

Access Control and Security Alarm System Project

Location	Description of Work	Cost
Alamo	Replace Existing Door Intercom System	\$6,061.97
Austin	Replace Existing Door Intercom System	\$3,990.46
Burnet	Replace Existing Door Intercom System	\$3,990.46
Central	Replace Existing Door Intercom System	\$3,990.46
Crenshaw	Replace Existing Door Intercom System	\$3,990.46
Morgan	Replace Existing Door Intercom System	\$3,990.46
Oppe	Replace Existing Door Intercom System	\$3,990.46
Rosenberg	Replace Existing Door Intercom System	\$3,990.46
Weis	Replace Existing Door Intercom System	\$3,990.46
Oppe	Upgrade Burglar Alarm System	\$7,718.76
		<u>\$45,704.41</u>
Bond 2018 Surplus Funds		<u>\$48,355.38</u>
		\$2,650.97



DISCOVER THE 2N PORTFOLIO

The top-class IP products for your solution





2N IP INTERCOMS

2N's intercom portfolio includes a variety IP intercom models ranging from basic audio-only units to highly ruggedized emergency call box models, offering versatile **access control, HD camera and two-way communication all-in-one**. These industry-leading, sophisticated, commercial intercoms are suitable for multi-unit residential complexes, commercial buildings or campuses.

An open IP platform offers countless possibilities to integrate with SIP, VAPIX and ONVIF. System integrators can integrate the solution with other building systems and solutions for video surveillance, access control, VoIP communication and more. All advanced licensing features are now automatically enabled in every IP intercom and IP access unit device, at no extra cost.

2N® IP & LTE VERSO

Modular door station and intercom with a sleek design and wide range of modules



2N®IP Verso main unit (with camera)

Nickel 9155101C

Black 9155101CB

2N®IP Verso main unit (without camera)

Nickel 9155101

Black 9155101B

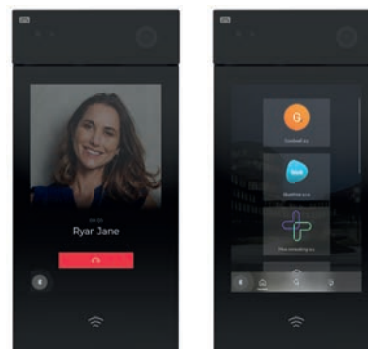
2N®LTE Verso main unit (with camera)

Nickel 9155401C-E

Black 9155401CB-E

2N® IP STYLE

Exceptional door intercom with 10" touchscreen



2N® IP Style: 9157101

2N® IP Style (secured): 9157101-S

Flush box: 9157001

Surface chassis: 9157002

Extension modules for 2N® IP Verso

Touch Display
9155036

Bluetooth Reader
9155046

Fingerprint Reader
9155045

Touch Keypad
& RFID Reader
9155083
(secured)

Bluetooth
& RFID Reader
9155084
(secured)

Keypad
Black 9155031B
Nickel 9155031

Frames for 2N® IP Verso

Flush installation
2 modules
Black 9155012B
Nickel 9155012

Flush installation
3 modules
Black 9155013B
Nickel 9155013

Surface installation
2 modules
Black 9155022B
Nickel 9155022

Surface installation
3 modules
Black 9155023B
Nickel 9155023

2N® IP FORCE



1 Button, Keypad
9151101KW

1 Button, HD Camera, Keypad
9151101CHKW



1 Button, Pictograms, Reader Ready
9151101RPW

1 Button, HD Camera, Pictograms,
Reader Ready
9151101CHRPW



1 Button
9151101W
1 Button, HD Camera
9151101CHW



2 Buttons, Reader Ready
9151102CRW
2 Buttons, HD Camera,
Reader Ready
9151102CHRW



4 buttons
9151104W
4 Buttons, HD Camera
9151104CHW

2N® IP BASE



One or two buttons
9156111CB

2N® IP SOLO



with camera

Nickel 9155301CS (surface mount)
Nickel 9155301CF (flush mount)
Black 9155301CBS (surface mount)
Black 9155301CBF (flush mount)

2N® IP SOLO



without camera

Nickel 9155301S (surface mount)
Nickel 9155301F (flush mount)
Black 9155301BS (surface mount)
Black 9155301BF (flush mount)

2N® IP SAFETY



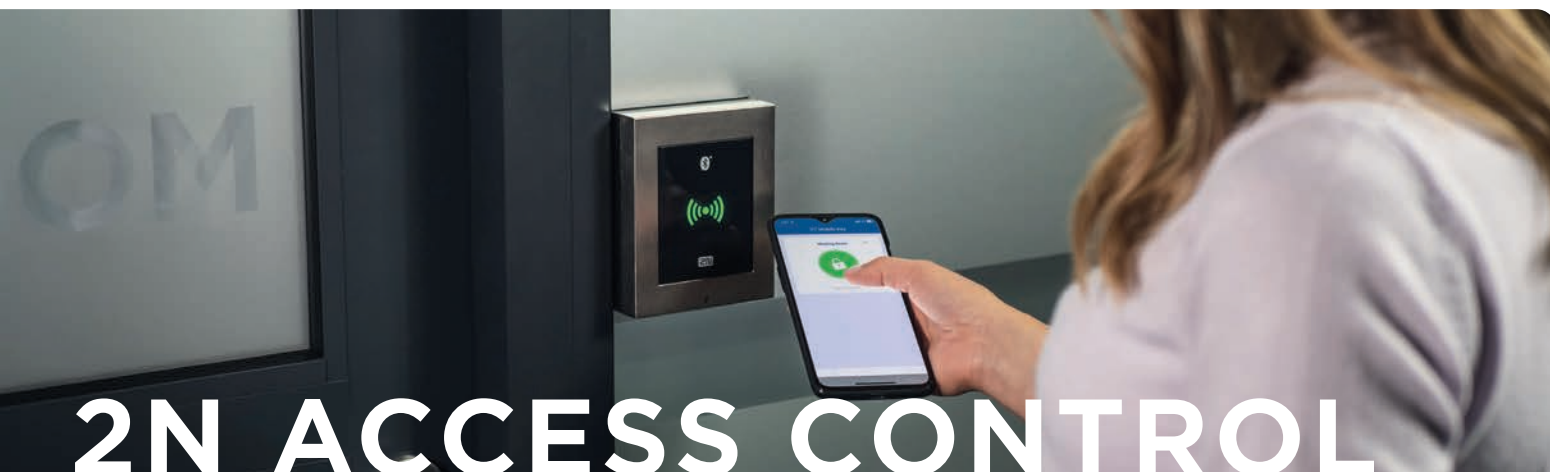
1 Emergency Button,
10 W Loudspeaker
9152101MW



1 Button, 10 W
Loudspeaker
9152101W



2 Buttons, 10 W
Loudspeaker
9152102W



2N ACCESS CONTROL

The 2N Access Unit is an access control device based purely on IP technology. **It combines the functions of a traditional controller and edge devices in one unit** supporting different types of credentials.

2N ACCESS UNIT M



RFID 13.56 MHZ.
NFC
916112



RFID Multi-frequency,
NFC
916114



Bluetooth & RFID
Reader, NFC
916115



Touch Keypad & RFID
Reader, NFC
916116

2N® MOBILE KEY



Mobile credentials
for free

2N ACCESS UNIT 2.0



Multi-frequency
RFID Reader
9160334



Bluetooth & RFID
Reader
9160335



Touch Keypad & RFID
Reader
9160336

2N® ACCESS COMMANDER



Software available on
www.2n.com

Mini PC
91379030

Frames for 2N® Access Unit 2.0



RFID Reader
916013



Bluetooth Reader
916032



Fingerprint Reader
916031



Flush installation
1 module
Black 9155011B
Nickel 9155011



Surface installation
1 module
Black 9155021B
Nickel 9155021

2N ANSWERING UNITS

2N offers high-quality, stylish, multi-functional answering units which can fit elegantly with any interior. The portfolio consists of 4 different audio or audio-video communicators and mobile video application for receiving calls. In combination with 2N IP intercoms, the units provide a comprehensive system for door communication and entry management.

2N® INDOOR TOUCH 2.0

Multifunctional Communicator with advanced integrations with home automation systems



Black 91378376 (with wifi)
White 91378376WH (with wifi)
Black 91378375
White 91378375WH

2N® INDOOR VIEW

Stylish and affordable video answering unit designed for the residential market



Black 91378601
White 91378601WH

2N® INDOOR COMPACT

Stylish and affordable video answering unit designed for the residential market



Black 91378501
White 91378501WH

2N® INDOOR TALK

Indoor audio unit with HD sound to receive calls from any IP intercom



Black 91378401
White 91378401WH

2N® MOBILE VIDEO

Open the door even when you are not home



Application available on



2N® IP HANDSET

Basic IP answering unit



Black 1120101B
White 1120101W



ABOUT 2N

2N is an industry-leader engaged in the development and manufacture of access control systems including audiovisual IP intercoms, IP answering units and IP access control units. Axis Communications distributes and supports 2N products and solutions in the US, Canada, Mexico, Caribbean, and Central and South America.



2N TELEKOMUNIKACE a.s., Modřanská 621, 143 01 Prague 4, CZ, +420 261 301 500, sales@2n.com, www.2n.com

Physical Security Proposal

for

Galveston ISD

3904 Ave T
Galveston, Tx 77550

Alamo - Intercom

DVXB-16348

Revision : 0

Last Modified : 11/30/2021

Note: This proposal is valid until 12/30/2021

DataVox TXDPS License B16503

Account Manager

Thang Pham

System Design

Kendra Minott



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4766



6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

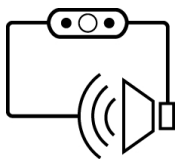
5215 North O'Connor Blvd 11th Floor | Irving, TX 75039 | 817-288-2700



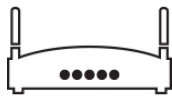
DataVox Summary

Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.

