



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of Bids, Proposals, and Qualifications

Submitted by: Ms. Cordelia Flores-Jackson of: Purchasing Department

Approved for transmittal to school board: February 16, 2010

Recommendations:

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

Bids/Proposals/Qualifications

Instruction:

RFP 2010-003 Communication Devices and Interactive Boards

Renewals:

RFP 072-2007 Preventive Maintenance Service Agreement for District Wide Forklifts

RFP 073-2007 Installation of Surveillance Equipment for School Bus Fleet

RFP 2008-001 Summer Reading Take Home Bags

RFP 2008-003 Student Planners

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – purchasing and acquisition

Texas education code 44.031

Summary of Recommendation(s)

Bids/ Proposals/ Qualifications

Instruction:

RFP 2010-003
Communication Devices and Interactive Boards

Recommended Vendor(s)
Prentke Romich Company
Communication Devices
Aisys Consulting, LLC
Interactive Boards
See Attached Tabulation

Renewals:

RFP 072-2007
Preventive Maintenance Service Agreement for District Wide Forklifts

Recommended Vendor(s)
Primary Vendor
Toyota Lift of South Texas
Secondary Vendor
J.V. Equipment
See Attached Tabulation

RFP 073-2007
Installation of Surveillance Equipment for School Bus Fleet

Recommended Vendor(s)
Longhorn Bus Sales
See Attached Tabulation

RFP 2008-001
Summer Reading Take Home Bags

Recommended Vendor(s)
Makin Library Media
See Attached Tabulation

RFP 2008-003
Student Planners

Recommended Vendor(s)
Pre K - 1st Grade
School Mate
2nd - 9th Grade
School Datebooks
See Attached Tabulation

Board Approval
Awarding of Bids/Proposals
February 16, 2010

RFP# 2010-003 Communication Devices and Interactive Boards

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor(s)</u>	<u>Est. Annual Amount</u>
Prentke Romich Company Communication Boards	See Tabulation
Aisys Consulting, LLC Interactive Board	See Tabulation

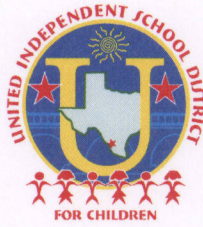
Administration distributed forty four (44) proposals and advertised on January 02, 2010 and January 3, 2010. Six (6) proposals were received on January 13, 2010 at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 American Recovery Reinvestment Act (ARRA) Special Education

Resource Personnel:

Hector Perez, Executive Director of Information Technology
Cordelia Flores Jackson, Director of Purchasing
Guadalupe Perez, Director of Instructional Improvement
Rene Cruz, Director of Technology
Judith Garcia, Coordinator of Instruction Tech/ On-Line Curriculum
Mabel Aguilar, Occupational Therapist
Linda Martinez, Assistive Technology Clerk
Karina Mendoza-Guerra, District Buyer



UNITED INDEPENDENT SCHOOL DISTRICT

Martha Moke, Executive Director
Special Education Department

TO: Cordy Flores Jackson, Director of Purchasing
FROM: Martha Moke, Executive Director *Martha Moke*
SUBJECT: **RFP 2010-003 Communication Devices and Interactive Boards**
DATE: February 4, 2010

On behalf of the committee, after viewing demonstrations and presentations of the bidding vendors and reviewing the options presented, I am recommending the following vendors for RFP 2010-003.

Communication Devices - Prentke Romich Company, Item 7 – Spring Board Lite

Interactive Boards - Aisys Consulting, LLC for the following items: Interactive White Board with software 77" Dual Touch, Installation for wall mounting the Interactive Whiteboard and wireless Bluetooth connection

This decision was based on quality of product, training and support being the best fit for meeting the needs of our students and teaching staff.

The committee members are:

Hector Perez, Executive Director of Information Technology
Cordy Flores Jackson, Director Purchasing
Rene Cruz, Director of Information Technology
Guadalupe Perez, Director of Instructional Improvement
Judith Garcia, Coordinator of Instruction Tech/On-Line Curriculum
Linda Martinez, Assistive Technology Clerk
Mabel Aguilar, Occupational Therapist
Karina Mendoza-Guerra, District Buyer

If you have any questions, please call me at 473-2047. Thank you.

Communication Devices and Interactive Boards

Communication Devices

Vendors		Dynavox			Prentke Romich Company		
Description	Est. Qty.	Price	Extension	Warranty	Price	Extension	Warranty
Dynavox V -	10	\$7,820.00	\$78,200.00	1 Year	No Bid		
Dynavox VMAX -	10	\$8,420.00	\$84,200.00	1 Year	No Bid		
Spring Board Lite	10	No Bid			\$2,495.00	\$24,950.00	2 Year

*Four (4) vendors "No Bid" Section II

Interactive Boards

Vendors		Aisys		Audio Visual Aids		Education 2000 Option 1 - Mimio		Education 2000 Option 2		Troxell Communications	
Description	Est. Qty.	Price	Extension	Price	Extension	Price	Extension	Price	Extension	Price	Extension
Interactive White Board - software must be included Reference: SMART Board™ Interactive Whiteboard SB660	50	\$1,369.00	\$68,450.00	\$895.00	\$44,750.00	\$619.00	\$30,950.00	\$999.00	\$49,950.00	\$1,067.00	\$53,350.00
Installation for wall mounting the interactive whiteboard	50	\$100.00	\$5,000.00	\$70.00	\$3,500.00	N/A	N/A	\$10.00	\$500.00	\$250.00	\$12,500.00
Wireless Bluetooth Connection - for 600 series interactive boards Reference: Smart WC6-NA	50	\$199.00	\$9,950.00	\$299.00	\$14,950.00	Included		Included		\$196.00	\$9,800.00
Training	1	\$700.00	\$700.00	Not Provided		Not Provided		Not Provided		\$0.00	\$0.00

*Two (2) Vendors "No Bid" Section III

**Three Vendors (3) submitted a "No Bid" for the entire bid

RFP 2010-003

Communication Devices and Interactive Boards

ABC SCHOOL SUPPLY

P.O.BOX 369
LANDISVILLE, PA 17538
PHONE: 800-669-4222
FAX: 717-653-7930
bids@abcschoolsupply.com

INSTITUTIONAL SUPERSTORE dba ACADEMIC SUPERSTORE

2101 EAST ST. ELMO SUITE 360
AUSTIN, TEXAS 78744
PHONE: 1-800-298-5094
FAX: 1-866-947-4604
mikem@academicsuperstore.com

AISYS CONSULTING

403 SALADO MIST
SAN ANTONIO, TX 78258
PHONE: 210-481-1310
FAX: 210-481-9668
JOEL HERNANDEZ
joelh@aisysconsulting.com

AFFORDABLE COMPUTER PRODUCTS

P.O. BOX 703168
DALLAS, TEXAS 75370
PHONE: 972.248.4600
FAX: 800.238.3117
TALINA
talina@classroomsupplier.com

ALL PRO SOUND

806 BEVERLY PLWY
PENSACOLA, FL. 32505
sales@allprosound.com

ATD-AMERICAN CO.

1442 FULTON AVE
SAN ANTONIO, TX 78201
PHONE: 210.829.8712
FAX: 210.829.8715
MITCHELL REGION
cfalcone@atd.com
dabbott@atd.com
mregion@atd.com

AUDIO VISUAL INNOVATIONS

2105 DONLEY DR STE 200
AUSTIN, TX 78758
PHONE: 512.670.3330
FAX: 512.670.3332
ELISSA FLORES
eflores@aviinc.com

AUDIO DYNAMICS INC

101 W. HILLSIDE RD. STE 11B
LAREDO, TX 78041
PHONE: 956-712-8249
FAX: 956-712-4436
FERMIN FLORES
audiodynamics@stx.rr.com

AVES AUDIO VISUAL SYSTEMS

P.O. BOX 500
SUGAR LAND, TEXAS 77487
PHONE: 281.295.1300
FAX: 281.295.1310
SANDRA RAMOS
sales@avesav.com

B&H PHOTO-VIDEO INC

428 NINTH AVE
NEW YORK, NY 10001
PHONE: 212.239.7503
FAX: 212.239.7740
HERMAN SCHREIBER
biddept@bhphotovideo.com

BES INDUSTRIES, INC

541 LAKE ROAD
PONTE VEDRA, FL 32082
PHONE: 888.527.6288
FAX: 904.246.2564
PAM GAMMIE
pambes@bellsouth.net

RFP 2010-003

Communication Devices and Interactive Boards

BEAR AUDIO VISUAL INC.

1602 W. KINGS HWY
SAN ANTONIO, TX 78201
PHONE: 210.736.1714
bearav@swbell.net

BEST BUY

7601 PENN AVE S D-6
RICHFIELD, MN 55423
PHONE: 888-224-8181 X 60707
FAX: 952-430-2602
MONA WRIGHT
mona.wright@bestbuy.com

BEST COMPUTER SUPPLIES

895 E. PATRIOT BLVD STE 110
RENO, NV 89511
PHONE: 800.544.3472
FAX: 800.829.4881
KAYCURRAN
sales@theschoolsupplies.com

BRETFORD INC

11000 SEYMOUR AVE
FRANKLIN PARK, IL 60131
PHONE: 800-521-9614
FAX: 800-343-1779
www.bretford.com

CUSTOM MEDIA SERVIES

715 DISCOVERY BLVD. #411
CEDAR PARK, TEXAS 78613
PHONE: 512-538-2284
FAX: 512-528-0172
BLAKE NALEID
bnaleid@cmshd.com

CLEAR TECHNOLOGIES

1199 S. BELTINE RD STE 120
COPPELL, TX 75019
PHONE: 972-906-7537
FAX: 972-906-7543
ANGELA THOMAS
athomas@cleartechnologies.net

DYNAVOX MAYER-JOHNSON

2100 WHARTON STREET
SUITE 400
PITTSBURGH, PA 15203
P. 1 (866) DYNAVOX (396-2869)
P. 1 (412) 381-4883
F. 1 (412) 381-5241
SUMMER RIPPLE
summer.rippel@dynavotech.com

