## DYOPATH

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## Client

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DYOPATH Contact	Phone Number	Fax	Email
Ken Garcia	(630) 812-2302		ken.garcia@dyopath.com

Hardware HPE DJ380 GEN10 4208 1P 32G NC SYST 8SFF       NS-HW-001       1       \$\$3,497.12         Hardware DJ380 GEN10 XEON-S 4208 KIT CHIP       NS-HW-001       1       \$\$1,073.27         Hardware 1.83M 10A C13-UL POWER CORD CABLE       NS-HW-001       2       \$\$8.84         Hardware DL380 GEN10 12GB SAS EXPANDER SYST SPLY       NS-HW-001       1       \$\$223.53         Hardware DL38V GEN10 12GB SAS EXPANDER SYST       NS-HW-001       1       \$\$840.22         Hardware DL38V GEN10 12GB SAS EXPANDER SYST       NS-HW-001       1       \$\$840.22         Hardware DL38V GEN10 BOX1/2 CAGE BKPLN SYST KIT       NS-HW-001       1       \$\$840.22         Hardware DL380 GEN10 BOX1/2 CAGE BKPLN SYST KIT       NS-HW-001       1       \$\$489.87         Hardware DL38V GEN10 BOX1/2 CAGE BKPLN SYST KIT       NS-HW-001       1       \$\$489.87         Hardware DL380 GEN10 BOX1/2 CAGE BKPLN SYST KIT       NS-HW-001       2       \$\$468.61         Hardware DL380 GEN10 BOX1/2 CAGE BKPLN SYST KIT       NS-HW-001       2       \$\$468.61         Hardware DL380 GEN10 BOX1/2 CAGE BKPLN SYST KIT       NS-HW-001       2       \$\$468.61         Hardware DL380 GEN10 BOX1/2 CAGE BKPLN SYST KIT       NS-HW-001       3       \$\$823.08         Hardware DL380 GENT SYST SYST SYMER <t< th=""><th>xtended Price</th><th>Unit-Price</th><th>Quantity</th><th>Part Number</th><th>Sub-Service</th></t<>	xtended Price	Unit-Price	Quantity	Part Number	Sub-Service
DL380 GEN10 XEON-S 4208 KIT CHIP         NS-HW-001         2         \$8.84           Hardware         NS-HW-001         1         \$223.53           Hardware         NS-HW-001         1         \$840.22           DL380 GEN10 12GB SAS EXPANDER SYST         NS-HW-001         1         \$840.22           Hardware         NS-HW-001         1         \$353.45           DL380 GEN10 BOX1/2 CAGE BKPLN SYST KIT         NS-HW-001         1         \$489.87           1.2TB SAS 10K SFF SC DS HDD INT         NS-HW-001         1         \$489.87           Hardware         NS-HW-001         2         \$468.61           480GB SATA MU SFF SC MV SSD MEM         NS-HW-001         3         \$823.08           32GB 2RX4 PC4-2933Y-R SMART KITMEM         NS-HW-001         3         \$823.08           32GB 2RX4 PC4-2933Y-R SMART KITMEM         NS-SOF-001         2         \$462.00           Grow and the point of the po	\$3,497.12	\$3,497.12	1	NS-HW-001	HPE DL380 GEN10 4208 1P 32G NC SYST 8SFF
INSTRUCTINSTRUCTHardware HPE 500W FS PLAT HT PLG LH PWR SYST SPLY KITNS-HW-0011\$\$23.53Hardware DL38X GEN10 12GB SAS EXPANDER SYSTNS-HW-0011\$\$840.22DL38X GEN10 12GB SAS EXPANDER SYSTNS-HW-0011\$\$840.22DL380 GEN10 BOX1/2 CAGE BKPLN SYST KITHardware 1.2TB SAS 10K SFF SC DS HDD INTNS-HW-0011\$\$468.61Hardware 480GB SATA MU SFF SC MV SSD MEMNS-HW-0013\$\$468.61Hardware 480GB SATA MU SFF SC MV SSD MEMNS-HW-0013\$\$462.00\$\$10 1 LICS PR OC 1YR\$\$10 1 LICS PR OC\$\$10 1\$\$2\$\$462.00\$\$10 1 LICS PR OC\$	\$1,073.27	\$1,073.27	1	NS-HW-001	
HPE 500W FS PLAT HT PLG LH PWR SYST SPLY KITNS-HW-0011\$840.22Hardware DL38X GEN10 12GB SAS EXPANDER SYSTNS-HW-0011\$353.45Hardware DL380 GEN10 BOX1/2 CAGE BKPLN SYST KITNS-HW-00111\$489.87Hardware 480GB SAS 10K SFF SC DS HDD INTNS-HW-0012\$468.61Hardware 480GB SATA MU SFF SC MV SSD MEMNS-HW-0013\$823.08Software ARGA PROD SNS VSPHERE 7 STD 1 LICS PR OC 1YRNS-SOF-0012\$462.00Software NS-SOF-0012\$806.45	\$17.68	\$8.84	2	NS-HW-001	
DL38X GEN10 12GB SAS EXPANDER SYST       NS-HW-001       1       \$353.45         DL380 GEN10 BOX1/2 CAGE BKPLN SYST KIT       NS-HW-001       1       \$489.87         Hardware 1.2TB SAS 10K SFF SC DS HDD INT       NS-HW-001       11       \$489.87         Hardware 480GB SATA MU SFF SC MV SSD MEM       NS-HW-001       2       \$468.61         Hardware 32GB 2RX4 PC4-2933Y-R SMART KITMEM       NS-HW-001       3       \$823.08         Software 1YR       NS-SOF-001       2       \$462.00         Software       NS-SOF-001       2       \$806.45	\$223.53	\$223.53	1	NS-HW-001	HPE 500W FS PLAT HT PLG LH PWR SYST SPLY
DL380 GEN10 BOX1/2 CAGE BKPLN SYST KIT         Hardware 1.2TB SAS 10K SFF SC DS HDD INT       NS-HW-001       11       \$489.87         Hardware 480GB SATA MU SFF SC MV SSD MEM       NS-HW-001       2       \$468.61         Hardware 32GB 2RX4 PC4-2933Y-R SMART KITMEM       NS-HW-001       3       \$823.08         Software ACAD PROD SNS VSPHERE 7 STD 1 LICS PR OC 1YR       NS-SOF-001       2       \$462.00         Software       NS-SOF-001       2       \$462.00         Software       NS-SOF-001       2       \$462.00	\$840.22	\$840.22	1	NS-HW-001	
1.2TB SAS 10K SFF SC DS HDD INT       1.2TB SAS 10K SFF SC DS HDD INT         Hardware 480GB SATA MU SFF SC MV SSD MEM       NS-HW-001       2       \$468.61         Hardware 32GB 2RX4 PC4-2933Y-R SMART KITMEM       NS-HW-001       3       \$823.08         Software ACAD PROD SNS VSPHERE 7 STD 1 LICS PR OC 1YR       NS-SOF-001       2       \$462.00         Software       NS-SOF-001       2       \$462.00         Software       NS-SOF-001       2       \$462.00	\$353.45	\$353.45	1	NS-HW-001	
480GB SATA MU SFF SC MV SSD MEM       NS-HW-001       3       \$823.08         32GB 2RX4 PC4-2933Y-R SMART KITMEM       NS-HW-001       3       \$823.08         Software ACAD PROD SNS VSPHERE 7 STD 1 LICS PR OC 1YR       NS-SOF-001       2       \$462.00         Software       NS-SOF-001       2       \$462.00         Software       NS-SOF-001       2       \$462.00	\$5,388.57	\$489.87	11	NS-HW-001	
32GB 2RX4 PC4-2933Y-R SMART KITMEM       NS-SOF-001       2       \$462.00         ACAD PROD SNS VSPHERE 7 STD 1 LICS PR OC 1/YR       NS-SOF-001       2       \$462.00         Software       NS-SOF-001       2       \$462.00         YR       NS-SOF-001       2       \$462.00	\$937.22	\$468.61	2	NS-HW-001	
ACAD PROD SNS VSPHERE 7 STD 1 LICS PR OC 1YR Software NS-SOF-001 2 \$806.45	\$2,469.24	\$823.08	3	NS-HW-001	
	\$924.00	\$462.00	2	NS-SOF-001	ACAD PROD SNS VSPHERE 7 STD 1 LICS PR OC
ACAD VSPHERE 7 STD 1 PROC LICS	\$1,612.90	\$806.45	2	NS-SOF-001	<b>Software</b> ACAD VSPHERE 7 STD 1 PROC LICS