Products and Services



Audio Visual



Cisco Systems



**Cloud
Solutions**



**Cyber
Security**



**Data Center
Technologies**



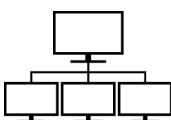
**IT Support &
Managed
Services**



Mobility



**Network
Cabling**



**Network
Technology**



**Phone
Systems**



**Physical
Security**



**Smart
Building**

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LOCATION SUMMARY

Location	Price
Video Surveillance	\$498.34
Intercom	\$5,563.63
Total Price (Excludes Sales Tax):	\$6,061.97

BILL OF MATERIALS

Video Surveillance

Installed Price

Video Surveillance Software, Licenses and Maintenance Agreement

- 2 **Video Insight**
VI Licenses

Video Surveillance Software, Licenses and Maintenance Agreement

\$498.34

Total:

\$498.34

Intercom

Installed Price

Intercom



- 2 **Axis Communications**
2N Indoor View 7" Touchscreen Master Station



- 2 **Axis Communications**
2N Desk Stand for Indoor View



- 2 **Axis Communications**
2N IP Solo Surface Mount Video Door Station



- 2 **Axis Communications**
2N IP Intercom Security Relay



- 2 **Axis Communications**
2N IP Solo Surface Mount Backplate

Intercom

\$3,659.00

Security Cabling



- 500 **DataVox**
Security 18/6 Cabling



- 4 **Security Cat 6 Cable Run**



- 4 **DataVox**
10' Cat 6 Patch Cable



- 4 **DataVox**
5' Cat 6 Patch Cable



- 4 **DataVox**
Miscellaneous Pathway Support and Cabling Material

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Alamo - Intercom

DVXB-16348

	4	General Cable DataVox Security Cat 6 Cabling	
	4	Panduit Cat 6 Modular Jack	
	4	Panduit Cat 6 2 Port Surface Mount Box	
Security Cabling			\$1,463.89
DataVox Management Services			
	1	DataVox Management Services	
	1	DataVox Project Management Services - Planning, Scheduling, Order Processing, Construction Meetings and Close Out Design and Engineering Services - CAD Drawings, As-Built Drawings, Product Detail Information, and Configuration Documentation Commissioning Services - Testing, Tuning, and End User Training	
DataVox Management Services			\$440.74
Total:			\$5,563.63

Project Equipment Total:	\$3,822.89
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Project Labor Total:	\$2,239.08
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Project Total:	\$6,061.97
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ASSUMPTIONS AND EXCLUSIONS

This section lists DataVox's assumptions and exclusions for this Physical Security proposal.

- **Access Control:** All access control is assumed to be in place and in working order. Customer is responsible for access control controllers, card readers, enclosures, 120VAC power, fire-rated plywood backboard, network uplink, and normally closed fire relay connectivity.
- **Electrified Hardware:** Electrified hardware including mag locks, electrified panic/exit hardware, electrified strikes, electrified mortise/cylindrical locks, automatic operators, powered hinges, transfer cables, power supplies, rough-in conduit, card readers, badge credentials, REX motion sensors, door contacts, pneumatic push buttons, key switches, fire pulls, STI stoppers, ADA equipment, and exit signs will be provided and installed by others. DataVox will make wire terminations to installed electrified hardware. AHJ code may require additional egress hardware to meet permitting requirements and may result in a change order. Testing and certification of locks is required and DataVox is not responsible for manufacture defects.
- **Intercoms:** Customer to provide all required IP addresses for intercoms prior to installation, including subnet and default gateway. All devices will be within 300ft of a network IDF/ switch when running category 6 cable segments. Unless otherwise defined in this scope of work, intercom communication is at the responsibility of the customer. SIP endpoint, softphones, licenses, mobile applications are outside of this scope of work. Integrated camera video and storage is not included in this scope of work.
- **Network Equipment:** Administrative and remote VPN access to Customer's network is to be provided to DataVox during installation. Mobility applications may require Customer to open ports on Firewall. Anti-Virus software will not be installed on any equipment provided by DataVox and is at the responsibility of the Customer. Active network hardware and connectivity, such as but not limited to internet service, network connectivity between multiple IT closets or buildings, POE switches, UPS/ battery back-up, servers and storage, rack equipment, and surge protection will be provided by others.
- **Lift Rental:** Scissor and/or boom lift rental and fuel costs are not included in the project. If lift is required, customer is responsible for providing a lift accessible for the duration of the project. If the customer is unable to provide the required lift, DataVox will provide and bill back costs to the Customer.
- **Conduit:** All conduit, coring, boring, floor cores, back boxes, door cable enclosures, outdoor rated enclosures for all security devices will be provided by others. All conduits must be verified during installation process and cannot necessarily be deemed usable during the site survey or sales process. If conduit is proved to be inefficient (i.e. rotten, crushed or too small for additional cable runs), it will result in a change order. Gate hardware such as pedestals, concrete, motors, and poles are not included in this scope of work. Conduit pipe and enclosures for warehouse mounted as required will be provided by others. Hard deck ceilings will require pathway, wiremold, or cutting of sheetrock for cabling of devices. Patch, paint, and repair is not included in this scope of work.
- **Demo:** Unless otherwise stated in this scope of work, demo of existing equipment and cabling is at the responsibility of the customer.
- **Returns/Exchanges:** Restocking fee of 25% on all returnable items will apply. Special order items and licenses are non-refundable.

Acknowledged and Accepted

Initial

BASELINE RESPONSIBILITIES

DataVox Responsibilities

This section lists DataVox's responsibilities for this Physical Security Proposal.

- **Building Codes:** Install all equipment according to manufacturers' specifications, national and local building codes and regulations, and will be in conformity with good engineering practices.
- **ADA:** All equipment will be installed with provisions for the safety of the operator in accordance with the Americans with Disability Act (ADA) guidelines.
- **Dress Code:** All DataVox staff will dress in a professional manner displaying the DataVox logo. All DataVox staff will wear required Personal Protection Equipment (PPE). They will conduct themselves in a professional, courteous and respectful manner to all others present.
- **Work Environment:** DataVox will maintain a clean working environment, storing tools and equipment when not in use and discarding refuse as often as reasonably possible. While DataVox cannot take responsibility for furniture or Customer furnished equipment in the

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workspace, DataVox will take reasonable precautions to protect all Customer furnished equipment, floors, walls, ceiling tiles, windows and window coverings, and furniture and other surfaces from damage, staining or unreasonable breakage while on site.

- **Supervision:** DataVox will appoint a Project Manager (PM) and/or Lead Technician (LT) to oversee the installation. During system implementation, please direct all communications through this designated contact. PM or LT will coordinate with other trades to facilitate and expedite project progress. DataVox will inform the Customer of any interference or potential delays which could impede implementation of the Physical Security system, thereby helping to avoid any additional charges.
- **Change Orders:** DataVox will provide written documentation of any Change Orders (CO) for work requested by the Customer which deviates from the original, approved Proposal and Scope of Works. CO's will be billed at our published labor rates plus materials, shipping, handling, restocking and other charges imposed by suppliers.
- **Coordination Meetings:** DataVox recommends weekly coordination meetings between the Customer, DataVox and all other trades in which we will report to the Customer the status of the project. Any identified foreseeable restrictions or insurmountable issues outside our control that could impact the overall project schedule will be reviewed with the Customer.
- **DataVox Warranty:** A 90 day parts and labor warranty will be included in this proposal, excluding Customer-provided equipment and existing cabling.

Acknowledged and Accepted

Initial

Customer Responsibilities

This section lists the Customer responsibilities for this Physical Security Proposal.

- **Safe Work Environment:** Provide DataVox staff, contractors and others working on-site a safe working environment consistent with OSHA rules and regulations. DataVox reserves the right to refuse to work or install any equipment in an area where, at the sole discretion of DataVox, the safety of those involved is of concern.
- **Access to worksite:** provide access to the worksite, and all work will typically take place between the hours of 07:00 and 17:00 Monday through Friday, except on public holidays, unless specified otherwise in the DataVox Proposal. Work completed at any other time will be billed at OT rates published in **Change Order Labor Rates**. For the safety of all concerned, it is requested that the work area be free and clear, for example, of other trades, clients of the Customer, and employees during the installation period.
- **Secure Storage:** provide a secure, climate controlled area on-site to store equipment during the installation period. Delivery of goods, supplies and equipment to this on-site storage location, or equipment that has been installed in its designated location will be considered as 'Delivered' for billing purposes and will be invoiced accordingly. Responsibility for the equipment passes to the Customer immediately upon installation or delivery to the on-site storage. Any loss due to vandalism, theft, burglary, fire, water ingress, or any other means outside the direct control of DataVox shall be replaced at the Customer's expense.
- **Uninterrupted Work Flow:** avail DataVox of continuous, uninterrupted workflow in the environment in which the Physical Security will be installed. Delays in work caused by interference of other trades, inability to access the work space during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
- **Miscellaneous Items:** Additional items may be required for completion during project execution which DataVox or the customer did not foresee (for example, copper or fiber patch cables, power cords, and optics.) If miscellaneous items are required beyond what is included in the bill of materials, these items will be provided by the customer or the items can be purchased from DataVox following the standard change management process.

Acknowledged and Accepted

Initial

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PROJECT PRICING SUMMARY

Total Installation Price:

\$6,061.97

Grand Total:**\$6,061.97**

Purchase Options

☐ Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
Invoice upon substantial completion - Due Net 30	100.00 %	\$6,061.97
Total Payments (Excluding Sales Tax):		\$6,061.97

Acknowledged and Accepted

Initial

ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this proposal are satisfactory, and are hereby accepted in their entirety. Buyer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined above. The price quoted in this Physical Security Proposal is based upon the Equipment included in this Physical Security Proposal. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing, signed by all parties.

DataVox reserves the right to modify payment terms at any time based on a review of the Customer's credit.

THIS AGREEMENT, WHEN SIGNED BY BOTH PARTIES (BELOW), SHALL BE GOVERNED BY THE TERMS AND CONDITIONS IN THIS PHYSICAL SECURITY PROPOSAL. THERE ARE NO OTHER AGREEMENTS, OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS PHYSICAL SECURITY PROPOSAL. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING SIGNED BY BOTH PARTIES.

Buyer acknowledges having read and understood all of the terms and conditions printed in this Physical Security Proposal and acknowledges receipt of a complete executed copy of this Agreement. Buyer understands and agrees that this Physical Security Proposal and all of the terms and conditions hereof shall be a binding, enforceable contract when signed by Buyer and by an authorized representative of DataVox.

Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Galveston ISD

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

TERMS AND CONDITIONS

Please find DIR Terms and Conditions online at the following website:

<https://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-CPO-4470>

Physical Security Proposal

for

Galveston ISD

3904 Ave T
Galveston, Tx 77550

Austin - Intercom

DVXB-16350

Revision : 0

Last Modified : 11/30/2021

Note: This proposal is valid until 12/30/2021

DataVox TXDPS License B16503

Account Manager

Thang Pham

System Design

Kendra Minott



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4766



6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

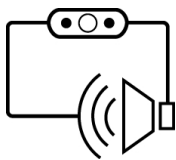
5215 North O'Connor Blvd 11th Floor | Irving, TX 75039 | 817-288-2700



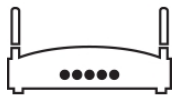
DataVox Summary

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Products and Services



Audio Visual



Cisco Systems



**Cloud
Solutions**



**Cyber
Security**



**Data Center
Technologies**



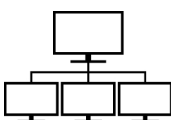
**IT Support &
Managed
Services**



Mobility



**Network
Cabling**



**Network
Technology**



**Phone
Systems**



**Physical
Security**



**Smart
Building**

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LOCATION SUMMARY

Location	Price
Video Surveillance	\$249.17
Intercom	\$3,741.29
Total Price (Excludes Sales Tax):	\$3,990.46

BILL OF MATERIALS

Video Surveillance

Installed Price

Video Surveillance Software, Licenses and Maintenance Agreement

- 1 **Video Insight**
VI Licenses

Video Surveillance Software, Licenses and Maintenance Agreement

\$249.17

Total:

\$249.17

Intercom

Installed Price

Intercom



- 2 **Axis Communications**
2N Indoor View 7" Touchscreen Master Station



- 2 **Axis Communications**
2N Desk Stand for Indoor View



- 1 **Axis Communications**
2N IP Solo Surface Mount Video Door Station



- 1 **Axis Communications**
2N IP Intercom Security Relay



- 1 **Axis Communications**
2N IP Solo Surface Mount Backplate

Intercom

\$2,480.31

Security Cabling



- 250 **DataVox**
Security 18/6 Cabling



- 3 **Security Cat 6 Cable Run**



- 3 **DataVox**
10' Cat 6 Patch Cable






- 3 **DataVox**
5' Cat 6 Patch Cable





- 3 **DataVox**
Miscellaneous Pathway Support and Cabling Material

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	3	General Cable DataVox Security Cat 6 Cabling	
	3	Panduit Cat 6 Modular Jack	
	3	Panduit Cat 6 2 Port Surface Mount Box	
Security Cabling			\$959.10

DataVox Management Services

	1	DataVox Management Services	
	1	DataVox Project Management Services - Planning, Scheduling, Order Processing, Construction Meetings and Close Out Design and Engineering Services - CAD Drawings, As-Built Drawings, Product Detail Information, and Configuration Documentation Commissioning Services - Testing, Tuning, and End User Training	
DataVox Management Services			\$301.88

Total:			\$3,741.29
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Project Equipment Total:	\$2,455.76
Project Labor Total:	\$1,534.70
Project Total:	\$3,990.46

ASSUMPTIONS AND EXCLUSIONS

This section lists DataVox's assumptions and exclusions for this Physical Security proposal.

- **Access Control:** All access control is assumed to be in place and in working order. Customer is responsible for access control controllers, card readers, enclosures, 120VAC power, fire-rated plywood backboard, network uplink, and normally closed fire relay connectivity.
- **Electrified Hardware:** Electrified hardware including mag locks, electrified panic/exit hardware, electrified strikes, electrified mortise/cylindrical locks, automatic operators, powered hinges, transfer cables, power supplies, rough-in conduit, card readers, badge credentials, REX motion sensors, door contacts, pneumatic push buttons, key switches, fire pulls, STI stoppers, ADA equipment, and exit signs will be provided and installed by others. DataVox will make wire terminations to installed electrified hardware. AHJ code may require additional egress hardware to meet permitting requirements and may result in a change order. Testing and certification of locks is required and DataVox is not responsible for manufacture defects.
- **Intercoms:** Customer to provide all required IP addresses for intercoms prior to installation, including subnet and default gateway. All devices will be within 300ft of a network IDF/ switch when running category 6 cable segments. Unless otherwise defined in this scope of work, intercom communication is at the responsibility of the customer. SIP endpoint, softphones, licenses, mobile applications are outside of this scope of work. Integrated camera video and storage is not included in this scope of work.
- **Network Equipment:** Administrative and remote VPN access to Customer's network is to be provided to DataVox during installation. Mobility applications may require Customer to open ports on Firewall. Anti-Virus software will not be installed on any equipment provided by DataVox and is at the responsibility of the Customer. Active network hardware and connectivity, such as but not limited to internet service, network connectivity between multiple IT closets or buildings, POE switches, UPS/ battery back-up, servers and storage, rack equipment, and surge protection will be provided by others.
- **Lift Rental:** Scissor and/or boom lift rental and fuel costs are not included in the project. If lift is required, customer is responsible for providing a lift accessible for the duration of the project. If the customer is unable to provide the required lift, DataVox will provide and bill back costs to the Customer.
- **Conduit:** All conduit, coring, boring, floor cores, back boxes, door cable enclosures, outdoor rated enclosures for all security devices will be provided by others. All conduits must be verified during installation process and cannot necessarily be deemed usable during the site survey or sales process. If conduit is proved to be inefficient (i.e. rotten, crushed or too small for additional cable runs), it will result in a change order. Gate hardware such as pedestals, concrete, motors, and poles are not included in this scope of work. Conduit pipe and enclosures for warehouse mounted as required will be provided by others. Hard deck ceilings will require pathway, wiremold, or cutting of sheetrock for cabling of devices. Patch, paint, and repair is not included in this scope of work.
- **Demo:** Unless otherwise stated in this scope of work, demo of existing equipment and cabling is at the responsibility of the customer.
- **Returns/Exchanges:** Restocking fee of 25% on all returnable items will apply. Special order items and licenses are non-refundable.

Acknowledged and Accepted

Initial

BASELINE RESPONSIBILITIES

DataVox Responsibilities

This section lists DataVox's responsibilities for this Physical Security Proposal.

- **Building Codes:** Install all equipment according to manufacturers' specifications, national and local building codes and regulations, and will be in conformity with good engineering practices.
- **ADA:** All equipment will be installed with provisions for the safety of the operator in accordance with the Americans with Disability Act (ADA) guidelines.
- **Dress Code:** All DataVox staff will dress in a professional manner displaying the DataVox logo. All DataVox staff will wear required Personal Protection Equipment (PPE). They will conduct themselves in a professional, courteous and respectful manner to all others present.
- **Work Environment:** DataVox will maintain a clean working environment, storing tools and equipment when not in use and discarding refuse as often as reasonably possible. While DataVox cannot take responsibility for furniture or Customer furnished equipment in the

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workspace, DataVox will take reasonable precautions to protect all Customer furnished equipment, floors, walls, ceiling tiles, windows and window coverings, and furniture and other surfaces from damage, staining or unreasonable breakage while on site.

- **Supervision:** DataVox will appoint a Project Manager (PM) and/or Lead Technician (LT) to oversee the installation. During system implementation, please direct all communications through this designated contact. PM or LT will coordinate with other trades to facilitate and expedite project progress. DataVox will inform the Customer of any interference or potential delays which could impede implementation of the Physical Security system, thereby helping to avoid any additional charges.
- **Change Orders:** DataVox will provide written documentation of any Change Orders (CO) for work requested by the Customer which deviates from the original, approved Proposal and Scope of Works. CO's will be billed at our published labor rates plus materials, shipping, handling, restocking and other charges imposed by suppliers.
- **Coordination Meetings:** DataVox recommends weekly coordination meetings between the Customer, DataVox and all other trades in which we will report to the Customer the status of the project. Any identified foreseeable restrictions or insurmountable issues outside our control that could impact the overall project schedule will be reviewed with the Customer.
- **DataVox Warranty:** A 90 day parts and labor warranty will be included in this proposal, excluding Customer-provided equipment and existing cabling.

Acknowledged and Accepted

Initial

Customer Responsibilities

This section lists the Customer responsibilities for this Physical Security Proposal.

- **Safe Work Environment:** Provide DataVox staff, contractors and others working on-site a safe working environment consistent with OSHA rules and regulations. DataVox reserves the right to refuse to work or install any equipment in an area where, at the sole discretion of DataVox, the safety of those involved is of concern.
- **Access to worksite:** provide access to the worksite, and all work will typically take place between the hours of 07:00 and 17:00 Monday through Friday, except on public holidays, unless specified otherwise in the DataVox Proposal. Work completed at any other time will be billed at OT rates published in **Change Order Labor Rates**. For the safety of all concerned, it is requested that the work area be free and clear, for example, of other trades, clients of the Customer, and employees during the installation period.
- **Secure Storage:** provide a secure, climate controlled area on-site to store equipment during the installation period. Delivery of goods, supplies and equipment to this on-site storage location, or equipment that has been installed in its designated location will be considered as 'Delivered' for billing purposes and will be invoiced accordingly. Responsibility for the equipment passes to the Customer immediately upon installation or delivery to the on-site storage. Any loss due to vandalism, theft, burglary, fire, water ingress, or any other means outside the direct control of DataVox shall be replaced at the Customer's expense.
- **Uninterrupted Work Flow:** avail DataVox of continuous, uninterrupted workflow in the environment in which the Physical Security will be installed. Delays in work caused by interference of other trades, inability to access the work space during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
- **Miscellaneous Items:** Additional items may be required for completion during project execution which DataVox or the customer did not foresee (for example, copper or fiber patch cables, power cords, and optics.) If miscellaneous items are required beyond what is included in the bill of materials, these items will be provided by the customer or the items can be purchased from DataVox following the standard change management process.

Acknowledged and Accepted

Initial

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PROJECT PRICING SUMMARY

Total Installation Price:

\$3,990.46

Grand Total:**\$3,990.46**

Purchase Options

☐ Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
Invoice upon substantial completion - Due Net 30	100.00 %	\$3,990.46
Total Payments (Excluding Sales Tax):		\$3,990.46

Acknowledged and Accepted

Initial

ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this proposal are satisfactory, and are hereby accepted in their entirety. Buyer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined above. The price quoted in this Physical Security Proposal is based upon the Equipment included in this Physical Security Proposal. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing, signed by all parties.

DataVox reserves the right to modify payment terms at any time based on a review of the Customer's credit.