ENABLING DEVICES

TOYS FOR SPECIAL I
385 WARBURTON AVENUE
HASTINGS ON HUDSON, NY 10706
914-478-0960; 800-832-8697
914-478-7030 (FAX)
WWW.ENABLINGDEVICES.COM
sales@enablingdevices.com

GLOBAL TECHNOLOGIES

5719 SPRINGFIELD, STE 3D
LAREDO, TEXAS 78041
PHONE: 956-729-8324
FAX: 210-579-8320
JOSE A FLORES III
jflores@globaltx.com

GULF COAST PAPER CO

1101 S PADRE ISLAN
CORPUS CHRISTI, TEXAS 78416
PHONE:361-852-5252
FAX:361-854-1767
BRANCH MANAGER:
www.mikegulfcoastpapercc.com

IMAGING PRODUCTS INTERNATIO

845 E. EASY ST STE 101
SIMI VALLEY, CA 93065
PHONE: 805.526.7560
FAX: 805.526.0349
JIM DUMPERT
jd@imagingproducts.com
robynm@imagingproducts.com

RFP 2010-003

Communication Devices and Interactive Boards

KEN BRIDGES AUDIO/VIDEO, INC

P.O. BOX 3041
CORPUS CHRISTI, TX 78404
PHONE: 361.883.9008
FAX: 361.881.9522
K.C. BRIDGES
ken@kenbridgesaudiovideo.com

**LEAP FROG SCHOOLHOUSE
DIV. OF LEAPFROG ENTERPRISES INC**

1120 S CAPITAL OF TX HWY
BUILDING ONE, STE 100
AUSTIN, TX 78746
PHONE: 800-883-7430
FAX: 800-707-6045
COURTNEY ENGLE
lfshcontracts@leapfrogschoolhouse.com

MODERN SCHOOL SUPPLIES

P.O. BOX 958
HARTFORD, CT 06143
PHONE: 800.243.2329
FAX: 800.934.7206
DAVID LAHEY
sales@modernss.com

NEWBART PRODUCTS

10424 ROCKLEY RD
HOUSTON, TX 77099
PHONE: 800-777-2003
FAX: 281-561-0518
HEIDI WOOD
heidi.wood@newbart.com

PRENTKE ROMICH COMPANY

WORLD HEADQUARTERS
1022 HEYL ROAD
WOOSTER, OH 44691
SALES: (800) 262-1933
FUNDING: (800) 268-5224
sales@prentrom.com

HEFFERNAN AUDIO VISUALS

950 ISOM RD., STE. #100
SAN ANTONIO, TEXAS 78216
PHONE: 210.732.4333
FAX: 210.732.5906
PAUL HEFFERNAN
paul@heffernanav.com

HERMES MUSIC

5708 SAN BERNARDO
LAREDO, TEXAS 78041
PHONE 956.722.2922
laredo@hermes-music.com

JONES & COOK STATIONERS

106 SOUTH BROADWAY
MCALLEN, TX 78501
PHONE: 956.686.9576
FAX: 956.687.2122
TONY
tony@jonescook.com

K12 DISCOUNT.COM

P.O. BOX 2558
PINE BLUFF, AR 71613
PHONE: 877.512.3472
FAX: 870.536.7949
JAMES PASCALE
jamesp@k12discount.com

Q&A SYSTEMS INC

6620 MANOR RD
AUSTIN, TX 78723
PHONE: 800.331.4132
FAX: 512.637.8811
AIDA REGALADO
aidag@qasystems.com

R. J. COOPER AND ASSOCIATES

inforj@rjcooper.com

SCHOOLHOUSE AUDIO-VISUAL

P.O. BOX 860831
PLANO, TX 75086-0831
PHONE: 800-338-8116
FAX: 972-424-3501
www.schoolhouseav.com

RFP 2010-003

Communication Devices and Interactive Boards

PREFERRED TECHNOLOGIES, INC

1406 HARTWICK
HOUSTON, TX 77093
PHONE: 281.442.0550
FAX: 281.449.5597
GUS GARZA
gusgarza@pref-tech.com

SCOTT ELECTRIC

1000 SOUTH MAIN ST
GREENSBURG, PA 15601
PHONE: 724-834-4321
FAX: 877-837-8906
MARK TROUTMAN
mtroutman@scottelectricusa.com

SOUTHWEST SOUND & ELECTRONICS INC

2323 LOOP 410 NW
SAN ANTONIO, TX 78230
PHONE:
FAX:

SMART TECHNOLOGIES ULC

3636 RESEARCH ROAD NW
CALGARY, AB T2L 1Y1
1.888.42.SMART
Fax 403.228.2500
E-mail info@smarttech.com

SUNBURST VISUAL MEDIA

P.O. BOX 11210
TEMPE, AZ 85284
PHONE: 800.431.1934
FAX: 888.803.3908
ISAAC GOFFMAN
bid.manager@globalvideollc.com

VALIANT INC

55 RUTA CT
S. HACKENSACK, NJ 07606
PHONE: 201.229.9800
FAX: 800.453.6338
RON WOLSTEN
rwolsten@800valiant.com

SWEETWATER SOUND INC

5335 BASS RD
FORT WAYNE, IN 46808
PHONE: 260-432-8176
FAX: 260-432-1758
STEWART HISEY
stewart_hisey@sweetwater.com

VISUAL TECHNIQUES INC

2200 JAHAN TRAIL
LONGVIEW, TX 75604
PHONE: 800-777-1798
FAX: 903-297-0711
www.visualtechniques.com
wylie@visualtechniques.com

TEACHER'S TOOLBOX, INC

220 W. HILLSIDE STE 15
LAREDO, TX 78041
PHONE: 956.723.9955
FAX: 956.723.9915
ROSA VELA

TROXELL COMMUNICATIONS, INC.

20770 HWY 281 N. STE. # 108 PMB427
SAN ANTONIO, TEXAS 78258
PHONE: 800.578.8858 ext. 6304
FAX: 800.589.5939
susie.butler@trox.com

Board Approval
Awarding of Bids/Proposals
February 16, 2010

RENEWAL

RFP NO. 072-2007 Preventive Maintenance Service Agreement for District Wide Forklifts

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Primary Vendor

Toyota Lift of South Texas

Est. Annual Amount

See Attached Tabulation

Secondary Vendor

J.V. Equipment, Inc.

Administration distributed eighteen (18) proposals and advertised on January 13, 2008 and January 20, 2008. Two (2) proposals were received on January 31, 2008 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Food Service Dept

Resource Personnel:

Adalberto Ramirez, Director of Food Service
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager
Jose Narvaez, Purchasing Assistant



UNITED INDEPENDENT SCHOOL DISTRICT

Adalberto Ramirez.
Director of Food Service

MEMORANDUM

TO : Cordelia Flores-Jackson
Director of Purchasing
United ISD

FROM : Adalberto Ramirez
Director of Food Service

SUBJECT : RENEWAL OF
RFP 072-2007 PREVENTIVE MAINTENANCE
SERVICE AGREEMENT FOR DISTRICT WIDE
FORKLIFTS

DATE : February 1, 2010

We have reviewed the services provided by Toyota Lift of South Texas, the primary vendor, and J.V. Equipment, the secondary vendor, and are satisfied with their services. I recommend that RFP 072-2007 be extended for an additional year.

These services will be used by our department to maintain and repair the various forklifts at the central kitchen.

Justification for these purchases is that the central kitchen will require maintenance and repair to their forklifts in order to serve meals to the students.

If you have any questions, please contact me.

XC: Eduardo Zuñiga, Assoc. Supt. for Support Services

**UNITED INDEPENDENT SCHOOL DISTRICT
RFP 072-2007
PREVENTATIVE MAINTENANCE SERVICE AGREEMENT FOR DISTRICT WIDE FORKLIFTS**

DESCRIPTION	VENDORS	
	J.V. EQUIPMENT	TOYOTA LIFT OF SOUTH TEXAS
Repairs - Hourly Rate	\$75.00	\$70.00
Parts	30% Markup Over Vendor's Cost	1.5% Markup Over Vendor's Cost
Freight Charge for Part Orders	\$50.00	COST
Periodic Maintenance Fees	\$45.00	\$40.00
Response Time	2 Hours	1 Hour
Pickup/Drop-off Charges	\$70.00	\$80.00

**UNITED INDEPENDENT SCHOOL DISTRICT
PREVENTIVE MAINTENANCE SERVICE AGREEMENT FOR DISTRICT WIDE FORKLIFTS
RFP 072-2007**

MAILING LIST:

ALPHA FORKLIFT SERVICE

2019 JEFFERSON ST.
LAREDO, TX 78040
PHONE: 712-2777

BRIGGS EQUIPMENT

8422 TEJAS LOOP
LAREDO, TEXAS 78045
PHONE:(956) 795-0100
FAX: (956) 795-0184
ATTN: ELIBORIO CORTEZ
ATTN: JOSEPH GALVAN
eliborio.cortez@briggsequipment.com
joseph.galvan@briggsequipment.com

COMMERCIAL REBUILD INC

808 E RIO GRANDE ST
VICTORIA, TX 77901
PHONE: 361-578-0219
FAX: 3661-578-2326
DAVID GAJER
david2005@att.net

DAYCO SALES

5845 E 14TH ST STE A
BROWNSVILLE, TX 78521
PHONE: 210-831-4402

DOOSAN DAEWOO INRACORE AMERICA CORP

4350 RENAISSANCE PKWY
WARRENSVILLE HEIGHTS, OH 44128
PHONE: 636-677-5300
FAX: 636-677-5322
JAY KOVARIK
jay.kovarik@dhiac.com
doosanlift@dhiac.com
kim.parkinson@dhiac.com

EQUIPMENT DEPOT

8210 SAN GABRIEL
LAREDO, TX 78045
PHONE: (956) 725-8540
FAX: (956) 725-8455
ATTN: RICKY MALDONADO
rmaldonado@eqdepot.com

GOGO FORKLIFT & TRANSPORTATION DIVISION

8111 MINES RD.
LAREDO, TX 78042
PHONE: (956) 723-8973
FAX: (956) 724-4387
ATTN: FRANCISCO RUIZ
gogocfr@hotmail.com

JASON FORKLIFT SERVICE

5403 ORELLA AVE
LAREDO, TX 78041
ATTN: LEANDRO JASSO
PHONE: 956-728-8783

J. V. EQUIPMENT

302 W. SAUNDERS
LAREDO, TX 78041
PHONE: (956) 727-8861
CELL: (956) 337-8409
FAX: (956) 753-3541
ATTN: NINO RAMOS
nramos@jvequipment.com

MALIN INTEGRATED HANDLING SOLUTIONS

4200 W MILITARY HWY SUITE B
McALLEN, TX 78503
PHONE: 956-624-5112
ATTN: ART VERA
art.vera@malinusa.com

MATERIAL HANDLING CONCEPTS

16515 BRATTON LANE
AUSTIN, TX 78728
PHONE: 512-836-6598
FAX: 512-244-2991
ROSS ROBERTSON
ross@emhci.com
debbie@emhci.com

ON TIME LIFT SERVICE

1708 AGUILA AZTECA DR
LAREDO, TX 78043
PHONE: 956-727-5712
FAX: 956-727-5513
MIKE MARSHALL
mrman072452@aol.com

P & H EQUIPMENT

1707 BENMARK DR
AUSTIN, TX 78728
PHONE: 512-990-2494
FAX: 512-990-2662
pete@phequipment.com

RAMA INC.

