



Connect Zoom to existing Speaker/Paging (Current model Viking)	Algo 8301 IP Paging Adapter and Scheduler Mfg. Part#: 8301	11	\$ 389.66	\$ 4,286.26	
					\$ 4,286.26
					PAGING ADAPTER SUBTOTAL
<b>Professional Services &amp; Training</b>					
Professional Services & Training	Pro Services, Implementation, Knowledge Transfer and formal Training: Train the Trainer	1	\$ 58,200.00	\$ 58,200.00	
SmartHands Deploy	Poly Handset staging & deployment per site	1158	\$ 43.53	\$ 50,407.74	
					Cell C16 has 11x Algo Paging adapters product so I updated C21 from 9x Algo install services to 11x Algo Install but actual ZOOM discount covers change
SmartHands Deploy	Algo staging & deployment per site	11	\$ 111.76	\$ 1,229.36	
Managed Services 12mo	Managed ZOOM services & support	1	\$ 40,540.92	\$ 40,540.92	
					\$ 150,378.02
					PRO SERVICES SUBTOTAL
			5Y SOLUTION TOTAL	\$ 850,146.03	
			5Y SOLUTION TOTAL + TAX	\$ 890,001.03	
					\$ 178,000.21
	<b>NOTE:</b> Credit of -\$39,166.20 is approved by ZOOM & Desoto must issue signed PO or LOU and signed CSO by April 13 2026		Zoom Credit	\$ (39,166.20)	

Rob Conder

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Education

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<p><b>THIS IS DESOTO PO AMOUNT TO CDW: 5 year ZOOM total PO or LOU and signed CSO by APRIL 13 2026</b></p>	<p><b>\$ 810,979.83</b></p>
<p>5 year ZOOM total + TAX PO or LOU and signed CSO by APRIL 13 2026</p>	<p><b>\$ 850,834.83</b></p>