THIS AGREEMENT, WHEN SIGNED BY BOTH PARTIES (BELOW), SHALL BE GOVERNED BY THE TERMS AND CONDITIONS IN THIS PHYSICAL SECURITY PROPOSAL. THERE ARE NO OTHER AGREEMENTS, OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS PHYSICAL SECURITY PROPOSAL. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING SIGNED BY BOTH PARTIES.

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Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Galveston ISD

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

TERMS AND CONDITIONS

Please find DIR Terms and Conditions online at the following website:

<https://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-CPO-4470>

Physical Security Proposal

for

Galveston ISD

3904 Ave T
Galveston, Tx 77550

Burnet - Intercom

DVXB-16351

Revision : 0

Last Modified : 11/30/2021

Note: This proposal is valid until 12/30/2021

DataVox TXDPS License B16503

Account Manager

Thang Pham

System Design

Kendra Minott



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4766



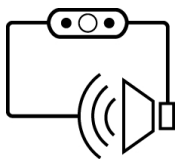
6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300
5215 North O'Connor Blvd 11th Floor | Irving, TX 75039 | 817-288-2700



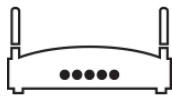
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Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.

Products and Services



Audio Visual



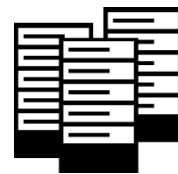
Cisco Systems



**Cloud
Solutions**



**Cyber
Security**



**Data Center
Technologies**



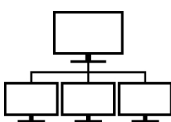
**IT Support &
Managed
Services**



Mobility



**Network
Cabling**



**Network
Technology**



**Phone
Systems**



**Physical
Security**



**Smart
Building**

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LOCATION SUMMARY

Location	Price
Video Surveillance	\$249.17
Intercom	\$3,741.29
Total Price (Excludes Sales Tax):	\$3,990.46

BILL OF MATERIALS

Video Surveillance

Installed Price

Video Surveillance Software, Licenses and Maintenance Agreement

- 1 **Video Insight**
VI Licenses

Video Surveillance Software, Licenses and Maintenance Agreement

\$249.17

Total:

\$249.17

Intercom

Installed Price

Intercom



- 2 **Axis Communications**
2N Indoor View 7" Touchscreen Master Station



- 2 **Axis Communications**
2N Desk Stand for Indoor View



- 1 **Axis Communications**
2N IP Solo Surface Mount Video Door Station



- 1 **Axis Communications**
2N IP Intercom Security Relay



- 1 **Axis Communications**
2N IP Solo Surface Mount Backplate

Intercom

\$2,480.31

Security Cabling



- 250 **DataVox**
Security 18/6 Cabling



- 3 **Security Cat 6 Cable Run**



- 3 **DataVox**
10' Cat 6 Patch Cable



- 3 **DataVox**
5' Cat 6 Patch Cable



- 3 **DataVox**
Miscellaneous Pathway Support and Cabling Material

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Burnet - Intercom

DVXB-16351

	3	General Cable DataVox Security Cat 6 Cabling		
	3	Panduit Cat 6 Modular Jack		
	3	Panduit Cat 6 2 Port Surface Mount Box		
			Security Cabling	\$959.10
<hr/>				
DataVox Management Services				
	1	DataVox Management Services		
	1	DataVox Project Management Services - Planning, Scheduling, Order Processing, Construction Meetings and Close Out Design and Engineering Services - CAD Drawings, As-Built Drawings, Product Detail Information, and Configuration Documentation Commissioning Services - Testing, Tuning, and End User Training		
			DataVox Management Services	\$301.88
<hr/>				
			Total:	\$3,741.29

Project Equipment Total:	\$2,455.76
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Project Labor Total:	\$1,534.70
-----------------------------	-------------------

Project Total:	\$3,990.46
-----------------------	-------------------

ASSUMPTIONS AND EXCLUSIONS

This section lists DataVox's assumptions and exclusions for this Physical Security proposal.

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- **Electrified Hardware:** Electrified hardware including mag locks, electrified panic/exit hardware, electrified strikes, electrified mortise/cylindrical locks, automatic operators, powered hinges, transfer cables, power supplies, rough-in conduit, card readers, badge credentials, REX motion sensors, door contacts, pneumatic push buttons, key switches, fire pulls, STI stoppers, ADA equipment, and exit signs will be provided and installed by others. DataVox will make wire terminations to installed electrified hardware. AHJ code may require additional egress hardware to meet permitting requirements and may result in a change order. Testing and certification of locks is required and DataVox is not responsible for manufacture defects.
- **Intercoms:** Customer to provide all required IP addresses for intercoms prior to installation, including subnet and default gateway. All devices will be within 300ft of a network IDF/ switch when running category 6 cable segments. Unless otherwise defined in this scope of work, intercom communication is at the responsibility of the customer. SIP endpoint, softphones, licenses, mobile applications are outside of this scope of work. Integrated camera video and storage is not included in this scope of work.
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Acknowledged and Accepted

Initial

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Initial

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PROJECT PRICING SUMMARY

Total Installation Price:

\$3,990.46

Grand Total:**\$3,990.46**

Purchase Options

☐ Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
Invoice upon substantial completion - Due Net 30	100.00 %	\$3,990.46
Total Payments (Excluding Sales Tax):		\$3,990.46

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Initial

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Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Galveston ISD

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

TERMS AND CONDITIONS

Please find DIR Terms and Conditions online at the following website:

<https://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-CPO-4470>

Physical Security Proposal

for

Galveston ISD

3904 Ave T
Galveston, Tx 77550

Central - Intercom

DVXB-16355

Revision : 0

Last Modified : 11/30/2021

Note: This proposal is valid until 12/30/2021

DataVox TXDPS License B16503

Account Manager

Thang Pham

System Design

Kendra Minott



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4766



6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

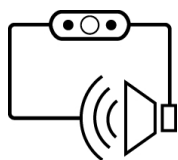
5215 North O'Connor Blvd 11th Floor | Irving, TX 75039 | 817-288-2700



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Products and Services



Audio Visual



Cisco Systems



**Cloud
Solutions**



**Cyber
Security**



**Data Center
Technologies**



**IT Support &
Managed
Services**



Mobility



**Network
Cabling**



**Network
Technology**



**Phone
Systems**



**Physical
Security**



**Smart
Building**

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LOCATION SUMMARY

Location	Price
Video Surveillance	\$249.17
Intercom	\$3,741.29
Total Price (Excludes Sales Tax):	\$3,990.46

BILL OF MATERIALS

Video Surveillance

Installed Price

Video Surveillance Software, Licenses and Maintenance Agreement

- 1 **Video Insight**
VI Licenses

Video Surveillance Software, Licenses and Maintenance Agreement

\$249.17

Total:

\$249.17

Intercom

Installed Price

Intercom



- 2 **Axis Communications**
2N Indoor View 7" Touchscreen Master Station



- 2 **Axis Communications**
2N Desk Stand for Indoor View



- 1 **Axis Communications**
2N IP Solo Surface Mount Video Door Station



- 1 **Axis Communications**
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- 1 **Axis Communications**
2N IP Solo Surface Mount Backplate

Intercom

\$2,480.31

Security Cabling



- 250 **DataVox**
Security 18/6 Cabling



- 3 **Security Cat 6 Cable Run**



- 3 **DataVox**
10' Cat 6 Patch Cable



- 3 **DataVox**
5' Cat 6 Patch Cable






- 3 **DataVox**
Miscellaneous Pathway Support and Cabling Material



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Central - Intercom

DVXB-16355

	3	General Cable DataVox Security Cat 6 Cabling		
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	3	Panduit Cat 6 2 Port Surface Mount Box		
			Security Cabling	\$959.10

DataVox Management Services

	1	DataVox Management Services		
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			DataVox Management Services	\$301.88

			Total:	\$3,741.29
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			Project Equipment Total:	\$2,455.76
			Project Labor Total:	\$1,534.70
			Project Total:	\$3,990.46

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Acknowledged and Accepted

Initial

BASELINE RESPONSIBILITIES

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- **DataVox Warranty:** A 90 day parts and labor warranty will be included in this proposal, excluding Customer-provided equipment and existing cabling.

Acknowledged and Accepted

Initial

Customer Responsibilities

This section lists the Customer responsibilities for this Physical Security Proposal.

- **Safe Work Environment:** Provide DataVox staff, contractors and others working on-site a safe working environment consistent with OSHA rules and regulations. DataVox reserves the right to refuse to work or install any equipment in an area where, at the sole discretion of DataVox, the safety of those involved is of concern.
- **Access to worksite:** provide access to the worksite, and all work will typically take place between the hours of 07:00 and 17:00 Monday through Friday, except on public holidays, unless specified otherwise in the DataVox Proposal. Work completed at any other time will be billed at OT rates published in **Change Order Labor Rates**. For the safety of all concerned, it is requested that the work area be free and clear, for example, of other trades, clients of the Customer, and employees during the installation period.
- **Secure Storage:** provide a secure, climate controlled area on-site to store equipment during the installation period. Delivery of goods, supplies and equipment to this on-site storage location, or equipment that has been installed in its designated location will be considered as 'Delivered' for billing purposes and will be invoiced accordingly. Responsibility for the equipment passes to the Customer immediately upon installation or delivery to the on-site storage. Any loss due to vandalism, theft, burglary, fire, water ingress, or any other means outside the direct control of DataVox shall be replaced at the Customer's expense.
- **Uninterrupted Work Flow:** avail DataVox of continuous, uninterrupted workflow in the environment in which the Physical Security will be installed. Delays in work caused by interference of other trades, inability to access the work space during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
- **Miscellaneous Items:** Additional items may be required for completion during project execution which DataVox or the customer did not foresee (for example, copper or fiber patch cables, power cords, and optics.) If miscellaneous items are required beyond what is included in the bill of materials, these items will be provided by the customer or the items can be purchased from DataVox following the standard change management process.