v-10/2021 Standard Itemized MSA

Attachment A

 Number
 Q-03815

 Date
 Feb 18, 2022

Professional Service (Non-Recurring)				
Sub-Service	Part Number	Quantity	Unit-Price	Extended Price
Senior Engineer Business Hours Documentation	PS-SE-BH-001	2	\$225.00	\$450.00
Senior Engineer Business Hours Post Migration	PS-SE-BH-001	4	\$225.00	\$900.00
Senior Engineer Business Hours Migration	PS-SE-BH-001	16	\$225.00	\$3,600.00
Senior Engineer Business Hours Host Configuration	PS-SE-BH-001	8	\$225.00	\$1,800.00
Senior Engineer Business Hours Planning and Design	PS-SE-BH-001	2	\$225.00	\$450.00
<b>Project Management</b> Project Management - T&M Estimate	PS-PM-001	4	\$225.00	\$900.00
	Non-Recurring Subtotal			\$8,100.00

# DYOPATH

## **Pricing Summary**

Туре	Recurring	Non-Recurring
Professional Service	\$0.00	\$8,100.00
Non Services	\$0.00	\$17,337.20
Totals	\$0.00	\$25,437.20

Notes: Overview:

Roselle would like to migrate virtual machines from existing ESXi host and local storage to new ESXi host and NAS back-end storage.

