

Parts Wash Proposal

 Wed, May 22, 2024 at 7:29 AM

Good Morning, Phil,

I have worked hard in my research, gathering information to present to you and the board for a new parts washer. I strongly believe that the Better Engineering Parts Cleaning System will be the best choice for Livonia Public Schools.

Our bus garage mechanics utilize the parts washer daily. The parts washer cleans by removing dirt, oil and paint from items as small as nuts and bolts to an entire engine block. A parts washer helps with routine maintenance, maintaining the life of the part and reduces labor time. Our current parts washer is 35 years old and ready for retirement.

The Better Engineering G-2000 "Genesis Series" Parts Cleaning System stands out from others for multiple reasons. The price point alone offers around \$6,000.00 savings. Better Engineering's lead time is a fraction of the time compared to the competitors, Proceco and Superior. The lead time for Better Engineering is 6 to 8 weeks. Better Engineering requires a 20% deposit when ordering, however they are aware that we will not make payment until the washer is in our possession. They agreed to do a credit check in place of the deposit for us.

There is a lifetime warranty on all infrastructure elements of the machine. In my research, I have become familiar with <u>Eugene Desmond</u>, their Regional Sales Manager. Eugene has been extremely helpful and detailed with our meetings and correspondence.

I spoke with our LPS Maintenance Supervisor, Carl Roberts, he is aware of this proposal. Carl and his team are capable of the installation that is required for this unit.

Here is a video from Better Engineering that gives you a better visual of their products. Genesis Series Parts Cleaning Systems

Please take a look at the chart below to review the three companies that I looked into for our new parts washer.

	Better Engineering	Proceco	Superior
Price	\$30,100	\$36,040	\$36,435
Lead Time	6-8 weeks	18-20 weeks	14-18 weeks
Amount Down	20% @ order 80% before ship	40% @ order	50% down
		50% @ time of shipment	balance due prior to ship
		10% shipped	
Over all dimensions	42" W x 49" D x 79" H	42" W x 55" D x 78" H	58" W x 51" D x 73" H
Power source	230v 1 PH	230v 1 PH	230v 1PH
Inside Height	35"	36"	36"
Turntable dimensions	27"	28"	31"
Water cap.	55GL	60GL	50GL
Pump motor size	3HP	3HP	3HP

I am confident that the G-2000 Parts Cleaning System will be the most beneficial investment for our LPS garage. Please do not hesitate to reach out with any questions or concerns you have.

I appreciate your time and consideration with this proposal.

Thank you,

Preview YouTube video Genesis Series Parts Cleaning Systems



Ross Robert
Garage Supervisor
Livonia Public Schools
15125 Farmington Rd.
Livonia, MI 48154
rrobert@livoniapublicschools.org
734-744-2517 office
734-718-0530 cell