Acknowledged and Accepted

Initial

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PROJECT PRICING SUMMARY

Total Installation Price:

\$3,990.46

Grand Total:**\$3,990.46**

Purchase Options

☐ Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
Invoice upon substantial completion - Due Net 30	100.00 %	\$3,990.46
Total Payments (Excluding Sales Tax):		\$3,990.46

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Initial

ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

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Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

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By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Galveston ISD

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

TERMS AND CONDITIONS

Please find DIR Terms and Conditions online at the following website:

<https://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-CPO-4470>

Physical Security Proposal

for

Galveston ISD

3904 Ave T
Galveston, Tx 77550

Crenshaw - Intercom

DVXB-16352

Revision : 0

Last Modified : 11/30/2021

Note: This proposal is valid until 12/30/2021

DataVox TXDPS License B16503

Account Manager

Thang Pham

System Design

Kendra Minott



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4766



6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

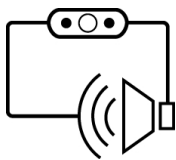
5215 North O'Connor Blvd 11th Floor | Irving, TX 75039 | 817-288-2700



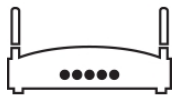
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Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.

Products and Services



Audio Visual



Cisco Systems



**Cloud
Solutions**



**Cyber
Security**



**Data Center
Technologies**



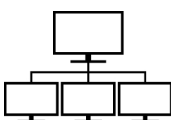
**IT Support &
Managed
Services**



Mobility



**Network
Cabling**



**Network
Technology**



**Phone
Systems**



**Physical
Security**



**Smart
Building**

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LOCATION SUMMARY

Location	Price
Video Surveillance	\$249.17
Intercom	\$3,741.29
Total Price (Excludes Sales Tax):	\$3,990.46

BILL OF MATERIALS

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Installed Price

Video Surveillance Software, Licenses and Maintenance Agreement

- 1 **Video Insight**
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Video Surveillance Software, Licenses and Maintenance Agreement

\$249.17

Total:

\$249.17

Intercom

Installed Price

Intercom



- 2 **Axis Communications**
2N Indoor View 7" Touchscreen Master Station



- 2 **Axis Communications**
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Intercom

\$2,480.31

Security Cabling



- 250 **DataVox**
Security 18/6 Cabling



- 3 **Security Cat 6 Cable Run**



- 3 **DataVox**
10' Cat 6 Patch Cable



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Miscellaneous Pathway Support and Cabling Material



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Crenshaw - Intercom

DVXB-16352

	3	General Cable DataVox Security Cat 6 Cabling		
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	3	Panduit Cat 6 2 Port Surface Mount Box		
			Security Cabling	\$959.10

DataVox Management Services

	1	DataVox Management Services		
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			DataVox Management Services	\$301.88

			Total:	\$3,741.29
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		Project Equipment Total:	\$2,455.76
		Project Labor Total:	\$1,534.70
		Project Total:	\$3,990.46

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- **Electrified Hardware:** Electrified hardware including mag locks, electrified panic/exit hardware, electrified strikes, electrified mortise/cylindrical locks, automatic operators, powered hinges, transfer cables, power supplies, rough-in conduit, card readers, badge credentials, REX motion sensors, door contacts, pneumatic push buttons, key switches, fire pulls, STI stoppers, ADA equipment, and exit signs will be provided and installed by others. DataVox will make wire terminations to installed electrified hardware. AHJ code may require additional egress hardware to meet permitting requirements and may result in a change order. Testing and certification of locks is required and DataVox is not responsible for manufacture defects.
- **Intercoms:** Customer to provide all required IP addresses for intercoms prior to installation, including subnet and default gateway. All devices will be within 300ft of a network IDF/ switch when running category 6 cable segments. Unless otherwise defined in this scope of work, intercom communication is at the responsibility of the customer. SIP endpoint, softphones, licenses, mobile applications are outside of this scope of work. Integrated camera video and storage is not included in this scope of work.
- **Network Equipment:** Administrative and remote VPN access to Customer's network is to be provided to DataVox during installation. Mobility applications may require Customer to open ports on Firewall. Anti-Virus software will not be installed on any equipment provided by DataVox and is at the responsibility of the Customer. Active network hardware and connectivity, such as but not limited to internet service, network connectivity between multiple IT closets or buildings, POE switches, UPS/ battery back-up, servers and storage, rack equipment, and surge protection will be provided by others.
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Acknowledged and Accepted

Initial

BASELINE RESPONSIBILITIES

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- **Building Codes:** Install all equipment according to manufacturers' specifications, national and local building codes and regulations, and will be in conformity with good engineering practices.
- **ADA:** All equipment will be installed with provisions for the safety of the operator in accordance with the Americans with Disability Act (ADA) guidelines.
- **Dress Code:** All DataVox staff will dress in a professional manner displaying the DataVox logo. All DataVox staff will wear required Personal Protection Equipment (PPE). They will conduct themselves in a professional, courteous and respectful manner to all others present.
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Initial

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PROJECT PRICING SUMMARY

Total Installation Price:

\$3,990.46

Grand Total:**\$3,990.46**

Purchase Options

☐ Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
Invoice upon substantial completion - Due Net 30	100.00 %	\$3,990.46
Total Payments (Excluding Sales Tax):		\$3,990.46

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Initial

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By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Galveston ISD

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

TERMS AND CONDITIONS

Please find DIR Terms and Conditions online at the following website:

<https://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-CPO-4470>

Physical Security Proposal

for

Galveston ISD

3904 Ave T
Galveston, Tx 77550

Morgan - Intercom

DVXB-16353

Revision : 0

Last Modified : 11/30/2021

Note: This proposal is valid until 12/30/2021

DataVox TXDPS License B16503

Account Manager

Thang Pham

System Design

Kendra Minott



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4766



6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

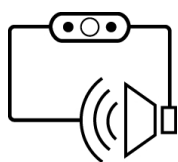
5215 North O'Connor Blvd 11th Floor | Irving, TX 75039 | 817-288-2700



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Products and Services



Audio Visual



Cisco Systems



**Cloud
Solutions**



**Cyber
Security**



**Data Center
Technologies**



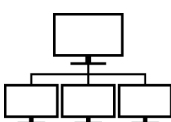
**IT Support &
Managed
Services**



Mobility



**Network
Cabling**



**Network
Technology**



**Phone
Systems**



**Physical
Security**



**Smart
Building**

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LOCATION SUMMARY

Location	Price
Video Surveillance	\$249.17
Intercom	\$3,741.29
Total Price (Excludes Sales Tax):	\$3,990.46

BILL OF MATERIALS

Video Surveillance

Installed Price

Video Surveillance Software, Licenses and Maintenance Agreement

- 1 **Video Insight**
VI Licenses

Video Surveillance Software, Licenses and Maintenance Agreement

\$249.17

Total:

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Intercom

Installed Price

Intercom



- 2 **Axis Communications**
2N Indoor View 7" Touchscreen Master Station



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Intercom

\$2,480.31

Security Cabling



- 250 **DataVox**
Security 18/6 Cabling



- 3 **Security Cat 6 Cable Run**



- 3 **DataVox**
10' Cat 6 Patch Cable






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5' Cat 6 Patch Cable





- 3 **DataVox**
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	3	General Cable DataVox Security Cat 6 Cabling		
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DataVox Management Services

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Customer Responsibilities

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- **Uninterrupted Work Flow:** avail DataVox of continuous, uninterrupted workflow in the environment in which the Physical Security will be installed. Delays in work caused by interference of other trades, inability to access the work space during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
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Acknowledged and Accepted

Initial

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PROJECT PRICING SUMMARY

Total Installation Price:

\$3,990.46

Grand Total:**\$3,990.46**

Purchase Options

☐ Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
Invoice upon substantial completion - Due Net 30	100.00 %	\$3,990.46
Total Payments (Excluding Sales Tax):		\$3,990.46

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ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this proposal are satisfactory, and are hereby accepted in their entirety. Buyer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined above. The price quoted in this Physical Security Proposal is based upon the Equipment included in this Physical Security Proposal. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing, signed by all parties.

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Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Galveston ISD

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

TERMS AND CONDITIONS

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<https://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-CPO-4470>

Physical Security Proposal

for

Galveston ISD

3904 Ave T
Galveston, Tx 77550

Oppe - Intercom

DVXB-16346

Revision : 0

Last Modified : 11/30/2021

Note: This proposal is valid until 12/30/2021

DataVox TXDPS License B16503

Account Manager

Thang Pham

System Design

Kendra Minott



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4766



6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

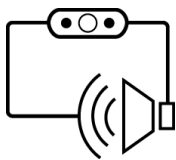
5215 North O'Connor Blvd 11th Floor | Irving, TX 75039 | 817-288-2700



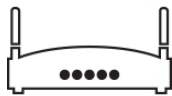
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Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.

Products and Services



Audio Visual



Cisco Systems



**Cloud
Solutions**



**Cyber
Security**



**Data Center
Technologies**



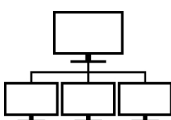
**IT Support &
Managed
Services**



Mobility



**Network
Cabling**



**Network
Technology**



**Phone
Systems**



**Physical
Security**



**Smart
Building**

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LOCATION SUMMARY

Location	Price
Video Surveillance	\$249.17
Intercom	\$3,741.29
Total Price (Excludes Sales Tax):	\$3,990.46

BILL OF MATERIALS

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Installed Price

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Intercom

Installed Price

Intercom



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Intercom

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10' Cat 6 Patch Cable



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Oppe - Intercom

DVXB-16346

	3	General Cable DataVox Security Cat 6 Cabling	
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	3	Panduit Cat 6 2 Port Surface Mount Box	
Security Cabling			\$959.10

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DataVox Management Services			\$301.88

Total:			\$3,741.29
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Project Equipment Total:	\$2,455.76
Project Labor Total:	\$1,534.70
Project Total:	\$3,990.46

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- **Intercoms:** Customer to provide all required IP addresses for intercoms prior to installation, including subnet and default gateway. All devices will be within 300ft of a network IDF/ switch when running category 6 cable segments. Unless otherwise defined in this scope of work, intercom communication is at the responsibility of the customer. SIP endpoint, softphones, licenses, mobile applications are outside of this scope of work. Integrated camera video and storage is not included in this scope of work.
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Initial

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PROJECT PRICING SUMMARY

Total Installation Price:

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Grand Total:**\$3,990.46**

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☐ Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
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By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Galveston ISD

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

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Physical Security Proposal

for

Galveston ISD

3904 Ave T
Galveston, Tx 77550

Rosenberg - Intercom

DVXB-16354

Revision : 0

Last Modified : 11/30/2021

Note: This proposal is valid until 12/30/2021

DataVox TXDPS License B16503

Account Manager

Thang Pham

System Design

Kendra Minott



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4766



6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

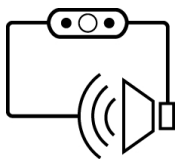
5215 North O'Connor Blvd 11th Floor | Irving, TX 75039 | 817-288-2700