14403 INVESTMENT AVE.
LAREDO, TX 78045
PHONE: (956) 728-7924
FAX: (956) 723-3550
CELL: (956) 237-0885
ramainc62@hotmail.com
ATTN: RAUL H MARTINEZ

TOYOTA

7505 MINES RD.
LAREDO, TX 78045
PHONE: (956)722-0988
CELL: 956-237-4362
FAX: (956)722-8642
ATTN: JUAN GUZMAN
juan.guzman@tlotx.com

STEWART & STEVENSON

5717 I-10 EAST
SAN ANTONIO, TX 78219
PHONE: 800-601-5235
FAX: (210) 662-9832
ATTN: RUDY JASKINIA
CELL: (210) 842-0063
r.jaskinia@ssss.com

SUNBELT INDUSTRIAL TRUCKS

1617 TERRE COLONY CT
DALLAS, TX 75212
PHONE: 817-332-1031
FAX: 214-819-4166
ATTN: BILL ROWAN
browan@sunbelt-industrial.com

UNITED INDUSTRIAL TIRES

8302 SAN GABRIEL
LAREDO, TX 78040
PHONE: 956-326-5861
ROGER RENTERIA

united_ind_tires@sbcglobal.net

Board Approval
Awarding of Bids/Proposals
February 16, 2010

RENEWAL

RFP 073-2007 Installation of Surveillance Equipment for School Bus Fleet

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendors
Longhorn Bus Sales LTD

Est. Annual Amount
See Attached Tabulation

Administration distributed eighty-one (81) proposals and advertised on Wednesday, December 5, 2007 and Sunday, December 9, 2007. Fourteen (14) proposals were received on Tuesday, January 29, 2008 @ 3:00 p.m. at the USD Service Center Purchasing Department.

Budget Information:

2009-2010 Transportation Department

Resource Personnel:

Joe E. Aranda, Executive Director of Transportation
Danny Trevino, Operations Manager
Claudia Perez, Fleet Manager
Casey King, Telecommunications System Supervisor
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager
Venesa Navarro, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

To: Mrs. Cordelia Flores Jackson, Director of Purchasing
From: Mr. Joe Aranda, Executive Director of Transportation
Subject: Installation of Surveillance School Bus Fleet
Date: February 02, 2010

The Transportation Department is recommending the following vendor for RFP 073-2007 Installation of Surveillance Cameras School Bus fleet as listed below. The Department is recommending the renewal for the following vendor based on the lowest responsible price quotes or best available percentage (%) discount, and their excellent service record with the district.

Longhorn Bus Sales

**UNITED INDEPENDENT SCHOOL DISTRICT
INSTALLATION OF SURVEILLANCE EQUIPMENT
FOR SCHOOL BUS FLEET
RFP 073-2007
SEON PRODUCT BIDDERS**

VENDOR		ARGUS - Option 1	
DESCRIPTION		unit price	ext price
complete system as per specifications	1-5	\$4,326.00	\$21,630.00
	6-15	\$4,326.00	\$64,890.00
	16-25	\$4,326.00	\$108,150.00
	26-40	\$4,326.00	\$173,040.00
	40+	\$4,326.00	\$177,366.00
	60	\$4,326.00	\$259,560.00
brand & model # proposed		Seon Explorer 4 channel DVR	
DVR hard drive capacity in GB		80 GB	
additional unit price for higher capacity DVR		80 GB for \$612.00 more	

LONGHORN BUS SALES	
unit price	ext price
\$2,176.00	\$10,880.00
\$2,176.00	\$32,640.00
\$2,176.00	\$54,400.00
\$2,176.00	\$87,040.00
\$2,176.00	\$89,216.00
\$2,176.00	\$130,560.00
Seon EX4-BC	
120 GB	
160 GB for \$200.00 more	

NOVASTAR	
unit price	ext price
\$4,055.00	\$162,200.00
\$3,935.00	\$157,400.00
\$3,830.00	\$153,200.00
\$3,330.00	\$133,200.00
\$3,570.00	\$146,370.00
\$3,570.00	\$214,200.00
Seon EX4-BC	
120 GB	
160 GB for \$450.00 more	

SECUR-IT	
unit price	ext price
\$3,600.00	\$18,000.00
\$3,600.00	\$54,000.00
\$3,500.00	\$87,500.00
\$3,400.00	\$136,000.00
\$3,400.00	\$139,400.00
\$3,400.00	\$204,000.00
Seon Explorer	
120 GB	
160 GB for \$495.00 more	
250 GB for \$900.00 more	
500 GB for \$1200.00 more	

THE BEST ALARM - Option 1	
unit price	ext price
\$3,140.00	\$15,700.00
\$3,135.00	\$47,025.00
\$3,130.00	\$78,250.00
\$3,125.00	\$125,000.00
\$3,120.00	\$127,920.00
\$3,120.00	\$187,200.00
Seon Explorer 4B	
120 GB	
160 GB for \$275 more	

THOMAS BUS	
unit price	ext price
\$2,538.80	\$12,694.00
\$2,448.55	\$36,728.25
\$2,358.30	\$58,957.50
\$2,268.05	\$90,722.00
\$2,177.80	\$89,289.80
\$2,177.80	\$130,668.00
Seon EX4-BL	
120 GB	
160 GB for \$247.50 more	

DESCRIPTION		unit price	ext price
additional cameras as per specifications	1-5	\$485.00	\$2,425.00
	6-15	\$485.00	\$7,275.00
	16-25	\$485.00	\$12,125.00
	26-40	\$485.00	\$19,400.00
	40+	\$485.00	\$19,885.00
brand & model # proposed		Seon Color Wedge Camera Adjustable	

unit price	ext price
\$258.00	\$1,290.00
\$258.00	\$3,870.00
\$258.00	\$6,450.00
\$258.00	\$10,320.00
\$258.00	\$10,578.00
Seon EX4-BC	

unit price	ext price
\$449.00	\$17,960.00
\$425.00	\$17,000.00
\$415.00	\$16,600.00
\$395.00	\$15,800.00
\$380.00	\$15,200.00
Seon SA Wedge 21 E	

unit price	ext price
\$400.00	\$2,000.00
\$400.00	\$6,000.00
\$400.00	\$10,000.00
\$400.00	\$16,000.00
\$400.00	\$16,400.00
not provided	

unit price	ext price
\$400.00	\$2,000.00
\$390.00	\$5,850.00
\$380.00	\$9,500.00
\$370.00	\$14,800.00
\$360.00	\$14,760.00
Seon SA Wedge, Seon SJ Dome	

unit price	ext price
\$299.00	\$1,495.00
\$287.50	\$4,312.50
\$276.00	\$6,900.00
\$264.50	\$10,580.00
\$253.00	\$10,120.00
Seon Color	

DESCRIPTION		unit price	ext price
additional DVR's as per specifications	1-5	\$3,028.00	\$15,140.00
	6-15	\$3,028.00	\$45,420.00
	16-25	\$3,028.00	\$75,700.00
	26-40	\$3,028.00	\$121,120.00
	40+	\$3,028.00	\$124,148.00
brand & model # proposed		Seon Explorer 4 channel DVR	
DVR hard drive capacity in GB		80 GB	
additional unit price for higher capacity DVR		80 GB for \$612.00 more	

unit price	ext price
\$1,805.00	\$9,025.00
\$1,805.00	\$27,075.00
\$1,805.00	\$45,125.00
\$1,805.00	\$72,200.00
\$1,805.00	\$74,005.00
Seon EX4-BC	
120 GB	
160 GB for \$200.00 more	

unit price	ext price
\$2,998.00	\$14,990.00
\$2,885.00	\$43,275.00
\$2,775.00	\$69,375.00
\$2,625.00	\$102,375.00
\$2,500.00	\$102,500.00
Seon EX4-BC	
80 GB	
160 GB for \$450.00 more	

unit price	ext price
No Bid	

unit price	ext price
\$2,040.00	\$10,200.00
\$2,035.00	\$30,525.00
\$2,030.00	\$50,750.00
\$2,025.00	\$81,000.00
\$2,020.00	\$82,820.00
Seon Explorer D-1080	
120 GB	
160 GB for \$275.00 more	

unit price	ext price
\$2,265.80	\$11,329.00
\$2,186.05	\$32,790.75
\$2,106.30	\$52,657.50
\$2,026.55	\$81,062.00
\$1,946.80	\$79,818.80
Seon EX4-1080	
120 GB	
160 GB for \$247.50 more	

DESCRIPTION		
included training		3 HOURS
additional training	\$ 73.00 per hour	N/A

