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Scott K. Ney
Director, Facility Operations

Community Unit School District 304

To: Donna Oberg
From: Scott Ney
Re: Guaranteed Energy Savings Project
Date: May 7, 2012

On April 5, 2012 Requests for Proposals were opened and read for the Guaranteed Energy Savings Project proposed for Geneva High School. The proposal requested implementation of energy conservation measures, repairs and replacement services on a performance contracting basis. The primary objective of this update is to replace older equipment with newer, more efficient equipment which will result in energy savings for the District.

The work to be performed includes the replacement of the existing four DX units with four York DX units that use 410A, an environmentally friendly refrigerant. The new units will be sized to replace the existing units along with installing new refrigerant piping and new refrigerant coils in the existing air handlers. The four York DX units will be integrated into the existing control system. The estimated cost for this project was \$350,000.

In addition to Public Notice of the RFP published in the Chronicle Newspaper, three companies were invited to submit proposals. They were Noresco, Johnson Controls Inc. and Performance Services. Noresco did not respond to the request.

The results are as follows:

Performances Services - base bid (chiller option)	\$595,158.00
Johnson Controls, Inc. - base bid (4 DX units)	\$262,382.00

Specific information regarding each proposal is available in my office. I am recommending the Guaranteed Energy Savings Project be awarded to Johnson Controls, Inc. for the cost of \$262,382.