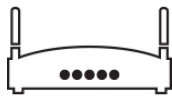
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Products and Services



Audio Visual



Cisco Systems



**Cloud
Solutions**



**Cyber
Security**



**Data Center
Technologies**



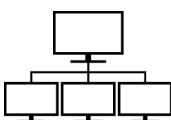
**IT Support &
Managed
Services**



Mobility



**Network
Cabling**



**Network
Technology**



**Phone
Systems**



**Physical
Security**



**Smart
Building**

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LOCATION SUMMARY

Location	Price
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Intercom	\$3,741.29
Total Price (Excludes Sales Tax):	\$3,990.46

BILL OF MATERIALS

Video Surveillance

Installed Price

Video Surveillance Software, Licenses and Maintenance Agreement

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Total:

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Intercom

Installed Price

Intercom



- 2 **Axis Communications**
2N Indoor View 7" Touchscreen Master Station



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Intercom

\$2,480.31

Security Cabling



- 250 **DataVox**
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- 3 **Security Cat 6 Cable Run**



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10' Cat 6 Patch Cable



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5' Cat 6 Patch Cable



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Rosenberg - Intercom

DVXB-16354

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			DataVox Management Services	\$301.88
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Project Equipment Total:	\$2,455.76
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- **Safe Work Environment:** Provide DataVox staff, contractors and others working on-site a safe working environment consistent with OSHA rules and regulations. DataVox reserves the right to refuse to work or install any equipment in an area where, at the sole discretion of DataVox, the safety of those involved is of concern.
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- **Secure Storage:** provide a secure, climate controlled area on-site to store equipment during the installation period. Delivery of goods, supplies and equipment to this on-site storage location, or equipment that has been installed in its designated location will be considered as 'Delivered' for billing purposes and will be invoiced accordingly. Responsibility for the equipment passes to the Customer immediately upon installation or delivery to the on-site storage. Any loss due to vandalism, theft, burglary, fire, water ingress, or any other means outside the direct control of DataVox shall be replaced at the Customer's expense.
- **Uninterrupted Work Flow:** avail DataVox of continuous, uninterrupted workflow in the environment in which the Physical Security will be installed. Delays in work caused by interference of other trades, inability to access the work space during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
- **Miscellaneous Items:** Additional items may be required for completion during project execution which DataVox or the customer did not foresee (for example, copper or fiber patch cables, power cords, and optics.) If miscellaneous items are required beyond what is included in the bill of materials, these items will be provided by the customer or the items can be purchased from DataVox following the standard change management process.

Acknowledged and Accepted

Initial

This document is confidential and the property of DataVox. Any copy or reuse of this document, its contents, recommendations and/or solutions in whole or part is strictly prohibited without prior written consent of DataVox.

PROJECT PRICING SUMMARY

Total Installation Price:

\$3,990.46

Grand Total:**\$3,990.46**

Purchase Options

☐ Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
Invoice upon substantial completion - Due Net 30	100.00 %	\$3,990.46
Total Payments (Excluding Sales Tax):		\$3,990.46

Acknowledged and Accepted

Initial

ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this proposal are satisfactory, and are hereby accepted in their entirety. Buyer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined above. The price quoted in this Physical Security Proposal is based upon the Equipment included in this Physical Security Proposal. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing, signed by all parties.

DataVox reserves the right to modify payment terms at any time based on a review of the Customer's credit.

THIS AGREEMENT, WHEN SIGNED BY BOTH PARTIES (BELOW), SHALL BE GOVERNED BY THE TERMS AND CONDITIONS IN THIS PHYSICAL SECURITY PROPOSAL. THERE ARE NO OTHER AGREEMENTS, OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS PHYSICAL SECURITY PROPOSAL. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING SIGNED BY BOTH PARTIES.

Buyer acknowledges having read and understood all of the terms and conditions printed in this Physical Security Proposal and acknowledges receipt of a complete executed copy of this Agreement. Buyer understands and agrees that this Physical Security Proposal and all of the terms and conditions hereof shall be a binding, enforceable contract when signed by Buyer and by an authorized representative of DataVox.

Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Galveston ISD

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

TERMS AND CONDITIONS

Please find DIR Terms and Conditions online at the following website:

<https://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-CPO-4470>

Physical Security Proposal

for

Galveston ISD

3904 Ave T
Galveston, Tx 77550

Weis - Intercom

DVXB-16356

Revision : 0

Last Modified : 11/30/2021

Note: This proposal is valid until 12/30/2021

DataVox TXDPS License B16503

Account Manager

Thang Pham

System Design

Kendra Minott



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4766



6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

5215 North O'Connor Blvd 11th Floor | Irving, TX 75039 | 817-288-2700



DataVox Summary

Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.

Products and Services



Audio Visual



Cisco Systems



**Cloud
Solutions**



**Cyber
Security**



**Data Center
Technologies**



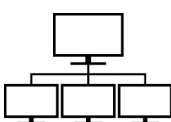
**IT Support &
Managed
Services**



Mobility



**Network
Cabling**



**Network
Technology**



**Phone
Systems**



**Physical
Security**



**Smart
Building**

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LOCATION SUMMARY

Location	Price
Video Surveillance	\$249.17
Intercom	\$3,741.29
Total Price (Excludes Sales Tax):	\$3,990.46

BILL OF MATERIALS

Video Surveillance

Installed Price

Video Surveillance Software, Licenses and Maintenance Agreement

- 1 **Video Insight**
VI Licenses

Video Surveillance Software, Licenses and Maintenance Agreement

\$249.17

Total:

\$249.17

Intercom

Installed Price

Intercom



- 2 **Axis Communications**
2N Indoor View 7" Touchscreen Master Station



- 2 **Axis Communications**
2N Desk Stand for Indoor View



- 1 **Axis Communications**
2N IP Solo Surface Mount Video Door Station



- 1 **Axis Communications**
2N IP Intercom Security Relay



- 1 **Axis Communications**
2N IP Solo Surface Mount Backplate

Intercom

\$2,480.31

Security Cabling



- 250 **DataVox**
Security 18/6 Cabling



- 3 **Security Cat 6 Cable Run**



- 3 **DataVox**
10' Cat 6 Patch Cable



- 3 **DataVox**
5' Cat 6 Patch Cable






- 3 **DataVox**
Miscellaneous Pathway Support and Cabling Material



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Weis - Intercom

DVXB-16356

	3	General Cable DataVox Security Cat 6 Cabling	
	3	Panduit Cat 6 Modular Jack	
	3	Panduit Cat 6 2 Port Surface Mount Box	
Security Cabling			\$959.10

DataVox Management Services

	1	DataVox Management Services	
	1	DataVox Project Management Services - Planning, Scheduling, Order Processing, Construction Meetings and Close Out Design and Engineering Services - CAD Drawings, As-Built Drawings, Product Detail Information, and Configuration Documentation Commissioning Services - Testing, Tuning, and End User Training	
DataVox Management Services			\$301.88

Total:			\$3,741.29
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Project Equipment Total:	\$2,455.76
Project Labor Total:	\$1,534.70
Project Total:	\$3,990.46

ASSUMPTIONS AND EXCLUSIONS

This section lists DataVox's assumptions and exclusions for this Physical Security proposal.

- **Access Control:** All access control is assumed to be in place and in working order. Customer is responsible for access control controllers, card readers, enclosures, 120VAC power, fire-rated plywood backboard, network uplink, and normally closed fire relay connectivity.
- **Electrified Hardware:** Electrified hardware including mag locks, electrified panic/exit hardware, electrified strikes, electrified mortise/cylindrical locks, automatic operators, powered hinges, transfer cables, power supplies, rough-in conduit, card readers, badge credentials, REX motion sensors, door contacts, pneumatic push buttons, key switches, fire pulls, STI stoppers, ADA equipment, and exit signs will be provided and installed by others. DataVox will make wire terminations to installed electrified hardware. AHJ code may require additional egress hardware to meet permitting requirements and may result in a change order. Testing and certification of locks is required and DataVox is not responsible for manufacture defects.
- **Intercoms:** Customer to provide all required IP addresses for intercoms prior to installation, including subnet and default gateway. All devices will be within 300ft of a network IDF/ switch when running category 6 cable segments. Unless otherwise defined in this scope of work, intercom communication is at the responsibility of the customer. SIP endpoint, softphones, licenses, mobile applications are outside of this scope of work. Integrated camera video and storage is not included in this scope of work.
- **Network Equipment:** Administrative and remote VPN access to Customer's network is to be provided to DataVox during installation. Mobility applications may require Customer to open ports on Firewall. Anti-Virus software will not be installed on any equipment provided by DataVox and is at the responsibility of the Customer. Active network hardware and connectivity, such as but not limited to internet service, network connectivity between multiple IT closets or buildings, POE switches, UPS/ battery back-up, servers and storage, rack equipment, and surge protection will be provided by others.
- **Lift Rental:** Scissor and/or boom lift rental and fuel costs are not included in the project. If lift is required, customer is responsible for providing a lift accessible for the duration of the project. If the customer is unable to provide the required lift, DataVox will provide and bill back costs to the Customer.
- **Conduit:** All conduit, coring, boring, floor cores, back boxes, door cable enclosures, outdoor rated enclosures for all security devices will be provided by others. All conduits must be verified during installation process and cannot necessarily be deemed usable during the site survey or sales process. If conduit is proved to be inefficient (i.e. rotten, crushed or too small for additional cable runs), it will result in a change order. Gate hardware such as pedestals, concrete, motors, and poles are not included in this scope of work. Conduit pipe and enclosures for warehouse mounted as required will be provided by others. Hard deck ceilings will require pathway, wiremold, or cutting of sheetrock for cabling of devices. Patch, paint, and repair is not included in this scope of work.
- **Demo:** Unless otherwise stated in this scope of work, demo of existing equipment and cabling is at the responsibility of the customer.
- **Returns/Exchanges:** Restocking fee of 25% on all returnable items will apply. Special order items and licenses are non-refundable.

Acknowledged and Accepted

Initial

BASELINE RESPONSIBILITIES

DataVox Responsibilities

This section lists DataVox's responsibilities for this Physical Security Proposal.