	40 HOURS
	\$ 0.00 per hour
	\$ 0.00 per day

	3 DAYS
	\$ 0.00 per hour
	\$ 0.00 per day

	2 HOURS
	\$ 65.00 per hour
	\$ 520.00 per day

	2 HOURS
	\$ 15.00 per hour
	\$ 120.00 per 8 hour day

	not provided
	not provided
	not provided

DESCRIPTION		
standard warrenty for DVR		12 months
standard warrenty for cameras		12 months
standard warrenty for installation		12 months

	12 months
	60 months
	12 months

	12 months
	12 months
	12 months

	12 months
	12 months
	12 months

	12 months
	60 months
	120 months

	12 months
	60 months
	12 months

DESCRIPTION		
extended warrenty for DVR		24 months @ \$52.00
extended warrenty for cameras		24 months @ \$22.00
extended warrenty for installation		24 months @ \$66.00

	12 months @ \$100.00 ea
	12 months @ \$100.00 ea
	12 months @ \$100.00 ea

	12 months @ \$150.00 ea
	12 months @ \$70.00 ea
	12 months @ \$50.00 ea

	not provided
	not provided
	not provided

	12 months @ \$100.00
	12 months @ \$100.00
	12 months @ \$300.00

	24 months @ \$100.00
	36 months @ \$200.00
	48 months @ \$300.00

**UNITED INDEPENDENT SCHOOL DISTRICT
 INSTALLATION OF SURVEILLANCE EQUIPMENT
 FOR SCHOOL BUS FLEET
 RFP 073-2007
 ALTERNATE PRODUCT BIDDERS**

VENDOR		ANGELTRAX		ARGUS - Option 2		DEDICATED MICROS		ICOP		PULIDO TECHNICAL SERVICES	
DESCRIPTION		unit price	ext price	unit price	ext price	unit price	ext price	unit price	ext price	unit price	ext price
complete system as per specifications	1-5	\$1,778.48	\$8,892.40	\$4,656.00	\$23,280.00	\$4,443.10	\$22,215.50	\$2,670.00	\$13,350.00	\$2,450.00	\$12,250.00
	6-15	\$1,778.48	\$26,677.20	\$4,656.00	\$69,840.00	\$4,309.81	\$64,647.15	\$2,670.00	\$40,050.00	\$2,400.00	\$36,000.00
	16-25	\$1,778.48	\$44,462.00	\$4,656.00	\$116,400.00	\$4,180.52	\$104,513.00	\$2,670.00	\$66,750.00	\$2,350.00	\$58,750.00
	26-40	\$1,778.48	\$71,139.20	\$4,656.00	\$186,240.00	\$4,101.00	\$164,040.00	\$2,670.00	\$106,800.00	\$2,300.00	\$92,000.00
	40+	\$1,778.48	\$72,917.68	\$4,656.00	\$190,896.00	\$4,039.19	\$165,606.79	\$2,670.00	\$109,470.00	\$2,175.00	\$89,175.00
brand & model # proposed		AngelTrax MicroView		Dedicated Micros, TransVu DVR		Dedicated Micros		ICOP Model 4000		Everfocus EDR410MP	
DVR hard drive capacity in GB		250 GB		160 GB		160 GB		80 GB		60 GB	
additional unit price for higher capacity DVR		120 GB for \$198.90 more 160 GB for \$248.90 more 250 GB for \$298.90 more		not provided not provided not provided		not provided not provided not provided		250 GB for \$270.00 more not provided not provided		80 GB for \$449.00 more not provided not provided	
DESCRIPTION		unit price	ext price	unit price	ext price	unit price	ext price	unit price	ext price	unit price	ext price
additional cameras as per specifications	1-5	\$159.87	\$799.35	\$320.00	\$1,600.00	\$285.00	\$1,425.00	\$188.00	\$940.00	\$210.00	\$1,050.00
	6-15	\$159.87	\$2,398.05	\$320.00	\$4,800.00	\$275.00	\$4,125.00	\$188.00	\$2,820.00	\$199.00	\$2,985.00
	16-25	\$159.87	\$3,996.75	\$320.00	\$8,000.00	\$265.00	\$6,625.00	\$188.00	\$4,700.00	\$195.00	\$4,875.00
	26-40	\$159.87	\$6,394.80	\$320.00	\$12,800.00	\$255.00	\$10,200.00	\$188.00	\$7,520.00	\$190.00	\$7,600.00
	40+	\$159.87	\$6,554.67	\$320.00	\$13,120.00	\$245.00	\$10,045.00	\$188.00	\$7,708.00	\$175.00	\$7,175.00
brand & model # proposed		AngelTrax FC6000, WC2100, RC2500		Dedicated Micros		Dedicated Micros		ICOP Model 4000-4W		APEX AP-5746	
DESCRIPTION		unit price	ext price	unit price	ext price	unit price	ext price	unit price	ext price	unit price	ext price
additional DVR's as per specifications	1-5	\$1,292.54	\$6,462.70	\$3,695.00	\$18,475.00	\$2,785.00	\$13,925.00	\$2,670.00	\$13,350.00	\$1,510.00	\$7,550.00
	6-15	\$1,292.54	\$19,388.10	\$3,695.00	\$55,425.00	\$2,775.00	\$41,625.00	\$2,670.00	\$40,050.00	\$1,475.00	\$22,125.00
	16-25	\$1,292.54	\$32,313.50	\$3,695.00	\$92,375.00	\$2,765.00	\$69,125.00	\$2,670.00	\$66,750.00	\$1,440.00	\$36,000.00
	26-40	\$1,292.54	\$51,701.60	\$3,695.00	\$147,800.00	\$2,755.00	\$110,200.00	\$2,670.00	\$106,800.00	\$1,420.00	\$56,800.00
	40+	\$1,292.54	\$52,994.14	\$3,695.00	\$151,495.00	\$2,745.00	\$112,545.00	\$2,670.00	\$109,470.00	\$1,395.00	\$57,195.00
brand & model # proposed		AngelTrax MicroView		Dedicated Micros		Dedicated Micros		ICOP Model 4000-4W		Everfocus EDR410M	
DVR hard drive capacity in GB		250 GB		160 GB		160 GB		80 GB		60 GB	
additional unit price for higher capacity DVR		120 GB for \$198.90 more 160 GB for \$248.90 more 250 GB for \$298.90 more		not provided not provided not provided		not provided not provided not provided		250 GB for \$270.00 more not provided not provided		80 GB for \$449.00 more not provided not provided	
DESCRIPTION		YES		3 HOURS		3 HOURS		Two 8 HOUR Days		4 HOURS	
included training		YES		3 HOURS		3 HOURS		Two 8 HOUR Days		4 HOURS	
additional training		\$ 0.00 per hour \$ 0.00 per day		\$ 73.00 per hour N/A		\$ 0.00 per hour \$ 0.00 per day		\$ 1500.00 per day \$ 500.00 additional day		\$ 50.00 per hour \$ 300.00 per day	
DESCRIPTION		36 months		12 months		12 months		12 months		12 months	
standard warranty for DVR		36 months		12 months		12 months		12 months		12 months	
standard warranty for cameras		1 months		12 months		12 months		12 months		12 months	
standard warranty for installation		same as above		12 months		12 months		12 months		12 months	
DESCRIPTION		12 months @ \$265.10		24 months @ \$52.00		not provided		12 months @ \$275.00 per system		60 months @ \$750.00 ea	
extended warranty for DVR		12 months @ \$265.10		24 months @ \$52.00		not provided		not provided		60 months @ \$175.00 ea	
extended warranty for cameras		12 months @ \$35.00		24 months @ \$22.00		not provided		24 months @ no cost		60 months @ \$200.00 ea	
extended warranty for installation		same as above		24 months @ \$66.00		not provided					
NOTES											

VENDOR		SAFETY VISION	
DESCRIPTION		unit price	ext price
complete system as per specifications	1-5	2,674.00	13,370.00
	6-15	2,610.00	39,150.00
	16-25	2,550.00	63,750.00
	26-40	2,279.00	91,160.00
	40+	2,194.00	89,954.00
brand & model # proposed		Safety Vision Route Recorder 5C	
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		120 GB for \$248.00 more	
		not provided	
		not provided	

THE BEST ALARM - Option 2	
unit price	ext price
\$2,330.00	\$11,650.00
\$2,300.00	\$34,500.00
\$2,300.00	\$57,500.00
\$2,272.00	\$90,880.00
\$2,272.00	\$93,152.00
REI Bus Watch R4001 Model 710134	
160 GB	
not provided	
not provided	
not provided	

ZENTINEL	
unit price	ext price
\$4,350.00	\$21,750.00
\$4,150.00	\$62,250.00
\$3,950.00	\$98,750.00
\$3,760.00	\$150,400.00
\$3,583.00	\$146,903.00
Zentinel ZTS-DVRS-H	
80 GB	
not provided	
not provided	
not provided	

ZEPCCO	
unit price	ext price
\$2,018.00	\$10,090.00
\$1,993.00	\$29,895.00
\$1,947.00	\$48,675.00
\$1,902.00	\$76,080.00
\$1,862.00	\$184,338.00
Zepco MDVR	
80 GB	
100 GB for \$28.00 more	
120 GB for \$51.00 more	
160 GB for \$79.00 more	

DESCRIPTION		unit price	ext price
additional cameras as per specifications	1-5	\$239.00	\$1,195.00
	6-15	\$229.00	\$3,435.00
	16-25	\$219.00	\$5,475.00
	26-40	\$209.00	\$8,360.00
	40+	\$189.00	\$7,749.00
brand & model # proposed		Safety Vision SV-CD3.6	

unit price	ext price
\$365.00	\$1,825.00
\$360.00	\$5,400.00
\$355.00	\$8,875.00
\$350.00	\$14,000.00
\$350.00	\$14,350.00
REI Dome 710139, REI Cube, REI Wedge (available Apr. 08), 2.8mm-8mm	

unit price	ext price
\$229.00	\$1,145.00
\$214.00	\$3,210.00
\$201.00	\$5,025.00
\$190.00	\$7,600.00
\$175.00	\$7,175.00
Zentinel CAM-H	

unit price	ext price
\$110.00	\$550.00
\$98.00	\$1,470.00
\$96.00	\$2,400.00
\$93.00	\$3,720.00
\$90.00	\$8,910.00
LonGes Dome - 32IR W/ Audio	

