



# PROPOSAL

April 4, 2014

Keith Harmsen  
Crockett County CSD  
Ozona, Texas

Mr. Harmsen,

Thank you for considering Ener-Tel Services as your solutions provider. This proposal is to provide and install analog encoders at the current location of your existing analog DVRs in order to migrate into an IP system. Below is a breakdown of materials provided.

- (1) Video Insight Network Video Recorder with 36TB of Storage
- (4) Video Insight Single Channel Encoders for Administration and Ag Buildings
- (1) Video Insight 16-Channel Encoder for Heritage Building
- (1) Video Insight 4-Channel Encoder for Fitness Center
- (1) Video Insight 16-Channel Encoder for High School
- (1) Video Insight 16-Channel Encoder for Middle School
- (2) Video Insight Single Channel Encoders for DAEP
- (1) Video Insight 8-Channel Encoder for Stadium
- (1) Video Insight 8-Channel Encoder for Weight Room
- (1) Video Insight 8-Channel Encoder for Maintenance
- (3) Video Insight 16-Channel Encoders for Elementary
- Training
- Project Management, Programming and Engineering Labor

The cost of this proposal is Forty nine thousand four hundred ninety and 00/100 (\$49,490.00) dollars. This price does not include any sales tax or bonding. If you would be interested in our leasing option (which would include all service calls and replacement parts) let me know and I can get you pricing.

Thank you again for considering our firm as your solution provider. If you have any questions or need further assistance, please do not hesitate to contact us. This proposal does not include any conduit, painting, PoE Switches, patching or 120 VAC. We will provide the school district with the necessary information for the PoE Switches that need to be purchased in order for the system to be functional. This proposal also assumes that all existing equipment is in good, working condition.

Sincerely,

ENER-TEL SERVICES INC.  
Cody Driver  
Account Executive

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Accepted By

Date