

November 8, 2024

Greg Suttle  
Chief Operations Officer  
McKinney Independent School District

RE: McKinney ISD Boyd High School HVAC and Electrical Renovations  
McKinney Independent School District

Mr. Suttle:

After a thorough and objective evaluation process, the evaluation committee, consisting of Greg Suttle (MISD), Corey Gililand (MISD), and myself, Mason Mallard (EMA), respectfully recommends that McKinney Independent School District awards the Boyd High School HVAC and Electrical Renovation Project to Crossland Construction Company, Inc. at a total contract amount of \$19,575,766.00 (Nineteen Million, Five Hundred Seventy-Five Thousand, Seven Hundred Sixty-Six Dollars).

This recommendation was made following a careful review against the established grading criteria outlined in RFP 2024-09-632. Our process included a detailed assessment of each submission received, verifying bid completeness, contacting references, and evaluating each contractor's past performance and capacity to deliver the best overall value to the District.

Comprehensive Scope and Bid Assessment for Crossland Construction Company, Inc.:

McKinney ISD Boyd High School HVAC and Electrical Renovations		
Scope	Accepted (Yes/No)	Bid Price
<u>Mechanical Base Bid (Two-Stage HVAC Equipment):</u> Complete turn-key work for new HVAC systems including packaged systems, splits, exhaust, piping, ductwork, HVAC-related plumbing, electrical, roofing, and ceiling systems	Yes	\$12,402,571.00
<u>Lighting:</u> Complete turn-key work for new interior and exterior lighting systems, including electrical and ceiling systems	Yes	\$5,752,581.00
<u>Fire Alarm:</u> Complete turn-key work for the fire alarm system, including electrical and ceiling systems	Yes	\$1,420,615.00
<u>Project Total:</u> Includes Mechanical Base Bid, Lighting, & Fire Alarm	Yes	\$19,575,767.00

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Among the three proposals received by McKinney ISD on October 31, 2024, Crossland Construction Company, Inc. emerged as the most advantageous selection, meeting all requirements with a proven track record of successful projects for the District. They have demonstrated effective collaboration, professionalism, and punctuality in their engagements with McKinney ISD, reinforcing our confidence in their capability to deliver quality outcomes.

We are confident that this recommendation aligns with the District's priorities for a responsible and dependable contractor. Should you have any questions or need additional details, please do not hesitate to reach out.

Sincerely,



Mason Mallard, P.E.

## MCKINNEY ISD- BOYD HIGH SCHOOL 2024 HVAC AND ELECTRICAL RENOVATIONS - Proposal Grading Form

Evaluator: Greg Suttle

			Criteria 1	Criteria 2	Criteria 3	Criteria 4	Criteria 5	Criteria 6	Total
CROSSLAND	Bid Bond	X	10	15	15	10	39.985	10	99.985
	Addendum #1 & 2	X							
	Base Bid	\$19,575,766.00							
	<b>TOTAL</b>	\$19,575,766.00	10	15	15	10	40	10	100.000
VEREGY	Bid Bond	X	10	14	15	9	40.000	10	98.000
	Addendum #1 & 2	X							
	Base Bid	\$19,568,542.00							
	<b>TOTAL</b>	\$19,568,542.00	10	15	15	10	40	10	100.000
LOCHRIDGE PRIEST	Bid Bond	X	0	0	0	0	Incomplete	0	0.000
	Addendum #1 & 2	X							
	Base Bid	\$8,145,771.00							
	<b>TOTAL</b>	\$8,145,771.00	10	15	15	10	40	10	100.000

### Price Formula

$$\text{Points Awarded} = \frac{\text{Lowest Price Fee}}{\text{Proposal Being Evaluated}} * \text{Possible Points}$$

Lowest Price Fee                      \$19,568,542.00

**EVALUATION CRITERIA:** The selection process is weighted heavily on important issues critical to the school district and to the success of the project.

Following is the selection criteria used to rank the bidders:

1. Financial Strength – Ability to Bond Project (10 points)
2. Relevant Experience of Company – geography, size and scope (15 points)
3. General reputation with local ISD's – references (15 points)
4. Subcontractor and Supplier Support Capability (10 points)
5. Price of project (40 points)
6. Past Performance – past or present with owner (10 points)

## MCKINNEY ISD- BOYD HIGH SCHOOL 2024 HVAC AND ELECTRICAL RENOVATIONS - Proposal Grading Form

Evaluator: Corey Gilliland

			Criteria 1	Criteria 2	Criteria 3	Criteria 4	Criteria 5	Criteria 6	Total
CROSSLAND	Bid Bond	X	10	15	15	10	39.985	10	99.985
	Addendum #1 & 2	X							
	Base Bid	\$19,575,766.00							
	<b>TOTAL</b>	<b>\$19,575,766.00</b>							
VEREGY	Bid Bond	X	10	14	15	9	40.000	10	98.000
	Addendum #1 & 2	X							
	Base Bid	\$19,568,542.00							
	<b>TOTAL</b>	<b>\$19,568,542.00</b>							
LOCHRIDGE PRIEST	Bid Bond	X					Incomplete		0.000
	Addendum #1 & 2	X							
	Base Bid	\$8,145,771.00							
	<b>TOTAL</b>	<b>\$8,145,771.00</b>							

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5. Price of project (40 points)
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## MCKINNEY ISD- BOYD HIGH SCHOOL 2024 HVAC AND ELECTRICAL RENOVATIONS - Proposal Grading Form

Evaluator: Mason Mallard

			Criteria 1	Criteria 2	Criteria 3	Criteria 4	Criteria 5	Criteria 6	Total
CROSSLAND	Bid Bond	X	10	15	15	10	39.985	10	99.985
	Addendum #1 & 2	X							
	Base Bid	\$19,575,766.00							
	<b>TOTAL</b>	<b>\$19,575,766.00</b>	<b>10</b>	<b>15</b>	<b>15</b>	<b>10</b>	<b>40</b>	<b>10</b>	<b>100.000</b>
VEREGY	Bid Bond	X	10	15	15	9.5	40.000	10	99.500
	Addendum #1 & 2	X							
	Base Bid	\$19,568,542.00							
	<b>TOTAL</b>	<b>\$19,568,542.00</b>	<b>10</b>	<b>15</b>	<b>15</b>	<b>10</b>	<b>40</b>	<b>10</b>	<b>100.000</b>
LOCHRIDGE PRIEST	Bid Bond	X					Incomplete		0.000
	Addendum #1 & 2	X							
	Base Bid	\$8,145,771.00							
	<b>TOTAL</b>	<b>\$8,145,771.00</b>	<b>10</b>	<b>15</b>	<b>15</b>	<b>10</b>	<b>40</b>	<b>10</b>	<b>100.000</b>

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