DESCRIPTION		unit price	ext price
additional DVR's as per specifications	1-5	\$1,394.00	\$6,970.00
	6-15	\$1,382.00	\$20,730.00
	16-25	\$1,371.00	\$34,275.00
	26-40	\$1,358.00	\$54,320.00
	40+	\$1,336.00	\$41.00
brand & model # proposed		Safety Vision 600045E	
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		120 GB for \$248.00 more	
		not provided	
		not provided	

unit price	ext price
\$1,030.00	\$5,150.00
\$1,030.00	\$15,450.00
\$1,030.00	\$25,750.00
\$1,030.00	\$41,200.00
\$1,030.00	\$42,230.00
REI Bus Watch 4001 Model 710134	
160 GB	
not provided	
not provided	
not provided	

unit price	ext price
\$2,575.00	\$12,875.00
\$2,340.00	\$35,100.00
\$2,210.00	\$55,250.00
\$2,105.00	\$84,200.00
\$1,995.00	\$81,795.00
Zentinel ZTS-DVRS-H	
not provided	
not provided	
not provided	

DVR	HDD
\$1,295.00	\$107.00
\$1,277.00	\$107.00
\$1,260.00	\$107.00
\$1,243.00	\$107.00
\$1,226.00	\$107.00
Zepco MDVR	
80 GB	
100 GB for \$28.00 more	
120 GB for \$51.00 more	
160 GB for \$79.00 more	

unit price	ext price
\$1,402.00	\$7,010.00
\$1,384.00	\$20,760.00
\$1,367.00	\$34,175.00
\$1,350.00	\$54,000.00
\$1,333.00	\$131,967.00

DESCRIPTION	
included training	8 HOURS
additional training	\$ 50.00 per hour N/A

NONE
\$ 15.00 per hour
\$ 120.00 per 8 hour day

2 DAYS
not provided
not provided

8 HOURS
not provided
\$650.00 per day if travel required

DESCRIPTION	
standard warrenty for DVR	12 months
standard warrenty for cameras	12 months
standard warrenty for installation	none

12 months
12 months
not provided

12 months
12 months
6 months

12 months
12 months
12 months

DESCRIPTION	
extended warrenty for DVR	12 months @ 190.00 ea
extended warrenty for cameras	12 months @ 20.00 ea
extended warrenty for installation	none

24 months @ \$120.75
36 months @ \$276.05
not provided

not provided
not provided
not provided

additional 36 or 60 months, price varies depending on time

NOTES

if 100 or more complete systems are purchased the price per unit is \$1,691.00 (ext price = \$169,100.00) & price is reduced by \$11.00 for 60 GB as opposed to 80 GB

UNITED INDEPENDENT SCHOOL DISTRICT
CAMERAS AND SURVEILLANCE EQUIPMENT PARTS & SERVICE
RFP 073-2007

A-1 FIRE & SECURITY EQUIPMENT CO.

4721 BOSQUE BLVD.
WACO, TEXAS 76710
PHONE: 254.776.8887
FAX: 254.776.8854
ATTN: JOHN RESTIVO
asystems@hotmail.com

ADT-SECURITY SERVICE

140 HEIMER RD, STE. 100
SAN ANTONIO, TX 78232-5031
PHONE: 210.490.8980
FAX: 210.491.3259
ALLEN FULLER
afuller@adt.com

ADVANCED COMMUNICATIONS

6318 HARWICK ST.
CORPUS CHRISTI, TEXAS 78417
PHONE: 361.814.3041
FAX: 361.814.2725
KENT TAYLOR
kenttaylor@ac-c.net

ALARM SEC & CONTRACTING INC

P.O. BOX 71389 physical 1802 SPID
CORPUS CHRISTI, TX 78467
PHONE: 361.857.5615
FAX: 361.857.8607
KENNARD HIBBETTS
alarmsecurity@bizstx.rr.com

ALARM SECURITY & CONTRACTING, INC

1802 SOUTH PADRE ISLAND DRIVE
CORPUS CHRISTI, TX 78416
PHONE: 361.857.5615
FAX: 361.857.8607
PAT McCOY
asci74@hotmail.com
www.alarmsecurityonline.com

ALERT-1 SECURITY

220 CORONADO
LAREDO, TX 78046
PHONE: 956.722.1700
alert@stx.rr.com

ALERT SECURITY ANYTIME

1802 FARRAGUT
LAREDO, TEXAS 78040
PHONE: 956.728.9807
FAX: 956.795.1724
gerardop@stx.rr.com

AMERICAN TIME & SIGNAL CO.

140 THIRD STREE SOUTH
P.O. BOX 707
DASSEL, MN 55325.0707
PHONE: 800.328.8996 ext 109
FAX: 800.789.1882
ROSE ANN MELLIES
rmellies@atsclock.com

ANDY'S AUTO AIR & REPAIR

4619 SAN EDUARDO
LAREDO, TEXAS 78041
PHONE: 956-722-7329

ENTERPRISE CABLING SYSTEM

ANIXTER - AUSTIN
PHONE: 512-989-4277
FAX: 512-252-0003
TOLL FREE: 800-222-4170
bill.tvrdik@anixter.com

APEX ALARM

316 FREEDOM LANE
LAREDO, TX 78046
PHONE: 956.725.0928
FAX: 956.796.9688
diana_palos@hotmail.com

APPLIED NETWORK SECURITY LLC

PHONE: 512-490-1572
FAX: 512-990-8817
SAMUEL YAMTHE
svamthe@appliednetworkssecurity.com
cchparker@appliednetworksecurity.com

ARGUS SECURITY INC.

314 ASH AVE
MCALLEN, TX 78501
PHONE: 956.682.6344
FAX: 956.686.2427
THOMAS BEAR
tbear@argsecurity.com

ARGUS SECURITY SYSTEM

801 UNION PACIFIC
LAREDO, TEXAS 78045
PHONE: 956.722.6434
FAX: 956.722.8702
JOHN SANCHEZ
jsanchez@argsecurity.com
www.argusinc.com

AUDIO DYNAMICS INC

101 W HILLSIDE RD STE 11B
LAREDO, TX 78041
PHONE: 956-712-8249
FAX: 956-712-4436
FERMIN FLORES
audiodynamics@stx.rr.com

AUDIO VISUAL AIDS

SAN ANTONIO, TX
DAVID BONHAM
dbonham@audiovisualaids.com
RON GEORGE
rgeorge@audiovisualaids.com

AUDIO VISUAL INNOVATIONS

2105 DONLEY DR #200
AUSTIN, TX 78758
PHONE: 512-670-3330
FAX: 512-670-3332
SEAN GRAHAM
sgraham@aviinc.com

AUTO ALARM OF LAREDO

201 W. HILLSIDE #4
LAREDO, TX 78041
PHONE: 956-712-8933
FAX: 956-712-9218
NEAL HILL
nhill@stx.rr.com

AVES AUDIO VISUAL SYSTEM

P.O. BOX 740620
HOUSTON, TX 77274
PHONE: 281.295.1300
sales@avesav.com

BECKWITH ELECTRONIC ENGINEERING

5050 BECKWITH BLVD
SAN ANTONIO, TX 78249
PHONE: 210.699.6441
ROBERT RICHTER
rrichter@beec.com

BUENO INTEGRATED TECHNOLOGIES

801 BUSINESS PARKWAY
RICHARDSON, TX 75081
PHONE: 972-235-9211
FAX: 972-235-3530
EDDIE BUENO
eddie.bueno@bitsales.com
ED BUENO
ed.bueno@bitsales.com

CANTU ELECTRIC

1717 BOB BULLOCK
LAREDO, TEXAS
PHONE: 956.723.3062
FAX: 956.723.3422
cantuelectric@cantuelectric.com

CAPITAL BUS SALES & SERVICE OF TX, INC.

P.O. BOX 1758
LEANDER, TEXAS 78646
PHONE: (512) 528-0001
FAX: (512) 528-0009
LEE BANKS
capitalbus@att.net

CCC GROUP, INC.

5797 DIETRICH RD.
SAN ANTONIO, TEXAS 78219
PHONE: 210.662.4552
FAX: 210.662.1643
TOM ANGIANO
wilg@cccgroupinc.com

CHUBB SECURITY SYSTEM, INC

4410 DILLON LANE SUITE 38
CORPUS CHRISTI, TX 78415
PHONE: 361.985.2761
FAX: 361.985.2762
TERESA WHITE
teresa.white@redhawk-us.com
teresa.white@fs.utc.com

CLARK SECURITY PRODUCTS

10390 SHADY TRAIL STE 104
DALLAS, TX 75220
PHONE: 512-417-5125
FAX: 888-682-3329
TOM BROWN
tom.brown@clarksecurity.com

CORE BUSINESS SOLUTIONS

ACCOUNT EXECUTIVE
CELL: 956-754-9605
OFFICE: 956-753-5026
FAX: 956-791-3637
ED COTTON
ecotton@corergv.com

CYTEK MEDIA SYSTEMS INC

13729 RESEARCH BLVD #610
AUSTIN, TX 78750
PHONE: 800-255-0064
FAX: 512-260-5003
STEVE PATON
stevep@cytekmedia.com

DEDICATED MICROS INC

14434 ALBEMARLE POINT PLACE
CHANTILLY, VA 20151
PHONE: 800-864-7539
FAX: 703-904-7743
STEVEN REA
srea@dedicatedmicros.com
www.dedicatedmicrosus.com

FAIRWAY SUPPLY INC.

