BID	NO BID	NO BID
		N/A		N/A	
PROBE - CONVECTION OVEN MODEL/PART #: 353589-1 BRAND PROPOSED:	10	\$55.97	\$559.70	\$51.17	\$511.70
		ORIGINAL EQUIP. MANUFACTUER		ORIGINAL EQUIP. MANUFACTUER	
MICRO SWITCH - OVENS MODEL/PART #: CRES 808-116 BRAND PROPOSED:	3	\$29.60	\$88.80	\$29.60	\$88.80
		CRES-COR		CRES-COR	
RELEIF VALVE - KETTLE MODEL/PART #: KE54941-2 BRAND PROPOSED:	6	\$93.78	\$562.68	\$86.04	\$516.24
		ORIGINAL EQUIP. MANUFACTUER		ORIGINAL EQUIP. MANUFACTUER	
BLOWER WHEELS - CONVECTION OVENS	6	NO BID	NO BID	NO BID	NO BID
INFINITE SWITCH - WELLS STEAM TABLES	12	\$12.42	\$149.04	NO BID	NO BID
ELECTRONIC CONTROL BOARD - CONVECTION OVENS	3	NO BID	NO BID	NO BID	NO BID
OVEN TIMERS	6	NO BID	NO BID	NO BID	NO BID

**UNITED INDEPENDENT SCHOOL DISTRICT  
KITCHEN PARTS & SUPPLIES  
RFP 071-2007  
VENDOR LIST**

**ACE MART RESTAURANT SUPPLY CO.**

P.O. Box 18100  
San Antonio, TX 78218-0100  
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Fax: 210-323-4683  
Ron Keene  
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[wayne@ckps.com](mailto:wayne@ckps.com)  
[randy@ckps.com](mailto:randy@ckps.com)

**DELTA RESTAURANT SUPPLY CO.**

510 Staples St.  
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Phone: 361-883-9319  
Fax: 361-883-5146  
[Jack Cooper](mailto:Jack.Cooper)

**HERITAGE FOOD SERVICE EQUIP.**

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Fort Wayne, IN 46808-1149  
Phone: 800-458-5593  
Fax: 800-800-4981  
Mac Routen  
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**JEANS RESTAURANT SUPPLY**

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Evan Neff  
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Janice Fischer  
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John Gerry

**PASCO BROKERAGE INC.**

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Kasey P. Hollon  
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**REPCO REPLACEMENT PARTS INC.**

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**TEXAS FOOD SERVICE EQUIP. INC**

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