- **Building Codes:** Install all equipment according to manufacturers' specifications, national and local building codes and regulations, and will be in conformity with good engineering practices.
- **ADA:** All equipment will be installed with provisions for the safety of the operator in accordance with the Americans with Disability Act (ADA) guidelines.
- **Dress Code:** All DataVox staff will dress in a professional manner displaying the DataVox logo. All DataVox staff will wear required Personal Protection Equipment (PPE). They will conduct themselves in a professional, courteous and respectful manner to all others present.
- **Work Environment:** DataVox will maintain a clean working environment, storing tools and equipment when not in use and discarding refuse as often as reasonably possible. While DataVox cannot take responsibility for furniture or Customer furnished equipment in the

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workspace, DataVox will take reasonable precautions to protect all Customer furnished equipment, floors, walls, ceiling tiles, windows and window coverings, and furniture and other surfaces from damage, staining or unreasonable breakage while on site.

- **Supervision:** DataVox will appoint a Project Manager (PM) and/or Lead Technician (LT) to oversee the installation. During system implementation, please direct all communications through this designated contact. PM or LT will coordinate with other trades to facilitate and expedite project progress. DataVox will inform the Customer of any interference or potential delays which could impede implementation of the Physical Security system, thereby helping to avoid any additional charges.
- **Change Orders:** DataVox will provide written documentation of any Change Orders (CO) for work requested by the Customer which deviates from the original, approved Proposal and Scope of Works. CO's will be billed at our published labor rates plus materials, shipping, handling, restocking and other charges imposed by suppliers.
- **Coordination Meetings:** DataVox recommends weekly coordination meetings between the Customer, DataVox and all other trades in which we will report to the Customer the status of the project. Any identified foreseeable restrictions or insurmountable issues outside our control that could impact the overall project schedule will be reviewed with the Customer.
- **DataVox Warranty:** A 90 day parts and labor warranty will be included in this proposal, excluding Customer-provided equipment and existing cabling.

Acknowledged and Accepted

Initial

Customer Responsibilities

This section lists the Customer responsibilities for this Physical Security Proposal.

- **Safe Work Environment:** Provide DataVox staff, contractors and others working on-site a safe working environment consistent with OSHA rules and regulations. DataVox reserves the right to refuse to work or install any equipment in an area where, at the sole discretion of DataVox, the safety of those involved is of concern.
- **Access to worksite:** provide access to the worksite, and all work will typically take place between the hours of 07:00 and 17:00 Monday through Friday, except on public holidays, unless specified otherwise in the DataVox Proposal. Work completed at any other time will be billed at OT rates published in **Change Order Labor Rates**. For the safety of all concerned, it is requested that the work area be free and clear, for example, of other trades, clients of the Customer, and employees during the installation period.
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- **Uninterrupted Work Flow:** avail DataVox of continuous, uninterrupted workflow in the environment in which the Physical Security will be installed. Delays in work caused by interference of other trades, inability to access the work space during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
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Acknowledged and Accepted

Initial

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PROJECT PRICING SUMMARY

Total Installation Price:

\$3,990.46

Grand Total:**\$3,990.46**

Purchase Options

☐ Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
Invoice upon substantial completion - Due Net 30	100.00 %	\$3,990.46
Total Payments (Excluding Sales Tax):		\$3,990.46

Acknowledged and Accepted

Initial

ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this proposal are satisfactory, and are hereby accepted in their entirety. Buyer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined above. The price quoted in this Physical Security Proposal is based upon the Equipment included in this Physical Security Proposal. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing, signed by all parties.

DataVox reserves the right to modify payment terms at any time based on a review of the Customer's credit.

THIS AGREEMENT, WHEN SIGNED BY BOTH PARTIES (BELOW), SHALL BE GOVERNED BY THE TERMS AND CONDITIONS IN THIS PHYSICAL SECURITY PROPOSAL. THERE ARE NO OTHER AGREEMENTS, OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS PHYSICAL SECURITY PROPOSAL. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING SIGNED BY BOTH PARTIES.

Buyer acknowledges having read and understood all of the terms and conditions printed in this Physical Security Proposal and acknowledges receipt of a complete executed copy of this Agreement. Buyer understands and agrees that this Physical Security Proposal and all of the terms and conditions hereof shall be a binding, enforceable contract when signed by Buyer and by an authorized representative of DataVox.

Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Galveston ISD

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

TERMS AND CONDITIONS

Please find DIR Terms and Conditions online at the following website:

<https://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-CPO-4470>

Customer Installation Agreement

Name: Galveston ISD Oppe Elementary ("Customer")
Address: 2915 81st St., Galveston, TX 77554
Contact: Lee Roy Amador
Date: 4/1/2021

STANLEY Convergent Security Solutions, Inc. ("SCSS") hereby proposes to furnish labor and materials for the installation of an electronic security/integrated solution system in accordance with the specifications below:

Transaction & System Information

Name of Project: Galveston ISD Oppe Elementary - Q-179738
Transaction Type: Add/Upgrade
System Information: Sonitrol - Verified Audio Intrusion

Address of Project:

Expected approximate date of commencement of project: April 26, 2021
Expected approximate date of completion of project: May 28, 2021

Customer to Provide

120 vac Power Outlets, Access to Device Locations, Network Connectivity, Secured storage of on-site equipment, 120 vac Power Outlets, Access to Device Locations, Network Connectivity, Secured storage of on-site equipment,

Equipment

Quantity	Part Number	Description
1.00	909070016	SONIP FLEXIP; 909070016; FLEXIP PANEL
2.00	909070008	KEYPAD, IPROX FOR IBASE FLEXIP-SONITROL
6.00	909070005	SONIP AUDIO-8 PRO; 909070005; MODULE
1.00	909070002	SONIP IO; 909070002; MODULE
2.00	24000116	24000116; SONITROL LEGACY BACK PLATE 3PK
1.00	24000117	24000117; SONITROL LEGACY BACK PLATE 1PK
1.00	909070006	MODULE, POWER HUB, (SONITROL)
1.00	MGT2440	MB-MGT2440; TXF, 24VAC, WALL MOUNT
1.00	904001092	904001092; ACC. INSTALL KIT, POWER HUB
2.00	710636WHL	23-4P CAT 6 UTP-CMP SOL 500FT BOX WHITE
2.00	FAS1075	12V 7AH SLA BATTERY
1.00	TBD JIC MATL	TBD JIC MATL

Existing Equipment

Quantity	Asset Name	Asset Description

Equipment Notes

STANLEY Convergent Security Solutions, Inc. License Information (as of 03-02-2021): AK 1003300; 104891; AL 888, 1278, 1322; 1472, Complaints may be directed to Alabama Electronic Security Board of Licensure, 7856 Vaughn Rd., Montgomery, AL 36116; (334) 264-9386; 48682; AZ ROC204975; AR 032977; CMPY.0001911, Regulated by Arkansas Bd of Private Investigators and Private Security Agencies, #1 State Police Plaza Dr, Little Rock, AR 72209 (501) 618-8600; CA 848019 - C10; LC05911; AC06055, Alarm company operators are licensed and regulated by the Bureau of Security & Investigative Services, Dept. of Consumer Affairs, Sacramento, CA 95814; CT ELC.0184651-L5; DE 04-158; FAL-0001; FL EF20001345; GA 439701; HI 36390; IA AC-211; ID 015830; 022726-AA-4; IL 127001274; KY 338 (Louisville); LA F1162; F875; F1277; 61931; MA 12737A; MD 107-1828; 259; MI 5103423; 3601207680; MN TS001238; MS 19207-SC; 15024172; MT FPL-BEL-000132; NC 23471-SP-FA/LV; 1839-CSA, Alarm Systems Licensing Bd., 3101 Industrial Drive, Ste 104, Raleigh, NC 27609 (919) 788-5320; ND: 35031 Class C Contractor - contract limit not to exceed \$300,000 NH 0424-C; NJ 1074485; 659423; Burglar Alarm Business Lic. # 34BX00022000; NM 374554; NV F401 E350; 0071024; NY 12000293169, Licensed by NYS Dept. of State; OH 63-89-1512; OK 953; OR 161567; PA 032736; RI 9448A; TSC 4996; SC FAC3387; BAC5501; TN 1180; 1448; 1650; 1446; 2026, CE-D 65528; TX ACR2639; ECR1821; B02140; UT 5704068-6501; VA 2705087235A, 11-5481; WA STANLCS925MZ; WV 045298; WI 969322; WY LV-G-23879 Q-179738

Theory of Operation

Stanley will upgrade the existing Sonitrol Control Panel by replacing the Advantage Plus panel with a new FlexIP Control Panel. We will install 2 new Sonitrol IP KEypads with built in Prox Readers for arming/disarming the system. There will be one keypad in the front office and the other in the cafeteria.

There are 4 additional Smart Audio Modules that will need to be replaced with Audio 8 Modules. They are all located at the main control panel and a closet at the back end of the school. We will provide a Power Hub at the Audio 8's in the back of the school.

System will be set up on the customer's network for primary communication. The system will continue to be set up for Autoarming on a schedule.

Current monthly billing will stay the same for this account.

Investment Type: Direct Sale**Pricing and Deposit Terms**

Payment Terms: All invoices are due thirty (30) days after date of the invoice. No retainage is permitted.

Transaction Information: Add/Upgrade

Warranty Duration: 90 DAYS

Customer agrees that SCSS retains a security interest in the equipment until the full purchase price is paid.

Total Installation Price*: \$7,718.76USD

Up-front Deposit*: \$0.00

Progress Payments*:

Balance Due Upon Completion*: \$7,718.76

Prices do not include taxes

ACCEPTANCE OF PROPOSAL

The above prices, specifications and conditions attached hereto are satisfactory and are hereby accepted. The terms and conditions as set forth herein and on the attached page shall supersede any conflicting terms, or any additional terms furnished by Customer. Purchase Orders may be issued for billing purposes only and any terms, conditions or changes included in such Purchase Orders shall have no force or effect. SCSS is authorized to do the work as specified. Payment will be made as outlined above.

STANLEY Convergent Security Solutions, Inc.**Customer: Galveston ISD Oppe Elementary**

John Hessong

Security Representative

Customer (Sign)

Executive Security Consultant

Security Representative Title

Customer (Print)

STANLEY Authorized Manager (Sign)

Title

STANLEY Authorized Manager (Print)

Not Binding on SCSS without either Authorized Management Approval Signature or SCSS Begins the Installation or Services.