4303 DACOMA
HOUSTON, TEXAS 77092
PHONE: 800.767.3247
FAX: 713.957.2122
LILY SYMANK
lsymank@fairwaysupply.com

FIRETRON, INC

10129 GREENRIDGE
STAFFORD, TX 77477
PHONE: 281.499.1500
FAX: 281.499.3711
GLENN CHRISTMAS
gchristmas@firetron.com

FMW DISTRIBUTORS INC

58 BROOKGREEN CIRCLE S.
MONTGOMERY, TX 77356
PHONE: 936-449-6059
FAX: 936-449-6907
FRAN WHITEHEAD
fran@fmw411.com
www.fmw411.com

ICOP DIGITAL INC

16801 WEST 116 ST
LENEXA, KS 66219
PHONE: (956) 793-3358
FAX: (913) 312-0264
CABOT GOSLIN
cgoslin@icop.com
COLLIER LUNN
clunn@icop.com
www.icop.com

INFRASTRUCT SECURITY

747 N SHEPARD DR
HOUSTON, TX 77007
PHONE: 713.861.5894
FAX: 713.861.1243
L YANEZ
lyanez@infrasecurity.com

ISR SOLUTIONS (virginia), INC

2120 W. BRAKER LANE STE. A
AUSTIN, TX 78758
PHONE: 210.494.6212
FAX: 512.977.9705
MICHAEL BRADSHAW
mbradshaw@isrsolutions.com

INTERNATIONAL SALES, INC

1119 SAN EDUARDO AVE.
LAREDO, TX 78041
PHONE: 956.725.7373
FAX: 956.725.7374
rodrigo@bizlaredo.rr.com

INTER ALARM INC

1605 COMMERCE STE 100
LAREDO, TX 78041
PHONE: 956-791-4128
FAX: 956-791-2831
ANNA LAURA GONZALEZ
info@interalarminc.com

IVS, INC./ANGELTRAX

9540 W. US HIGHWAY 84 STE 2
NEWTON, AL 36352
PHONE: 334-692-4600
FAX: 334-692-4606
SALLY KLEIN
sally.klein@angeltrax.com
<http://www.angeltrax.com>

KEN BRIDGES AUDIO VIDEO INC
P.O. BOX 3041
CORPUS CHRISTI, TX 78404
PHONE: 361-883-9008
FAX: 361-881-9522
KEN BRIDGES
ken@kenbridgesaudiovideo.com

KOETTER FIRE PROTECTON
428 W NAKOMA ST
SAN ANTONIO, TX 78216
PHONE: 210.336.1989
FAX: 210.499.5709
MIKE BLAKE
mblake@koetterfireprotection.com

LAREDO ALARM
1601 JACAMAN RD.
LAREDO, TEXAS 78041
PHONE: 723.2738
FAX: 956.725.1725
FIDEL GONZALEZ
f_gonzalez@laredoalarm.com
info@laredoalarm.com

LONGHORN BUS SALES
6921 HOMESTEAD ROAD
HOUSTON, TEXAS 77028
PHONE: 800-392-5356
FAX: 713-631-4634
RICHARD TUTTLE
rtuttle@wireweb.net
www.longhornbussales.us

METROPLEX CONTROL SYSTEM
12903 DELIVERY DRIVE
SAN ANTONIO, TX 78247
PHONE: 210.495.5245
FAX: 210.495.5648
MICHAEL R. SWEET
jwiley@metroplex-control.com

METROPLEX
8711 BURNET RD. STE D-40
AUSTIN, TEXAS 78757
PHONE: 512.451.0008
FAX: 512.451.0068
DOUG SALAZAR
dsalazar@metro-control.com

MUSICIANS FRIENDS
P.O. BOX 4520
MEDFORD, OR 97501
PHONE: 877.282.2607
FAX: 541.776.1370
support@musicianfriend.com

NOVASTAR
903 SAN DARIO AVE.
LAREDO, TEXAS 78040
PHONE: 956.726.1600
FAX:956.726.0222
JOSE G. MARTINEZ
novacommm@sbcglobal.net

ONE SOURCE TECHNOLOGY
5411 McPHERSON #103
LAREDO, TEXAS 78041
PHONE:956.791.1020
FAX:956.791.1250
RODOLFO LOZANO
mandy@onesourcepersonnel.net

PREFERRED TECHNOLOGIES
1406 HARTWICK
HOUSTON, TX 77093
PHONE: 281-442-0550
FAX: 281-449-5597
GUS GARZA
gusgarza@pref-tech.com

PRIMIEX WIRELESS
N 3211 COUNTY ROAD H
LAKE GENEVA, WI 53147
PHONE: 800.537.0464
FAX: 262.248.0061
BRAD WEIBEL
bweibel@primexinc.com

PROFIRE PROTECTION
455 LANTANA
CORPUS CHRISTI, TX 78048
PHONE: 361.299.5100
FAX: 361.299.5400
profire01@aol.com

PROGRESSIVE SYSTEMS LLC
1800 BERING, STE 751
HOUSTON, TEXAS 77057
PHONE: 713.395.0800 X 16
ALAN MORRIS
amorris@lensec.com

PRO-WIRING, USA
1001 BRISTOL ROAD
LAREDO, TX 78045
PHONE: 956.791.0911
FAX: 956.791.0911
maria_1_22@yahoo.com

IGNACIO PULIDO TECHNICAL SERVICES
3411 ASH
LAREDO, TX 78043
PHONE: 956-725-1565
IGNACIO PULIDO
lpulido@ddc.net

PYRAMID FIRE PROTECTION
318 TORO LOOP
LAREDO, TX 78045
PHONE: 956-727-9022
FAX: 956-727-2707
OMAR SANCHEZ
osanchez7@stx.rr.com

SAFETY VISION
6100 W. SAM HOUSTON PKWY N.
HOUSTON, TX 77041
PHONE:866-792-8855
FAX: 972-292-2225
CHRIS BEARD
cbeard@safetyvision.com
www.safetyvision.com

SAFE SIGHT
5446 HWY 290 W # 202
AUSTIN, TX 78735
PHONE: 512-892-8801
FAX: 512-891-0283
bminchew@safesight.net
www.safesight.net

EMSTONE AMERICA
53 STICKLE AVE STE 2
ROCKAWAY, NJ 07866
PHONE: 973-983-8533
FAX: 973-983-8633
CELL: 303-434-3313
DAN LOPEZ
dlopez@emstoneamerica.com

SCHOOLHOUSE AUDIO-VISUAL

P.O. BOX 860831
PLANO, TX 75086
PHONE: 800.338.8116
FAX: 972.424.3501
sav@schoolhouseav.com

SECURE NET

BUSINESS DEVELOPMENT
217 W AIRTEX BLVD
HOUSTON, TX 77090
PHONE: 281-876-7004
FAX: 281-896-1966
iquintana@securenetinc.com
www.securenetinc.com

SECUR-IT

801 SAN DARIO
LAREDO, TX 78040
PHONE: 956-727-2232
FAX: 956-725-4468
GILBERT MORALES
secur-it@hotmail.com

SECURITY INTERGRATORS

11875 W. LITTLE YORK STE 104
HOUSTON, TX 77041
PHONE: 832.467.0324
FAX: 832.467.3084
CHARLENE GATES
charlene.gates@secinton.com

SECURITY & SURVEILLANCE SYSTEMS

OF LAREDO
325 FARRELL RD.
LAREDO, TEXAS 78045
PHONE: 956.744.4445
FAX: 956.712.4210
rornes@stx.rr.com

SEON

Unit 111.3B BURBIDGE STREET
COQUITLAM, BC CANADA
V3K 7B2
1927 BOBLETT ST
BLAINE, WA 98230-5188
PHONE: 1-877-630-7366
FAX: 1-866-664-3677
GENEVIEVE MEDRANO
gmedrano@seon.com
sales@seon.com
melissa.fisherman@seon.com
nleong@seon.com
mmorales@seon.com
gricarse@seon.com

SIEMENS BUILDING TECH, INC

12001 NETWORK BLVD. 318
SAN ANTONIO, TEXAS 78249
PHONE: 210.641.2921
FAX: 210.641.2922
STEVE SAWYER
steve.sawyer@siemens.com

SIGMA SURVEILLANCE INC

PHONE: 972-392-3635
FAX: 866-223-8167
BOBBY KHULLAR
bobbyk@sigmasurveillance.com

SIMPLEX GRINNELL

1070 ARION CIRCLE SUITE 102
SAN ANTONIO, TX 78216
PHONE: 210.402.6311
FAX: 210.402.6195
SONIA HUERTA
shuerta@tycoint.com

1070 ARION CR, STE 102
SAN ANTONIO, TX 78216
PHONE: 800.289.6174
FAX: 210.402.6195
CHARLES LEE
clee@tycoint.com

SVI (SOUND, VIDEO AND INTERCOMS)

409 PLYMOUTH
LAREDO, TX 78041
PHONE: 956-235-6563
ROBERTO SANCHEZ
ALFREDO VILLARREAL
fsrteedlvers@aol.com

STRAND LLC

PHONE: 573-424-7005
FAX: 561-423-5832
CHRISTINE HAUSMAN
chausman@2020vu.com
chausman@strand.com

STANDARD STATIONARY SUPPLY CO.

