

INDEPENDENT SCHOOL DISTRICT NO. 709

Duluth Public Schools
709 Portia Johnson Drive
Duluth, Minnesota 55811
218-336-8700

MEMORANDUM

To: Simone Zunich, Executive Director of Business Services
From: Cathy Holman, Purchasing Coordinator
Subject: **RFP #319 ELECTRICAL ENGINEERING SERVICES**
Date: January 25, 2024

After extensive investigation into the two companies that submitted proposals a decision has been made in regards to the Electrical Engineering Services lighting project.

Two (2) vendors responded with the following results:

<u>VENDOR</u>	<u>TOTAL</u>
DESIGN TREE	\$ 72,000.00
NOBLE ELECTRIC (BRIGHT SCHOOLS)	\$ 1,500.00

It is recommended by Bryan Brown, Facilities Manger to choose Design Tree Engineering over Noble Electric for the following reasons:

1. Design Tree bid \$72,000.00 and provided a very detailed scope of work. While Noble Electric bid \$ 1,500.00, which is not realistic. Their bid did not provide a scope of work.
2. Design Tree will provide the district with a choice of best value lighting controls and replacement lights to purchase. Noble Electric uses only one brand of controllers that our district engineer is not familiar with and offer light fixtures that are less expensive but come with a very limited warranty. Research through a company in the Twin Cities confirms this.
3. Noble (Bright Schools) normally only does Performance Contract meaning the district would make payments with interest for a set amount of years through a funding source. Using LTFM funding is not an option.
4. Finally, one of our trusted vendors, ICS, works with school districts all over the state of MN and has never heard of Noble Electric (Bright Schools).

Program: Facilities

Fund Custodian: Bryan Brown, Facilities Manager