Terms and Conditions**WARRANTY**

SCSS warrants that the equipment will be free from defects in material and workmanship for a period of 90 DAYS from the date the system is placed into operation. If during this warranty period, any of the equipment or parts are defective or malfunction, they will be repaired or replaced free of charge. Warranty repair is done 8 am-4pm Monday through Friday, excluding holidays. This warranty will not apply if the damage or malfunction occurs because the system has been adjusted, added to, altered, abused, misused or tampered with by Customer.

DISCLAIMER OF ALL OTHER WARRANTIES: EXCEPT FOR THE FOREGOING LIMITED EQUIPMENT WARRANTY DESCRIBED ABOVE, SCSS MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IT IS EXPRESSLY AGREED THAT UNDER NO CIRCUMSTANCES SHALL SCSS BE HELD LIABLE FOR ANY INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO, LOSS OF PROFITS, WHETHER ARISING UNDER ALLEGED BREACH OF AGREEMENT, NEGLIGENCE, STRICT LIABILITY OR ANY OTHER LEGAL OR EQUITABLE THEORY, AND SCSS'S LIABILITY SHALL BE STRICTLY LIMITED AS STATED ABOVE.

ADDITIONAL CHARGES:

1. All prices quoted do not include sales tax unless specifically written on the face of the proposal.
2. Unless otherwise stated in the proposal, the price quoted is FOB shipping point. All shipments will be UPS ground, unless otherwise specified.
3. Applicable permitting fees will be billed on a pass-through basis.
4. The price quoted assumes installation will be performed during SCSS's normal working hours and using its own personnel. If Customer requests the installation or any part thereof to be performed outside ordinary business hours or, if the installation must be performed by outside contractors, or SCSS's wage rates do not apply as a result of prevailing wage requirements, or otherwise, then the installation charge will be adjusted accordingly.
5. Any changes to the system required by any government agency or Authority Having Jurisdiction will be billed to Customer, and are not the responsibility of SCSS.

INSURANCE:

SCSS shall purchase and maintain without interruption from date of commencement of the work throughout the end of the contract period or completion of SCSS's work, whichever occurs later, insurance on its performance of the Work as set forth below:

1. Worker's Compensation insurance meeting statutory requirements of the state in which the work is to be performed and containing Employers' Liability insurance with limits of \$1,000,000 for each accident/disease.
2. Comprehensive Auto Liability insurance on an occurrence basis covering all SCSS owned, non-owned, and hired vehicles with a combined single limit of \$1,000,000 for each occurrence for bodily injury, including death, to any one person and \$500,000 for each occurrence of property damage.
3. Comprehensive General Liability, including contractual liability, insurance providing coverage of \$1,000,000 for each occurrence and \$2,000,000 in the aggregate.
4. Umbrella/Excess Insurance with coverage of \$1,000,000. Coverage shall apply to all the same risks as the underlying insurance policies listed above.
5. SCSS will name Customer as additional insured to the extent of SCSS's negligence on its general liability and automobile policies.
6. SCSS shall provide certificates of insurance evidencing the foregoing insurance is in effect at the request of Customer.

INDEMNIFICATION:

SCSS will hold Customer, its officers, directors, agents and employees harmless from damage, liability and expense to the extent resulting from the negligent acts or omissions of SCSS, its agents or employees, during and within the scope of employment of such persons while they are on Customer's premises performing the installation work. Notwithstanding the foregoing, SCSS shall have no liability or obligation to indemnify for damage, liability or expense resulting from or due to occurrences and/or the consequences therefrom that the system is intended to detect, prevent or record, including any such loss or damage which may be occasioned or caused by the improper working or malfunctioning of the system. In no event will SCSS, its employees, agents or representatives be responsible for consequential, incidental or special damages or for the negligence of others.

PROPRIETARY PROTECTION.

Any computer application program and/or documentation, collectively referred to as "Software", that is provided by SCSS under this agreement, is owned by SCSS, its affiliates or one of its OEM's and is protected by United States and international copyright laws and international treaty provisions. Any breach of this agreement will automatically terminate the Customer's right to use this Software, and the Customer is obligated to immediately return such Software to SCSS. Customer may not copy the Software for any reason other than per the dictates of any end user software license agreement. Customer may not reverse-engineer, disassemble, decompile or attempt to discover the source code of any Software. Customer acknowledges that any breach of this section shall result in irreparable injury to SCSS for which the amount of damages would be unascertainable. Therefore, SCSS may, in addition to pursuing any and all remedies provided by law, obtain an injunction against Customer from any court having jurisdiction, restraining any violation of this section.



SONITROL \$10,000 LIMITED PERFORMANCE WARRANTY

As an Addendum to the Agreement between Stanley Convergent Security Solutions Inc. ("SCSS") and the customer ("Customer"), it is agreed:

1. **Warranty.** Beginning after seven (7) consecutive days from installation and operation in Customer's premises of Sonitrol security devices and equipment, approved by the Sonitrol Warranty Council, SCSS warrants to Customer that said Sonitrol security devices and equipment which are monitored by a Sonitrol monitoring center (the "Sonitrol Security System") will detect and the monitoring center will report to the proper authority any burglary by forcible intrusion into the interior areas of the Customer's building actually protected by the Sonitrol Security System (the "Protected Building"). In the event the Customer's communication line (telephone or IP connectivity) is inoperative during the time of burglary by forcible intrusion, then in lieu of the above warranty, SCSS warrants to Customer that if properly activated by Customer, any bell or other audio alarm device that is part of the Sonitrol Security System at the Protected Building will sound upon any burglary by forcible intrusion into the Protected Building. The Warranty set forth above shall be subject to and conditioned upon all terms contained in the Agreement and this Addendum.
2. **Scope of Warranty.** This Warranty is operative only in the event of loss or damage to Covered Goods (defined below) due to a burglary by forcible intrusion into the Protected Building which is undetected or unreported by the Sonitrol Security System, if said burglary occurs at a time the Sonitrol Security System has been properly activated by the Customer and at a time the Protected Building is not open for business or, if the Protected Building is a single family residence, at a time the Protected Building is not occupied by Customer or other authorized occupant ("Covered Event"). Covered Goods shall mean the Customer's own inventory, furnishings, fixtures or equipment, or if the Protected Building is a single family residence, the Customer's own tangible personal property and fixtures. It is further understood and agreed that this Warranty is not intended to enhance, negate or in any way modify any manufacturer's warranty between the Customer and the manufacturers of the various devices or equipment used in the Sonitrol Security System and any such rights, limitations and responsibilities remain solely between those parties.
3. **Exclusions.** This Warranty does not extend to, and SCSS or its agent shall have no liability for the following: (a) loss or damage to property resulting from vandalism, malicious mischief, exterior building damage from point of entry, casualty or other events not a Covered Event; (b) loss or damage to cash, coins, negotiable instruments, gold or silver ingots or bars, manuscripts, books of account or other records, intangibles, stamps or other collectibles, or other property not covered Goods; (c) if the Protected Building is other than a single family residence, loss or damage to Covered Goods contained in show or display windows resulting from forced intrusion from smashing or cutting such windows; (d) loss or damage which occurs at a time when the Protected Building is open for business (or, if the Protected Building is a single family residence, at a time when the Protected Building is occupied by a Customer or other authorized occupant), or at a time when the Sonitrol Security System has not been properly activated by the Customer or operated in accordance with the instructions given to Customer, or at a time when Sonitrol Security System is inoperative due to strikes, riots, floods, fire, earthquake, general utility service interruption or any other cause beyond the control of SCSS; (e) loss or damage occurring during a period of time that the Customer has been previously notified by SCSS or its agent that the Sonitrol Security System would be inoperative; (f) loss or damage that occurs by reason of entry to the Protected Building via an unsecured or unlocked point of access, including but not limited to unlocked doors or windows; or (g) loss or damage occurring in premises or a location other than the Protected Building, such as satellite buildings, garages, utility rooms, sheds, boiler rooms, rooms added on, or any other premises not actually protected by the Sonitrol Security System.
4. **Maximum Liability.** The maximum liability under this Warranty shall be Ten Thousand Dollars (\$10,000) for the entire Protected Building regardless of the number of Sonitrol Security Systems used within the Protected Building. If Covered Goods are lost or damaged as a result of a Covered Event, SCSS or its agent may, at its option, elect (a) to replace the lost or damaged Covered Goods with goods of equivalent function and value; (b) to pay the loss in cash to Customer; or (c) to arrange for the repair or restoration of damaged Covered Goods. In the event payment of cash is selected, the amount to be paid shall be the lesser of Actual Cash Value (replacement cost less depreciation), the wholesale purchase price, or the actual cost to Customer without regard to profit markup of lost or damaged Covered Goods. The maximum amount to be paid for lost or damaged Covered Goods which are jewelry is Fifty Dollars (\$50.00) per item of jewelry.
5. **Conditions to Warranty.** This Warranty, and any liability hereunder, is contingent upon the happening of the following conditions: (a) the activation and operation of the Sonitrol Security System by Customer in strict accordance with the instructions delivered to Customer; and (b) any Covered Event must be promptly reported by Customer to the police authorities and to SCSS, and within seven (7) days after a Covered Event, Customer shall submit to SCSS or its agent a complete and detailed inventory of all Covered Goods which have been lost or damaged, specifying the Customer's original cost of each item, and any other information deemed necessary or desirable regarding such goods.
6. **Termination.** SCSS or its agent may terminate or amend this Warranty at any time upon ten (10) days prior written notice to Customer. This Warranty is for the exclusive benefit of and is personal to Customer and shall not inure to the benefit of any party (including insurers) other than Customer.
7. **Waiver of Subrogation.** For the benefit of SCSS or its agent, Customer hereby waives any rights of subrogation against SCSS that any insurer of Customer may have provided, however, that if this waiver shall cause the applicable insurance coverage of Customer if any, to be invalidated, this waiver shall be void and of no effect.
8. **Effect on Agreement.** Nothing in this addendum, unless specifically stated otherwise, shall modify or supersede the terms of the principal Agreement. All of the limitations of liability in the Agreement remain in full force and effect, except to the extent this Limited Warranty applies to a Covered Event occurring while the Agreement and this Limited Warranty is in effect. It is specifically understood that the Distributors Council Inc. is not a party to this Addendum.

THIS LIMITED WARRANTY IS EXPRESSLY MADE IN LIEU OF ANY AND ALL OTHER WARRANTIES EXPRESS OR IMPLIED, INCLUDING THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.