2251 FOSTER
WHEELING, IL 60090
PHONE: 800.870.1315
FAX: 847.870.1338
bid@bestschoolbuys.com

SUN CONTROL SYSTEMS

6019 MCPHERSON
LAREDO, TX 78041
PHONE: 956.725.7866
JAVI RODRIGUEZ
suncontrol7866@sbcglobal.net

SUPERIOR ALARM

600 ASH AVE
MCCALLEN, TX 78501
PHONE: 956.682.6005
FAX: 956.213.1179
cad@superioralarms.com

THE BEST ALARM

1416 HOUSTON ST
LAREDO, TX 78040
PHONE: 956.723.6343
PAGER: 956.795.6626
ADRIANA VALDEZ/MARTIN RESENDEZ III
trcomm@yahoo.com
www.thebestalarmcompany.com

THOMAS BUS GULF COAST GP, INC

8806 MISSISSIPPI
HOUSTON, TEXAS 77029
PHONE: 713-580-8600
FAX: 713-580-8699
WANE COPE
wcope@strhouston.com
DAVID LAWRENCE
davidlawrence@strthomas.com

TOTAL COM, INC

118 W. NAKOMA STE 101
SAN ANTONIO, TEXAS 78216
PHONE: 210.366.1116
FAX: 210.366.3104
CHARLES M JIMENEZ
dnstx@aol.com

TROXELL COMMUNICATIONS INC
20770 HWY 281 N. STE #108 PMB427
SAN ANTONIO, TX 78258
PHONE: 800-578-8858
FAX: 800-589-5939
GENEVIEVE ROWLAND
genevieve.rowland@trox.com
JAIME PALACIOS
jaime.palacios@trox.com

VIDEO SURVEILLANCE TECHNOLOGY
6108 MCPHERSON RD. STE 2
LAREDO, TEXAS 78045
PHONE: 956.726.8887
FAX: 956.729.1008
lisa@vstlaredo.com

VISIPLX TECHNOLOGIES
111 DEER LAKE RD #120
DEERFIELD, IL 60015
PHONE: 847.405.0771
FAX: 847.405.0776
SAM AGAM
sales@visiplex.com

SECURED PREMISES
6202 McPHERSON SUITE 10
LAREDO TX 78041
PHONE: (956) 712-3331
FAX: (956) 712-4585
securedpremises@hotmail.com

WALKERCOM INCORPORATED
2900 WOODRIDGE STE 100
HOUSTON, TX 77087
PHONE: 713-880-4411
sales@walkercom.com

ZENTINEL
P.O. BOX 640
INDIANA, PA 15701
PHONE: 724-357-9709
LARRY VAUGHN
lvaughn@qvisioninc.com
ROBERT BELLOCK
rbellock@qvisionsinc.com

ZEPCO SALES & SERVICE
588 N. CENTRAL EXPRESSWAY
RICHARDSON, TX 75080
PHONE: 972-690-1052
FAX: 972-690-1061
CHRIS ISHMAEL
chris@zepco.com
www.zepco.com

Board Approval
Awarding of Bids/Proposals
February 16, 2010

RENEWAL

RFP 2008-001 Summer Reading Take Home Book Bags

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendors</u>	<u>Est. Annual Amount</u>
Mackin Library Media	\$110,142.80

Administration distributed thirty-eight (38) proposals and advertised on Thursday, January 24, 2008 and Sunday, January 27, 2008. Eleven (11) proposals were received on Wednesday, February 6, 2008 @ 11:00 a.m. at the USD Service Center Purchasing Department.

Budget Information:

2009-2010 Instruction Department

Resource Personnel:

Cordelia Orengo, Program Evaluator/Auditor
Cordelia Flores Jackson, Director of Purchasing
Karina Mendoza, Procurement Officer

**UNITED INDEPENDENT SCHOOL DISTRICT
201 LINDENWOOD DRIVE
LAREDO, TEXAS 78045**



**TO: Cordelia Flores-Jackson,
Director of Purchasing**

FROM: Cordelia Orengo,
Program Evaluator/Administrator for District Initiatives

DATE: January 29, 2010

SUBJECTS: Literacy Ambassador Reading Initiative

Preparations for the 2010 Extended School Year Summer Program is underway which includes the Literacy Ambassador Reading Initiative that extends reading beyond summer school. For two year, Mackin Library Media Services has been the provider of the lexiled Books-In-A-Bag. Mackin Library Media Services has established an excellent service record and a positive working relationship with UISD regarding specifications of RFP 2008-001; consequently, it is recommended to allow Mackin Library Media Services a third year renewal as the provider for the 2010 Literacy Ambassador Summer Reading Initiative.

**UNITED INDEPENDENT SCHOOL DISTRICT
SUMMER READING TAKE HOME BOOK BAGS
RFP 2008-001**

QTY	VENDOR	MACKIN LIBRARY		GUMDROP PROFESSIONAL RESOURCE CENTER		TANDEM LIBRARY GROUP		SCHOLASTISTIC	
		UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
GRADE LEVEL	DESCRIPTION RANGE								
BAG PK 500 BAGS	2 BOOKS GEARED FOR 4 AND 5 YEAR OLDS	\$11.96	\$5,980.00	\$18.00	\$9,000.00	\$9.60	\$4,800.00	\$10.53	\$5,265.00
BAG K 800 BAGS	3 BOOKS GEARED FOR KINDER STUDENTS 5 AND 6 YEAR OLDS	\$12.82	\$10,256.00	\$19.00	\$15,200.00	\$14.17	\$11,336.00	\$14.29	\$11,432.00
BAG 1ST GRADE 925 BAGS	3 BOOKS 100L RANGE 2 BOOKS 200L RANGE	\$20.90	\$19,332.50	\$27.00	\$24,975.00	\$23.43	\$21,672.75	\$20.55	\$19,008.75
BAG 2ND GRADE 865 BAGS	2 BOOKS 100L RANGE 2 BOOKS 200L RANGE 1 BOOK 300L RANGE	\$20.95	\$18,121.75	\$28.00	\$24,220.00	\$23.86	\$20,638.90	\$20.55	\$17,775.75
BAG 3RD GRADE 840 BAGS	1 BOOK 200L RANGE 2 BOOKS 300L RANGE	\$12.88	\$10,819.20	\$18.00	\$15,120.00	\$14.62	\$12,280.80	\$13.53	\$11,365.20
BAG 4TH GRADE 865 BAGS	1 BOOK 200L RANGE 1 BOOK 300L RANGE 1 BOOK 400L RANGE	\$13.34	\$11,539.10	\$18.00	\$15,570.00	\$15.13	\$13,087.45	\$13.65	\$11,807.25
BAG 5TH GRADE 825 BAGS	1 BOOK 300L RANGE 1 BOOK 400L RANGE 1 BOOK 500L RANGE	\$14.61	\$12,053.25	\$20.00	\$16,500.00	\$15.91	\$13,125.75	\$13.68	\$11,286.00
BAG 6TH GRADE 450 BAGS	1 BOOK 400L RANGE 1 BOOK 500L RANGE 1 BOOK 600L RANGE	\$15.69	\$7,060.50	\$20.00	\$9,000.00	\$16.98	\$7,641.00	\$14.00	\$6,300.00
BAG 7TH GRADE 450 BAGS	1 BOOK 500L RANGE 1 BOOK 600L RANGE 1 BOOK 700L RANGE	\$16.56	\$7,452.00	\$22.00	\$9,900.00	\$18.15	\$8,167.50	\$14.43	\$6,493.50
BAG 8TH GRADE 450 BAGS	1 BOOK 600L RANGE 1 BOOK 700L RANGE 1 BOOK 800L RANGE	\$16.73	\$7,528.50	\$20.00	\$9,000.00	\$18.46	\$8,307.00	\$15.21	\$6,844.50
GRAND TOTAL		\$110,142.80		\$148,485.00		\$121,057.15		\$107,577.95	
DELIVERY WITHIN		25-30 DAYS OF P.O. ISSUED		30-60 DAYS OF P.O. ISSUED		45 DAYS OF P.O. ISSUED		30 DAYS OF P.O. ISSUED	

Seven (7) vendors provided a "No Bid"

**UNITED INDEPENDENT SCHOOL DISTRICT
SUMMER READING TAKE HOME BOOK BAGS
RFP 2008-001
VENDOR LIST**

ADVANCED PUBLISHING INC

6950 FULTON ST
HOUSTON, TX 77022
PHONE: 713-695-0600
FAX: 713-695-8585
LINDA DEMJEN
lindajo@advancepublishing.com

ALTA BOOK CENTER PUBLISHERS

12 ADRIAN COURT
BURLINGAME, CA 94010
PHONE: 650-692-1285
FAX: 650-692-4654
info@altaesl.com
www.altaesl.com

BAKER & TAYLOR

2550 W. TYVOLA RD. STE 300
CHARLOTTE, NC 28217
PHONE: 1-800-775-1800
FAX: 704-998-3260
JENNIFER RHYNE
bids@btol.com
www.btol.com

BOUND TO STAY BOUND BOOKS, INC

1880 W. MORTON
JACKSONVILLE, IL 62650
PHONE: 1-800-637-6586
FAX: 1-800-747-2872
mbrady@btsb.com
btsb@btsb.com
MIKE BRADY

BRODARD COMPANY

500 ARCH STREET
WILLIAMSPORT, PA 17701
PHONE: 1-800-233-8467
FAX: 1-800-999-6799
bookbids@brodart.com
TAMARA L. PATTERSON

BRODART SELECT

P.O. BOX 300
MCELHATTAN, PA 17748
PHONE: 800-233-8467
FAX: 80-578-1064
TAMMIE TALARCZYK
select@brodart.com
angie.richardson@brodart.com

CHILDREN'S PLUS

PO BOX 887
CHICAGO HEIGHTS, IL 60412
PHONE: 1-800-230-1279
FAX: 1-800-896-7213
john@childrensplusinc.com
JOHN WALSH
johnw@childrensplusinc.com

COMPLETE BOOK AND MEDIA SUPPLY INC

715 DISCOVERY BLVD STE 301
CEDAR PARK, TX 78613
PHONE: 800-986-1775
FAX: 512-616-0410
ALEX TIJERINA
alex@completebook.com

DELANEY EDUCATIONAL

1455 W. MORENA BLVD
SAN DIEGO, CA 92110
PHONE: 888-798-9323
FAX: 888-798-9323
TOM DELANEY
delaneysw@msn.com

FOLLET LIBRARY RESOURCES, INC.

1340 RIDGEVIEW DRIVE
MCHENRY, ILLINOIS 60050
PHONE: 1-888-511-5114 EXT. 3770
CELL: 210-326-2382
Lisa.McCorquodale@flr.follett.com
LISA MCCORQUODALE

GARRETT EDUCATIONAL CORP

P.O. BOX 1588
ADA, OK 74821-1588
PHONE: 800-654-9366
FAX: 888-525-1560
LIONEL GARRETT
mail@garrettbooks.com

GUMDROP BOOKS

PO BOX 505
BETHANY, MO, 64424
PHONE: 1-800-821-7199 EXT 2405
FAX: 1-866-321-7199
wecare@gumdropbooks.com
NANCY CROVETTI

HENDRICK LONG PUBLISHING CO.