Notes:

- Client is on unsupported version of MS OS (Server 2012) resolution of any migration issues may require additional engineering/project management hours.

- Quote assumes a healthy environment. Any resolution to existing issues will be addressed on a T&M basis.

- Quote assumes existing VMs will be migrated AS-IS

- Quote assumes migration to be performed during normal business hours when school not in session. All other work to be performed during normal business hours. M-F 8am-5pm

*Statement of Work: Planning and Design Host Configuration* 

- Assemble Hardware
- Configure Raid
- Install and Configure Vmware vSphere
- Configure Datastore
- Install and setup hardware on site
- Configure Networking

Migration

- Setup and Configure vCenter (Used for migration only)
- Migrate VMs to new host
- Test connectivity and access to VM services
- Remove vCenter

Post Migration

- Reconfigure Veeam Backups
- Validate backups are completing successfully

Documentation

Project Management

### **CLIENT SIGNATURE**

#### **DYOPATH SIGNATURE**

Client Signature		Signature	
Title	Superintendent	Title	COO & President
Client Name	Mary Henderson	Name	Patrick Clary
Date Signed		Date Signed	

- \* This Attachment A is governed by the DYOPATH Managed Services Agreement ("MSA"), effective on the date this Attachment A is signed . The provisions set forth under the MSA are incorporated into and made part of this Attachment A as if the terms and conditions were fully set forth herein. Client unequivocally accepts the MSA and all related Attachments, Amendments, and/or Addendums (the "Agreement") and their respective terms. Any additions or changes to this Agreement must be set forth in a modification and agreed to by DYOPATH and Client.
- \* The DYOPATH MSA is available at <u>https://dyopath.com/resources/legal/MSA</u> and will be sent to Client upon request.
- \* If Professional Services are incorporated in this Attachment A, one or more of the following payment terms apply:
  - 1. Dropship/Hardware/Software only purchases: Immediately following contract execution, DYOPATH will invoice Client for 100% of the total price. Payments are due upon receipt of invoice.
  - 2. Dropship/Hardware/Software purchases with Professional Services: Immediately following contract execution, DYOPATH will invoice Client for 100% of all hardware/software/license and 50% of the Professional Services quoted. Balance will be due upon completion of the Services. Payments are due upon receipt of invoice.
  - 3. **Professional Services Firm Fixed Price (FFP):** Immediately following contract execution, DYOPATH will invoice the Client for 50% of the total price. Balance will be due upon completion of the Services. Payments are due upon receipt of invoice.
  - 4. **Professional Services Time & Materials (T&M):** T&M Professional Services with a duration of one month or less will be invoiced in full at completion of the Services. T&M Professional Services with a duration greater than one month will be invoiced monthly based on hours expended during each month. Payments are due upon receipt of invoice.
  - 5. Security Remediation (non-existing clients): Prior to commencing any related security remediation work, DYOPATH will provide payment instructions to Client (Wire Transfer or ACH). 100% of payment is due upon receipt of the instructions.
- \* Pricing does not include taxes, shipping, or handling.
- \* Pricing does not include carrier services, equipment, or installation (unless otherwise specified) including but not limited to: Wiring, circuit and/or station identification ("toning and tagging"), patch cables, cross connects, patch panels, racks, shelves, rack mounting kits, wire management, cable labels/tags, demarcation extension, environmental, UPS, orelectrical.
- \* Any 3rd party software or cloud licenses sold and billed on a regular basis by DYOPATH do not include services for ongoing monitoring and management of these solutions. These services will be billed on a time and material basis if requested.
- \* Client is responsible for ensuring environmental requirements are met including but not limited to physical space, physical clearance, weight, electrical power, electrical static discharge, altitude, temperature, and humidity. DYOPATH to provide equipment data sheet upon request.
- \* Discounted pricing is contingent upon 3rd party vendor approval, if applicable.
- \* Any client provided hardware that requires remediation is not included in the scope of this project. DYOPATH will bill and invoice separately for this work on a time and material basis given Client approval.