10635 TOWER OAKS STE D
HOUSTON, TX 77070
PHONE: 832-912-7323
FAX: 832-912-7353
www.hendricklongpublishing.com

INGRAM LIBRARY SERVICES

ONE INGRAM BLVD #623
LA VERGE, TN 37086
PHONE: 800-937-5300
FAX: 615-2135196
ilsbids@ingrambook.com

KINGDOM OF LEARNING INC

7321 SPRINGFIELD AVE
LAREDO, TX 78045
PHONE: 956-718-2700
FAX: 956-718-2752
mcalles@unitedisd.org

LAREDO JEANS

4305 PAN AMERICAN
LAREDO, TEXAS 78045
PHONE: 956-237-2791
JOSE SALAS
josesa@ats-inc.com

LEAPFROG SCHOOLHOUSE

1120 S. CAPITAL OF TX HWY
BUILDING ONE STE 100
AUSTIN, TX 78746
PHONE: 800-883-7430
FAX: 800-707-6045
fshotntracts@leapfrogsschoolhouse.com

LIBRARY SKILLS INC

P.O. BOX 469
WEST END, NC 27376
PHONE: 800-482-9161
FAX: 866-250-8953
LINLEY COX
fyi@libraryskills.com

MACKIN LIBRARY MEDIA

14300 W. BURNSVILLE PKWY
BURNSVILLE, MN 55306
PHONE: 1-800-245-9540
FAX: 1-800-369-5490
mackin@mackin.com
LYNN BENDT
lynnb@mackin.com

MONDO PUBLISHING

980 AVENUE OF THE AMERICAS
NEW YORK, NY 10018
PHONE: 888-886-6636
COLLEEN MULLINS
cmullins@mondopub.com

NATIONAL CENTER FOR YOUTH ISSUES

P.O. BOX 22185
CHATTANOOGA, TN 37422
PHONE: 800-477-8277
FAX: 423-849-4547
sales@ncyi.org

OVERLOOKED BOOKS

755 LOOP RD
KILLEEN, TX 76542
PHONE: 888-463-1169
FAX: 888-463-1166
PAT ANDERSON
texasbookman@yahoo.com

PERMA-BOUND BOOKS

617 E. VANDALIA ROAD
JACKSONVILLE, IL 62650
PHONE: 1-800-637-6581
FAX: 1-800-551-1169
books@perma-bound.com
CAROL FOSTER

PUBLISHERS DIRECT SALES

4025 NAW PERRIN
SAN ANTONIO, TX 78217
PHONE: 210-654-1812
FAX: 210-654-7031

RAINBOW BOOK CO.

500 E. MAIN STREET
LAKE ZURICH, IL 60047
PHONE: 1-800-255-0965
FAX: 87-726-9935
sales@rainbowbookcompany.com
MICHAEL SHERMAN

R & S SPORTS

9623 WHITE WING LOOP
LAREDO, TX 78045
PHONE: 956-220-2736
FAX: 956-717-9413
SANDRA VILLARREAL
r8ssportsgear@sbcglobal.net

SADDLEBACK EDUCATIONAL PUBLISHING

THREE WATSON
IRVINE, CA 92618
PHONE: 800-637-8715
FAX: 888-734-4010
contact@sdlback.com

SCHOLASTIC LIBRARY PUBLISHING

3009 HAWK AVENUE
MCALLEN, TEXAS 78504
PHONE: 956-793-5598
FAX: 956-661-1780
cbell@scholastic.com
CAROL AND MIKE BELL

SMART APPLE MEDIA

PO BOX 206
MANKATO, MN 56002
PHONE: 1-800-561-3943
FAX: 1-877-894-1304
losburn@saundersbook.com
LAURIE OSBURN

SOUTHWEST BOOK CO

13003-H MURPHY RD
STAFFORD, TEXAS 77477
PHONE: 1-800-444-1228
FAX: 281-498-7566
prandles@southwestbooks.net
PETER M. RANGLES

STONE ARCH BOOKS, LLC

151 GOOD COUNSEL DR.
MANKATO, MN 56002
PHONE: 1-800-421-7731
FAX: 1-877-245-4902
info@stonearchbooks.com
ERIN M. SCANDRETT

TANDEM LIBRARY GROUP

7900 XERXES AVE. S. STE. 600
MINNEAPLIS, MN 55431
PHONE: 1-800-328-2923
FAX: 1-800-828-0401
bookbids@tandemlibrarygroup.com

THE PEOPLES PUBLISHING GROUP

299 MARKET ST
SADDLE BROOK, NJ 07663
PHONE: 800-822-1080
FAX: 201-712-0345

THE LIBRARY STORE, INC

P.O. BOX 964
TREMONT, IL 61568
PHONE: 800-548-7204
FAX: 800-320-7706
DON GUNTER

bids@thelibrarystore.com

TEACHER'S MEDIA CO.

SUNBURST VISUAL MEDIA, 2 SKYLINE DR.
STE 101
HAWTHORNE, NY 10532
PHONE: 914-347-1500
FAX: 914-347-1805
dsandberg@schoolspecialty.com
DIANE SANDBERG

UNIQUE BOOKS INC

5010 KEMPER AVE
ST LOUIS, MO 63139
PHONE: 314-776-6695
FAX: 314-776-0841
uniquebks@aol.com

VERAZA GONZALEZ ENTERPRISES

1121 SWALLOW AVE STE 3
MCALLEN, TEXAS 78504
PHONE: 956-627-0769
FAX: 956-683-7665
slozano@vegoeditorial.com
SHEILA LOZANO

WISE INTER LINGUA

104 E CALTON RD
LAREDO, TX 78041
PHONE: 956-753-9274
FAX: 956-753-8267
PAT GEISS
www.dual-language.net

Board Approval
Awarding of Bids/Proposals
February 16, 2010

RENEWAL

RFP NO. 2008-003 Student Planners

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendors

School Date Books
2nd – 9th grades

Schoolmate
Prk-1st grades

Est. Annual Amount

See Attached Tabulation

Administration advertised on January 24, 2008 and January 27, 2008. Seventeen (17) proposals were mailed. Three (3) proposals were received on February 13, 2008 @ 3:00 p.m. at the USD Service Center Purchasing Department.

Budget Information:

2009-2010 District Wide

Resource Personnel:

Ana Macdonald, Executive Director of Elementary Education
Roylin Wilson, Executive Director of Secondary Education
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto Santos
Superintendent

To: Cordella Jackson
Director of Purchasing

From: Ann Macdonald *A. Mac*
Executive Director for Elementary Instruction

Roylin Wilson
Executive Director for Secondary Instruction *RBW*

Subject: Elementary Student Planners

Date: February 3, 2010

The UISD elementary students in second, third, fourth and fifth grade will be using a student planner for the 2010-2011 school year. I am recommending that we renew RFP 2008-003 for student planners from School Datebooks and School Mate. Please place the order for these planners utilizing the projected student enrollment for 2010-2011.

Thank you for your attention.

**UNITED INDEPENDENT SCHOOL DISTRICT
SCHOOL PLANNERS
RFP 2008-003**

VENDOR	EST QTY	CLASS UNIFORMS		SCHOOL MATE		SCHOOLDATE	
DESCRIPTION						BOOKS	
District Wide Primary Planners (2 nd -5 th)	12,500	\$2.85	\$35,625.00	\$2.30	\$28,750.00	\$2.30	\$28,750.00
District Wide Primary Planner (K-1 st)	6,215	\$2.30	\$32,877.35	\$2.86	\$17,774.90	\$2.85	\$17,712.75
District Wide Secondary Planners (6 th -9 th)	9,500	\$2.85	\$27,075.00	\$2.30	\$21,850.00	\$2.99	\$28,405.00
Estimated date of delivery:		50 DAYS		From receipt of all materials: press ready 33 business days typeset 48 business days days non custom: 18 business days		8/1/2008	
% OFF CATALOG PRICE		N/A		0%		N/A	
% OFF LIST PRICE		N/A		0%		N/A	
ONE TIME SET UP CHARGE		N/A		0%		N/A	

UNITED INDEPENDENT SCHOOL DISTRICT
STUDENT PLANNERS
RFP 2008-003

ABC CUSTOM ADVERTISING
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MCALLEN, TX 78501
PHONE: 956-631-3131
FAX: 956-631-3150
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abc@abccustom.com

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LAREDO, TX 78045
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FAX: 956-717-9906
KELLY PEREZ
adams.printing@yahoo.com

AMSTERDAM'S PRINTING
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AMSTERDAM, NY 12010
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www.amsterdamprinting.com
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BAUDVILLE
5380 52ND ST SE
GRAND RAPIDS, MI 49512-9765
PHONE: 616-698-0888
service@baudville.com

FUND CRAFT PUBLISHING
P.O. BOX 340
COLLIERVILLE, TN 38027
PHONE: 1-800-390-2129
FAX: (901) 853-6196
info@schoolplanners.com

GA ADVERTISING
5804 GALE CT
LAREDO, TX 78041
PHONE: 956-727-3354
LORENA LOZANO
flozano1@stx.rr.com

MARK A REQUENA
SMART PROMOTIONAL
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smartpromo@sbcglobal.net

OSCAR MADISON PROMOTIONAL
5222 BREWSTER DR
LAREDO, TX 78046
PHONE: 956-568-2225
CARLOS GARCIA
carlo_garcia2002@yahoo.com

PREMIER
2000 KENTUCKY STREET
BELLINGHAM, WA 98229
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FAX: (956) 968-3381
STAR RODRIGUEZ
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SCHOOL DATEBOOKS
2241 OLD ROMNEY RD.
LAFAYETTE, IN 47909
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PHONE: (765) 471-8883
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DOUG TRENT
doug@schooldatebooks.com
www.schooldatebooks.com

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www.successbydesign.com

WALSWORTH SOLUTIONS, LLC
SCHOOL VIEW PLANNERS
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BECKY MCKIBBEN
becky@walsworthsolutions.com
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